

Appendix to the Financial Statements

for 2nd Quarter of FY2017 Ending March 2018

November 8, 2017



OBAYASHI CORPORATION

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Disclaimer: This "Appendix to the Financial Statements", English version of the Japanese "Kessan Setsumei Shiryo" disclosed at the Tokyo Stock Exchange on November 8, 2017 was translated into English and presented solely for the convenience of non-Japanese speaking users. If there is any discrepancy between Japanese "Kessan Setsumei Shiryo" and this document, Japanese "Kessan Setsumei Shiryo" will prevail. This document includes forward-looking statements based on the information available at the time of the release of Japanese "Kessan Setsumei Shiryo". Due to various factors, the actual results may vary from the forward-looking statements contained herein. Obayashi Corporation (non-consolidated) is called the "Company" hereinafter.

1 Summary information (Consolidated · Non-consolidated)

(Rounded down to the nearest million yen)

(1) Consolidated Second Quarter Results (cumulative) for FY2017 ending March 2018 (April 1, 2017 - September 30, 2017)

① Consolidated Business Results (cumulative)

(% shows the increase (decrease) from the results of the same period of the previous FY.)

	Net Sales		Operating Income		Ordinary Income		Profit attributable to owners of parent	
	(Unit: million yen)	%	(Unit: million yen)	%	(Unit: million yen)	%	(Unit: million yen)	%
2nd Quarter of FY2017	917,463	6.8	62,366	5.4	66,046	10.0	48,386	16.4
2nd Quarter of FY2016	858,996	2.9	59,148	39.0	60,030	31.8	41,572	49.1

(Note) Comprehensive income : [2Q/FY2017] 70,295 million yen, 413.2% ; [2Q/FY2016] 13,698 million yen, —%

	Profit attributable to owners of parent per Share
	(Unit: yen)
2nd Quarter of FY2017	67.41
2nd Quarter of FY2016	57.92

② Consolidated Financial Position

	Total Assets	Net Assets	Equity Ratio	Net Assets per Share
	(Unit: million yen)	(Unit: million yen)	%	(Unit: yen)
At September 30, 2017	2,033,005	675,941	32.1	908.23
At March 31, 2017	2,015,996	644,076	29.5	827.77

(For reference) Equity (net assets less non-controlling interests) : [At September 30, 2017] 651,938 million yen ; [At March 31, 2017] 594,160 million yen

(2) Consolidated Forecast for FY2017 ending March 2018 (April 1, 2017 - March 31, 2018)

(% shows the changes from the previous FY results.)

	Net Sales		Operating Income		Ordinary Income		Profit attributable to owners of parent		Profit attributable to owners of parent per Share
	(Unit: million yen)	%	(Unit: million yen)	%	(Unit: million yen)	%	(Unit: million yen)	%	(Unit: yen)
Full Year	1,915,000	2.3	134,500	0.6	140,000	(0.1)	95,000	0.5	132.35

* The consolidated forecasts were not revised in this second quarter.

(3) Non-consolidated Second Quarter Results (cumulative) for FY2017 ending March 2018 (April 1, 2017 - September 30, 2017)

① Non-consolidated Business Results (cumulative)

(% shows the increase (decrease) from the results of the same period of the previous FY.)

	Net Sales		Operating Income		Ordinary Income		Profit		Profit per Share
	(Unit: million yen)	%	(Unit: million yen)	%	(Unit: million yen)	%	(Unit: million yen)	%	(Unit: yen)
2nd Quarter of FY2017	640,287	4.0	50,412	7.4	55,807	12.5	41,086	7.0	57.24
2nd Quarter of FY2016	615,610	6.7	46,953	59.0	49,589	47.7	38,416	66.7	53.52

② Non-consolidated Financial Position

	Total Assets	Net Assets	Equity Ratio	Net Assets per Share
	(Unit: million yen)	(Unit: million yen)	%	(Unit: yen)
At September 30, 2017	1,536,935	540,551	35.2	753.05
At March 31, 2017	1,504,594	492,354	32.7	685.94

(Reference) Equity (net assets less non-controlling interests) : [At September 30, 2017] 540,551 million yen ; [At March 31, 2017] 492,354 million yen

(4) Non-consolidated Forecast for FY2017 ending March 2018 (April 1, 2017 - March 31, 2018)

(% shows the changes from the previous FY results.)

	Net Sales		Operating Income		Ordinary Income		Profit		Profit per Share
	(Unit: million yen)	%	(Unit: million yen)	%	(Unit: million yen)	%	(Unit: million yen)	%	(Unit: yen)
Full Year	1,325,000	1.6	107,000	(1.1)	115,000	(1.3)	82,000	(2.5)	114.24

* The consolidated forecasts were not revised in this second quarter.

(5) Dividends

	Dividend per Share (Unit : yen)					Total dividends paid (full year)	Dividend Payout Ratio (Consolidated)	Dividends-Net Assets Ratio (Consolidated)
	End of 1Q	End of 2Q	End of 3Q	End of 4Q	Total			
FY2016 ended Mar. 2017	—	9.00	—	19.00	28.00	(Unit: million yen) 20,105	% 21.3	% 3.6
FY2017 ending Mar. 2018 (including Forecasts)	—	14.00	—	14.00	28.00		21.2	

* The consolidated forecasts were not revised in this second quarter.

2 Financial highlights (Consolidated·Non-consolidated)

(1) Results for 2Q of FY2017 (in comparison with 2Q/FY2016 results)

(Unit: 100 million yen)

	Consolidated					Non-consolidated						
	Result-2Q/FY2016 April 1, 2016 - September 30, 2016		Result-2Q/FY2017 April 1, 2017 - September 30, 2017		Variance	Variance rate (%)	Result-2Q/FY2016 April 1, 2016 - September 30, 2016		Result-2Q/FY2017 April 1, 2017 - September 30, 2017		Variance	Variance rate (%)
%		%		%				%				
Net sales of completed construction contracts		8,263		8,834	571	6.9		6,091		6,334	243	4.0
Building Construction		—		—	—	—		4,704		4,971	266	5.7
Civil Engineering		—		—	—	—		1,386		1,363	(22)	(1.6)
Gross profit on completed construction contracts	11.1	920	11.2	989	68	7.5	12.4	754	12.9	819	65	8.7
Building Construction		—		—	—	—	11.5	542	11.9	591	49	9.1
Civil Engineering		—		—	—	—	15.3	212	16.8	228	16	7.8
Net sales of real estate business and other		326		340	13	4.1		64		67	3	4.6
Gross profit on real estate business and other	30.4	99	30.8	104	5	5.4	32.7	21	25.6	17	(3)	(18.2)
Net sales		8,589		9,174	584	6.8		6,156		6,402	246	4.0
Gross profit	11.9	1,019	11.9	1,094	74	7.3	12.6	775	13.1	837	61	8.0
Selling, general and administrative expenses	5.0	428	5.1	470	42	9.8	5.0	305	5.2	333	27	9.0
(Personnel expenses)		252		288	36			176		204	27	
(Others)		176		181	5			128		128	0	
Operating Income	6.9	591	6.8	623	32	5.4	7.6	469	7.9	504	34	7.4
Non-operating income		50		54	4	8.7		60		62	2	4.0
Non-operating expenses		41		17	(23)	(57.0)		33		8	(25)	(74.4)
(interests received/paid and dividend income - net)		33		36	2			50		52	1	
Ordinary income	7.0	600	7.2	660	60	10.0	8.1	495	8.7	558	62	12.5
Extraordinary income		15		25	10	65.6		75		20	(55)	(73.5)
Extraordinary loss		2		7	5	272.9		25		8	(16)	(66.6)
Income before income taxes	7.1	613	7.4	678	64	10.6	8.9	545	8.9	569	23	4.3
Total income taxes		175		186	10	6.2		161		158	(2)	(1.8)
Profit		437		491	53	12.3		—		—	—	—
Profit attributable to non-controlling interests (deduction)		22		8	(14)	(64.0)		—		—	—	—
Profit attributable to owners of parent (Non-consolidated: Profit)	4.8	415	5.3	483	68	16.4	6.2	384	6.4	410	26	7.0

Orders received

(Unit: 100 million yen)

	Consolidated					Non-consolidated						
	Result-2Q/FY2016 April 1, 2016 - September 30, 2016		Result-2Q/FY2017 April 1, 2017 - September 30, 2017		Variance	Variance rate (%)	Result-2Q/FY2016 April 1, 2016 - September 30, 2016		Result-2Q/FY2017 April 1, 2017 - September 30, 2017		Variance	Variance rate (%)
Building Construction		6,309		6,277			(31)	(0.5)		4,289		
(Domestic)		4,366		4,518	151	3.5		4,258		4,231	(27)	(0.6)
(Overseas)		1,942		1,759	(183)	(9.4)		30		74	43	142.1
Civil Engineering		2,141		2,250	108	5.1		1,378		1,707	328	23.8
(Domestic)		1,751		2,094	342	19.6		1,252		1,593	340	27.2
(Overseas)		389		155	(234)	(60.1)		126		114	(12)	(9.5)
Construction Total		8,451		8,527	76	0.9		5,668		6,013	345	6.1
(Domestic)		6,118		6,613	494	8.1		5,510		5,824	313	5.7
(Overseas)		2,332		1,914	(417)	(17.9)		157		188	31	20.3
Real Estate Business and Other		462		316	(146)	(31.5)		64		67	2	4.6
Total orders received		8,913		8,844	(69)	(0.8)		5,733		6,081	348	6.1

Interest-bearing debt balances

(Unit: 100 million yen)

	Consolidated					Non-consolidated				
	March 31, 2017	September 30, 2017	Variance	Variance rate (%)	March 31, 2017	September 30, 2017	Variance	Variance rate (%)		
Interest-bearing debt (except nonrecourse loans)	2,003	2,118	115	5.7	1,439	1,635	195	13.6		
Nonrecourse loans	730	791	61	8.4	—	—	—	—		
Interest-bearing debt total	2,733	2,910	176	6.5	1,439	1,635	195	13.6		

(2) Results for 2Q (Cumulative) of FY2017 (in comparison with the latest forecast announced on August 8, 2017)

(Unit: 100 million yen)

	Consolidated						Non-consolidated					
	Forecast announced on August 8		Result-2Q/FY2017 April 1, 2017 - September 30, 2017		Variance	Variance rate (%)	Forecast announced on August 8		Result-2Q/FY2017 April 1, 2017 - September 30, 2017		Variance	Variance rate (%)
Net sales of completed construction contracts	%	8,900	%	8,834	(65)	(0.7)	%	6,340	%	6,334	(5)	(0.1)
┌ Building Construction		—		—	—	—		4,790		4,971	181	3.8
└ Civil Engineering		—		—	—	—		1,550		1,363	(186)	(12.0)
Gross profit on completed construction contracts	10.8	960	11.2	989	29	3.0	12.4	785	12.9	819	34	4.5
┌ Building Construction		—		—	—	—	11.7	560	11.9	591	31	5.6
└ Civil Engineering		—		—	—	—	14.5	225	16.8	228	3	1.6
Net sales of real estate business and other		350		340	(9)	(2.8)		70		67	(2)	(2.9)
Gross profit on real estate business and other	28.6	100	30.8	104	4	4.8	28.6	20	25.6	17	(2)	(13.1)
Net sales		9,250		9,174	(75)	(0.8)		6,410		6,402	(7)	(0.1)
Gross profit	11.5	1,060	11.9	1,094	34	3.2	12.6	805	13.1	837	32	4.0
Selling, general and administrative expenses	5.0	460	5.1	470	10	2.3	5.1	325	5.2	333	8	2.5
(Personnel expenses)		265		288	23			185		204	19	
(Others)		195		181	(13)			140		128	(11)	
Operating Income	6.5	600	6.8	623	23	3.9	7.5	480	7.9	504	24	5.0
Non-operating income		45		54	9	21.3		50		62	12	25.3
Non-operating expenses		15		17	2	18.6		10		8	(1)	(13.3)
(interests received/paid and dividend income - net)		30		36	6			42		52	10	
Ordinary income	6.8	630	7.2	660	30	4.8	8.1	520	8.7	558	38	7.3
Extraordinary income		20		25	5	29.5		15		20	5	33.5
Extraordinary loss		—		7	7	—		—		8	8	—
Income before income taxes	7.0	650	7.4	678	28	4.4	8.3	535	8.9	569	34	6.5
Total income taxes		200		186	(13)	(6.6)		165		158	(6)	(3.8)
Profit		450		491	41	9.3		—		—	—	—
Profit attributable to non-controlling interests (deduction)		20		8	(11)	(59.9)		—		—	—	—
Profit attributable to owners of parent (Non-consolidated: Profit)	4.6	430	5.3	483	53	12.5	5.8	370	6.4	410	40	11.0

Orders received

(Unit: 100 million yen)

	Consolidated					Non-consolidated						
	Forecast announced on August 8		Result-2Q/FY2017 April 1, 2017 - September 30, 2017		Variance	Variance rate (%)	Forecast announced on August 8		Result-2Q/FY2017 April 1, 2017 - September 30, 2017		Variance	Variance rate (%)
Building Construction		7,600		6,277	(1,322)	(17.4)		5,700		4,306	(1,393)	(24.5)
(Domestic)		5,800		4,518	(1,281)	(22.1)		5,700		4,231	(1,468)	(25.8)
(Overseas)		1,800		1,759	(40)	(2.3)		—		74	74	—
Civil Engineering		2,300		2,250	(49)	(2.2)		1,600		1,707	107	6.7
(Domestic)		1,800		2,094	294	16.4		1,350		1,593	243	18.0
(Overseas)		500		155	(344)	(68.9)		250		114	(135)	(54.3)
Construction Total		9,900		8,527	(1,372)	(13.9)		7,300		6,013	(1,286)	(17.6)
(Domestic)		7,600		6,613	(986)	(13.0)		7,050		5,824	(1,225)	(17.4)
(Overseas)		2,300		1,914	(385)	(16.8)		250		188	(61)	(24.4)
Real Estate Business and Other		300		316	16	5.6		100		67	(32)	(32.1)
Total orders received		10,200		8,844	(1,355)	(13.3)		7,400		6,081	(1,318)	(17.8)

(3) Forecasts for FY2017 (in comparison with FY2016 results)

(Unit: 100 million yen)

	Consolidated					Non-consolidated						
	Result-FY2016 April 1, 2016 - March 31, 2017		Forecast-FY2017 April 1, 2017 - March 31, 2018		Variance	Variance rate (%)	Result-FY2016 April 1, 2016 - March 31, 2017		Forecast-FY2017 April 1, 2017 - March 31, 2018		Variance	Variance rate (%)
Net sales of completed construction contracts	%	18,025	%	18,320			294	1.6	%	12,858		
Building Construction		—		—	—	—		9,915		9,950	34	0.4
Civil Engineering		—		—	—	—		2,943		3,100	156	5.3
Gross profit on completed construction contracts	11.4	2,058	11.2	2,060	1	0.1	13.0	1,667	12.8	1,675	7	0.5
Building Construction		—		—	—	—	12.0	1,194	12.4	1,230	35	3.0
Civil Engineering		—		—	—	—	16.1	472	14.4	445	(27)	(5.9)
Net sales of real estate business and other		701		830	128	18.2		181		200	18	10.0
Gross profit on real estate business and other	27.2	191	26.5	220	28	15.1	28.3	51	25.0	50	(1)	(2.7)
Net sales		18,727		19,150	422	2.3		13,040		13,250	209	1.6
Gross profit	12.0	2,249	11.9	2,280	30	1.4	13.2	1,718	13.0	1,725	6	0.4
Selling, general and administrative expenses	4.9	911	4.9	935	23	2.5	4.9	636	4.9	655	18	2.9
(Personnel expenses)		522		535	12			351		365	13	
(Others)		389		400	10			285		290	4	
Operating Income	7.1	1,337	7.0	1,345	7	0.6	8.3	1,082	8.1	1,070	(12)	(1.1)
Non-operating income		96		90	(6)	(7.2)		107		100	(7)	(6.8)
Non-operating expenses		33		35	1	5.1		24		20	(4)	(17.4)
(interests received/paid and dividend income - net)		64		55	(9)			89		83	(6)	
Ordinary income	7.5	1,401	7.3	1,400	(1)	(0.1)	8.9	1,165	8.7	1,150	(15)	(1.3)
Extraordinary income		39		40	0	1.0		97		30	(67)	(69.3)
Extraordinary loss		10		—	(10)	(100.0)		50		—	(50)	(100.0)
Income before income taxes	7.6	1,429	7.5	1,440	10	0.7	9.3	1,212	8.9	1,180	(32)	(2.7)
Total income taxes		424		440	15	3.6		371		360	(11)	(3.0)
Profit		1,005		1,000	(5)	(0.5)		—		—	—	—
Profit attributable to non-controlling interests (deduction)		60		50	(10)	(16.9)		—		—	—	—
Profit attributable to owners of parent (Non-consolidated: Profit)	5.0	945	5.0	950	4	0.5	6.5	841	6.2	820	(21)	(2.5)

Note: Full year forecasts for FY2017 were not revised from the ones announced on August 8, 2017.

The forecasts above were prepared on the basis of information available at the time of the release of Japanese "Kessan Tanshin". Due to various factors, the actual results may vary from the forecasts.

Orders received

(Unit: 100 million yen)

	Consolidated					Non-consolidated						
	Result-FY2016 April 1, 2016 - March 31, 2017		Forecast-FY2017 April 1, 2017 - March 31, 2018		Variance	Variance rate (%)	Result-FY2016 April 1, 2016 - March 31, 2017		Forecast-FY2017 April 1, 2017 - March 31, 2018		Variance	Variance rate (%)
Building Construction		16,137		13,600			(2,537)	(15.7)		10,526		
(Domestic)		10,588		10,300	(288)	(2.7)		10,481		9,900	(581)	(5.5)
(Overseas)		5,549		3,300	(2,249)	(40.5)		45		—	(45)	(100.0)
Civil Engineering		4,387		4,200	(187)	(4.3)		2,957		2,900	(57)	(1.9)
(Domestic)		3,659		3,300	(359)	(9.8)		2,752		2,500	(252)	(9.2)
(Overseas)		727		900	172	23.8		204		400	195	95.5
Construction Total		20,525		17,800	(2,725)	(13.3)		13,483		12,800	(683)	(5.1)
(Domestic)		14,248		13,600	(648)	(4.5)		13,233		12,400	(833)	(6.3)
(Overseas)		6,276		4,200	(2,076)	(33.1)		250		400	149	59.8
Real Estate Business and Other		927		800	(127)	(13.7)		181		200	18	10.0
Total orders received		21,452		18,600	(2,852)	(13.3)		13,665		13,000	(665)	(4.9)

Note: Full year forecasts for FY2017 were not revised from the ones announced on August 8, 2017.

The forecasts above were prepared on the basis of information available at the time of the release of Japanese "Kessan Tanshin". Due to various factors, the actual results may vary from the forecasts.

Interest-bearing debt balances

(Unit: 100 million yen)

	Consolidated					Non-consolidated						
	March 31, 2017		Forecast-FY2017 March 31, 2018		Variance	Variance rate (%)	March 31, 2017		Forecast-FY2017 March 31, 2018		Variance	Variance rate (%)
Interest-bearing debt (except nonrecourse loans)		2,003		1,800			(203)	(10.2)		1,439		
Nonrecourse loans		730		900	169	23.2		—		—	—	—
Interest-bearing debt total		2,733		2,700	(33)	(1.2)		1,439		1,400	(39)	(2.7)

Note: Forecasts at the end of FY2017 were not revised from the ones announced on August 8, 2017.

The forecasts above were prepared on the basis of information available at the time of the release of Japanese "Kessan Tanshin". Due to various factors, the actual results may vary from the forecasts.

3 Results and forecasts for net sales, operating income and gross profit (Consolidated·Non-consolidated)
 (1) Results for 2Q (Cumulative) of FY2017 (in comparison with 2Q/2016 results)

[Consolidated]

(Unit: million yen)

	Consolidated Net Sales				Consolidated Operating Income						
	2Q / FY2016 Result April 1, 2016 - September 30, 2016 (A)	2Q / FY2017 Result April 1, 2017 - September 30, 2017 (B)	Variance (B) - (A)	Variance rate (%)	2Q / FY2016 Result April 1, 2016 - September 30, 2016 (C)		2Q / FY2017 Result April 1, 2017 - September 30, 2017 (D)		Variance (D) - (C)	Variance rate (%)	
	% Gross Profit	% Gross Profit									
Building Construction											
Domestic	481,380	504,695	23,314	4.8	7.6	36,404	7.7	38,978	2,573	7.1	
Overseas	157,707	180,226	22,519	14.3	1.6	2,597	0.7	1,257	(1,339)	(51.6)	
Sub-total	639,087	684,921	45,833	7.2	6.1	39,002	5.9	40,236	1,234	3.2	
Civil Engineering											
Domestic	153,505	161,712	8,206	5.3	10.6	16,235	10.2	16,479	243	1.5	
Overseas	33,713	36,796	3,083	9.1	(4.2)	(1,402)	0.5	165	1,568	—	
Sub-total	187,219	198,509	11,289	6.0	7.9	14,833	8.4	16,644	1,811	12.2	
Construction Total											
Domestic	634,886	666,407	31,521	5.0	8.3	52,640	8.3	55,457	2,817	5.4	
Overseas	191,421	217,023	25,602	13.4	0.6	1,194	0.7	1,423	228	19.1	
Sub-total	826,307	883,430	57,123	6.9	6.5	53,835	6.4	56,881	3,045	5.7	
Real Estate Business and Other											
Real Estate Business	18,252	18,160	(92)	(0.5)	23.2	4,226	19.2	3,491	(735)	(17.4)	
Other	14,436	15,871	1,435	9.9	7.5	1,085	12.6	1,992	907	83.6	
Sub-total	32,688	34,032	1,343	4.1	16.3	5,312	16.1	5,484	172	3.2	
Total	858,996	917,463	58,467	6.8	6.9	59,148	6.8	62,366	3,217	5.4	

Note: Above were the results related to segment information. Consolidated net sales and consolidated operating income show the amount of net sales to third parties and operating income on net sales to third parties respectively.

[Non-consolidated]

(Unit: million yen)

	Net Sales				Gross Profit						
	2Q / FY2016 Result April 1, 2016 - September 30, 2016 (A)	2Q / FY2017 Result April 1, 2017 - September 30, 2017 (B)	Variance (B) - (A)	Variance rate (%)	2Q / FY2016 Result April 1, 2016 - September 30, 2016 (C)		2Q / FY2017 Result April 1, 2017 - September 30, 2017 (D)		Variance (D) - (C)	Variance rate (%)	
	% Gross Profit	% Gross Profit									
Building Construction											
Domestic	464,081	491,077	26,995	5.8	11.7	54,459	12.1	59,379	4,919	9.0	
Overseas	6,400	6,037	(362)	(5.7)	(4.0)	(257)	(4.2)	(253)	4	—	
Sub-total	470,482	497,115	26,632	5.7	11.5	54,201	11.9	59,125	4,924	9.1	
Civil Engineering											
Domestic	122,700	119,073	(3,626)	(3.0)	16.7	20,472	17.8	21,224	752	3.7	
Overseas	15,933	17,304	1,370	8.6	4.6	737	9.5	1,644	906	122.9	
Sub-total	138,634	136,378	(2,256)	(1.6)	15.3	21,210	16.8	22,868	1,658	7.8	
Construction Total											
Domestic	586,782	610,151	23,368	4.0	12.8	74,931	13.2	80,603	5,671	7.6	
Overseas	22,334	23,342	1,007	4.5	2.1	479	6.0	1,391	911	189.9	
Sub-total	609,117	633,493	24,376	4.0	12.4	75,411	12.9	81,994	6,582	8.7	
Real Estate Business and Other											
Real Estate Business	6,493	6,793	300	4.6	32.7	2,124	25.6	1,738	(386)	(18.2)	
Sub-total	6,493	6,793	300	4.6	32.7	2,124	25.6	1,738	(386)	(18.2)	
Total	615,610	640,287	24,677	4.0	12.6	77,536	13.1	83,733	6,196	8.0	

(2) Results for 2Q (Cumulative) of FY2017 (in comparison with the latest forecast announced on August 8, 2017)

【Consolidated】

(Unit: million yen)

	Consolidated Net Sales				Consolidated Operating Income					
	2Q / FY2017 Forecast announced on August 8	2Q / FY2017 Result April 1, 2017 September 30, 2017	Variance	Variance rate (%)	2Q / FY2017 Forecast announced on August 8		2Q / FY2017 Result April 1, 2017 September 30, 2017		Variance	Variance rate (%)
	(A)	(B)	(B) - (A)		% Gross Profit	(C)	% Gross Profit	(D)	(D) - (C)	
Building Construction										
Domestic	482,000	504,695	22,695	4.7	7.5	36,000	7.7	38,978	2,978	8.3
Overseas	194,000	180,226	(13,773)	(7.1)	1.0	2,000	0.7	1,257	(742)	(37.1)
Sub-total	676,000	684,921	8,921	1.3	5.6	38,000	5.9	40,236	2,236	5.9
Civil Engineering										
Domestic	177,000	161,712	(15,287)	(8.6)	9.0	16,000	10.2	16,479	479	3.0
Overseas	37,000	36,796	(203)	(0.5)	1.4	500	0.5	165	(334)	(66.8)
Sub-total	214,000	198,509	(15,490)	(7.2)	7.7	16,500	8.4	16,644	144	0.9
Construction Total										
Domestic	659,000	666,407	7,407	1.1	7.9	52,000	8.3	55,457	3,457	6.6
Overseas	231,000	217,023	(13,976)	(6.1)	1.1	2,500	0.7	1,423	(1,076)	(43.1)
Sub-total	890,000	883,430	(6,569)	(0.7)	6.1	54,500	6.4	56,881	2,381	4.4
Real Estate Business and Other										
Real Estate Business	—	18,160	—	—	—	—	19.2	3,491	—	—
Other	—	15,871	—	—	—	—	12.6	1,992	—	—
Sub-total	35,000	34,032	(967)	(2.8)	15.7	5,500	16.1	5,484	(15)	(0.3)
Total	925,000	917,463	(7,536)	(0.8)	6.5	60,000	6.8	62,366	2,366	3.9

Note: Above were the forecasts related to segment information. Consolidated net sales and consolidated operating income show the amount of net sales to third parties and operating income on net sales to third parties respectively.

【Non-consolidated】

(Unit: million yen)

	Net Sales				Gross Profit					
	2Q / FY2017 Forecast announced on August 8	2Q / FY2017 Result April 1, 2017 September 30, 2017	Variance	Variance rate (%)	2Q / FY2017 Forecast announced on August 8		2Q / FY2017 Result April 1, 2017 September 30, 2017		Variance	Variance rate (%)
	(A)	(B)	(B) - (A)		% Gross Profit	(C)	% Gross Profit	(D)	(D) - (C)	
Building Construction										
Domestic	470,000	491,077	21,077	4.5	11.9	56,000	12.1	59,379	3,379	6.0
Overseas	9,000	6,037	(2,962)	(32.9)	—	—	(4.2)	(253)	(253)	—
Sub-total	479,000	497,115	18,115	3.8	11.7	56,000	11.9	59,125	3,125	5.6
Civil Engineering										
Domestic	137,000	119,073	(17,926)	(13.1)	15.3	21,000	17.8	21,224	224	1.1
Overseas	18,000	17,304	(695)	(3.9)	8.3	1,500	9.5	1,644	144	9.6
Sub-total	155,000	136,378	(18,621)	(12.0)	14.5	22,500	16.8	22,868	368	1.6
Construction Total										
Domestic	607,000	610,151	3,151	0.5	12.7	77,000	13.2	80,603	3,603	4.7
Overseas	27,000	23,342	(3,657)	(13.5)	5.6	1,500	6.0	1,391	(108)	(7.3)
Sub-total	634,000	633,493	(506)	(0.1)	12.4	78,500	12.9	81,994	3,494	4.5
Real Estate Business and Other										
Real Estate Business	7,000	6,793	(206)	(2.9)	28.6	2,000	25.6	1,738	(261)	(13.1)
Sub-total	7,000	6,793	(206)	(2.9)	28.6	2,000	25.6	1,738	(261)	(13.1)
Total	641,000	640,287	(712)	(0.1)	12.6	80,500	13.1	83,733	3,233	4.0

(3) Forecasts for FY2017 (in comparison with FY2016 results)

[Consolidated]

(Unit: million yen)

	Consolidated Net Sales				Consolidated Operating Income						
	FY2016 Full Year Result April 1, 2016 March 31, 2017 (A)	FY2017 Full Year Forecast April 1, 2017 March 31, 2018 (B)	Variance (B) - (A)	Variance rate (%)	FY2016 Full Year Result April 1, 2016 March 31, 2017 (C)	FY2017 Full Year Forecast April 1, 2017 March 31, 2018 (D)	Variance (D) - (C)	Variance rate (%)			
	% Gross Profit		% Gross Profit								
Building Construction											
Domestic	1,020,378	1,005,000	(15,378)	(1.5)	8.1	82,633	8.4	84,000	1,366	1.7	
Overseas	367,980	380,000	12,019	3.3	1.3	4,880	1.2	4,500	(380)	(7.8)	
Sub-total	1,388,358	1,385,000	(3,358)	(0.2)	6.3	87,514	6.4	88,500	985	1.1	
Civil Engineering											
Domestic	332,374	360,000	27,625	8.3	12.0	40,033	9.0	32,500	(7,533)	(18.8)	
Overseas	81,792	87,000	5,207	6.4	(3.9)	(3,182)	1.7	1,500	4,682	—	
Sub-total	414,166	447,000	32,833	7.9	8.9	36,851	7.6	34,000	(2,851)	(7.7)	
Construction Total											
Domestic	1,352,753	1,365,000	12,246	0.9	9.1	122,667	8.5	116,500	(6,167)	(5.0)	
Overseas	449,772	467,000	17,227	3.8	0.4	1,698	1.3	6,000	4,301	253.3	
Sub-total	1,802,525	1,832,000	29,474	1.6	6.9	124,365	6.7	122,500	(1,865)	(1.5)	
Real Estate Business and Other											
Real Estate Business	38,795	—	—	—	18.5	7,180	—	—	—	—	
Other	31,400	—	—	—	7.0	2,196	—	—	—	—	
Sub-total	70,195	83,000	12,804	18.2	13.4	9,377	14.5	12,000	2,622	28.0	
Total	1,872,721	1,915,000	42,278	2.3	7.1	133,742	7.0	134,500	757	0.6	

Note: Above were the forecasts related to segment information. Consolidated net sales and consolidated operating income show the amount of net sales to third parties and operating income on net sales to third parties respectively.
Full year forecasts for FY2017 were not revised from the ones announced on August 8, 2017.
The forecasts above were prepared on the basis of information available at the time of the release of "Japanese 'Kessan Tanshin'".
Due to various factors, the actual results may vary from the forecasts.

[Non-consolidated]

(Unit: million yen)

	Net Sales				Gross Profit						
	FY2016 Full Year Result April 1, 2016 March 31, 2017 (A)	FY2017 Full Year Forecast April 1, 2017 March 31, 2018 (B)	Variance (B) - (A)	Variance rate (%)	FY2016 Full Year Result April 1, 2016 March 31, 2017 (C)	FY2017 Full Year Forecast April 1, 2017 March 31, 2018 (D)	Variance (D) - (C)	Variance rate (%)			
	% Gross Profit		% Gross Profit								
Building Construction											
Domestic	977,417	980,000	2,582	0.3	12.2	119,665	12.6	123,000	3,334	2.8	
Overseas	14,110	15,000	889	6.3	(1.5)	(209)	—	—	209	—	
Sub-total	991,527	995,000	3,472	0.4	12.0	119,455	12.4	123,000	3,544	3.0	
Civil Engineering											
Domestic	259,157	270,000	10,842	4.2	18.0	46,579	15.2	41,000	(5,579)	(12.0)	
Overseas	35,201	40,000	4,798	13.6	2.0	706	8.8	3,500	2,793	395.2	
Sub-total	294,358	310,000	15,641	5.3	16.1	47,285	14.4	44,500	(2,785)	(5.9)	
Construction Total											
Domestic	1,236,575	1,250,000	13,424	1.1	13.4	166,244	13.1	164,000	(2,244)	(1.3)	
Overseas	49,311	55,000	5,688	11.5	1.0	497	6.4	3,500	3,002	603.6	
Sub-total	1,285,886	1,305,000	19,113	1.5	13.0	166,741	12.8	167,500	758	0.5	
Real Estate Business and Other											
Real Estate Business	18,179	20,000	1,820	10.0	28.3	5,136	25.0	5,000	(136)	(2.7)	
Total	1,304,065	1,325,000	20,934	1.6	13.2	171,878	13.0	172,500	621	0.4	

Note: Full year forecasts for FY2017 were not revised from the ones announced on August 8, 2017.
The forecasts above were prepared on the basis of information available at the time of the release of "Japanese 'Kessan Tanshin'".
Due to various factors, the actual results may vary from the forecasts.

4 Non-consolidated orders received, net sales and carried-forward

(1) Breakdown of non-consolidated orders received

(Unit: million yen)

	2Q/FY2016 April 1, 2016 - September 30, 2016		2Q/FY2017 April 1, 2017 - September 30, 2017		Variance		Previous FY Results April 1, 2016 - March 31, 2017	
		%		%		% variance		%
Building Construction								
Domestic Public	23,958	4.2	47,833	7.9	23,875	99.7	110,868	8.1
Domestic Private	401,891	70.1	375,305	61.7	(26,586)	(6.6)	937,239	68.6
Domestic total	425,850	74.3	423,139	69.6	(2,710)	(0.6)	1,048,108	76.7
Overseas total	3,087	0.6	7,474	1.2	4,386	142.1	4,569	0.3
Sub-total	428,937	74.9	430,614	70.8	1,676	0.4	1,052,677	77.0
Civil Engineering								
Domestic Public	65,431	11.4	96,279	15.8	30,847	47.1	162,455	11.9
Domestic Private	59,814	10.4	63,038	10.4	3,223	5.4	112,793	8.3
Domestic total	125,246	21.8	159,317	26.2	34,071	27.2	275,248	20.2
Overseas total	12,620	2.2	11,416	1.9	(1,203)	(9.5)	20,456	1.5
Sub-total	137,866	24.0	170,734	28.1	32,868	23.8	295,705	21.7
Construction Total								
Domestic Public	89,389	15.6	144,113	23.7	54,723	61.2	273,323	20.0
Domestic Private	461,706	80.5	438,344	72.1	(23,362)	(5.1)	1,050,033	76.9
Domestic total	551,096	96.1	582,457	95.8	31,361	5.7	1,323,357	96.9
Overseas total	15,707	2.8	18,891	3.1	3,183	20.3	25,025	1.8
Sub-total	566,804	98.9	601,349	98.9	34,544	6.1	1,348,382	98.7
Real Estate Business and Other	6,496	1.1	6,793	1.1	296	4.6	18,179	1.3
Total	573,301	100	608,142	100	34,841	6.1	1,366,562	100

(2) Breakdown of non-consolidated net sales

(Unit: million yen)

	2Q/FY2016 April 1, 2016 - September 30, 2016		2Q/FY2017 April 1, 2017 - September 30, 2017		Variance		Previous FY Results April 1, 2016 - March 31, 2017	
		%		%		% variance		%
Building Construction								
Domestic Public	26,964	4.4	50,146	7.8	23,181	86.0	62,816	4.8
Domestic Private	437,117	71.0	440,930	68.9	3,813	0.9	914,601	70.1
Domestic total	464,081	75.4	491,077	76.7	26,995	5.8	977,417	74.9
Overseas total	6,400	1.0	6,037	0.9	(362)	(5.7)	14,110	1.1
Sub-total	470,482	76.4	497,115	77.6	26,632	5.7	991,527	76.0
Civil Engineering								
Domestic Public	76,645	12.4	73,486	11.5	(3,158)	(4.1)	163,506	12.6
Domestic Private	46,055	7.5	45,587	7.1	(467)	(1.0)	95,650	7.3
Domestic total	122,700	19.9	119,073	18.6	(3,626)	(3.0)	259,157	19.9
Overseas total	15,933	2.6	17,304	2.7	1,370	8.6	35,201	2.7
Sub-total	138,634	22.5	136,378	21.3	(2,256)	(1.6)	294,358	22.6
Construction Total								
Domestic Public	103,609	16.8	123,632	19.3	20,023	19.3	226,323	17.4
Domestic Private	483,172	78.5	486,518	76.0	3,345	0.7	1,010,251	77.4
Domestic total	586,782	95.3	610,151	95.3	23,368	4.0	1,236,575	94.8
Overseas total	22,334	3.6	23,342	3.6	1,007	4.5	49,311	3.8
Sub-total	609,117	98.9	633,493	98.9	24,376	4.0	1,285,886	98.6
Real Estate Business and Other	6,493	1.1	6,793	1.1	300	4.6	18,179	1.4
Total	615,610	100	640,287	100	24,677	4.0	1,304,065	100

(3) Breakdown of non-consolidated amounts carried-forward

(Unit: million yen)

	At September 30, 2016		At September 30, 2017		Variance		At the end of Previous FY (March 31, 2017)	
		%		%		% variance		%
Building Construction								
Domestic Public	141,629	8.8	190,375	11.3	48,746	34.4	192,688	11.2
Domestic Private	990,175	61.5	982,414	58.4	(7,761)	(0.8)	1,048,039	61.1
Domestic total	1,131,805	70.3	1,172,789	69.7	40,984	3.6	1,240,727	72.3
Overseas total	19,008	1.2	14,217	0.9	(4,791)	(25.2)	12,780	0.8
Sub-total	1,150,814	71.5	1,187,007	70.6	36,193	3.1	1,253,508	73.1
Civil Engineering								
Domestic Public	272,212	16.9	305,168	18.1	32,955	12.1	282,375	16.5
Domestic Private	121,565	7.6	142,400	8.5	20,834	17.1	124,949	7.3
Domestic total	393,778	24.5	447,568	26.6	53,789	13.7	407,324	23.8
Overseas total	64,670	4.0	47,352	2.8	(17,318)	(26.8)	53,239	3.1
Sub-total	458,449	28.5	494,920	29.4	36,471	8.0	460,564	26.9
Construction Total								
Domestic Public	413,842	25.7	495,543	29.4	81,701	19.7	475,063	27.7
Domestic Private	1,111,741	69.1	1,124,814	66.9	13,072	1.2	1,172,988	68.4
Domestic total	1,525,584	94.8	1,620,358	96.3	94,774	6.2	1,648,052	96.1
Overseas total	83,679	5.2	61,569	3.7	(22,109)	(26.4)	66,020	3.9
Sub-total	1,609,263	100.0	1,681,928	100	72,664	4.5	1,714,072	100
Real Estate Business and Other	3	0.0	—	—	(3)	(100.0)	—	—
Total	1,609,267	100	1,681,928	100	72,660	4.5	1,714,072	100

5 Consolidated orders received, completed and carried-forward projects

(For reference purpose only)

Orders received

Owner	Project Names
SUMITOMO CORPORATION	(Tenative name) Kanda Nishikicho 2-chome Construction Project
Sumitomo Realty & Development Co., Ltd.	(Tenative name) Umeda Sonezaki Construction Project
TOKYO UNIVERSITY OF AGRICULTURE	Tokyo University of Agriculture Setagaya Campus New Research Labolatory Construction Project
Mitsui Fudosan Residential Co.,Ltd. ITOCHU Property Development, Ltd.	(Tenative name) Taihaku-ku Asuto-nagamachi 1-chome Construction Project
Incorporated Administrative Agency Japan Water Agency	Kawakami Dam Construction Project
San Francisco Public Utilities Commission	Southeast Water Pollution Control Plant Biosolids Digester Facilities (U.S.A) ※

※ Undertaken by Webcor, LP. (Subsidiary of Obayashi USA)

Completed projects

Owner	Project Names
Tokyo Ryutsu Center Inc.	Tokyo Ryutsu Center Distribution B Building Construction Project
Fuji Foods Co., LTD	Fuji Foods Co., LTD Chiba Factory Construction Project
AEON MALL CO., LTD.	AEON MALL Higashi Matsumoto A and B Facilities Construction Project
Avex Inc.	Minami Aoyama 3-chome Project
TOHOKU REGIONAL BUREAU MINISTRY OF LAND , INFRASTRUCTURE , TRANSPORT AND TOURISM	National Highway 45 Yoshihama-Kamaishi Road Construction Project
Greenland US Holding, Inc	Metropolis Phase I (Condo), Metropolis Phase I (Hotel) (U.S.A) ※

※ Undertaken by Webcor, LP. (Subsidiary of Obayashi USA)

Carried-forward projects

Owner	Project Names
Toranomon 1-chome Area Urban Redevelopment Association	Toranomon 1-chome Area Class 1 Urban Redevelopment Project, Public Facilities Construction
Urban Renaissance Agency, East Japan Rental Housing Office	Otemachi 2-chome Area Redevelopment, Office Tower B Construction Project
Central Nippon Expressway Company Limited	Tokyo Outer Ring Road, Main Line Tunnel (Northbound) Tomei North Construction Project
The Bank of Tokyo-Mitsubishi UFJ, Ltd.	The Bank of Tokyo-Mitsubishi UFJ, Ltd. Osaka Building Reconstruction Project
Plenary Properties Merced	UC Merced (U.S.A) ※

※ Undertaken by Webcor, LP. (Subsidiary of Obayashi USA)

6 Consolidated quarterly financial statements
(1) Consolidated quarterly balance sheets

(Unit : million yen)

	March 31, 2017	September 30, 2017	Variance
Assets			
Current assets			
Cash and deposits	194,585	165,142	(29,442)
Notes and accounts receivable from completed construction contracts and other	720,361	707,552	(12,808)
Electronically recorded monetary claims	21,075	11,600	(9,474)
Short-term investment securities	2,519	2,270	(248)
Real estate for sale	16,739	15,410	(1,328)
Costs on uncompleted construction contracts	39,881	44,108	4,227
Costs on real estate business	24,200	26,489	2,289
Inventories for PFI and other projects	42,406	44,128	1,721
Other inventories	7,872	10,300	2,428
Deferred tax assets	17,443	17,684	241
Accounts receivable-other	78,009	65,979	(12,030)
Other	16,694	32,504	15,809
Allowance for doubtful accounts	(142)	(133)	9
Total current assets	1,181,645	1,143,039	(38,606)
Noncurrent assets			
Property, plant and equipment			
Buildings and structures, net	92,587	103,788	11,201
Machinery, vehicles, tools, furniture and fixtures, net	29,554	42,768	13,214
Land	308,241	326,835	18,594
Lease assets, net	228	222	(5)
Construction in progress	28,986	18,141	(10,845)
Total property, plant and equipment	459,597	491,757	32,159
Intangible assets	6,558	4,979	(1,578)
Investments and other assets			
Investment securities	346,245	376,034	29,788
Long-term loans receivable	2,024	934	(1,089)
Assets for retirement benefits	68	68	—
Deferred tax assets	1,987	1,372	(614)
Other	18,118	15,067	(3,050)
Allowance for doubtful accounts	(249)	(248)	1
Total investments and other assets	368,194	393,229	25,034
Total noncurrent assets	834,350	889,965	55,615
Total assets	2,015,996	2,033,005	17,008

(1) Consolidated quarterly balance sheets

(Unit : million yen)

	March 31, 2017	September 30, 2017	Variance
Liabilities			
Current liabilities			
Notes and accounts payable for construction contracts and other	485,408	470,787	(14,621)
Electronically recorded obligations	150,289	128,535	(21,754)
Short-term loans payable	89,498	78,667	(10,831)
Current portion of nonrecourse loans	6,832	6,109	(722)
Commercial papers	—	35,000	35,000
Current portion of bonds	25,000	25,000	—
Lease obligations	85	86	1
Income taxes payable	30,533	21,071	(9,462)
Deferred tax liabilities	402	400	(2)
Advances received on uncompleted construction contracts	106,541	90,357	(16,184)
Deposits received	102,707	118,750	16,043
Provision for warranties for completed construction	3,048	3,101	53
Provision for loss on construction contracts	7,751	6,139	(1,612)
Other	70,585	75,813	5,227
Total current liabilities	1,078,684	1,059,819	(18,864)
Noncurrent liabilities			
Bonds payable	30,000	20,000	(10,000)
Long-term loans payable	55,836	53,173	(2,662)
Nonrecourse loans	66,192	73,070	6,877
Lease obligations	126	127	0
Deferred tax liabilities	46,956	55,384	8,427
Deferred tax liabilities for land revaluation	21,091	20,005	(1,085)
Provision for stock payments for directors	301	267	(33)
Provision for loss on real estate business and other	993	993	—
Provision for environmental measures	616	315	(301)
Liability for retirement benefits	51,029	51,713	684
Other	20,091	22,193	2,102
Total noncurrent liabilities	293,235	297,244	4,008
Total liabilities	1,371,919	1,357,063	(14,855)
Net assets			
Shareholders' equity			
Capital stock	57,752	57,752	—
Capital surplus	41,752	43,794	2,041
Retained earnings	334,957	369,703	34,746
Treasury stock	(1,964)	(1,936)	28
Total shareholders' equity	432,497	469,314	36,816
Accumulated other comprehensive income			
Valuation difference on available-for-sale securities	140,246	160,717	20,470
Deferred gains (losses) on hedges	(283)	64	347
Revaluation reserve for land	20,435	20,432	(2)
Foreign currency translation adjustments	(365)	(388)	(23)
Retirement benefit asset and liability adjustments	1,629	1,799	169
Total accumulated other comprehensive income	161,662	182,624	20,961
Non-controlling interests	49,916	24,002	(25,913)
Total net assets	644,076	675,941	31,864
Total liabilities and net assets	2,015,996	2,033,005	17,008
(Reference)			
Interest-bearing debt balances	273,359	291,020	17,660

(2) Consolidated quarterly statements of income

(Unit : million yen)

	2Q / FY2016 From April 1, 2016 to September 30, 2016	2Q / FY2017 From April 1, 2017 to September 30, 2017	Variance
Net sales			
Net sales of completed construction contracts	826,307	883,430	57,123
Net sales of real estate business and other	32,688	34,032	1,343
Total net sales	858,996	917,463	58,467
Cost of sales			
Cost of sales on completed construction contracts	734,268	784,508	50,239
Cost of sales on real estate business and other	22,746	23,551	804
Total cost of sales	757,015	808,060	51,044
Gross profit			
Gross profit on completed construction contracts	92,038	98,922	6,883
Gross profit on real estate business and other	9,942	10,480	538
Total gross profit	101,980	109,403	7,422
Selling, general and administrative expenses	42,832	47,037	4,204
Operating income	59,148	62,366	3,217
Non-operating income			
Interest income	915	844	(70)
Dividends income	3,708	3,850	142
Other	399	764	365
Total non-operating income	5,023	5,459	436
Non-operating expenses			
Interest expenses	1,247	1,060	(187)
Subsidiary stock acquisition-related cost	—	471	471
Foreign exchange losses	2,703	—	(2,703)
Other	188	247	58
Total non-operating expenses	4,140	1,779	(2,361)
Ordinary income	60,030	66,046	6,015
Extraordinary income			
Gain on sales of investing securities	1,053	2,025	971
Gain on sales of noncurrent assets	438	531	92
Other	71	32	(39)
Total extraordinary income	1,563	2,589	1,025
Extraordinary loss			
Loss on retirement of noncurrent assets	138	285	146
Other	66	479	412
Total extraordinary losses	205	764	559
Income before income taxes	61,389	67,871	6,481
Income taxes-current	11,189	20,053	8,863
Income taxes-deferred	6,402	(1,369)	(7,772)
Total income taxes	17,592	18,683	1,091
Profit	43,797	49,188	5,390
Profit attributable to non-controlling interests	2,225	801	(1,423)
Profit attributable to owners of parent	41,572	48,386	6,814

(3) Consolidated quarterly statements of cash flows

(Unit : million yen)

	FY2016 From April 1, 2016 to September 30, 2016	FY2017 From April 1, 2017 to September 30, 2017	Variance
Net cash provided by (used in) operating activities			
Income before income taxes	61,389	67,871	6,481
Depreciation and amortization	7,200	6,895	(304)
Increase (decrease) in allowance for doubtful accounts	(37)	(9)	28
Increase (decrease) in provision for loss on construction contracts	(2,668)	(1,549)	1,119
Increase (decrease) in liability for retirement benefits	728	918	190
Interest and dividends income	(4,623)	(4,695)	(71)
Interest expenses	1,247	1,060	(187)
Loss (gain) on sales of noncurrent assets	(414)	(473)	(58)
Loss (gain) on sales of short-term and long term investment securities	(1,052)	(2,025)	(972)
Decrease (increase) in notes and accounts receivable—trade	50,807	18,748	(32,058)
Decrease (increase) in costs on uncompleted construction contracts	(1,220)	(3,896)	(2,676)
Decrease (increase) in inventories	(3,946)	(3,422)	524
Decrease (increase) in inventories for PFI and other projects	2,182	(1,721)	(3,903)
Decrease (increase) in other assets	18,142	928	(17,214)
Increase (decrease) in notes and accounts payable—trade	(74,832)	(33,484)	41,348
Increase (decrease) in advances received on uncompleted construction contracts	(2,061)	(15,475)	(13,414)
Increase (decrease) in other liabilities	2,897	17,420	14,523
Other, net	(1,924)	607	2,531
Subtotal	51,813	47,698	(4,115)
Interest and dividends income received	4,745	4,793	47
Interest expenses	(1,341)	(1,101)	239
Income taxes (paid) refund	(16,707)	(28,128)	(11,421)
Net cash provided by (used in) operating activities	38,511	23,261	(15,249)
Net cash provided by (used in) investing activities			
Purchase of property, plant and equipment and intangible assets	(18,465)	(29,210)	(10,745)
Proceeds from sales of property, plant and equipment and intangible assets	1,775	4,475	2,700
Purchase of short-term and long term investment securities	(4,756)	(4,398)	358
Proceeds from sales and redemption of short-term and long term investment securities	1,941	3,755	1,813
Payments of loans receivable	(117)	(93)	24
Collection of loans receivable	112	125	13
Purchase of shares of subsidiaries resulting in change in scope of consolidation	—	(3,483)	(3,483)
Other, net	—	(360)	(360)
Net cash provided by (used in) investing activities	(19,510)	(29,190)	(9,679)
Net cash provided by (used in) financing activities			
Net increase (decrease) in short-term loans payable	(11,785)	(12,028)	(243)
Net increase (decrease) in commercial papers	25,000	35,000	10,000
Repayments of lease obligations	(45)	(48)	(3)
Proceeds from long-term loans payable	10,000	6,000	(4,000)
Repayment of long-term loans payable	(22,275)	(7,407)	14,867
Proceeds from nonrecourse loans payable	9	3,213	3,204
Payment of nonrecourse loans payable	(4,071)	(4,005)	65
Redemption of bonds	(10,000)	(10,000)	—
Cash dividends paid	(9,334)	(13,643)	(4,308)
Cash dividends paid to non-controlling interests	(589)	(692)	(103)
Payments from changes in ownership interests in subsidiaries that do not result in change in scope of consolidation	—	(20,391)	(20,391)
Other, net	(2)	(4)	(2)
Net cash provided by (used in) financing activities	(23,095)	(24,010)	(915)
Effect of exchange rate change on cash and cash equivalents	(9,866)	132	9,998
Net increase (decrease) in cash and cash equivalents	(13,960)	(29,806)	(15,845)
Cash and cash equivalents at beginning of period	164,802	194,195	29,392
Cash and cash equivalents at end of period	150,841	164,389	13,547

7 Non-consolidated quarterly financial statements
(1) Non-consolidated quarterly balance sheets

(Unit : million yen)

	March 31, 2017	September 30, 2017	Variance
Assets			
Current assets			
Cash and deposits	73,814	47,189	(26,624)
Notes receivable-trade	7,363	7,311	(51)
Electronically recorded monetary claims	18,650	9,273	(9,377)
Accounts receivable from completed construction contracts	546,087	529,135	(16,951)
Accounts receivable-real estate business and other	5,163	3,180	(1,983)
Short-term investment securities	36	30	(6)
Real estate for sale	3,713	3,672	(40)
Costs on uncompleted construction contracts	35,304	39,820	4,516
Costs on real estate business and other	3,105	4,626	1,520
Short-term loans receivable	35,180	44,377	9,196
Deferred tax assets	15,049	15,426	376
Accounts receivable-other	74,506	61,158	(13,347)
Other	11,763	26,207	14,444
Allowance for doubtful accounts	(67)	(64)	3
Total current assets	829,672	791,346	(38,326)
Noncurrent assets			
Property, plant and equipment			
Buildings and structures	44,553	52,553	7,999
Machinery, equipment and vehicles	3,103	3,228	124
Tools, furniture and fixtures, net	1,517	1,614	97
Land	179,524	188,340	8,815
Leased assets	22	15	(7)
Construction in progress	9,238	8,998	(240)
Total property, plant and equipment	237,959	254,750	16,790
Intangible assets	2,979	2,743	(235)
Investments and other assets			
Investment securities	333,441	364,694	31,252
Shares and investments in capital of subsidiaries and affiliates	26,731	56,745	30,014
Long-term loans receivable	58,465	56,413	(2,051)
Claims provable in bankruptcy, claims provable in rehabilitation and other	245	255	10
Long-term accounts receivable	5,590	675	(4,914)
Other	9,880	9,699	(180)
Allowance for doubtful accounts	(370)	(389)	(18)
Total investments and other assets	433,982	488,094	54,112
Total noncurrent assets	674,922	745,588	70,666
Total assets	1,504,594	1,536,935	32,340

(1) Non-consolidated quarterly balance sheets

(Unit : million yen)

	March 31, 2017	September 30, 2017	Variance
Liabilities			
Current liabilities			
Notes payable-trade	24,780	17,859	(6,921)
Electronically recorded obligations	141,102	126,460	(14,641)
Accounts payable for construction contracts	325,548	319,601	(5,946)
Accounts payable-real estate and other	1,458	417	(1,040)
Short-term loans payable	57,762	49,624	(8,138)
Commercial papers	—	35,000	35,000
Current portion of bonds	25,000	25,000	—
Lease obligations	13	12	(1)
Accounts payable	11,912	3,392	(8,520)
Accrued expenses	13,604	17,747	4,142
Income taxes payable	27,513	19,179	(8,334)
Advances received on uncompleted construction contracts	73,149	53,897	(19,252)
Deposit received-real estate and other	1,390	1,990	600
Deposits received	95,884	110,697	14,813
Provision for warranties for completed construction	2,652	2,710	58
Provision for loss on construction contracts	6,456	5,137	(1,319)
Deposits received from employees	22,943	23,877	934
Other	949	1,540	590
Total current liabilities	832,122	814,146	(17,976)
Noncurrent liabilities			
Bonds payable	30,000	20,000	(10,000)
Long-term loans payable	31,172	33,898	2,725
Lease obligations	10	4	(5)
Deferred tax liabilities	49,181	57,752	8,571
Deferred tax liabilities for land revaluation	16,675	16,667	(8)
Provision for retirement benefits	45,777	46,727	949
Provision for stock payments for directors	301	267	(33)
Provision for loss on real estate business and other	993	993	—
Provision for loss on business of subsidiaries and affiliates	2,306	2,495	188
Provision for environmental measures	548	248	(299)
Other	3,151	3,183	32
Total noncurrent liabilities	180,117	182,238	2,120
Total liabilities	1,012,240	996,384	(15,856)
Net assets			
Shareholders' equity			
Capital stock	57,752	57,752	—
Capital surplus			
Legal capital surplus	41,694	41,694	—
Total capital surpluses	41,694	41,694	—
Retained earnings			
Legal retained earnings	14,438	14,438	—
Other retained earnings			
Reserve for advanced depreciation of noncurrent assets	2,667	2,635	(32)
General reserve	110,000	180,000	70,000
Retained earnings brought forward	112,863	70,357	(42,505)
Total retained earnings	239,969	267,431	27,462
Treasury stock	(1,964)	(1,936)	28
Total shareholders' equity	337,451	364,942	27,490
Valuation and translation adjustments			
Valuation difference on available-for-sale securities	140,103	160,427	20,323
Deferred gains (losses) on hedges	11	413	401
Revaluation reserve for land	14,787	14,767	(19)
Total valuation and translation adjustments	154,902	175,608	20,706
Total net assets	492,354	540,551	48,197
Total liabilities and net assets	1,504,594	1,536,935	32,340
(Reference)			
Interest-bearing debt balances	143,935	163,522	19,586

(2) Non-consolidated quarterly statements of income

(Unit : million yen)

	FY2016 From April 1, 2016 to September 30, 2016	FY2017 From April 1, 2017 to September 30, 2017	Variance
Net sales			
Net sales of completed construction contracts	609,117	633,493	24,376
Net sales of real estate business and other	6,493	6,793	300
Total net sales	<u>615,610</u>	<u>640,287</u>	<u>24,677</u>
Cost of sales			
Cost of sales on completed construction contracts	533,705	551,498	17,793
Cost of sales on real estate business and other	4,368	5,055	686
Total cost of sales	<u>538,073</u>	<u>556,554</u>	<u>18,480</u>
Gross profit			
Gross profit on completed construction contracts	75,411	81,994	6,582
Gross profit on real estate business and other	2,124	1,738	(386)
Total gross profit	<u>77,536</u>	<u>83,733</u>	<u>6,196</u>
Selling, general and administrative expenses	30,582	33,321	2,738
Operating income	<u>46,953</u>	<u>50,412</u>	<u>3,458</u>
Non-operating income			
Interest and dividend income	5,769	5,787	17
Other	249	474	225
Total non-operating income	<u>6,019</u>	<u>6,262</u>	<u>243</u>
Non-operating expenses			
Interest expenses	678	559	(118)
Provision of allowance for doubtful accounts	44	21	(23)
Foreign exchange losses	2,332	—	(2,332)
Other	328	286	(42)
Total non-operating expenses	<u>3,383</u>	<u>866</u>	<u>(2,517)</u>
Ordinary income	<u>49,589</u>	<u>55,807</u>	<u>6,218</u>
Extraordinary income			
Gain on sales of investment securities	1,046	1,982	936
Gain on liquidation of subsidiaries and affiliates	6,100	—	(6,100)
Other	396	19	(376)
Total extraordinary income	<u>7,542</u>	<u>2,002</u>	<u>(5,540)</u>
Extraordinary loss			
Loss on business of subsidiaries and affiliates	2,439	314	(2,124)
Compensation for damage	54	261	207
Other	49	272	222
Total extraordinary losses	<u>2,543</u>	<u>848</u>	<u>(1,694)</u>
Profit before income taxes	<u>54,588</u>	<u>56,961</u>	<u>2,372</u>
Income taxes-current	7,986	16,785	8,798
Income taxes-deferred	8,186	(909)	(9,096)
Total income taxes	<u>16,172</u>	<u>15,875</u>	<u>(297)</u>
Profit	<u>38,416</u>	<u>41,086</u>	<u>2,670</u>