

1st Quarter : Supplementary Data on Financial Results  
(April 1 to June 30, 2021)

August 5, 2021



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This document was translated into English and presented solely for the convenience of users who are not familiar with Japanese. If there is any discrepancy between the Japanese original and this document, the former will prevail.

# 1 Construction Orders Received by Sectors (Non-consolidated)

## (1) Construction Orders Received by Sectors

(Yen in millions)

			Apr.- Jun. 2019		Apr.- Jun. 2020		Apr.- Jun. 2021		YoY Change (2020 to 2021)		FY ended Mar. 2021	
			Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% Change	Amount	% of Total
Building	Domestic public	Central government	846	5.5%	1,395	92.4%	1,337	18.3%	(58)	(4.2%)	30,264	44.2%
		Local government and other	14,446	94.5	115	7.6	5,986	81.7	5,871	—	38,230	55.8
		Subtotal	15,292	100	1,511	100	7,324	100	5,813	384.7	68,495	100
	Domestic private	Manufacturer	96,409	44.8	46,415	46.8	28,093	13.8	(18,321)	( 39.5)	296,928	27.1
		Non-Manufacturer	118,625	55.2	52,794	53.2	175,654	86.2	122,860	232.7	796,739	72.9
		Subtotal	215,035	100	99,209	100	203,748	100	104,538	105.4	1,093,668	100
	Domestic total		230,328	96.3	100,721	98.5	211,073	99.9	110,352	109.6	1,162,163	99.8
	Overseas		8,911	3.7	1,503	1.5	295	0.1	(1,208)	(80.3)	1,922	0.2
	Building Construction total		239,239	100	102,224	100	211,369	100	109,144	106.8	1,164,086	100
	Civil	Domestic public	Central government	5,871	98.9	25,267	74.7	61,279	87.6	36,012	142.5	193,241
Local government and other			63	1.1	8,570	25.3	8,680	12.4	109	1.3	28,652	12.9
Subtotal			5,935	100	33,838	100	69,960	100	36,122	106.8	221,893	100
Domestic private		Manufacturer	1,801	35.6	2,470	20.8	2,244	7.4	(226)	(9.2)	12,362	10.7
		Non-Manufacturer	3,255	64.4	9,431	79.2	27,901	92.6	18,469	195.8	102,678	89.3
		Subtotal	5,057	100	11,902	100	30,146	100	18,243	153.3	115,040	100
Domestic total		10,992	73.2	45,740	99.2	100,106	99.8	54,365	118.9	336,934	97.6	
Overseas		4,024	26.8	349	0.8	179	0.2	(170)	(48.7)	8,140	2.4	
Civil Engineering total		15,016	100	46,090	100	100,285	100	54,195	117.6	345,074	100	
Total	Domestic public	Central government	6,717	31.6	26,663	75.4	62,617	81.0	35,954	134.8	223,506	77.0
		Local government and other	14,510	68.4	8,685	24.6	14,667	19.0	5,981	68.9	66,882	23.0
		Subtotal	21,228	100	35,349	100	77,285	100	41,935	118.6	290,388	100
	Domestic private	Manufacturer	98,210	44.6	48,886	44.0	30,338	13.0	(18,547)	(37.9)	309,291	25.6
		Non-Manufacturer	121,881	55.4	62,225	56.0	203,555	87.0	141,330	227.1	899,418	74.4
		Subtotal	220,092	100	111,112	100	233,894	100	122,782	110.5	1,208,709	100
	Domestic total		241,320	94.9	146,461	98.8	311,179	99.8	164,718	112.5	1,499,097	99.3
Overseas		12,935	5.1	1,853	1.2	475	0.2	(1,378)	(74.4)	10,063	0.7	
Construction Business total		254,256	100	148,315	100	311,654	100	163,339	110.1	1,509,161	100	

\* See page 2 for the breakdown of contracts from domestic private sector.

(2) Building Construction Orders Received from Domestic Private Sector

(Yen in millions)

	Apr.- Jun. 2019		Apr.- Jun. 2020		Apr.- Jun. 2021		YoY Change (2020 to 2021)		FY ended Mar. 2021	
	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% Change	Amount	% of Total
<b>Manufacturer</b>										
Textile	951	0.4%	1,765	1.8%	536	0.3%	(1,229)	(69.6%)	5,358	0.5%
Chemical	15,298	7.1	13,233	13.3	11,062	5.4	(2,171)	(16.4)	65,210	6.0
Steel	2,514	1.2	1,049	1.1	307	0.2	(741)	(70.7)	4,165	0.4
Electric machinery	22,058	10.3	6,363	6.4	6,444	3.2	80	1.3	73,721	6.7
Transportation machinery	12,575	5.8	7,108	7.2	4,176	2.0	(2,931)	(41.2)	15,477	1.4
Other machinery	11,795	5.5	8,839	8.9	2,206	1.1	(6,632)	(75.0)	96,091	8.8
Food	4,105	1.9	5,237	5.3	685	0.3	(4,551)	(86.9)	17,792	1.6
Other	27,109	12.6	2,817	2.8	2,674	1.3	(142)	(5.1)	19,111	1.7
<b>Subtotal</b>	<b>96,409</b>	<b>44.8</b>	<b>46,415</b>	<b>46.8</b>	<b>28,093</b>	<b>13.8</b>	<b>(18,321)</b>	<b>(39.5)</b>	<b>296,928</b>	<b>27.1</b>
<b>Non-Manufacturer</b>										
Agriculture and fishery	—	—	0	0.0	0	0.0	0	993.3	29	0.0
Mining and construction	371	0.2	506	0.5	17,763	8.7	17,256	—	105,351	9.6
Electric and gas	2,146	1.0	176	0.2	1,758	0.9	1,582	897.7	15,961	1.5
Transport	21,020	9.8	3,076	3.1	61,387	30.1	58,310	—	153,504	14.0
Information and communication	21,584	10.0	12,623	12.7	14,631	7.2	2,008	15.9	56,712	5.2
Commerce	827	0.4	704	0.7	5,159	2.5	4,455	632.6	27,054	2.5
Finance and insurance	7,171	3.3	6,632	6.7	4,627	2.3	(2,005)	(30.2)	37,949	3.5
Real estate	25,859	12.0	3,018	3.0	48,152	23.6	45,133	—	219,657	20.1
Service	39,094	18.2	23,414	23.6	21,288	10.5	(2,125)	(9.1)	177,113	16.2
Other	549	0.3	2,642	2.7	886	0.4	(1,756)	(66.5)	3,405	0.3
<b>Subtotal</b>	<b>118,625</b>	<b>55.2</b>	<b>52,794</b>	<b>53.2</b>	<b>175,654</b>	<b>86.2</b>	<b>122,860</b>	<b>232.7</b>	<b>796,739</b>	<b>72.9</b>
<b>Total</b>	<b>215,035</b>	<b>100</b>	<b>99,209</b>	<b>100</b>	<b>203,748</b>	<b>100</b>	<b>104,538</b>	<b>105.4</b>	<b>1,093,668</b>	<b>100</b>

## 2 Construction Orders Received by Region (Non-consolidated)

(Yen in millions)

		Apr.- Jun. 2019		Apr.- Jun. 2020		Apr.- Jun. 2021		YoY Change (2020 to 2021)		FY ended Mar. 2021	
		Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% Change	Amount	% of Total
Domestic	Kanto region	134,195	52.8%	55,203	37.3%	109,386	35.1%	54,183	98.2%	598,006	39.6%
	Kansai region	25,341	10.0	15,740	10.6	78,814	25.3	63,073	400.7	423,148	28.0
	Others	81,783	32.1	75,518	50.9	122,978	39.4	47,460	62.8	477,943	31.7
	Subtotal	241,320	94.9	146,461	98.8	311,179	99.8	164,718	112.5	1,499,097	99.3
Overseas	North America	78	0.0	346	0.2	55	0.0	(290)	(83.9)	7,995	0.6
	Asia	3,925	1.6	20	0.0	180	0.1	160	780.7	282	0.0
	Others	8,931	3.5	1,486	1.0	238	0.1	(1,247)	(83.9)	1,785	0.1
	Subtotal	12,935	5.1	1,853	1.2	475	0.2	(1,378)	(74.4)	10,063	0.7
Total		254,256	100	148,315	100	311,654	100	163,339	110.1	1,509,161	100

## 3 Construction Orders Received of Renovation Projects (Non-consolidated)

(Yen in millions)

		Apr.- Jun. 2019		Apr.- Jun. 2020		Apr.- Jun. 2021		YoY Change (2020 to 2021)		FY ended Mar. 2021	
		Amount	% of Total*	Amount	% of Total*	Amount	% of Total*	Amount	% Change	Amount	% of Total*
Total of orders received		37,247	16.2 %	25,003	24.8 %	50,147	23.8 %	25,144	100.6 %	181,973	15.7 %

Note: "% of Total" shows the ratio of orders received for renovation projects to total orders received for Domestic Building Construction.

## 4 Construction Orders Received by Purpose (Non-consolidated)

### Building Construction

(Yen in millions)

Purpose	Apr.- Jun. 2019		Apr.- Jun. 2020		Apr.- Jun. 2021		YoY Change (2020 to 2021)		FY ended Mar. 2021	
	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% Change	Amount	% of Total
Office and government buildings	83,206	34.8	31,365	30.7	62,210	29.4	30,845	98.3	461,573	39.6
Accommodations	3,691	1.5	2,392	2.3	2,949	1.4	557	23.3	38,115	3.3
Stores	3,456	1.5	1,922	1.9	5,994	2.8	4,071	211.8	56,706	4.9
Factories and power plants	64,325	26.9	35,140	34.4	28,279	13.4	(6,860)	(19.5)	203,579	17.5
Warehouses and logistics	3,637	1.5	2,814	2.7	16,179	7.7	13,365	474.9	57,678	5.0
Houses	12,295	5.1	1,155	1.1	1,520	0.7	365	31.6	61,398	5.3
Education, research and culture	38,022	15.9	15,309	15.0	11,300	5.4	(4,008)	(26.2)	129,674	11.1
Medical and welfare	25,102	10.5	2,579	2.5	10,854	5.1	8,275	320.8	47,929	4.1
Amusement	317	0.1	881	0.9	1,985	0.9	1,104	125.4	20,010	1.7
Others	5,185	2.2	8,664	8.5	70,092	33.2	61,428	709.0	87,420	7.5
<b>Total</b>	<b>239,239</b>	<b>100</b>	<b>102,224</b>	<b>100</b>	<b>211,369</b>	<b>100</b>	<b>109,144</b>	<b>106.8</b>	<b>1,164,086</b>	<b>100</b>

### Civil Engineering

(Yen in millions)

Purpose	Apr.- Jun. 2019		Apr.- Jun. 2020		Apr.- Jun. 2021		YoY Change (2020 to 2021)		FY ended Mar. 2021	
	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% Change	Amount	% of Total
Soil and river conservation	445	3.0	8,649	18.8	6,640	6.6	(2,008)	(23.2)	36,720	10.6
Railroads	1,981	13.2	5,804	12.6	27,418	27.3	21,614	372.4	49,530	14.4
Water supply and sewers	58	0.4	721	1.6	347	0.4	(374)	(51.8)	13,636	3.9
Land development	434	2.9	10,839	23.5	2,128	2.1	(8,710)	(80.4)	18,602	5.4
Ports and airports	2,550	17.0	841	1.8	3,939	3.9	3,098	368.1	17,173	5.0
Roads	2,953	19.6	12,379	26.8	44,221	44.1	31,841	257.2	108,533	31.5
Power lines	0	0.0	—	—	—	—	—	—	86	0.0
Others	6,591	43.9	6,853	14.9	15,588	15.6	8,734	127.4	100,791	29.2
[of which, in-factory civil engineering work]	[ 3,384]	[ 22.5]	[ 2,001]	[ 4.3]	[ 3,529]	[ 3.5]	[ 1,527]	[ 76.3]	[ 32,127]	[ 9.3]
<b>Total</b>	<b>15,016</b>	<b>100</b>	<b>46,090</b>	<b>100</b>	<b>100,285</b>	<b>100</b>	<b>54,195</b>	<b>117.6</b>	<b>345,074</b>	<b>100</b>

### Construction Business Total

(Yen in millions)

	Apr.- Jun. 2019		Apr.- Jun. 2020		Apr.- Jun. 2021		YoY Change (2020 to 2021)		FY ended Mar. 2021	
	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% Change	Amount	% of Total
<b>Total</b>	<b>254,256</b>		<b>148,315</b>		<b>311,654</b>		<b>163,339</b>	<b>110.1</b>	<b>1,509,161</b>	