## OBAYASHI CORPORATION

Summary of the Second Quarter (cumulative) Financial Results for FY2015 Ending March 2016

Disclaimer: This financial information, a digest of Obayashi Corporation's "Summary of the Second Quarter (cumulative) Financia Results for FY2015 ending March 2016" ("Kessan Tanshin") disclosed at the Tokyo Stock Exchange on November 10, 2015 was translated into English and presented solely for the convenience of non-Japanese speaking users. If there is any discrepancy between Japanese "Kessan Tanshin" and this document, Japanese "Kessan Tanshin" will prevail. This document includes forward-looking statements based on the information available at the time of the release of Japanese "Kessan Tanshin". Due to various factors, the actual results may vary from the forward-looking statements contained herein. Obayashi Corporation (non-consolidated) is called the "Company" hereinafter.

1. Summary of the Second Quarter (cumulative) Results for FY2015 ending March 2016 (April 1, 2015 - September 30, 2015)

|  | Net Sales |  | Operating Income |  | Ordinary Income |  | Profit attributable to owners of parent |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Unit: million yen) | \% | (Unit: million yen) | \% | (Unit: million yen) | \% | (Unit: million yen) | \% |
| 2nd Quarter of FY2015 | 834,626 | 2.9 | 42,538 | 152.7 | 45,537 | 104.6 | 27,886 | 96.7 |
| 2nd Quarter of FY2014 | 810,786 | 12.0 | 16,831 | 100.1 | 22,257 | 85.4 | 14,179 | 124.7 |

(Note) Comprehensive income: [2Q/FY2015] -1,231 million yen (-\%); [2Q/FY2014] 34,051 million yen (10.3\%)

|  | Net Income per Share | Net Income per Share <br> Adjusted for Latent <br> Shares |
| :--- | :--- | :--- |
| 2nd Quarter of FY2015 | (Unit: yen) | 38.84 |
| 2nd Quarter of FY2014 |  | 19.74 |

(2) Consolidated Financial Position

|  | Total Assets | Net Assets | Equity Ratio |
| :---: | :---: | :---: | :---: |
|  | (Unit: million yen) | (Unit: million yen) | \% |
| At September 30, 2015 | 1,887,360 | 543,216 | 26.5 |
| At March 31, 2015 | 1,996,193 | 549,483 | 25.4 |

(For reference) Equity (net assets less non-cintrolling interests): [At September 30, 2015] 499,469 million yen, [March 31,2015] 507,670 million yen
2. Dividends

|  | Dividend per share (Unit: yen) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | End of 1Q | End of 2Q | End of 3Q | End of 4Q | Total |
|  | (Unit: yen) | (Unit: yen) | (Unit: yen) | (Unit: yen) | (Unit: yen) |
| FY2014 ended Mar. 2015 | - | 4.00 | - | 6.00 | 10.00 |
| FY2015 ending Mar. 2016 |  | 5.00 |  |  |  |
| FY2015 ending Mar. 2016 (Forecast) |  |  | $\square$ | 5.00 | 10.00 |

* The consolidated forecasts for the full year were not revised in this second quarter.
* The forecasts above were prepared on the basis of information available at the time of the release of Japanese "Kessan Tanshin"

Due to various factors, the actual result may vary from the forecasts.
3. Consolidated Forecast for FY2015 ending March 2016 (April 1, 2015 - March 31, 2016)

|  | Net Sales |  | Operating Income |  | Ordinary Income |  | Profit attributable to owners of parent |  | Profit attributable to owners of parent per share |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Unit: million yen) | \% | (Unit: million yen) | \% | (Unit: million yen) | \% | (Unit: million yen) | \% | (Unit: yen) |  |
| Full Year | 1,800,000 | 1.5 | 80,000 | 65.3 | 85,000 | 41.9 | 50,000 | 74.2 |  | 69.66 |

* The consolidated forecasts were revised in this second quarter.
* The forecasts above were prepared on the basis of information available at the time of the release of Japanese "Kessan Tanshin"

Due to various factors, the actual result may vary from the forecasts.

Reference : Non-consolidated Forecasts for FY2015 Ending March 2016 (April 1, 2015 - March 31, 2016)

|  | Net Sales |  | Operating Income |  | Ordinary Income |  | Profit |  | Profit per share |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Full Year | (Unit: million yen) $1,230,000$ | $\begin{array}{r} \hline \% \\ (2.4) \end{array}$ | (Unit: million yen) 56,000 | 195.4 | (Unit: million yen) 63,000 | 102.3 | (Unit: million yen) 40,000 | 209.5 | (Unit: yen) | 55.72 |

* The consolidated forecasts were revised in this second quarter.
* The forecasts above were prepared on the basis of information available at the time of the release of Japanese "Kessan Tanshin".

Due to various factors, the actual result may vary from the forecasts.

## Qualitative information on business performance and financial position for the first half of FY2015 ending March 2016

## 1. Overview of consolidated business performance

During the first half of FY2015 ending March 2016 (from April 1, 2015 to September 30, 2015), The Japanese economy was on a moderate recovery, as private capital expenditures showed a trend toward picking up primarily due to an improvement in corporate profits.
In the domestic construction market, although orders from public sectors were declining from the first half of the previous fiscal year, orders from private sectors were in a firm tone, business environment showed a trend toward improvement.
Under these circumstances, the Company's consolidated net sales for the first half of this fiscal year amounted to 834.6 billion yen, increased by $2.9 \%$ from the first half of the previous fiscal year primarily due to an increase in net sales of the construction business.
On the earnings front, consequent to an increase in gross profit on completed construction contracts as a result of an improvement in gross profit margin on completed construction contracts of the Company's domestic construction business, operating income increased by $152.7 \%$ to 42.5 billion yen, ordinary income increased by $104.6 \%$ to 45.5 billion yen, and profit attributable to owners of parent increased by $96.7 \%$ to 27.8 billion yen from the same period of the previous fiscal year.

The Company's consolidated performance by business segment for the first half of FY2015 was as follows:
a. Construction business

Although orders received from the Company's building construction business increased, consolidated construction orders received decreased by $0.7 \%$ to 801.4 billion yen from the same period of the previous fiscal year with a reaction of an acceptance of large-scale orders in the Company's domestic civil engineering business.
More specifically, orders received for domestic building construction, overseas building construction, domestic civil engineering and overseas civil engineering businesses were 473.8 billion yen, 130.5 billion yen, 164.0 billion yen, and 32.9 billion yen, respectively.
Consolidated net sales of construction business increased by $2.5 \%$ to 798.3 billion yen from the same period of the previous fiscal year, mainly due to an increase in domestic civil engineering business of the Company and overseas business of the subsidiaries, despite a decrease in the Company's domestic building construction business.
More specifically, orders received for domestic building construction, overseas building construction, domestic civil engineering and overseas civil engineering businesses were 435.3 billion yen, 163.6 billion yen, 163.3billion yen, and 35.8 billion yen, respectively.
Operating income increased by $205.5 \%$ to 36.8 billion yen from the same period of the previous fiscal year mainly due to an increase in gross profit on completed construction contracts as a result of an improvement in gross profit margin on completed construction contracts of the Company's domestic construction business.

## b. Real estate business

Consolidated net sales of real estate business increased by $17.2 \%$ to 18.5 billion yen from the same period of the previous fiscal year due to an increase in net sales of real estate business of the subsidiaries Operating income increased by $26.9 \%$ to 4.6 billion yen from the same period of the previous fiscal year.
c. Other businesses

Consolidated net sales of other businesses increased by $11.0 \%$ to 17.6 billion yen and operating income decreased by $5.5 \%$ to 1.0 billion yen from the same period of the previous fiscal year.

Consolidated net sales and operating income by reporting segments

|  | Construction business |  |  |  |  | Real estate business | Other businesses | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Domestic <br> building construction | Overseas <br> building construction | Domestic civil engineering | Overseas civil engineering | Construction <br> Total |  |  |  |
| Net sales | 435,396 | 163,652 | 163,395 | 35,892 | 798,336 | 18,591 | 17,698 | 834,626 |
| Operating income | 18,715 | 616 | 13,583 | 3,927 | 36,842 | 4,651 | 1,044 | 42,538 |

## 2. Overview of consolidated financial position

Total assets at the end of the first half of this fiscal year decreased by 108.8 billion yen (5.5\%) to 1,887.3 billion yen compared with the balance at the end of the previous fiscal year mainly due to a decrease in "Notes and accounts receivable from completed construction contracts and other" as well as a decrease in "Investment securities" following mark-to-market valuation of investment securities.
Total liabilities at the end of the first half of this fiscal year decreased by 102.5 billion yen (7.1\%) to 1,344.1 billion yen compared with the balance at the end of the previous fiscal year primarily due to a decrease in "Notes and accounts payable for construction contracts and other" and "Bonds payable". And consolidated balance of interest-bearing debt at the end of the first half of this fiscal year decreased by 20.4 billion yen (5.0\%) to 390.3 billion yen compared with the balance at the end of the previous fiscal year.
Total net assets at the end of the first half of this fiscal year decreased by 6.2 billion yen (1.1\%) to 543.2 billion yen compared with the balance at the end of the previous fiscal year due to the fact that "Valuation difference on available-for-sale-securities" decreased following mark-to-market valuation of investment securities with regard to accumulated other comprehensive income, while "Retain earnings" increased since the fact that profit attributable to owners of parent was recognized with regard to shareholder's equity.
As a result, equity ratio at the end of the first half of this fiscal year was $26.5 \%$, up 1.1 percentage points from the end of the previous fiscal year.

## 3. Overview of consolidated cash flows

During the first half of this fiscal year, net cash provided by operating activities amounted to 27.1 billion yen of cash inflows primarily due to an improvement in cash flows in domestic construction business (Net cash provided by operating activities amounted to 16.7 billion yen of cash inflows in the same period of the previous fiscal year.).
Net cash used in investing activities amounted to 7.3 billion yen of cash outflows mainly due to purchases of real estate properties for business use (Net cash used in investing activities amounted to 11.3 billion yen of cash outflows in the same period of the previous fiscal year.).
Net cash provided by financing activities amounted to 25.6 billion yen of cash outflows primarily due to repayment of bonds and loans payable (Net cash provided by financing activities amounted to 15.2 billion yen of cash inflows in the same period of the previous fiscal year.).
Consequently, cash and cash equivalents at the end of the first half of this fiscal year decreased by 6.9 billion yen to 155.6 billion yen compared with the balance at the end of the previous fiscal year.

## 4. Consolidated forecasts

Consolidated forecasts for FY2015 are expected to be as follows;
(Change from the previous forecast announced on August 06, 2015)
-Orders received, 1780.0 billion yen (unchanged)
-Net sales, $1,800.0$ billion yen (increase by 30.0 billion yen)
-Operating income, 80.0 billion yen (increase by 30.0 billion yen)
-Ordinary income, 85.0 billion yen (increase by 29.0 billion yen)
-Profit attributable to owners of parent, 50.0 billion yen (increase by 20.0 billion yen)
Non-Consolidated forecasts for FY2015 are expected to be as follows;

- Orders received, 1,260.0 billion yen (increase by20.0 billion yen)
-Net sales, 1,230.0 billion yen (increase by 35.0 billion yen)
-Operating income, 56.0 billion yen (increase by 31.0 billion yen)
-Ordinary income, 63.0 billion yen (increase by 31.0 billion yen)
-Profit , 40.0 billion yen (increase by 21.5 billion yen)
Details of consolidated and non-consolidated forecasts are shown in page 17 to 18 and page 21 to 22 .
Note: The above forecasts were prepared for reference purpose only and were prepared on the basis of information available at the time of the release of the Japanese"Kessan Tanshin". Due to various factors, the actual results may vary from the forecast data.


## (Important note) Changes in accounting policies

The Company adopted the "Revised Accounting Standard for Business Combinations"
(Accounting Standard Board of Japan (ASBJ) Statement No. 21 of September 13, 2013, hereinafter referred to as the "Business Combinations Accounting Standard"), the "Revised
Accounting Standard for Consolidated Financial Statements" (ASBJ Statement No. 22 of
September 13, 2013, hereinafter referred to as the "Consolidated Financial Statements
Accounting Standard") and the "Revised Accounting Standard for Business Divestitures" (ASBJ

Statement No. 7 of September 13, 2013, hereinafter referred to as the "Business Divestitures Accounting Standard") as of the first quarter of this fiscal year.
In consequence, the differences arising from the changes in the equity portion for the subsidiaries the Company continues to control are recognized in capital surplus, and costs associated with the acquisition are treated as expenses in the fiscal year in which they incurred. Additionally, for business combinations that are implemented after the beginning of the first quarter of this fiscal year, the revision of acquisition costs allocation due to determination of provisional accounting treatment is reflected in the quarterly consolidated financial statements for the quarter in which the business combination occurred.
Furthermore, the Company changed the method of presenting quarterly net income and moved "Minority interests" to "Non-controlling interests."
In order to reflect these changes in representation, the Company reclassified its quarterly consolidated financial statements for the first half of the previous fiscal year and consolidated financial statements for the previous fiscal year.
The Company applied these standards in accordance with the transitional treatment prescribed in Section 58-2 (4) of the Business Combinations Accounting Standard, Section 44-5 (4) of the Consolidated Financial Statements Accounting Standard, and Section 57-4 (4) of the Business Divestitures Accounting Standard, and continue to apply these standards from the beginning of the first quarter of this fiscal year into the future.
The impact of these changes in accounting policies had minor effect on the quarterly consolidated financial statements for the first half of this fiscal year.

## Consolidated quarterly balance sheets

|  | (Unit : million yen) |  |
| :---: | :---: | :---: |
|  | March 31, 2015 | September 30, 2015 |
| Assets |  |  |
| Current assets |  |  |
| Cash and deposits | 164,309 | 157,477 |
| Notes and accounts receivable from completed construction contracts and other | 687,404 | 642,607 |
| Electronically recorded monetary claims | 9,342 | 7,690 |
| Short-term investment securities | 2,835 | 2,816 |
| Real estate for sale | 11,627 | 13,880 |
| Costs on uncompleted construction contracts | 39,839 | 44,376 |
| Costs on real estate business | 18,263 | 24,545 |
| Inventories for PFI and other projects | 51,512 | 47,529 |
| Other inventories | 5,728 | 5,987 |
| Deferred tax assets | 20,509 | 15,548 |
| Accounts receivable-other | 95,689 | 72,811 |
| Other | 14,240 | 32,355 |
| Allowance for doubtful accounts | (157) | (152) |
| Total current assets | 1,121,146 | 1,067,475 |
| Noncurrent assets |  |  |
| Property, plant and equipment |  |  |
| Buildings and structures, net | 87,015 | 83,985 |
| Machinery, vehicles, tools, furniture and fixtures, net | 29,679 | 31,535 |
| Land | 285,793 | 283,958 |
| Lease assets, net | 264 | 258 |
| Construction in progress | 6,095 | 8,743 |
| Total property, plant and equipment | 408,848 | 408,481 |
| Intangible assets | 6,369 | 5,988 |
| Investments and other assets |  |  |
| Investment securities | 415,541 | 366,020 |
| Long-term loans receivable | 2,181 | 2,159 |
| Assets for retirement benefits | 121 | 121 |
| Deferred tax assets | 2,034 | 2,044 |
| Other | 40,239 | 35,349 |
| Allowance for doubtful accounts | (291) | (281) |
| Total investments and other assets | 459,826 | 405,414 |
| Total noncurrent assets | 875,044 | 819,883 |
| Deferred assets | 3 | 1 |
| Total assets | 1,996,193 | 1,887,360 |


|  | March 31, 2015 | September 30, 2015 |
| :---: | :---: | :---: |
| Liabilities |  |  |
| Current liabilities |  |  |
| Notes and accounts payable for construction contracts and other | 550,042 | 452,933 |
| Electronically recorded obligations | 76,982 | 93,947 |
| Short-term loans payable | 124,667 | 127,971 |
| Current portion of nonrecourse loans | 8,326 | 6,772 |
| Commercial papers | 18,000 | 20,000 |
| Current portion of bonds | 25,000 | 20,000 |
| Lease obligations | 85 | 83 |
| Income taxes payable | 4,861 | 5,421 |
| Deferred tax liabilities | 213 | 103 |
| Advances received on uncompleted construction contracts | 97,807 | 112,568 |
| Deposits received | 75,366 | 80,279 |
| Provision for warranties for completed construction | 2,379 | 2,345 |
| Provision for loss on construction contracts | 12,731 | 11,368 |
| Other | 62,309 | 54,882 |
| Total current liabilities | 1,058,772 | 988,678 |
| Noncurrent liabilities |  |  |
| Bonds payable | 65,000 | 55,000 |
| Long-term loans payable | 95,135 | 86,079 |
| Nonrecourse loans | 74,691 | 74,507 |
| Lease obligations | 146 | 153 |
| Deferred tax liabilities | 54,420 | 43,703 |
| Deferred tax liabilities for land revaluation | 23,098 | 23,024 |
| Provision for loss on real estate business and other | 993 | 993 |
| Provision for environmental measures | 1,022 | 935 |
| Liability for retirement benefits | 51,231 | 50,897 |
| Other | 22,197 | 20,170 |
| Total noncurrent liabilities | 387,938 | 355,465 |
| Total liabilities | 1,446,710 | 1,344,144 |
| Net assets |  |  |
| Shareholders' equity |  |  |
| Capital stock | 57,752 | 57,752 |
| Capital surplus | 41,750 | 41,750 |
| Retained earnings | 199,296 | 222,694 |
| Treasury stock | $(1,608)$ | $(1,926)$ |
| Total shareholders' equity | 297,191 | 320,271 |
| Accumulated other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | 184,171 | 152,698 |
| Deferred gains (losses) on hedges | 190 | 210 |
| Revaluation reserve for land | 20,770 | 20,950 |
| Foreign currency translation adjustments | 2,640 | 2,745 |
| Retirement benefit asset and liability adjustments | 2,705 | 2,593 |
| Total accumulated other comprehensive income | 210,479 | 179,197 |
| Non-controlling interests | 41,812 | 43,746 |
| Total net assets | 549,483 | 543,216 |
| Total liabilities and net assets | 1,996,193 | 1,887,360 |

## Consolidated quarterly statements of income

|  |  | (Unit : million yen) |
| :---: | :---: | :---: |
|  | 2Q / FY2014 <br> From April 1, 2014 to September 30, 2014 | 2Q / FY2015 <br> From April 1, 2015 to September 30, 2015 |
| Net sales |  |  |
| Net sales of completed construction contracts | 778,969 | 798,336 |
| Net sales of real estate business and other | 31,816 | 36,289 |
| Total net sales | 810,786 | 834,626 |
| Cost of sales |  |  |
| Cost of sales on completed construction contracts | 732,561 | 723,835 |
| Cost of sales on real estate business and other | 22,468 | 26,138 |
| Total cost of sales | 755,029 | 749,974 |
| Gross profit |  |  |
| Gross profit on completed construction contracts | 46,408 | 74,500 |
| Gross profit on real estate business and other | 9,347 | 10,150 |
| Total gross profit | 55,756 | 84,651 |
| Selling, general and administrative expenses | 38,925 | 42,112 |
| Operating income | 16,831 | 42,538 |
| Non-operating income |  |  |
| Interest income | 1,299 | 1,250 |
| Dividends income | 3,390 | 3,811 |
| Foreign exchange gains | 1,842 | - |
| Other | 798 | 410 |
| Total non-operating income | 7,331 | 5,472 |
| Non-operating expenses |  |  |
| Interest expenses | 1,548 | 1,376 |
| Foreign exchange losses | - | 973 |
| Other | 356 | 124 |
| Total non-operating expenses | 1,904 | 2,474 |
| Ordinary income | 22,257 | 45,537 |
| Extraordinary income |  |  |
| Gain on sales of noncurrent assets | 784 | 544 |
| Gain on transition of retirement benefit plan | 2,450 | - |
| Other | 1,821 | 61 |
| Total extraordinary income | 5,056 | 605 |
| Extraordinary loss |  |  |
| Loss on sales of noncurrent assets | 51 | 402 |
| Loss on retirement of noncurrent assets | 253 | 188 |
| Other | 1,125 | 281 |
| Total extraordinary losses | 1,429 | 873 |
| Income before income taxes | 25,884 | 45,269 |
| Income taxes-current | 3,408 | 5,691 |
| Income taxes-deferred | 6,069 | 9,085 |
| Total income taxes | 9,477 | 14,777 |
| Profit | 16,406 | 30,492 |
| Profit attributable to non-controlling interests | 2,226 | 2,605 |
| Profit attributable to owners of parent | 14,179 | 27,886 |

## Consolidated quarterly statements of comprehensive income

|  |  | (Unit : million yen) |
| :---: | :---: | :---: |
|  | 2Q / FY2014 <br> From April 1, 2014 to September 30, 2014 | 2Q / FY2015 <br> From April 1, 2015 to September 30, 2015 |
| Profit | 16,406 | 30,492 |
| Other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | 18,375 | $(31,474)$ |
| Deferred gains (losses) on hedges | 69 | 14 |
| Foreign currency translation adjustment | (833) | (158) |
| Retirement benefit adjustment | 20 | (121) |
| Share of other comprehensive income of associates accounted for using equity method | 13 | 17 |
| Total other comprehensive income | 17,644 | $(31,723)$ |
| Comprehensive income | 34,051 | $(1,231)$ |
| Comprehensive income attributable to |  |  |
| Comprehensive income attributable to owners of parent | 32,113 | $(3,574)$ |
| Comprehensive income attributable to non-controlling interests | 1,938 | 2,343 |

## Consolidated quarterly statements of cash flows

|  |  | (Unit : million yen) |
| :---: | :---: | :---: |
|  | 2Q / FY2014 <br> From April 1, 2014 <br> to September 30, 2014 | 2Q / FY2015 <br> From April 1, 2015 to September 30, 2015 |
| Net cash provided by (used in) operating activities |  |  |
| Income before income taxes | 25,884 | 45,269 |
| Depreciation and amortization | 6,661 | 7,007 |
| Increase (decrease) in allowance for doubtful accounts | $(2,332)$ | (16) |
| Increase (decrease) in provision for loss on construction contracts | (234) | $(1,385)$ |
| Increase (decrease) in liability for retirement benefits | $(8,480)$ | (507) |
| Interest and dividends income | $(4,689)$ | $(5,061)$ |
| Interest expenses | 1,548 | 1,376 |
| Loss (gain) on sales of noncurrent assets | (733) | (141) |
| Decrease (increase) in notes and accounts receivable-trade | 37,628 | 46,864 |
| Decrease (increase) in costs on uncompleted construction contracts | $(6,172)$ | $(4,459)$ |
| Decrease (increase) in inventories | $(5,988)$ | $(8,098)$ |
| Decrease (increase) in inventories for PFI and other projects | 2,663 | 3,982 |
| Decrease (increase) in other assets | $(12,684)$ | 12,547 |
| Increase (decrease) in notes and accounts payable-trade | $(21,638)$ | $(80,625)$ |
| Increase (decrease) in advances received on uncompleted construction contracts | $(12,467)$ | 14,617 |
| Increase (decrease) in other liabilities | 15,528 | $(4,266)$ |
| Other, net | 4,300 | 1,662 |
| Subtotal | 18,790 | 28,765 |
| Interest and dividends income received | 4,678 | 5,224 |
| Interest expenses | $(1,574)$ | $(1,333)$ |
| Income taxes (paid) refund | $(5,113)$ | $(5,471)$ |
| Net cash provided by (used in) operating activities | 16,780 | 27,184 |
| Net cash provided by (used in) investing activities |  |  |
| Purchase of property, plant and equipment and intangible assets | $(17,007)$ | $(13,818)$ |
| Proceeds from sales of property, plant and equipment and intangible assets | 3,094 | 3,250 |
| Purchase of short-term and long term investment securities | (400) | $(5,723)$ |
| Proceeds from sales and redemption of short-term and long term investment securities | 2,647 | 8,941 |
| Payments of loans receivable | (23) | (47) |
| Collection of loans receivable | 86 | 86 |
| Purchase of shares of subsidiaries resulting in change in scope of consolidation | - | (62) |
| Proceeds from purchase of investments in subsidiaries resulting in change in scope of consolidation | 45 | - |
| Other, net | 161 | 1 |
| Net cash provided by (used in) investing activities | $(11,396)$ | $(7,371)$ |
| Net cash provided by (used in) financing activities |  |  |
| Net increase (decrease) in short-term loans payable | $(2,146)$ | 3,860 |
| Net increase (decrease) in commercial papers | 36,000 | 2,000 |
| Repayments of lease obligations | (114) | (51) |
| Proceeds from long-term loans payable | 12,713 | 3,748 |
| Repayment of long-term loans payable | $(46,887)$ | $(13,421)$ |
| Proceeds from nonrecourse loans payable | 14,836 | 4,228 |
| Payment of nonrecourse loans payable | $(5,559)$ | $(5,965)$ |
| Proceeds from issuance of bonds | 10,000 | - |
| Redemption of bonds | - | $(15,000)$ |
| Cash dividends paid | $(2,872)$ | $(4,308)$ |
| Cash dividends paid to minority shareholders | (332) | (432) |
| Other, net | (393) | (319) |
| Net cash provided by (used in) financing activities | 15,242 | $(25,663)$ |
| Effect of exchange rate change on cash and cash equivalents | (257) | $(1,138)$ |
| Net increase (decrease) in cash and cash equivalents | 20,369 | $(6,988)$ |
| Cash and cash equivalents at beginning of period | 121,177 | 162,607 |
| Cash and cash equivalents at end of period | 141,546 | 155,618 |

## Segment Information

1. Reporting segment information (net sales and income (loss))

2Q (cumulative) / FY2014 Results (April 1, 2014 - September 30, 2014)

| (Unit: million yen) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Reporting Segment |  |  |  |  |  | Others <br> (Note 1) | Total |
|  | Domestic building construction | Overseas building construction | Domestic civil engineering | Overseas civil engineering | Real estate development | Subtotal |  |  |
| Net sales |  |  |  |  |  |  |  |  |
| Sales to third parties | 461,519 | 142,034 | 145,350 | 30,066 | 15,867 | 794,837 | 15,949 | 810,786 |
| Intersegment sales or transfers | 17,095 | 42 | 8,143 | - | 978 | 26,259 | 3,693 | 29,952 |
| Segment sales | 478,614 | 142,077 | 153,493 | 30,066 | 16,845 | 821,096 | 19,642 | 840,739 |
| Operating Income |  |  |  |  |  |  |  |  |
| Operating Income from sales to third parties (Note 2) |  | 2,478 | 6,703 | 223 | 3,664 | 15,725 | 1,105 |  |
| Intersegment operating income or transfer | (94) | (5) | (80) | (0) | (0) | (181) | (38) | (220) |
| Segment income | 2,561 | 2,472 | 6,622 | 222 | 3,663 | 15,543 | 1,067 | 16,611 |

Note 1: Businesses that cannot be classified into the company's reporting segments are shown as "Others."
This includes PFI (Private Finance Initiative), renewable energy business, finance, operation of golf courses, and other businesses.
Note 2: "Operating income from sales to third parties" was computed by subtracting "Intersegment operating income or transfers" from "Segment income."
The total "Operating income from sales to third parties " equals to "Operating income" as shown in the quarterly consolidated statements of income.

2Q (cumulative) / FY2015 Results (April 1, 2015 - September 30, 2015)


Note 1: Businesses that cannot be classified into the company's reporting segments are shown as "Others."
This includes PFI (Private Finance Initiative), renewable energy business, finance, operation of golf courses, and other businesses
Note 2: "Operating income from sales to third parties" was computed by subtracting "Intersegment operating income or transfers" from "Segment income."
The total "Operating income from sales to third parties " equals to "Operating income" as shown in the quarterly consolidated statements of income.

## (For reference) Non-consolidated quarterly balance sheets

|  | (Unit : million yen) |  |
| :---: | :---: | :---: |
|  | March 31, 2015 | September 30, 2015 |
| Assets |  |  |
| Current assets |  |  |
| Cash and deposits | 62,991 | 58,222 |
| Notes receivable-trade | 39,134 | 12,017 |
| Electronically recorded monetary claims | 8,186 | 6,829 |
| Accounts receivable from completed construction contracts | 493,383 | 481,200 |
| Accounts receivable-real estate business and other | 4,491 | 2,336 |
| Short-term investment securities | 16 | 6 |
| Real estate for sale | 3,645 | 3,565 |
| Costs on uncompleted construction contracts | 34,296 | 38,932 |
| Costs on real estate business and other | 4,089 | 6,037 |
| Raw materials and supplies | 1,269 | 1,800 |
| Deferred tax assets | 18,509 | 13,976 |
| Accounts receivable-other | 87,689 | 63,272 |
| Other | 11,097 | 31,739 |
| Allowance for doubtful accounts | (61) | (56) |
| Total current assets | 768,739 | 719,880 |
| Noncurrent assets |  |  |
| Property, plant and equipment |  |  |
| Land | 166,209 | 163,662 |
| Other, net | 44,723 | 45,052 |
| Total property, plant and equipment | 210,933 | 208,714 |
| Intangible assets | 3,060 | 2,940 |
| Investments and other assets |  |  |
| Investment securities | 403,554 | 356,532 |
| Other | 115,833 | 108,876 |
| Allowance for doubtful accounts | (292) | (307) |
| Total investments and other assets | 519,095 | 465,101 |
| Total noncurrent assets | 733,090 | 676,757 |
| Total assets | 1,501,829 | 1,396,637 |


|  | March 31, 2015 | September 30, 2015 |
| :---: | :---: | :---: |
| Liabilities |  |  |
| Current liabilities |  |  |
| Notes payable-trade | 23,470 | 21,630 |
| Electronically recorded obligations | 77,922 | 95,837 |
| Accounts payable for construction contracts | 393,727 | 305,507 |
| Accounts payable-real estate and other | 2,137 | 1,035 |
| Short-term loans payable | 84,664 | 88,477 |
| Commercial papers | 18,000 | 20,000 |
| Current portion of bonds | 25,000 | 20,000 |
| Income taxes payable | 1,142 | 2,663 |
| Advances received on uncompleted construction contracts | 77,561 | 89,008 |
| Deposit received-real estate and other | 1,700 | 829 |
| Deposits received | 67,900 | 72,221 |
| Provision for warranties for completed construction | 1,998 | 1,939 |
| Provision for loss on construction contracts | 10,572 | 9,836 |
| Other | 45,022 | 39,674 |
| Total current liabilities | 830,820 | 768,660 |
| Noncurrent liabilities |  |  |
| Bonds payable | 65,000 | 55,000 |
| Long-term loans payable | 51,363 | 45,382 |
| Deferred tax liabilities | 54,224 | 43,472 |
| Deferred tax liabilities for land revaluation | 18,429 | 18,355 |
| Provision for retirement benefits | 47,397 | 46,877 |
| Provision for loss on real estate business and other | 1,151 | 1,106 |
| Provision for loss on business of subsidiaries and affiliates | 728 | 85 |
| Provision for environmental measures | 949 | 863 |
| Other | 6,861 | 5,063 |
| Total noncurrent liabilities | 246,106 | 216,206 |
| Total liabilities | 1,076,926 | 984,866 |
| Net assets |  |  |
| Shareholders' equity |  |  |
| Capital stock | 57,752 | 57,752 |
| Capital surplus |  |  |
| Legal capital surplus | 41,694 | 41,694 |
| Total capital surpluses | 41,694 | 41,694 |
| Retained earnings |  |  |
| Legal retained earnings | 14,438 | 14,438 |
| Other retained earnings |  |  |
| Reserve for advanced depreciation of noncurrent assets | 2,811 | 2,714 |
| General reserve | 70,000 | 70,000 |
| Retained earnings brought forward | 40,133 | 58,791 |
| Total retained earnings | 127,383 | 145,943 |
| Treasury stock | $(1,608)$ | $(1,926)$ |
| Total shareholders' equity | 225,222 | 243,464 |
| Valuation and translation adjustments |  |  |
| Valuation difference on available-for-sale securities | 184,053 | 152,575 |
| Deferred gains (losses) on hedges | 318 | 245 |
| Revaluation reserve for land | 15,308 | 15,484 |
| Total valuation and translation adjustments | 199,680 | 168,305 |
| Total net assets | 424,902 | 411,770 |
| Total liabilities and net assets | 1,501,829 | 1,396,637 |

[^0]
## (For reference) Non-consolidated quarterly statements of income

|  |  | (Unit : million yen) |
| :---: | :---: | :---: |
|  | 2Q / FY2014 <br> From April 1, 2014 to September 30, 2014 | 2Q / FY2015 <br> From April 1, 2015 to September 30, 2015 |
| Net sales |  |  |
| Net sales of completed construction contracts | 591,556 | 568,351 |
| Net sales of real estate business and other | 7,467 | 8,756 |
| Total net sales | 599,023 | 577,107 |
| Cost of sales |  |  |
| Cost of sales on completed construction contracts | 560,001 | 511,954 |
| Cost of sales on real estate business and other | 5,004 | 6,361 |
| Total cost of sales | 565,006 | 518,315 |
| Gross profit |  |  |
| Gross profit on completed construction contracts | 31,554 | 56,397 |
| Gross profit on real estate business and other | 2,463 | 2,394 |
| Total gross profit | 34,017 | 58,792 |
| Selling, general and administrative expenses | 27,602 | 29,259 |
| Operating income (loss) | 6,414 | 29,532 |
| Non-operating income |  |  |
| Interest income | 1,156 | 1,065 |
| Dividends income | 4,174 | 4,853 |
| Foreign exchange gains | 1,937 | - |
| Other | 324 | 212 |
| Total non-operating income | 7,592 | 6,131 |
| Non-operating expenses |  |  |
| Interest expenses | 980 | 777 |
| Foreign exchange losses | - | 1,001 |
| Other | 466 | 316 |
| Total non-operating expenses | 1,446 | 2,094 |
| Ordinary income (loss) | 12,560 | 33,569 |
| Extraordinary income |  |  |
| Gain on sales of noncurrent assets | 780 | 507 |
| Gain on transition of retirement benefit plan | 2,450 | - |
| Other | 1,100 | 7 |
| Total extraordinary income | 4,331 | 515 |
| Extraordinary loss |  |  |
| Loss on sales of noncurrent assets | 974 | 397 |
| Other | 289 | 494 |
| Total extraordinary losses | 1,264 | 891 |
| Income before income taxes | 15,627 | 33,193 |
| Income taxes-current | (504) | 1,524 |
| Income taxes-deferred | 5,722 | 8,624 |
| Total income taxes | 5,217 | 10,149 |
| Profit | 10,410 | 23,044 |
| (For reference) Profit per share (yen) | 14.50 | 32.09 |

[^1]Quick review of consolidated and non-consolidated results for 2Q (cumulative) of FY2015
(in comparison with 2Q results of FY2014)


Orders received

|  | Consolidated |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Result-2Q/FY2014 <br> April 1, 2014 <br> - September 30, 2014 | Result-2Q/FY2015 <br> April 1, 2015 - September 30, 2015 | Variance | Variance rate (\%) |
| Building Construction | 5,644 | 6,044 | 400 | 7.1 |
| (Domestic) | ( 4,393) | ( 4,738) | (344) | (7.9) |
| (Overseas) | ( 1,250) | ( 1,305 ) | (55) | (4.4) |
| Civil Engineering | 2,430 | 1,969 | -460 | -19.0 |
| (Domestic) | ( 2,209) | ( 1,640) | (-569) | (-25.8) |
| (Overseas) | ( 220) | ( 329 ) | (108) | (49.3) |
| Construction Total | 8,074 | 8,014 | -60 | -0.7 |
| (Domestic) | ( 6,603 ) | ( 6,379) | (-224) | (-3.4) |
| (Overseas) | ( 1,471) | ( 1,635) | (164) | (11.2) |
| Real Estate Business and Other | 304 | 515 | 211 | 69.6 |
| Total orders received | 8,378 | 8,530 | 151 | 1.8 |


| Non-consolidated |  |  |  |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
| Result-2Q/FY2014 April 1, 2014 September 30, 2014 | Result-2Q/FY2015 April 1, 2015 September 30, 2015 | Variance | Variance rate (\%) |
| 4,238 | 4,652 | 414 | 9.8 |
| 4,206 ) | ( 4,541) | (335) | (8.0) |
| 32 ) | ( 110) | (78) | (246.0) |
| 1,766 | 1,262 | -503 | -28.5 |
| 1,719 ) | ( 1,213) | (-506) | (-29.4) |
| 46 ) | ( 49) | (2) | (5.6) |
| 6,004 | 5,914 | -89 | -1.5 |
| 5,925 ) | ( 5,754) | (-170) | (-2.9) |
| 78 ) | ( 159) | (81) | (103.5) |
| 74 | 87 | 12 | 16.6 |
| 6,079 | 6,001 | -77 | -1.3 |

Interest-bearing debt balances

|  | Consolidated |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | March 31, 2015 | September 30, 2015 | Variance | Variance <br> rate (\%) |
| Interest-bearing debt <br> (except nonrecourse loans) | 3,278 | 3,090 | -187 | -5.7 |
| Nonrecourse loans | 830 | 812 | -17 | -2.1 |
| Interest-bearing debt total | 4,108 | 3,903 | -204 | -5.0 |


| (Unit: 100 million yen) |  |  |  |
| ---: | ---: | ---: | ---: |
| Mon-Consolidated |  |  |  |
| $2, \mathbf{2 0 1 5}$ | September 30, 2015 | Variance | Variance <br> rate (\%) |
| - | 2,288 | -151 | -6.2 |
| 2,440 | - | - | - |

Quick review of consolidated and non-consolidated results for 2Q (cumulative) of FY2015
(in comparison with the latest forecast for the term )

|  | Consolidated |  |  |  |  |  | Non-consolidated |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Forecast announced on August 6 |  | $\begin{gathered} \text { Result-2Q/FY2015 } \\ \text { Apriil 1, 2015 } \\ \text { - September 30, } 2015 \\ \hline \end{gathered}$ |  | Variance | Variance rate (\%) | Forecast announced on August 6 |  | Result-2Q/FY2015 <br> April 1, 2015 <br> September 30, 2015 |  | Variance | Variance rate (\%) |
| Net sales of completed construction contracts <br> $\left[\begin{array}{l}\text { Building Construction } \\ \text { Civil Engineering }\end{array}\right.$ | \% | 8,200 - - | \% | 7,983 - - | -216 - - | -2.6 - - | \% | $\begin{array}{r} 5,770 \\ 4,420 \\ 1,350 \end{array}$ | \% | $\begin{array}{r} 5,683 \\ 4,309 \\ 1,374 \end{array}$ | $\begin{array}{r} -86 \\ -110 \\ 24 \end{array}$ | $\begin{array}{r} -1.5 \\ -2.5 \\ 1.8 \end{array}$ |
| Gross profit on completed construction contracts <br> $\left[\begin{array}{l}\text { Building Construction } \\ \text { Civil Engineering }\end{array}\right.$ <br> Net sales of real estate business and other | 6.6 | $\begin{array}{r} 540 \\ - \\ - \\ 400 \end{array}$ | 9.3 | $\begin{array}{r} 745 \\ - \\ - \\ 362 \end{array}$ | $\begin{array}{r} 205 \\ - \\ - \\ -37 \end{array}$ | $\begin{gathered} 38.0 \\ - \\ - \\ -9.3 \end{gathered}$ | 6.4 5.8 8.5 | $\begin{array}{r} 370 \\ 255 \\ 115 \\ 90 \end{array}$ | $\begin{array}{r} 9.9 \\ 8.3 \\ 14.9 \end{array}$ | $\begin{array}{r} 563 \\ 359 \\ 204 \\ 87 \end{array}$ | $\begin{array}{r} 193 \\ 104 \\ 89 \\ -2 \end{array}$ | $\begin{array}{r} 52.4 \\ 40.9 \\ 78.0 \\ -2.7 \end{array}$ |
| Gross profit on real estate business and other <br> Net sales | 23.8 | $\begin{array}{r} 95 \\ 8,600 \end{array}$ | 28.0 | $\begin{array}{r} 101 \\ 8,346 \end{array}$ | $\begin{array}{r} 6 \\ -253 \end{array}$ | $\begin{array}{r} 6.8 \\ -3.0 \end{array}$ | 27.8 | $\begin{array}{r} 25 \\ 5,860 \end{array}$ | 27.3 | $\begin{array}{r} 23 \\ 5,771 \end{array}$ | $\begin{array}{r} -1 \\ -88 \end{array}$ | $\begin{aligned} & -4.2 \\ & -1.5 \end{aligned}$ |
| Gross profit <br> Selling, general and administrative expenses <br> (Personnel expenses) <br> (Others) <br> Operating Income | $\begin{aligned} & 7.4 \\ & 5.0 \\ & 2.4 \end{aligned}$ | $\begin{gathered} 635 \\ 425 \\ (245) \\ (180) \\ 210 \end{gathered}$ | $\begin{array}{r} 10.1 \\ 5.0 \\ \\ 5.1 \end{array}$ | $\begin{gathered} 846 \\ 421 \\ (240) \\ (180) \\ 425 \end{gathered}$ | $\begin{array}{r} 211 \\ -3 \\ (-4) \\ (0) \\ 215 \end{array}$ | $\begin{array}{r} 33.3 \\ -0.9 \\ \\ 102.6 \end{array}$ | $\begin{aligned} & 6.7 \\ & 5.0 \\ & \\ & 1.7 \end{aligned}$ | $\begin{gathered} 395 \\ 295 \\ (165) \\ (130) \\ 100 \end{gathered}$ | $\begin{array}{r} 10.2 \\ 5.1 \\ \\ 5.1 \end{array}$ | $\begin{gathered} 587 \\ 292 \\ (164) \\ (128) \\ 295 \end{gathered}$ | $\begin{array}{r} 192 \\ -2 \\ (-0) \\ (-1) \\ 195 \end{array}$ | $\begin{array}{r} 48.8 \\ -0.8 \\ \\ 195.3 \end{array}$ |
| Non-operating income <br> Non-operating expenses <br> (interests received/paid and dividend income - net) <br> Ordinary income | 2.8 | $\begin{gathered} 45 \\ 15 \\ (30) \\ 240 \end{gathered}$ | 5.5 | $\begin{gathered} 54 \\ 24 \\ (36) \\ 455 \end{gathered}$ | $\begin{aligned} & 9 \\ & 9 \end{aligned}$ <br> (6) $215$ | $\begin{aligned} & 21.6 \\ & 65.0 \\ & \hline 89.7 \end{aligned}$ | 2.4 | $\begin{gathered} 50 \\ 10 \\ (45) \\ 140 \end{gathered}$ | 5.8 | $\begin{gathered} 61 \\ 20 \\ (51) \\ 335 \end{gathered}$ | $\begin{gathered} 11 \\ 10 \\ (\quad 6) \\ 195 \end{gathered}$ | $\begin{array}{r} 22.6 \\ 109.5 \\ \\ 139.8 \end{array}$ |
| Extraordinary income <br> Extraordinary loss |  | - |  | 6 | 6 8 |  |  | - |  | 5 | 5 8 | - |
| Income before income taxes <br> Total income taxes | 2.8 | $\begin{array}{r} 240 \\ 75 \end{array}$ | 5.4 | $\begin{aligned} & 452 \\ & 147 \end{aligned}$ | $\begin{array}{r} 212 \\ 72 \end{array}$ | $\begin{aligned} & 88.6 \\ & 97.0 \end{aligned}$ | 2.4 | $\begin{array}{r} 140 \\ 45 \end{array}$ | 5.8 | $\begin{aligned} & 331 \\ & 101 \end{aligned}$ | $\begin{array}{r} 191 \\ 56 \end{array}$ | $\begin{aligned} & 137.1 \\ & 125.5 \end{aligned}$ |
| Profit <br> Profit attributable to non-controlling interests (deduction) |  | $\begin{array}{r} 165 \\ 15 \end{array}$ |  | $\begin{array}{r} 304 \\ 26 \end{array}$ | $\begin{array}{r} \hline 139 \\ 11 \end{array}$ | $\begin{aligned} & 84.8 \\ & 73.7 \end{aligned}$ |  | - |  | $-$ | - - | - |
| Profit attributable to owners of parent <br> (Non-consolidated : Profit) | 1.7 | 150 | 3.3 | 278 | 128 | 85.9 | 1.6 | 95 | 4.0 | 230 | 135 | 142.6 |

## Orders received

|  | Consolidated |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Forecast announced on August 6 | Result-2Q/FY2015 April 1, 2015 September 30, 2015 | Variance | Variance rate (\%) |
| Building Construction | 6,900 | 6,044 | -855 | -12.4 |
| (Domestic) | 5,100 ) | 4,738) | (-361) | (-7.1) |
| (Overseas) | 1,800 ) | 1,305 ) | (-494) | (-27.5) |
| Civil Engineering | 2,300 | 1,969 | -330 | -14.4 |
| (Domestic) | ( 1,600 ) | ( 1,640) | (40) | (2.5) |
| (Overseas) | 700 ) | 329 ) | (-370) | (-52.9) |
| Construction Total | 9,200 | 8,014 | -1,185 | -12.9 |
| (Domestic) | 6,700 ) | 6,379) | (-320) | (-4.8) |
| (Overseas) | 2,500 ) | 1,635 ) | (-864) | (-34.6) |
| Real Estate Business and Other | 300 | 515 | 215 | 71.9 |
| Total orders received | 9,500 | 8,530 | -969 | -10.2 |



[^2]Quick overview of consolidated and non-consolidated forecasts for FY2015 (Full year)
(in comparison with FY2014 results)


Note: This overview of forecasts was prepared for reference purpose only and was prepared on the basis of information available at the time of the release of Japanese "Kessan Tanshin".
Due to various factors, the actual results may vary from the forecasts.

Orders received

|  | Consolidated |  |  |  | Non-consolidated |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Result-FY2014 <br> April 1, 2014 <br> - March 31, 2015 | Forecast-FY2015 April 1, 2015 - March 31, 2016 | Variance | Variance rate (\%) | Result-FY2014 <br> April 1, 2014 <br> - March 31, 2015 | Forecast-FY2015 April 1, 2015 - March 31, 2016 | Variance | Variance rate (\%) |
| Building Construction | 13,608 | 12,500 | -1,108 | -8.1 | 9,560 | 9,300 | -260 | -2.7 |
| (Domestic) | ( 9,837) | ( 9,500) | (-337) | (-3.4) | ( 9,488) | ( 9,200 ) | (-288) | (-3.0) |
| (Overseas) | ( 3,771) | ( 3,000) | (-771) | (-20.5) | 71 ) | 100) | (28) | (39.4) |
| Civil Engineering | 4,365 | 4,600 | 234 | 5.4 | 3,222 | 3,000 | -222 | -6.9 |
| (Domestic) | ( 4,044) | ( 3,500) | (-544) | (-13.5) | 3,121) | ( 2,750) | (-371) | (-11.9) |
| (Overseas) | 321 ) | ( 1,100) | (778) | (242.6) | 100 ) | ( 250 ) | (149) | (149.1) |
| Construction Total | 17,974 | 17,100 | -874 | -4.9 | 12,782 | 12,300 | -482 | -3.8 |
| (Domestic) | ( 13,881) | ( 13,000 ) | (-881) | (-6.4) | ( 12,610) | ( 11,950 ) | (-660) | (-5.2) |
| (Overseas) | ( 4,092) | ( 4,100) | (7) | (0.2) | ( 172) | ( 350 ) | (177) | (103.4) |
| Real Estate Business and Other | 1,030 | 700 | -330 | -32.1 | 332 | 300 | -32 | -9.9 |
| Total orders received | 19,005 | 17,800 | -1,205 | -6.3 | 13,115 | 12,600 | -515 | -3.9 |

Note: This overview of forecasts was prepared for reference purpose only and was prepared on the basis of information available at the time of the release of Japanese "Kessan Tanshin".
Due to various factors, the actual results may vary from the forecasts.

Interest-bearing debt balances
(Unit: 100 million yen)


[^3]Quick overview of consolidated and non-consolidated forecasts for FY2015 (Full year)
(in comparison with latest forecast for the term )

|  | Consolidated |  |  |  |  |  | Non-consolidated |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Forecast } \\ \text { announced on } \\ \text { August } 6 \\ \hline \end{gathered}$ |  | Forecast-FY2015 <br> April 1, 2015 <br> - March 31, 2015 |  | Variance | Variance rate (\%) | Forecastannounced on August 6 |  | Forecast-FY2015 April 1, 2015 March 31, 2015 |  | Variance | Variance rate (\%) |
| Net sales of completed construction contracts | \% | $16,880$ | \% | 17,190 - - | 310 - - | 1.8 - - | \% | $\begin{array}{r} 11,750 \\ 8,850 \\ 2,900 \end{array}$ | \% | $\begin{array}{r} 12,000 \\ 9,000 \\ 3,000 \end{array}$ | $\begin{array}{r} 250 \\ 150 \\ 100 \end{array}$ | 2.1 1.7 3.4 |
| Gross profit on completed construction contracts <br> Net sales of real estate business and other | 6.9 | $\begin{array}{r} 1,160 \\ - \\ - \\ 820 \end{array}$ | 8.6 | $\begin{array}{r} 1,475 \\ - \\ - \\ 810 \end{array}$ | $\begin{array}{r} 315 \\ - \\ - \\ -10 \end{array}$ | $\begin{array}{r} 27.2 \\ - \\ - \\ -1.2 \end{array}$ | 6.7 5.9 9.1 | $\begin{array}{r} 790 \\ 525 \\ 265 \\ 200 \end{array}$ | 9.3 8.2 12.8 | $\begin{array}{r} 1,120 \\ 735 \\ 385 \\ 300 \end{array}$ | $\begin{array}{r} 330 \\ 210 \\ 120 \\ 100 \end{array}$ | $\begin{array}{r} 41.8 \\ 40.0 \\ 45.3 \\ 50.0 \end{array}$ |
| Gross profit on real estate business and other <br> Net sales | 25.0 | $\begin{array}{r} 205 \\ 17,700 \\ \hline \end{array}$ | 25.9 | $\begin{array}{r} 210 \\ 18,000 \\ \hline \end{array}$ | $\begin{array}{r} 5 \\ 300 \end{array}$ | $2.4$ <br> 1.7 | 27.5 | $\begin{array}{r} 55 \\ 11,950 \end{array}$ | 16.7 | $\begin{array}{r} 50 \\ 12,300 \end{array}$ | $\begin{array}{r} -5 \\ 350 \end{array}$ | $\begin{array}{r} -9.1 \\ 2.9 \end{array}$ |
| Gross profit <br> Selling, general and administrative expenses <br> (Personnel expenses) <br> (Others) <br> Operating Income | $\begin{aligned} & 7.7 \\ & 4.9 \\ & \\ & 2.8 \end{aligned}$ | $\begin{gathered} 1,365 \\ 865 \\ (495) \\ (370) \\ 500 \end{gathered}$ | $\begin{aligned} & 9.4 \\ & 5.0 \end{aligned}$ | $\begin{gathered} 1,685 \\ 885 \\ (490) \\ (395) \\ 800 \end{gathered}$ | 320 <br> 20 <br> (-5) <br> (25) <br> 300 | $\begin{array}{r} 23.4 \\ 2.3 \\ 60.0 \end{array}$ | $\begin{aligned} & 7.1 \\ & 5.0 \\ & \\ & 2.1 \end{aligned}$ | $\begin{gathered} 845 \\ 595 \\ (330) \\ (265) \\ 250 \end{gathered}$ | $\begin{aligned} & 9.5 \\ & 4.9 \\ & 4.6 \end{aligned}$ | $\begin{gathered} 1,170 \\ 610 \\ (330) \\ (280) \\ 560 \end{gathered}$ | 325 <br> 15 <br> (-) <br> (15) <br> 310 | $\begin{array}{r} 38.5 \\ 2.5 \\ \\ 124.0 \end{array}$ |
| Non-operating income <br> Non-operating expenses (interests received/paid and dividend income - net) <br> Ordinary income | 3.2 | $\begin{gathered} 90 \\ 30 \\ (57) \\ 560 \end{gathered}$ | 4.7 | $\begin{aligned} & 100 \\ & 50 \\ & (60) \\ & 850 \end{aligned}$ | $\begin{array}{r} 10 \\ 20 \\ (3) \\ 290 \end{array}$ | 11.1 <br> 66.7 $51.8$ | 2.7 | $\begin{gathered} 90 \\ 20 \\ (77) \\ 320 \end{gathered}$ | 5.1 | 110 40 (84) 630 | $\begin{array}{r} 20 \\ 20 \\ (7) \\ 310 \end{array}$ | $\begin{array}{r} 22.2 \\ 100.0 \\ \\ 96.9 \end{array}$ |
| Extraordinary income <br> Extraordinary loss |  | - |  | 30 30 | 30 30 |  |  | - |  | 25 25 | 25 25 | - |
| Income before income taxes <br> Total income taxes | 3.2 | $\begin{aligned} & 560 \\ & 220 \end{aligned}$ | 4.7 | $\begin{aligned} & 850 \\ & 300 \end{aligned}$ | $\begin{array}{r} 290 \\ 80 \end{array}$ | $\begin{aligned} & 51.8 \\ & 36.4 \end{aligned}$ | 2.7 | $\begin{aligned} & 320 \\ & 135 \end{aligned}$ | 5.1 | $\begin{aligned} & 630 \\ & 230 \end{aligned}$ | $\begin{array}{r} 310 \\ 95 \end{array}$ | $\begin{aligned} & 96.9 \\ & 70.4 \end{aligned}$ |
| Profit <br> Profit attributable to non-controlling interests (deduction) |  | $\begin{array}{r} 340 \\ 40 \end{array}$ |  | $\begin{array}{r} 550 \\ 50 \end{array}$ | $\begin{array}{r} 210 \\ 10 \end{array}$ | $\begin{aligned} & 61.8 \\ & 25.0 \end{aligned}$ |  | $-$ |  | - | - - | - |
| Profit attributable to owners of parent (Non-consolidated : Profit) | 1.7 | 300 | 2.8 | 500 | 200 | 66.7 | 1.5 | 185 | 3.3 | 400 | 215 | 116.2 |

Note: This overview of forecasts was prepared for reference purpose only and was prepared on the basis of information available at the time of the release of Japanese "Kessan Tanshin
Due to various factors, the actual results may vary from the forecasts.

| Orders received |  |  |  |  | (Unit: 100 million yen) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Consolidated |  |  |  | Non-consolidated |  |  |  |
|  | Forecast announced on August 6 | Forecast-FY2015 April 1, 2015 - March 31, 2015 | Variance | Variance rate (\%) | Forecast announced on August 6 | $\begin{aligned} & \text { Forecast-FY2015 } \\ & \text { April 1, } 2015 \\ & \text { March 31, } 2015 \end{aligned}$ | Variance | Variance rate (\%) |
| Building Construction <br> (Domestic) <br> (Overseas) | $\begin{array}{r} 12,500 \\ \left(\begin{array}{r} 1 \\ ( \\ \hline \end{array}\right) \\ \hline \end{array}$ | $\left.\begin{array}{rr} \hline & 12,500 \\ ( & 9,500 \end{array}\right)$ | $\begin{aligned} & (-) \\ & (-) \\ & \hline \end{aligned}$ | $\begin{gathered} - \\ (-) \\ (-) \end{gathered}$ | $\begin{array}{r} 9,200 \\ \left(\begin{array}{r} 9,200 \end{array}\right) \\ \left(\begin{array}{r} 1 \end{array}\right) \end{array}$ | $\begin{aligned} & \hline \\ & \hline \\ & \left(\begin{array}{r} 9,300 \\ \\ ( \end{array} \quad 100\right) \\ & \hline \end{aligned}$ | $\begin{array}{r} \hline 100 \\ (-) \\ (100) \\ \hline \end{array}$ | 1.1 <br> $(-)$ <br> $(-)$ |
| $\begin{aligned} & \text { Civil Engineering } \\ & \text { (Domestic) } \\ & \text { (Overseas) } \\ & \hline \end{aligned}$ | 4,600 $\left(\begin{array}{l}3,500\end{array}\right)$ $\left(\begin{array}{l}1,100\end{array}\right)$ | 4,600 $\left(\begin{array}{l}3,500\end{array}\right)$ $(1,100)$ | - $(-)$ $(-)$ | - $(-)$ $(-)$ |  <br> $\binom{3,000}{2,750}$ <br> $\left(\begin{array}{l}\text { 250 }\end{array}\right.$ | 3,000 $\left(\begin{array}{r}2,750\end{array}\right)$ $\left(\begin{array}{r}250\end{array}\right)$ | - $(-)$ $(-)$ | $(-)$ <br> $(-)$ |
| $\begin{aligned} & \text { Construction Total } \\ & \text { (Domestic) } \\ & \text { (Overseas) } \end{aligned}$ | 17,100 $\left(\begin{array}{r}13,000\end{array}\right)$ $\left(\begin{array}{r}1,100\end{array}\right)$ | 17,100 $\left(\begin{array}{r}13,000\end{array}\right)$ $\left(\begin{array}{r}4,100\end{array}\right)$ | $\begin{aligned} & (-) \\ & (-) \end{aligned}$ | - $(-)$ $(-)$ | $\begin{array}{r}12,200 \\ \left(\begin{array}{r}11,950\end{array}\right) \\ \left(\begin{array}{rr} \\ 250\end{array}\right) \\ \hline\end{array}$ | 12,300 $\left(\begin{array}{r}11,950\end{array}\right)$ $\left(\begin{array}{r}350\end{array}\right)$ | $\begin{gathered} 100 \\ (-) \\ (100) \end{gathered}$ | $\begin{array}{r}0.8 \\ (-) \\ (40.0) \\ \hline\end{array}$ |
| Real Estate Business and Other | 700 | 700 | - | - | 200 | 300 | 100 | 50.0 |
| Total orders received | 17,800 | 17,800 | - | - | 12,400 | 12,600 | 200 | 1.6 |

Note: This overview of forecasts was prepared for reference purpose only and was prepared on the basis of information available at the time of the release of Japanese "Kessan Tanshin".
Due to various factors, the actual results may vary from the forecasts.

Interest-bearing loan balances


Note: This overview of forecast was prepared for reference purpose only and was prepared on the basis of information available at the time of the release of the Japanese original
Due to various factors, the actual results may vary from the forecast data.

Results and forecasts for net sales, operating income and gross profit for FY2015
(For reference purpose only)

1. Consolidated results of net sales and operating income for 2Q (Cumulative) of FY2015
(in comparison with 2 Q results of FY 2014 )
(Unit: million yen)

|  | Consolidated Net Sales |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2Q / FY2014 <br> Result <br> April 1, 2014 <br> - September 30, 2014 <br> (A) | 2Q / FY2015 <br> Result <br> April 1, 2015 <br> - September 30, 2015 <br> (B) | Variance <br> (B) - (A) | Variance rate (\%) |
| Building Construction |  |  |  |  |
| Domestic | 461,519 | 435,396 | $(26,122)$ | (5.7) |
| Overseas | 142,034 | 163,652 | 21,617 | 15.2 |
| Sub-total | 603,553 | 599,048 | $(4,505)$ | (0.7) |
| Civil Engineering |  |  |  |  |
| Domestic | 145,350 | 163,395 | 18,045 | 12.4 |
| Overseas | 30,066 | 35,892 | 5,826 | 19.4 |
| Sub-total | 175,416 | 199,288 | 23,871 | 13.6 |
| Construction Total |  |  |  |  |
| Domestic | 606,869 | 598,791 | $(8,077)$ | (1.3) |
| Overseas | 172,100 | 199,544 | 27,443 | 15.9 |
| Sub-total | 778,969 | 798,336 | 19,366 | 2.5 |
| Real Estate Business and Other |  |  |  |  |
| Real Estate Business | 15,867 | 18,591 | 2,723 | 17.2 |
| Other | 15,949 | 17,698 | 1,749 | 11.0 |
| Sub-total | 31,816 | 36,289 | 4,473 | 14.1 |
| Total | 810,786 | 834,626 | 23,839 | 2.9 |


| Consolidated Operating Income |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2Q / FY2014 <br> Result <br> April 1, 2014 <br> - September 30, 2014 |  | 2Q / FY2015 <br> Result <br> April 1, 2015 <br> - September 30, 2015 |  | Variance (D) - (C) | Variance rate (\%) |
| 0.6 1.7 | $\begin{aligned} & 2,656 \\ & 2,478 \end{aligned}$ | 4.3 0.4 | $\begin{array}{r} 18,715 \\ 616 \end{array}$ | $\begin{gathered} 16,058 \\ (1,861) \end{gathered}$ | $\begin{gathered} 604.5 \\ (75.1) \end{gathered}$ |
| 0.9 | 5,134 | 3.2 | 19,331 | 14,196 | 276.5 |
| 4.6 | 6,703 | 8.3 | 13,583 | 6,880 | 102.6 |
| 0.7 | 223 | 10.9 | 3,927 | 3,704 | - |
| 3.9 | 6,926 | 8.8 | 17,511 | 10,584 | 152.8 |
| 1.5 | 9,360 | 5.4 | 32,298 | 22,938 | 245.1 |
| 1.6 | 2,701 | 2.3 | 4,543 | 1,842 | 68.2 |
| 1.5 | 12,061 | 4.6 | 36,842 | 24,781 | 205.5 |
| 23.1 | 3,664 | 25.0 | 4,651 | 987 | 26.9 |
| 6.9 | 1,105 | 5.9 | 1,044 | (61) | (5.5) |
| 15.0 | 4,769 | 15.7 | 5,695 | 926 | 19.4 |
| 2.1 | 16,831 | 5.1 | 42,538 | 25,707 | 152.7 |

Note: Above were the results related to segment information. Consolidated net sales and consolidated operating income show the amount of net sales for external customers and operating income on net sales for external customers respectively.
2. Non-consolidated results of net sales and gross profit for 2Q of FY2015
(in comparison with 2 Q results of FY 2014 )

|  | Net Sales |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2Q / FY2014 <br> Result <br> April 1, 2014 <br> - September 30, 2014 <br> (A) | 2Q / FY2015 <br> Result <br> April 1, 2015 <br> - September 30, 2015 <br> (B) | Variance <br> (B) - (A) | Variance rate (\%) |
| Building Construction |  |  |  |  |
| Domestic | 447,945 | 420,800 | $(27,144)$ | (6.1) |
| Overseas | 21,500 | 10,141 | $(11,358)$ | (52.8) |
| Sub-total | 469,446 | 430,942 | $(38,503)$ | (8.2) |
| Civil Engineering |  |  |  |  |
| Domestic | 107,086 | 122,475 | 15,389 | 14.4 |
| Overseas | 15,023 | 14,933 | (89) | (0.6) |
| Sub-total | 122,109 | 137,408 | 15,299 | 12.5 |
| Construction Total |  |  |  |  |
| Domestic | 555,032 | 543,276 | $(11,755)$ | (2.1) |
| Overseas | 36,523 | 25,075 | $(11,448)$ | (31.3) |
| Sub-total | 591,556 | 568,351 | $(23,204)$ | (3.9) |
| Real Estate Business and Other | 7,467 | 8,756 | 1,288 | 17.3 |
| Total | 599,023 | 577,107 | $(21,915)$ | (3.7) |


| (Unit: million yen) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Gross Profit |  |  |  |  |  |
| 2Q / <br> Apr <br> - Septen <br> \% Gross <br> Profit | 2014 <br> ult <br> 2014 <br> 30, 2014 <br> (C) | 2Q / FY2015 <br> Result <br> April 1, 2015 <br> - September 30, 2015 |  | Variance (D) - (C) | Variance rate (\%) |
| $\begin{aligned} & 4.2 \\ & 3.7 \end{aligned}$ | $\begin{array}{r} 18,846 \\ 791 \end{array}$ | $\begin{gathered} 8.6 \\ (1.9) \end{gathered}$ | $\begin{array}{r} 36,125 \\ (195) \end{array}$ | $\begin{array}{r} 17,279 \\ (987) \end{array}$ | 91.7 |
| 4.2 | 19,637 | 8.3 | 35,929 | 16,292 | 83.0 |
| $\begin{array}{r} 10.2 \\ 7.0 \end{array}$ | $\begin{array}{r} 10,871 \\ 1,044 \end{array}$ | 12.7 32.8 | $\begin{array}{r} 15,570 \\ 4,896 \end{array}$ | $\begin{aligned} & 4,698 \\ & 3,852 \end{aligned}$ | $\begin{array}{r} 43.2 \\ 368.8 \end{array}$ |
| 9.8 | 11,916 | 14.9 | 20,467 | 8,551 | 71.8 |
| 5.4 5.0 | $\begin{array}{r} 29,718 \\ 1,835 \end{array}$ | 9.5 18.7 | $\begin{array}{r} 51,696 \\ 4,700 \end{array}$ | $\begin{array}{r} 21,977 \\ 2,865 \end{array}$ | 74.0 156.1 |
| 5.3 | 31,554 | 9.9 | 56,397 | 24,843 | 78.7 |
| 33.0 | 2,463 | 27.3 | 2,394 | (68) | (2.8) |
| 5.7 | 34,017 | 10.2 | 58,792 | 24,774 | 72.8 |

Note: The non-consolidated quarterly financial statements were prepared in accordance with the Japanese accounting standard for quarterly financial statements, although they are not subject to the disclosure legally required by the related authorities.
3. Consolidated results of net sales and operating income for 2Q (Cumulative) of FY2015
(in comparison with the latest forecast for the term)
(Unit: million yen)

|  | Consolidated Net Sales |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2Q / FY2015 <br> Forecast announced on August 6 <br> (A) | 2Q / FY2015 <br> Result <br> April 1, 2015 <br> September 30, 2015 <br> (B) | Variance <br> (B) - (A) | Variance rate (\%) |
| Building Construction |  |  |  |  |
| Domestic | 447,000 | 435,396 | $(11,603)$ | (2.6) |
| Overseas | 181,000 | 163,652 | $(17,347)$ | (9.6) |
| Sub-total | 628,000 | 599,048 | $(28,951)$ | (4.6) |
| Civil Engineering |  |  |  |  |
| Domestic | 153,000 | 163,395 | 10,395 | 6.8 |
| Overseas | 39,000 | 35,892 | $(3,107)$ | (8.0) |
| Sub-total | 192,000 | 199,288 | 7,288 | 3.8 |
| Construction Total |  |  |  |  |
| Domestic | 600,000 | 598,791 | $(1,208)$ | (0.2) |
| Overseas | 220,000 | 199,544 | $(20,455)$ | (9.3) |
| Sub-total | 820,000 | 798,336 | $(21,663)$ | (2.6) |
| Real Estate Business and Other |  |  |  |  |
| Real Estate Business | - | 18,591 | - | - |
| Other | - | 17,698 | - | - |
| Sub-total | 40,000 | 36,289 | $(3,710)$ | (9.3) |
| Total | 860,000 | 834,626 | $(25,373)$ | (3.0) |


| Consolidated Operating Income |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2Q / FY2015 <br> Forecast announced on August 6 |  | 2Q / FY2015 <br> Result <br> April 1, 2015 <br> September 30, 2015 |  | Variance <br> (D) - (C) | Variance rate (\%) |
| $\begin{aligned} & 1.8 \\ & 1.4 \end{aligned}$ | $\begin{aligned} & 8,000 \\ & 2,500 \end{aligned}$ | 4.3 0.4 | $\begin{array}{r} 18,715 \\ 616 \end{array}$ | $\begin{gathered} 10,715 \\ (1,883) \end{gathered}$ | $\begin{gathered} 133.9 \\ (75.3) \end{gathered}$ |
| 1.7 | 10,500 | 3.2 | 19,331 | 8,831 | 84.1 |
| $\begin{gathered} 4.1 \\ (2.1) \end{gathered}$ | $\begin{gathered} 6,300 \\ (800) \end{gathered}$ | $\begin{array}{r} 8.3 \\ 10.9 \end{array}$ | $\begin{array}{r} 13,583 \\ 3,927 \end{array}$ | $\begin{aligned} & 7,283 \\ & 4,727 \end{aligned}$ | 115.6 |
| 2.9 | 5,500 | 8.8 | 17,511 | 12,011 | 218.4 |
| 2.4 | 14,300 | 5.4 | 32,298 | 17,998 | 125.9 |
| 0.8 | 1,700 | 2.3 | 4,543 | 2,843 | 167.3 |
| 2.0 | 16,000 | 4.6 | 36,842 | 20,842 | 130.3 |
| - | - | $\begin{array}{r} 25.0 \\ 5.9 \end{array}$ | $\begin{aligned} & 4,651 \\ & 1,044 \end{aligned}$ | - | - |
| 12.5 | 5,000 | 15.7 | 5,695 | 695 | 13.9 |
| 2.4 | 21,000 | 5.1 | 42,538 | 21,538 | 102.6 |

Note: Above were the forecasts related to segm
4. Non-consolidated results of net sales and gross profit for 2Q (Cumulative) of FY2015
(in comparison with 2 Q results of FY2014)
(Unit: million yen)

|  | Net Sales |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | 2Q / FY2015 <br> Forecast <br> announced on August 6 | 2Q / FY2015 <br> Result <br> April 1, 2015 <br> September 30, 2015 <br> (B) | Variance | (B) - (A) | Variance | rate (\%) |
| :--- |
| (A) |


| Gross Profit |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2015 cast n August 6 (C) | 2Q/FY2015 <br> Result <br> April 1, 2015 <br> September 30, 2015 |  | Variance (D) - (C) | Variance rate (\%) |
| $\begin{aligned} & 5.9 \\ & 0.0 \end{aligned}$ | $\begin{array}{r} 25,500 \\ 0 \end{array}$ | $\begin{gathered} 8.6 \\ (1.9) \end{gathered}$ | $\begin{array}{r} 36,125 \\ (195) \end{array}$ | $\begin{array}{r} 10,625 \\ (195) \end{array}$ | 41.7 |
| 5.8 | 25,500 | 8.3 | 35,929 | 10,429 | 40.9 |
| 9.4 2.7 | $\begin{array}{r} 11,000 \\ 500 \end{array}$ | $\begin{aligned} & 12.7 \\ & 32.8 \end{aligned}$ | $\begin{array}{r} 15,570 \\ 4,896 \end{array}$ | $\begin{aligned} & 4,570 \\ & 4,396 \end{aligned}$ | $\begin{array}{r} 41.5 \\ 879.4 \end{array}$ |
| 8.5 | 11,500 | 14.9 | 20,467 | 8,967 | 78.0 |
| 6.6 1.9 | $\begin{array}{r} 36,500 \\ 500 \end{array}$ | 9.5 18.7 | $\begin{array}{r} 51,696 \\ 4,700 \end{array}$ | $\begin{array}{r} 15,196 \\ 4,200 \end{array}$ | 41.6 840.2 |
| 6.4 | 37,000 | 9.9 | 56,397 | 19,397 | 52.4 |
| 27.8 | 2,500 | 27.3 | 2,394 | (105) | (4.2) |
| 6.7 | 39,500 | 10.2 | 58,792 | 19,292 | 48.8 |

Note: The non-consolidated quarterly financial statements were prepared in accordance with the Japanese accounting standard for quarterly financial statements, although they are not subject to the
disclosure legally required by the related authorities.
The forecasts above were prepared on the basis of information available at the time of the release of Japanese "Kessan Tanshin".
Due to various factors, the actual results may vary from the forecasts.
5. Consolidated forecasts for net sales and operating income for FY2015
(in comparison with FY2014 results)
(Unit: million yen)

|  | Consolidated Net Sales |  |  |  | Consolidated Operating Income |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2014 Full Year <br> Result <br> April 1, 2014 <br> March 31, 2015 <br> (A) | FY2015 Full Year <br> Forecast <br> April 1, 2015 <br> March 31, 2016 <br> (B) | Variance (B) - (A) | Variance rate (\%) | FY2014 <br> Ap <br> Mars <br> \% Gross <br> Profit | full Year ult 2014 , 2015 (C) | $\begin{array}{\|c\|} \hline \text { FY201 } \\ \text { Fo } \\ \text { Apri } \\ \text { Marcl } \\ \hline \text { \% Gross } \\ \text { Profit } \end{array}$ | $\begin{aligned} & \text { Full Year } \\ & \text { cast } \\ & 2015 \\ & 31,2016 \\ & \text { (D) } \end{aligned}$ | Variance (D) - (C) | Variance rate (\%) |
| Building Construction Domestic Overseas | $\begin{aligned} & 953,097 \\ & 330,702 \end{aligned}$ | 925,000 360,000 | $\begin{gathered} (28,097) \\ 29,297 \end{gathered}$ | $\begin{gathered} (2.9) \\ 8.9 \\ \hline \end{gathered}$ | $\begin{aligned} & 0.9 \\ & 0.9 \end{aligned}$ | $\begin{aligned} & 8,988 \\ & 2,939 \end{aligned}$ | $\begin{aligned} & 4.3 \\ & 0.1 \end{aligned}$ | $\begin{array}{r} 39,500 \\ 500 \end{array}$ | $\begin{gathered} 30,511 \\ (2,439) \end{gathered}$ | $\begin{gathered} 339.5 \\ (83.0) \end{gathered}$ |
| Sub-total | 1,283,800 | 1,285,000 | 1,199 | 0.1 | 0.9 | 11,927 | 3.1 | 40,000 | 28,072 | 235.4 |
| Civil Engineering <br> Domestic <br> Overseas | $\begin{array}{r} 326,353 \\ 62,886 \end{array}$ | $\begin{array}{r} 360,000 \\ 74,000 \end{array}$ | $\begin{aligned} & 33,646 \\ & 11,113 \end{aligned}$ | $\begin{aligned} & 10.3 \\ & 17.7 \end{aligned}$ | $\begin{gathered} 5.9 \\ (5.0) \end{gathered}$ | $\begin{gathered} 19,195 \\ (3,124) \end{gathered}$ | 7.8 2.7 | $\begin{array}{r} 28,000 \\ 2,000 \end{array}$ | $\begin{aligned} & 8,804 \\ & 5,124 \end{aligned}$ | 45.9 |
| Sub-total | 389,240 | 434,000 | 44,759 | 11.5 | 4.1 | 16,071 | 6.9 | 30,000 | 13,928 | 86.7 |
| Construction Total <br> Domestic <br> Overseas | $\begin{array}{r} 1,279,450 \\ 393,589 \end{array}$ | $\begin{array}{r} 1,285,000 \\ 434,000 \end{array}$ | $\begin{array}{r} 5,549 \\ 40,410 \end{array}$ | $\begin{array}{r} 0.4 \\ 10.3 \end{array}$ | $\begin{gathered} 2.2 \\ (0.0) \end{gathered}$ | $\begin{array}{r} 28,184 \\ (184) \end{array}$ | 5.3 0.6 | $\begin{array}{r}67,500 \\ 2,500 \\ \hline\end{array}$ | $\begin{array}{r}39,315 \\ 2,684 \\ \hline 42,000\end{array}$ | 139.5 |
| Sub-total | 1,673,040 | 1,719,000 | 45,959 | 2.7 | 1.7 | 27,999 | 4.1 | 70,000 | 42,000 | 150.0 |
| Real Estate Business and Other <br> Real Estate Business <br> Other | $\begin{aligned} & 63,858 \\ & 37,082 \end{aligned}$ | - | - | - | $\begin{array}{r} 29.1 \\ 4.8 \end{array}$ | $\begin{array}{r} 18,597 \\ 1,791 \end{array}$ | - | - | - | - |
| Sub-total | 100,941 | 81,000 | $(19,941)$ | (19.8) | 20.2 | 20,389 | 12.3 | 10,000 | $(10,389)$ | (51.0) |
| Total | 1,773,981 | 1,800,000 | 26,018 | 1.5 | 2.7 | 48,388 | 4.4 | 80,000 | 31,611 | 65.3 |

Note: Above were the forecasts related to segment information. Consolidated net sales and consolidated operating income show the amount of net sales for external customers and operating income
on net sales for external customers respectively.
The forecasts above were prepared on the basis of information available at the time of the release of Japanese "Kessan Tanshin".
Due to various factors, the actual results may vary from the forecasts.
6. Non-consolidated forecasts for net sales and gross profit for FY2015
(in comparison with FY2014 results)

|  | Net Sales |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | FY2014 Full Year Result April 1, 2014 March 31, 2015 <br> (A) | FY2015 Full Year <br> Forecast <br> April 1, 2015 <br> March 31, 2016 <br> (B) | Variance <br> (B) - (A) | Variance rate (\%) |
| Building Construction |  |  |  |  |
| Domestic | 922,872 | 885,000 | $(37,872)$ | (4.1) |
| Overseas | 35,774 | 15,000 | $(20,774)$ | (58.1) |
| Sub-total | 958,646 | 900,000 | $(58,646)$ | (6.1) |
| Civil Engineering |  |  |  |  |
| Domestic | 235,866 | 270,000 | 34,133 | 14.5 |
| Overseas | 32,057 | 30,000 | $(2,057)$ | (6.4) |
| Sub-total | 267,923 | 300,000 | 32,076 | 12.0 |
| Construction Total |  |  |  |  |
| Domestic | 1,158,738 | 1,155,000 | $(3,738)$ | (0.3) |
| Overseas | 67,831 | 45,000 | $(22,831)$ | (33.7) |
| Sub-total | 1,226,570 | 1,200,000 | $(26,570)$ | (2.2) |
| Real Estate Business and Other | 33,236 | 30,000 | $(3,236)$ | (9.7) |
| Total | 1,259,806 | 1,230,000 | $(29,806)$ | (2.4) |

(Unit: million yen)

| Gross Profit |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \hline \text { FY201 } \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Eull Year } \\ & \text { ult } \\ & 2014 \\ & \text { L, } 2015 \\ & \text { (C) } \\ & \hline \end{aligned}$ | $\begin{array}{\|r} \hline \text { FY201 } \\ \text { Fo } \\ \text { Apri } \\ \text { Marcl } \\ \hline \text { \% Gross } \\ \text { Profit } \\ \hline \end{array}$ | Full Year cast 2015 31, 2016 (D) | Variance (D) - (C) | Variance rate (\%) |
| $\begin{aligned} & 4.5 \\ & 1.5 \end{aligned}$ | $\begin{array}{r} 41,587 \\ 543 \end{array}$ | $\begin{gathered} 8.4 \\ (3.3) \end{gathered}$ | $\begin{array}{r} 74,000 \\ (500) \end{array}$ | $\begin{gathered} 32,412 \\ (1,043) \end{gathered}$ | 77.9 |
| 4.4 | 42,130 | 8.2 | 73,500 | 31,369 | 74.5 |
| $\begin{array}{r} 10.4 \\ 0.0 \end{array}$ | $\begin{array}{r} 24,425 \\ 15 \end{array}$ | $\begin{aligned} & 12.4 \\ & 16.7 \end{aligned}$ | $\begin{array}{r} 33,500 \\ 5,000 \end{array}$ | $\begin{aligned} & 9,074 \\ & 4,984 \end{aligned}$ |  |
| 9.1 | 24,441 | 12.8 | 38,500 | 14,058 | 57.5 |
| 5.7 0.8 | $\begin{array}{r} 66,012 \\ 559 \end{array}$ | 9.3 10.0 | $\begin{array}{r} 107,500 \\ 4,500 \end{array}$ | $\begin{array}{r} 41,487 \\ 3,940 \end{array}$ | 62.8 704.5 |
| 5.4 | 66,572 | 9.3 | 112,000 | 45,427 | 68.2 |
| 32.2 | 10,685 | 16.7 | 5,000 | $(5,685)$ | (53.2) |
| 6.1 | 77,257 | 9.5 | 117,000 | 39,742 | 51.4 |

Note: The forecasts above were prepared on the basis of information available at the time of the release of Japanese "Kessan Tanshin".
Due to various factors, the actual results may vary from the forecasts.
7. Consolidated forecasts for net sales and operating income for FY2015
(in comparison with the latest forecast for the term)
(Unit: million yen)

|  | Consolidated Net Sales |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | FY2015 Full Year <br> Forecast announced on August 6 <br> (A) | FY2015 Full Year <br> Forecast <br> April 1, 2015 <br> March 31, 2016 <br> (B) | Variance <br> (B) - (A) | Variance rate (\%) |
| Building Construction |  |  |  |  |
| Domestic | 900,000 | 925,000 | 25,000 | 2.8 |
| Overseas | 367,000 | 360,000 | $(7,000)$ | (1.9) |
| Sub-total | 1,267,000 | 1,285,000 | 18,000 | 1.4 |
| Civil Engineering |  |  |  |  |
| Domestic | 336,000 | 360,000 | 24,000 | 7.1 |
| Overseas | 85,000 | 74,000 | $(11,000)$ | (12.9) |
| Sub-total | 421,000 | 434,000 | 13,000 | 3.1 |
| Construction Total |  |  |  |  |
| Domestic | 1,236,000 | 1,285,000 | 49,000 | 4.0 |
| Overseas | 452,000 | 434,000 | $(18,000)$ | (4.0) |
| Sub-total | 1,688,000 | 1,719,000 | 31,000 | 1.8 |
| Real Estate Business and Other |  |  |  |  |
| Real Estate Business | - | - | - | - |
| Other | - | - | - | - |
| Sub-total | 82,000 | 81,000 | $(1,000)$ | (1.2) |
| Total | 1,770,000 | 1,800,000 | 30,000 | 1.7 |


| Consolidated Operating Income |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| FY2015 Full Year Forecast announced on August 6 |  | FY2015 Full Year <br> Forecast <br> April 1, 2015 <br> March 31, 2016 |  | Variance <br> (D) - (C) | Variance rate (\%) |
| 2.0 1.2 | $\begin{array}{r} 18,000 \\ 4,500 \end{array}$ |  | $\begin{array}{r} 39,500 \\ 500 \end{array}$ | $\begin{aligned} & 21,500 \\ & (4,000) \end{aligned}$ | $\begin{gathered} 119.4 \\ (88.9) \end{gathered}$ |
| 1.8 | 22,500 | 3.1 | 40,000 | 17,500 | 77.8 |
| $\begin{gathered} 4.9 \\ (0.6) \end{gathered}$ | $\begin{array}{r} 16,500 \\ (500) \end{array}$ |  | $\begin{array}{r} 28,000 \\ 2,000 \end{array}$ | $\begin{array}{r} 11,500 \\ 2,500 \end{array}$ | 69.7 |
| 3.8 | 16,000 | 6.9 | 30,000 | 14,000 | 87.5 |
| $\begin{aligned} & 2.8 \\ & 0.9 \end{aligned}$ | $\begin{array}{r} 34,500 \\ 4,000 \end{array}$ | $\begin{aligned} & 5.3 \\ & 0.6 \end{aligned}$ | $\begin{array}{r} 67,500 \\ 2,500 \end{array}$ | $\begin{gathered} 33,000 \\ (1,500) \end{gathered}$ | $\begin{gathered} 95.7 \\ (37.5) \end{gathered}$ |
| 2.3 | 38,500 | 4.1 | 70,000 | 31,500 | 81.8 |
| - | - | - | - | - | - |
| 14.0 | 11,500 | 12.3 | 10,000 | $(1,500)$ | (13.0) |
| 2.8 | 50,000 | 4.4 | 80,000 | 30,000 | 60.0 |

Note: Above were the forecasts related to segment information. Consolidated net sales and consolidated operating income show the amount of net sales for external customers and operating income on net sales for external customers respectively.
The forecasts above were prepared on the basis of information available at the time of the release of Japanese "Kessan Tanshin"
Due to various factors, the actual results may vary from the forecasts.
8. Non-consolidated forecasts for net sales and gross profit for FY2015
(in comparison with the latest forecast for the term)

|  | Net Sales |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | FY2015 Full Year <br> Forecast <br> announced on August 6 | FY2015 Full Year <br> Forecast <br> April 1, 2015 <br> March 31, 2016 <br> (B) | Variance | (B) - (A) | Variance | rate (\%) |
| :--- |
| (A) |

(Unit: million yen)

| Gross profit |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{array}{\|r\|r\|} \hline \text { FY201 } \\ \text { Fo } \\ \text { announce } \end{array}$ | ull Year cast n August 6 <br> (C) | FY201 <br> Fop <br> Apr <br> Marc <br> \% Gross <br> Profit | Full Year cast <br> , 2015 <br> 31, 2016 <br> (D) | Variance <br> (D) - (C) | Variance rate (\%) |
| $\begin{aligned} & 6.0 \\ & 3.3 \end{aligned}$ | $\begin{array}{r} 52,000 \\ 500 \end{array}$ | $\begin{gathered} 8.4 \\ (3.3) \end{gathered}$ | $\begin{array}{r} 74,000 \\ (500) \\ \hline \end{array}$ | $\begin{gathered} 22,000 \\ (1,000) \end{gathered}$ | 42.3 |
| 5.9 | 52,500 | 8.2 | 73,500 | 21,000 | 40.0 |
| $\begin{array}{r} 10.0 \\ 2.9 \end{array}$ | $\begin{array}{r} 25,500 \\ 1,000 \end{array}$ | $\begin{aligned} & 12.4 \\ & 16.7 \end{aligned}$ | $\begin{array}{r} 33,500 \\ 5,000 \end{array}$ | $\begin{aligned} & 8,000 \\ & 4,000 \end{aligned}$ | $\begin{array}{r} 31.4 \\ 400.0 \end{array}$ |
| 9.1 | 26,500 | 12.8 | 38,500 | 12,000 | 45.3 |
| 6.9 3.0 | 77,500 1,500 | 9.3 10.0 | $\begin{array}{r} 107,500 \\ 4,500 \end{array}$ | 30,000 3,000 | $\begin{array}{r} 38.7 \\ 200.0 \end{array}$ |
| 6.7 | 79,000 | 9.3 | 112,000 | 33,000 | 41.8 |
| 27.5 | 5,500 | 16.7 | 5,000 | (500) | (9.1) |
| 7.1 | 84,500 | 9.5 | 117,000 | 32,500 | 38.5 |

Note. The forecasts above were prepared on the basis of information available at the time of the release of Japanese "Kessan Tanshin".
Due to various factors, the actual results may vary from the forecasts.

Non-consolidated orders received, net sales and carried-forward
(For reference purpose only)

1. Breakdown of non-consolidated orders received

|  | 2Q/FY2014 <br> April 1, 2014 - September 30, 2014 |  | 2Q/FY2015 <br> April 1, 2015 - September 30, 2015 |  | Variance |  | Previous FY Results April 1, 2014 - March 31, 2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | \% |  | \% |  | \% variance |  | \% |
| Building Construction |  |  |  |  |  |  |  |  |
| Domestic Public | 25,877 | 4.3 | 83,051 | 13.9 | 57,173 | 220.9 | 61,407 | 4.7 |
| Domestic Private | 394,748 | 64.9 | 371,107 | 61.8 | $(23,641)$ | (6.0) | 887,451 | 67.7 |
| Domestic total | 420,626 | 69.2 | 454,158 | 75.7 | 33,532 | 8.0 | 948,858 | 72.4 |
| Overseas total | 3,200 | 0.5 | 11,074 | 1.8 | 7,873 | 246.0 | 7,171 | 0.5 |
| Sub-total | 423,826 | 69.7 | 465,232 | 77.5 | 41,406 | 9.8 | 956,030 | 72.9 |
| Civil Engineering |  |  |  |  |  |  |  |  |
| Domestic Public | 126,256 | 20.8 | 71,739 | 11.9 | $(54,516)$ | (43.2) | 216,314 | 16.5 |
| Domestic Private | 45,697 | 7.5 | 49,584 | 8.3 | 3,886 | 8.5 | 95,877 | 7.3 |
| Domestic total | 171,954 | 28.3 | 121,324 | 20.2 | $(50,630)$ | (29.4) | 312,191 | 23.8 |
| Overseas total | 4,655 | 0.8 | 4,915 | 0.8 | 260 | 5.6 | 10,035 | 0.8 |
| Sub-total | 176,609 | 29.1 | 126,239 | 21.0 | $(50,370)$ | (28.5) | 322,227 | 24.6 |
| Construction Total |  |  |  |  |  |  |  |  |
| Domestic Public | 152,134 | 25.1 | 154,791 | 25.8 | 2,657 | 1.7 | 277,721 | 21.2 |
| Domestic Private | 440,446 | 72.4 | 420,691 | 70.1 | $(19,754)$ | (4.5) | 983,328 | 75.0 |
| Domestic total | 592,580 | 97.5 | 575,483 | 95.9 | $(17,097)$ | (2.9) | 1,261,050 | 96.2 |
| Overseas total | 7,855 | 1.3 | 15,989 | 2.6 | 8,133 | 103.5 | 17,207 | 1.3 |
| Sub-total | 600,436 | 98.8 | 591,472 | 98.5 | $(8,963)$ | (1.5) | 1,278,257 | 97.5 |
| Real Estate Business and Other | 7,467 | 1.2 | 8,706 | 1.5 | 1,238 | 16.6 | 33,286 | 2.5 |
| Total | 607,903 | 100 | 600,178 | 100 | $(7,725)$ | (1.3) | 1,311,543 | 100.0 |

2. Breakdown of non-consolidated net sales
(Unit: million yen)

|  | 2Q/FY2014 <br> April 1, 2014 - September 30, 2014 |  | 2Q/FY2015 <br> April 1, 2015 - September 30, 2015 |  | Variance |  | Previous FY Results April 1, 2014 - March 31, 2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | \% |  | \% |  | \% variance |  | \% |
| Building Construction |  |  |  |  |  |  |  |  |
| Domestic Public | 41,717 | 7.0 | 44,034 | 7.6 | 2,317 | 5.6 | 95,264 | 7.6 |
| Domestic Private | 406,228 | 67.8 | 376,766 | 65.3 | $(29,462)$ | (7.3) | 827,607 | 65.7 |
| Domestic total | 447,945 | 74.8 | 420,800 | 72.9 | $(27,144)$ | (6.1) | 922,872 | 73.3 |
| Overseas total | 21,500 | 3.6 | 10,141 | 1.8 | $(11,358)$ | (52.8) | 35,774 | 2.8 |
| Sub-total | 469,446 | 78.4 | 430,942 | 74.7 | $(38,503)$ | (8.2) | 958,646 | 76.1 |
| Civil Engineering |  |  |  |  |  |  |  |  |
| Domestic Public | 65,303 | 10.9 | 70,027 | 12.1 | 4,723 | 7.2 | 141,034 | 11.2 |
| Domestic Private | 41,782 | 7.0 | 52,448 | 9.1 | 10,665 | 25.5 | 94,831 | 7.5 |
| Domestic total | 107,086 | 17.9 | 122,475 | 21.2 | 15,389 | 14.4 | 235,866 | 18.7 |
| Overseas total | 15,023 | 2.5 | 14,933 | 2.6 | (89) | (0.6) | 32,057 | 2.6 |
| Sub-total | 122,109 | 20.4 | 137,408 | 23.8 | 15,299 | 12.5 | 267,923 | 21.3 |
| Construction Total |  |  |  |  |  |  |  |  |
| Domestic Public | 107,021 | 17.9 | 114,061 | 19.7 | 7,040 | 6.6 | 236,299 | 18.8 |
| Domestic Private | 448,010 | 74.8 | 429,214 | 74.4 | $(18,796)$ | (4.2) | 922,439 | 73.2 |
| Domestic total | 555,032 | 92.7 | 543,276 | 94.1 | $(11,755)$ | (2.1) | 1,158,738 | 92.0 |
| Overseas total | 36,523 | 6.1 | 25,075 | 4.4 | $(11,448)$ | (31.3) | 67,831 | 5.4 |
| Sub-total | 591,556 | 98.8 | 568,351 | 98.5 | $(23,204)$ | (3.9) | 1,226,570 | 97.4 |
| Real Estate Business and Other | 7,467 | 1.2 | 8,756 | 1.5 | 1,288 | 17.3 | 33,236 | 2.6 |
| Total | 599,023 | 100 | 577,107 | 100 | $(21,915)$ | (3.7) | 1,259,806 | 100 |

3. Breakdown of non-consolidated amounts carried-forwarc

|  | At September 30, 2014 |  | At September 30, 2015 |  | Variance |  | At the end of Previous FY (March 31, 2015) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | \% |  | \% |  | \% variance |  | \% |
| Building Construction |  |  |  |  |  |  |  |  |
| Domestic Public | 101,933 | 7.2 | 122,932 | 8.3 | 20,999 | 20.6 | 83,916 | 5.8 |
| Domestic Private | 854,533 | 60.4 | 920,198 | 62.1 | 65,664 | 7.7 | 925,857 | 63.5 |
| Domestic total | 956,467 | 67.6 | 1,043,131 | 70.4 | 86,664 | 9.1 | 1,009,773 | 69.3 |
| Overseas total | 31,658 | 2.2 | 22,288 | 1.5 | $(9,369)$ | (29.6) | 21,356 | 1.4 |
| Sub-total | 988,125 | 69.8 | 1,065,419 | 71.9 | 77,294 | 7.8 | 1,031,129 | 70.7 |
| Civil Engineering |  |  |  |  |  |  |  |  |
| Domestic Public | 267,453 | 18.9 | 283,492 | 19.1 | 16,039 | 6.0 | 281,779 | 19.3 |
| Domestic Private | 91,783 | 6.5 | 86,050 | 5.9 | $(5,733)$ | (6.2) | 88,914 | 6.1 |
| Domestic total | 359,236 | 25.4 | 369,542 | 25.0 | 10,305 | 2.9 | 370,693 | 25.4 |
| Overseas total | 67,500 | 4.8 | 45,828 | 3.1 | $(21,671)$ | (32.1) | 55,846 | 3.9 |
| Sub-total | 426,737 | 30.2 | 415,371 | 28.1 | $(11,366)$ | (2.7) | 426,540 | 29.3 |
| Construction Total |  |  |  |  |  |  |  |  |
| Domestic Public | 369,386 | 26.1 | 406,425 | 27.4 | 37,038 | 10.0 | 365,695 | 25.1 |
| Domestic Private | 946,317 | 66.9 | 1,006,248 | 68.0 | 59,931 | 6.3 | 1,014,771 | 69.6 |
| Domestic total | 1,315,704 | 93.0 | 1,412,673 | 95.4 | 96,969 | 7.4 | 1,380,467 | 94.7 |
| Overseas total | 99,158 | 7.0 | 68,117 | 4.6 | $(31,041)$ | (31.3) | 77,203 | 5.3 |
| Sub-total | 1,414,863 | 100 | 1,480,791 | 100 | 65,928 | 4.7 | 1,457,670 | 100.0 |
| Real Estate Business and <br> Other | - | - | - | - | - | - | 50 | 0.0 |
| Total | 1,414,863 | 100 | 1,480,791 | 100 | 65,928 | 4.7 | 1,457,720 | 100 |

Note: The non-consolidated quarterly financial statements were prepared in accordance with the Japanese accounting standard for quarterly financial statements, although they are not subject to the disclosure legally required by the related authorities.

Consolidated orders received, completed and carried-forward projects
(For reference purpose only)
Orders received

| Owner | Project Names |
| :--- | :--- |
| Seibu Railway Co., LTD. | (Tentative name) Seibu Railway Ikebukuro Building Construction Project |
| Metropolitan Expressway Company Limited | No.1 Haneda Route (Higashi - Shinagawa Sanbashi and Samezu reclaimed land ) <br> Upgrade Construction Project |
| Mitsui Fudosan Residential Co., Ltd. | (Tentative name) Minato-ku, Minamiaoyama 2-chome Project |
| Ezaki Glico Co., Ltd. | Glico Chiba Icecream Factory Expansion Project |
| Toyo Suisan Kaisha,Ltd. | (Tentative name) Toyo Suisan Kaisha,Ltd. Kansai Factory Construction Project |
| Greenland USA | Metropolis Phase 2 ※ (U.S.A) |

※ Undertaken by Obayashi USA

Completed projects

$|$| Owner | Project Names |
| :--- | :--- |
| Kyushu Railway Company | JR Oita City Building Construction Project |
| Educational corporation FUJITA GAKUEN | FUJITA HEALTH UNIVERCITY HOSPITAL Ward A Consutruction Project |
| HOGY MEDICAL CO.,LTD. | HOGY MEDICAL Tukuba New Kit Factory Construction Project |
| Sakurajosui Housing Devlopment Reconstruction <br> Association | Sakurajosui Gardens Construction Project |
| West Nippon Expressway Company Limited | Shin-Meishin Expressway, Kobe JCT Construction Project |
| PT. TOYOTA MOTOR MANUFACTURING <br> INDONESIA | New Engine Plant Project※ (Indonesia) |

※ Undertaken by PT. Jaya Obayashi

Carried-forward projects

| Owner | Project Names |
| :--- | :--- |
| Central Nippon Expressway Company Limited | Tokyo Outer Ring Road, Main Line Tunnel (Northbound) Tomei North <br> Construction Project |
| Urban Renaissannce Agency, East Japan Rental <br> Housing Office | Otemachi 2-chome Area Redevlopment, Office Tower B Construction Project |
| Akasaka 1-chome Area Urban Redevlopment <br> Association | Akasaka 1-chome Area Class 1 Urban Redevlopment Project |
| Sumitomo Realty \& Development Co., Ltd | (Tentative name) Okubo 3-chome, West Area Office Tower Construction Project |
| The Bank of Tokyo-Mitsubishi UFJ, Ltd. | The Bank of Tokyo-Mitsubishi UFJ, Ltd. Osaka Building Reconstruction Project |
| Transbay Joint Powers Authority | Transbay Transit Center Building and Related Structures ※ (U.S.A) |

※ Joint operation with Obayashi USA and Obayashi Corporation


[^0]:    Note: These non-consolidated quarterly balance sheets were prepared in accordance with the Japanese accounting standard for quarterly financial statements, although they are not subject to the disclosure legally required by the related authorities.

[^1]:    Note: These non-consolidated quarterly statements of income were prepared in accordance with the Japanese accounting standard for quarterly financial statements, although the statements are not subject to the disclosure legally required by the related authorities.

[^2]:    Note: The non-consolidated quarterly financial statements were prepared in accordance with the Japanese accounting standard for quarterly financial statements, although they are not subject to the disclosure legally required by the related authorities.

[^3]:    Note: This overview of forecasts was prepared for reference purpose only and was prepared on the basis of information available at the time of the release of Japanese "Kessan Tanshin".

