

3rd Quarter : Supplementary Data on Financial Results
(April 1, 2020 to December 31, 2020)

February 8, 2021

OBAYASHI 

Contents

	page
1 Construction Orders Received by Sectors (Non-consolidated)	1
2 Construction Orders Received by Region (Non-consolidated)	3
3 Construction Orders Received of Renovation Projects (Non-consolidated)	3
4 Construction Orders Received by Purpose (Non-consolidated)	4

This document was translated into English and presented solely for the convenience of users who are not familiar with Japanese.
If there is any discrepancy between the Japanese original and this document, the former will prevail.

1 Construction Orders Received by Sectors (Non-consolidated)

(1) Construction Orders Received by Sectors

(Yen in millions)

			Apr.-Dec. 2018		Apr.-Dec. 2019		Apr.-Dec. 2020		YoY Change (2019-2020)		FY ended Mar. 2020	
			Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% Change	Amount	% of Total
Building	Domestic public	Central government	10,239	83.9%	14,993	32.1%	15,502	57.9%	509	3.4%	92,723	65.5%
		Local government and other	1,965	16.1	31,723	67.9	11,278	42.1	(20,445)	(64.4)	48,867	34.5
		Subtotal	12,205	100	46,717	100	26,780	100	(19,936)	(42.7)	141,590	100
	Domestic private	Manufacturer	206,370	34.8	290,171	39.5	200,899	44.0	(89,271)	(30.8)	361,716	34.4
		Non-Manufacturer	385,950	65.2	443,974	60.5	255,379	56.0	(188,594)	(42.5)	690,148	65.6
		Subtotal	592,321	100	734,145	100	456,279	100	(277,865)	(37.8)	1,051,865	100
	Domestic total		604,526	99.2	780,862	98.5	483,060	99.6	(297,802)	(38.1)	1,193,456	99.0
	Overseas		4,847	0.8	12,257	1.5	1,785	0.4	(10,471)	(85.4)	12,151	1.0
Building Construction total		609,374	100	793,119	100	484,845	100	(308,273)	(38.9)	1,205,607	100	
Civil	Domestic public	Central government	69,386	93.2	48,130	91.1	79,633	80.2	31,502	65.5	99,003	89.9
		Local government and other	5,026	6.8	4,730	8.9	19,679	19.8	14,948	316.0	11,132	10.1
		Subtotal	74,412	100	52,861	100	99,312	100	46,450	87.9	110,135	100
	Domestic private	Manufacturer	16,357	18.5	8,331	11.7	8,902	12.7	570	6.9	27,844	20.3
		Non-Manufacturer	72,059	81.5	62,748	88.3	61,050	87.3	(1,698)	(2.7)	109,333	79.7
		Subtotal	88,416	100	71,079	100	69,952	100	(1,127)	(1.6)	137,178	100
	Domestic total		162,828	95.3	123,941	80.5	169,265	99.6	45,323	36.6	247,314	75.7
Overseas		8,095	4.7	30,009	19.5	681	0.4	(29,327)	(97.7)	79,513	24.3	
Civil Engineering total		170,924	100	153,950	100	169,947	100	15,996	10.4	326,827	100	
Total	Domestic public	Central government	79,625	91.9	63,124	63.4	95,135	75.4	32,011	50.7	191,726	76.2
		Local government and other	6,992	8.1	36,454	36.6	30,957	24.6	(5,497)	(15.1)	59,999	23.8
		Subtotal	86,617	100	99,578	100	126,093	100	26,514	26.6	251,726	100
	Domestic private	Manufacturer	222,728	32.7	298,502	37.1	209,801	39.9	(88,700)	(29.7)	389,561	32.8
		Non-Manufacturer	458,009	67.3	506,722	62.9	316,430	60.1	(190,292)	(37.6)	799,482	67.2
		Subtotal	680,737	100	805,225	100	526,232	100	(278,993)	(34.6)	1,189,044	100
	Domestic total		767,355	98.3	904,804	95.5	652,325	99.6	(252,478)	(27.9)	1,440,770	94.0
Overseas		12,943	1.7	42,266	4.5	2,467	0.4	(39,798)	(94.2)	91,664	6.0	
Construction Business total		780,298	100	947,070	100	654,793	100	(292,277)	(30.9)	1,532,434	100	

* See page 2 for the breakdown of contracts from domestic private sector.

(2) Building Construction Orders Received from Domestic Private Sector

(Yen in millions)

	Apr.-Dec. 2018		Apr.-Dec. 2019		Apr.-Dec. 2020		YoY Change (2019-2020)		FY ended Mar. 2020	
	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% Change	Amount	% of Total
Manufacturer										
Textile	10,179	1.7%	4,087	0.6%	4,173	0.9%	85	2.1%	7,586	0.7%
Chemical	33,855	5.7	48,112	6.6	40,240	8.8	(7,871)	(16.4)	74,861	7.1
Steel	4,505	0.8	4,470	0.6	3,627	0.8	(842)	(18.8)	8,422	0.8
Electric machinery	53,019	8.9	144,051	19.6	61,484	13.5	(82,567)	(57.3)	151,215	14.4
Transportation machinery	32,525	5.5	30,937	4.2	11,609	2.5	(19,327)	(62.5)	43,955	4.2
Other machinery	41,677	7.0	19,211	2.6	66,953	14.7	47,742	248.5	21,766	2.1
Food	12,281	2.1	7,377	1.0	6,198	1.4	(1,179)	(16.0)	8,007	0.7
Other	18,325	3.1	31,922	4.3	6,610	1.4	(25,311)	(79.3)	45,901	4.4
Subtotal	206,370	34.8	290,171	39.5	200,899	44.0	(89,271)	(30.8)	361,716	34.4
Non-Manufacturer										
Agriculture and fishery	10	0.0	230	0.0	17	0.0	(212)	(92.5)	230	0.0
Mining and construction	23,142	3.9	3,613	0.5	17,060	3.7	13,446	372.2	5,689	0.5
Electric and gas	11,322	1.9	3,190	0.5	9,035	2.0	5,844	183.2	26,376	2.5
Transport	92,897	15.7	56,023	7.6	16,710	3.7	(39,313)	(70.2)	96,783	9.2
Information and communication	51,858	8.8	47,818	6.5	38,550	8.5	(9,268)	(19.4)	51,278	4.9
Commerce	6,738	1.1	5,242	0.7	6,409	1.4	1,166	22.2	18,361	1.8
Finance and insurance	25,772	4.4	39,034	5.3	27,282	6.0	(11,752)	(30.1)	58,807	5.6
Real estate	85,264	14.4	101,882	13.9	46,298	10.1	(55,584)	(54.6)	143,959	13.7
Service	84,331	14.2	183,225	25.0	74,793	16.4	(108,432)	(59.2)	234,932	22.3
Other	4,612	0.8	3,711	0.5	19,222	4.2	15,510	417.9	53,729	5.1
Subtotal	385,950	65.2	443,974	60.5	255,379	56.0	(188,594)	(42.5)	690,148	65.6
Total	592,321	100	734,145	100	456,279	100	(277,865)	(37.8)	1,051,865	100

2 Construction Orders Received by Region (Non-consolidated)

(Yen in millions)

		Apr.-Dec. 2018		Apr.-Dec. 2019		Apr.-Dec. 2020		YoY Change (2019-2020)		FY ended Mar. 2020	
		Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% Change	Amount	% of Total
Domestic	Kanto region	231,029	29.6%	415,490	43.9%	204,169	31.2%	(211,321)	(50.9)%	512,770	33.5%
	Kansai region	174,124	22.3	147,798	15.6	189,750	29.0	41,952	28.4	375,810	24.5
	Others	362,200	46.4	341,514	36.0	258,405	39.4	(83,109)	(24.3)	552,189	36.0
	Subtotal	767,355	98.3	904,804	95.5	652,325	99.6	(252,478)	(27.9)	1,440,770	94.0
Overseas	North America	7,094	0.9	6,557	0.7	596	0.1	(5,960)	(90.9)	14,582	0.9
	Asia	2,270	0.3	26,797	2.8	165	0.0	(26,631)	(99.4)	68,293	4.5
	Others	3,578	0.5	8,911	1.0	1,704	0.3	(7,206)	(80.9)	8,788	0.6
	Subtotal	12,943	1.7	42,266	4.5	2,467	0.4	(39,798)	(94.2)	91,664	6.0
Total		780,298	100	947,070	100	654,793	100	(292,277)	(30.9)	1,532,434	100

3 Construction Orders Received of Renovation Projects (Non-consolidated)

(Yen in millions)

		Apr.-Dec. 2018		Apr.-Dec. 2019		Apr.-Dec. 2020		YoY Change (2019-2020)		FY ended Mar. 2020	
		Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% Change	Amount	% of Total
Total of Orders Received		102,605	17.0 %	107,644	13.8 %	109,896	22.8 %	2,251	2.1 %	136,603	11.4 %

Note : "% of Total" shows ratio of orders received for renovation projects to total orders received for domestic building construction.

4 Construction Orders Received by Purpose (Non-consolidated)

Building Construction

(Yen in millions)

Purpose	Apr.-Dec. 2018		Apr.-Dec. 2019		Apr.-Dec. 2020		YoY Change (2019-2020)		FY ended Mar. 2020	
	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% Change	Amount	% of Total
Office and government buildings	174,954	28.7	276,750	34.9	142,856	29.5	(133,894)	(48.4)	334,354	27.7
Accommodations	4,953	0.8	8,897	1.1	17,849	3.7	8,952	100.6	15,783	1.3
Stores	75,761	12.4	11,891	1.5	10,997	2.3	(894)	(7.5)	18,796	1.6
Factories and power plants	178,302	29.3	245,374	31.0	130,856	27.0	(114,518)	(46.7)	305,979	25.4
Warehouses and logistics	17,405	2.9	54,206	6.8	13,716	2.8	(40,489)	(74.7)	107,744	8.9
Houses	9,224	1.5	31,928	4.0	8,200	1.7	(23,728)	(74.3)	56,564	4.7
Education, research and culture	59,003	9.7	79,525	10.0	86,202	17.8	6,676	8.4	111,725	9.3
Medical and welfare	27,923	4.6	40,459	5.1	23,457	4.8	(17,002)	(42.0)	66,932	5.6
Amusement	12,447	2.0	3,324	0.4	10,647	2.2	7,323	220.3	112,554	9.3
Others	49,397	8.1	40,759	5.2	40,061	8.2	(697)	(1.7)	75,172	6.2
Total	609,374	100	793,119	100	484,845	100	(308,273)	(38.9)	1,205,607	100

Civil Engineering

(Yen in millions)

Purpose	Apr.-Dec. 2018		Apr.-Dec. 2019		Apr.-Dec. 2020		YoY Change (2019-2020)		FY ended Mar. 2020	
	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% Change	Amount	% of Total
Soil and river conservation	8,808	5.1	5,146	3.3	18,417	10.8	13,270	257.8	8,887	2.7
Railroads	39,928	23.4	49,534	32.2	32,258	19.0	(17,276)	(34.9)	64,636	19.8
Water supply and sewers	9,553	5.6	8,331	5.4	3,011	1.8	(5,320)	(63.9)	12,813	3.9
Land development	18,118	10.6	8,360	5.4	11,823	7.0	3,462	41.4	24,566	7.5
Ports and airports	2,691	1.6	4,867	3.2	2,975	1.7	(1,892)	(38.9)	19,830	6.1
Roads	23,223	13.6	36,280	23.6	47,016	27.7	10,735	29.6	59,968	18.4
Power lines	1,198	0.7	29	0.0	11	0.0	(17)	(60.0)	41	0.0
Others	67,402	39.4	41,397	26.9	54,432	32.0	13,035	31.5	136,083	41.6
[of which, in-factory civil engineering work]	[23,411]	[13.7]	[11,264]	[7.3]	[20,218]	[11.9]	[8,953]	[79.5]	[39,421]	[12.1]
Total	170,924	100	153,950	100	169,947	100	15,996	10.4	326,827	100

Construction Business Total

(Yen in millions)

Purpose	Apr.-Dec. 2018		Apr.-Dec. 2019		Apr.-Dec. 2020		YoY Change (2019-2020)		FY ended Mar. 2020	
	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% Change	Amount	% of Total
Total	780,298		947,070		654,793		(292,277)	(30.9)	1,532,434	