# 3rd Quarter Financial Results <br> (April 1, 2020 to December 31, 2020) 

February 8, 2021
OBAYASHI $\stackrel{\rightharpoonup}{\boldsymbol{\nu}}$

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## 1 Summary of Financial Results

(1) Consolidated Financial Results for the Nine Months Ended December 31, 2020
(1)Consolidated Business Results
(Percentages indicate the percentage year on year change)

|  | Net Sales |  | Operating Income |  | Ordinary Income |  | Profit attributable to owners of parent |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Yen in millions | \% | Yen in millions | \% | Yen in millions | \% | Yen in millions |  |
| Nine Months Ended December 31, 2020 | 1,276,904 | (14.8) | 86,850 | (26.7) | 91,082 | (27.5) | 71,161 | (22.5) |
| Nine Months Ended December 31, 2019 | 1,498,420 | 1.1 | 118,424 | 11.1 | 125,663 | 11.1 | 91,763 | 15.9 |

(Note) Comprehensive income : [Nine Months Ended December 31, 2020] 81,474 million yen, (17.8)\% ; [Nine Months Ended December 31, 2019] 99,111 million yen, 73.7\%

|  | Profit attributable to owners of <br> parent per Share (EPS) |
| :--- | :--- |
| Nine Months Ended December 31, 2020 | Yen |
| Nine Months Ended December 31, 2019 | 99.16 |

(2)Consolidated Financial Position

|  | Total Assets | Net Assets | Equity Ratio | Net Assets per Share (BPS) |
| :---: | :---: | :---: | :---: | :---: |
|  | Yen in millions | Yen in millions | \% | Yen |
| As of December 31, 2020 | 2,224,276 | 907,380 | 39.4 | 1,221.99 |
| As of March 31, 2020 | 2,230,297 | 850,498 | 36.7 | 1,139.69 |

(For reference) Equity (net assets less non-controlling interests) : [As of December 31, 2020] 876,988 million yen ; [As of March 31, 2020] 817,892 million yen
(2) Consolidated Forecast for Fiscal Year Ending March 31, 2021

|  | Net Sales |  | Operating Income |  | Ordinary Income |  | Profit attributable to owners of parent |  | Profit attributable to owners of parent per Share (EPS) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Yen in millions | \% | Yen in millions | \% | Yen in millions | \% | Yen in millions | \% | Yen |  |
| Full Year | 1,860,000 | (10.3) | 119,000 | (22.2) | 126,000 | (20.8) | 94,000 | (16.9) |  | 130.98 |

※ There have been no revisions to the forecasts previously announced on November 9, 2020.
(3) Non-consolidated Financial Results for the Nine Months Ended December 31, 2020
(1)Non-consolidated Business Results
(Percentages indicate the percentage year on year change)

| (1) | ts (Percentages indicate the percentage year on year change) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net Sales |  | Operating Income |  | Ordinary Income |  | Profit |  | Profit per Share (EPS) |  |
|  | Yen in millions | \% | Yen in millions | \% | Yen in millions | \% | Yen in millions | \% | Yen |  |
| Nine Months Ended December 31, 2020 | 870,784 | (16.7) | 65,889 | (30.1) | 74,125 | (28.1) | 59,084 | (22.0) |  | 82.33 |
| Nine Months Ended December 31, 2019 | 1,045,480 | 3.7 | 94,268 | 14.1 | 103,136 | 10.7 | 75,788 | 8.8 |  | 105.61 |

(2)Non-consolidated Financial Position

|  | Total Assets | Net Assets | Equity Ratio | Net Assets per Share (BPS) |
| :---: | :---: | :---: | :---: | :---: |
|  | Yen in millions | Yen in millions | \% | Yen |
| As of December 31, 2020 | 1,710,404 | 706,391 | 41.3 | 984.28 |
| As of March 31, 2020 | 1,704,670 | 656,156 | 38.5 | 914.31 |

(For reference) Equity (net assets less non-controlling interests) : [As of December 31, 2020] 706,391 million yen ; [As of March 31, 2020] 656,156 million yen
(4) Non-consolidated Forecast for Fiscal Year Ending March 31, 2021

|  | Net Sales |  | Operating Income |  | Ordinary Income |  | Profit |  | Profit per Share (EPS) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Yen in millions | \% | Yen in millions | \% | Yen in millions | \% | Yen in millions | \% | Yen |
| Full Year | 1,284,000 | (9.3) | 90,000 | (20.4) | 101,000 | (17.0) | 78,000 | (11.8) | 108.68 |

※ There have been no revisions to the forecasts previously announced on November 9, 2020.
(5) Dividends

|  | Dividend per Share |  |  |  |  | Total dividends paid (full year) | $\begin{gathered} \hline \text { Dividend Payout } \\ \text { Ratio } \\ \text { (Consolidated) } \\ \hline \end{gathered}$ | Dividends-Net Assets Ratio (Consolidated) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | End of 1Q | End of 2Q | End of 3Q | End of 4Q | Total |  |  |  |
| FY ended Mar. 31, 2020 | - | $\begin{array}{rr}\text { Yen } & \\ & 16.00\end{array}$ | - | Yen $\begin{aligned} & \\ & 16.00\end{aligned}$ | Yen 32.00 | $\begin{array}{\|l\|} \hline \text { Yen in millions } \\ 22,977 \end{array}$ | $20.3{ }^{\text {\% }}$ | 2.9 |
| FY ending Mar. 31, 2021 (including Forecast) | - | 16.00 | - | 16.00 | 32.00 |  | 24.4 |  |

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## 1. Qualitative Information

(1) Overview of consolidated business results

Consolidated net sales for the nine months of fiscal year ending March 31, 2021 (from April 1 to December 31, 2020) amounted to $1,276.9$ billion yen, a decrease of 221.5 billion yen (14.8\%) from the same period in the previous fiscal year. This decline was mainly caused by the fact that multiple large projects were completed in the previous consolidated fiscal year and construction had just begun on many of the projects in progress in the domestic building construction business, so sales posted for progress on construction declined. Operating income was 86.8 billion yen, a decrease of 31.5 billion yen ( $26.7 \%$ ) from the same period in the previous fiscal year. Ordinary income was 91.0 billion yen, a decrease of 34.5 billion yen (27.5\%) year-on-year, and profit attributable to owners of parent was 71.1 billion yen, a decrease of 20.6 billion yen (22.5\%) year-on-year.
(2) Overview of consolidated financial position

Total assets as of December 31, 2020 decreased by 6.0 billion yen ( $0.3 \%$ ) compared with the balance at the end of the previous fiscal year (March 31, 2020), to 2,224.2 billion yen. This was mainly due to decreases in "Cash and deposits," and trade receivables related to construction contracts, which are the sum of "Notes and accounts receivable from completed construction contracts and other" and "Electronically recorded monetary claims," which exceeded increases in "Land" and "Construction in progress" due to the acquisition of commercial real estate and other factors, and an increase in "Investment securities" accompanying an increase in the market value of shares held, among other factors.

Total liabilities as of December 31, 2020 decreased by 62.9 billion yen $(4.6 \%)$ compared with the balance at the end of the previous fiscal year, to $1,316.8$ billion yen. This was mainly due to a decrease in trade payables related to construction costs, which are the sum of "Notes and accounts payable for construction contracts and other" and "Electronically recorded obligations," which exceeded increases in "Commercial papers," "Short-term loans payable," "Long-term loans payable," and other interest-bearing debt. The balance of interest-bearing debt as of December 31, 2020 increased by 78.3 billion yen ( $31.5 \%$ ) compared with the balance at the end of the previous fiscal year (March 31, 2020), to 326.9 billion yen.

Total net assets as of December 31, 2020 increased by 56.8 billion yen ( $6.7 \%$ ) compared with the balance at the end of the previous fiscal year, to 907.3 billion yen. This was mainly due to increases in "Retained earnings" from the recognition of profit attributable to owners of parent, and "Valuation difference on available-for-sale securities."

As a result, the equity ratio as of December 31,2020 was $39.4 \%$, up 2.7 percentage points from the end of the previous fiscal year.
(3) Consolidated forecasts for fiscal year ending March 31, 2021

The consolidated forecasts for the full year (ending March 31, 2021) have not been revised from those announced when financial results for the 2nd quarter were announced on November 9, 2020.
(4) Response to novel coronavirus

The Company formulated the Basic Plan of Action to Prevent the Spread of the Novel Coronavirus in May 2020, based on guidelines formulated by industry organizations. A version for construction sites, Guidelines for Actions to Prevent the Spread of the Novel Coronavirus at Construction Sites, was formulated in June 2020.

Based on these plans of action, we are working to maintain business activities and achieve results on par with the previous level, as we take steps to establish working environments that avoid the three crowded conditions of "close contacts, crowded places and closed spaces" and other steps to prevent the spread of novel coronavirus infections and to minimize the impact when someone is infected.

The Company has also prepared for unforeseen circumstances by securing a higher level of liquidity than normal and establishing a system for agile supply of funds to Group companies in Japan and overseas.

We are advocating harder for the telecommuting and staggered working hours implemented at offices and continuing construction after reconfirming the state of infection prevention measures at each construction site and making sure that such measures are being thoroughly implemented in the areas covered in response to the State of Emergency declared in January of this year.

The Obayashi Group will continue to place the highest priority on protecting the health and lives of and ensuring safe living conditions for all involved, and will implement additional safety measures as needed in the future as we work in earnest to meet the construction demand needed to establish public infrastructure and ensure the continuity of private-sector businesses.

## 3 Financial Highlights

(1) Financial Results for the Nine Months Ended December 31, 2020 (YoY Comparison)

|  |  |  |  |  |  |  | millions) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Consolidated |  |  |  |  |  | Non-consolidated |  |  |  |  |  |
|  | $\begin{array}{r} \text { At } \\ \text { Dece } \end{array}$ | ts 2019 <br> 31, 2019 |  | 20 1,2020 | Change | \% <br> Change | $\begin{array}{r} A_{1} \\ \text { Dece } \end{array}$ | Its <br> 2019 <br> 31, 2019 | $\qquad$ <br> Dec | $020$ $1,2020$ | Change |  |
| Net sales of completed construction contracts $\qquad$ | \% | $14,333$ | \% | 12,144 - - | $(2,189)$ - - | $(15.3)$ - - | \% | $\begin{array}{r} 10,314 \\ 8,224 \\ 2,090 \end{array}$ | \% | $\begin{array}{r} 8,564 \\ 6,521 \\ 2,042 \end{array}$ | $\begin{array}{r} (1,750) \\ (1,702) \end{array}$ <br> (47) | $\begin{array}{r} (17.0) \\ (20.7) \\ (2.3) \end{array}$ |
| Gross profit on completed construction contracts <br> Net sales of real estate business and other | 12.3 | $\begin{array}{r} 1,763 \\ - \\ - \\ 651 \end{array}$ | 11.9 | $\begin{array}{r} 1,449 \\ - \\ - \\ 624 \end{array}$ | $\begin{gathered} (314) \\ - \\ - \\ (26) \end{gathered}$ | $\begin{gathered} (17.8) \\ - \\ - \\ (4.0) \end{gathered}$ | $\begin{array}{r} 13.8 \\ 12.3 \\ 19.9 \end{array}$ | $\begin{array}{r} 1,425 \\ 1,009 \\ 416 \\ 140 \end{array}$ | $\begin{array}{r} 13.4 \\ 11.0 \\ 20.9 \end{array}$ | $\begin{array}{r} 1,144 \\ 717 \\ 427 \\ 143 \end{array}$ | $\begin{array}{r} (280) \\ (292) \\ 11 \\ 3 \end{array}$ | $\begin{array}{r} (19.7) \\ (28.9) \\ 2.7 \\ 2.2 \end{array}$ |
| Gross profit on real estate business and other <br> Net sales | 25.4 | $\begin{array}{r} 165 \\ 14,984 \end{array}$ | 26.6 | $\begin{array}{r} 166 \\ 12,769 \end{array}$ | $\begin{array}{r} 0 \\ (2,215) \end{array}$ | $\begin{array}{r} 0.5 \\ (14.8) \end{array}$ | 28.6 | $\begin{array}{r} 40 \\ 10,454 \end{array}$ | 26.6 | $\begin{array}{r} 38 \\ 8,707 \end{array}$ | $\begin{array}{r} (1) \\ (1,746) \end{array}$ | $\begin{gathered} (4.7) \\ (16.7) \end{gathered}$ |
| Gross profit <br> Selling, general and administrative expenses (Personnel expenses) (Others) <br> Operating Income | $12.9$ $5.0$ $7.9$ | $\begin{array}{r} 1,929 \\ 744 \\ 424 \\ 320 \\ 1,184 \end{array}$ | $\begin{array}{r} 12.7 \\ 5.9 \\ \\ 6.8 \end{array}$ | $\begin{array}{r} 1,615 \\ 747 \\ 419 \\ 327 \\ 868 \end{array}$ | $\begin{array}{r} (313) \\ 2 \\ (5) \\ 7 \\ (315) \end{array}$ | $\begin{array}{r} (16.3) \\ 0.3 \\ \\ (26.7) \end{array}$ | $\begin{array}{r} 14.0 \\ 5.0 \\ \\ 9.0 \end{array}$ | $\begin{array}{r} 1,465 \\ 523 \\ 280 \\ 242 \\ 942 \end{array}$ | $\begin{array}{r} 13.6 \\ 6.0 \\ \\ 7.6 \end{array}$ | $\begin{array}{r} 1,183 \\ 524 \\ 273 \\ 251 \\ 658 \end{array}$ | $\begin{array}{r} (282) \\ 0 \\ (7) \\ 8 \\ (283) \end{array}$ | $\begin{gathered} (19.3) \\ 0.2 \\ \\ (30.1) \end{gathered}$ |
| Non-operating income <br> Non-operating expenses (interests received/paid and dividend income - net) <br> Ordinary income | 8.4 | 92 19 64 1,256 | 7.1 | $\begin{array}{r} 68 \\ 26 \\ 46 \\ 910 \end{array}$ | $\begin{array}{r} (23) \\ 6 \\ (17) \\ (345) \end{array}$ | $\begin{gathered} (25.3) \\ 33.6 \\ (27.5) \end{gathered}$ | 9.9 | $\begin{array}{r} 101 \\ 13 \\ 88 \\ 1,031 \end{array}$ | 8.5 | $\begin{array}{r} 100 \\ 17 \\ 91 \\ 741 \end{array}$ | $\begin{array}{r} (1) \\ 4 \\ 2 \\ (290) \end{array}$ | $\begin{gathered} (1.8) \\ 34.0 \\ \\ (28.1) \end{gathered}$ |
| Extraordinary income <br> Extraordinary loss |  | 59 14 |  | 60 26 | $\begin{array}{r} 0 \\ 11 \\ \hline \end{array}$ | $\begin{array}{r} 1.5 \\ 79.4 \\ \hline \end{array}$ |  | $\begin{aligned} & \hline 36 \\ & 13 \\ & \hline \end{aligned}$ |  | 58 | $\begin{aligned} & 22 \\ & 44 \\ & \hline \end{aligned}$ | $\begin{array}{r} 60.5 \\ 335.1 \end{array}$ |
| Income before income taxes <br> Total income taxes | 8.7 | $\begin{array}{r} 1,301 \\ 353 \end{array}$ | 7.4 | $\begin{aligned} & 944 \\ & 218 \end{aligned}$ | (356) <br> (135) | $\begin{aligned} & (27.4) \\ & (38.3) \end{aligned}$ | 10.1 | $\begin{array}{r} 1,054 \\ 297 \end{array}$ | 8.5 | $\begin{aligned} & 742 \\ & 152 \end{aligned}$ | $\begin{aligned} & (312) \\ & (145) \\ & \hline \end{aligned}$ | $\begin{aligned} & (29.6) \\ & (48.8) \\ & \hline \end{aligned}$ |
| Profit <br> Profit attributable to non-controlling interests (deduction) |  | $\begin{array}{r} 947 \\ 30 \end{array}$ |  | $\begin{array}{r} 726 \\ 15 \end{array}$ | (221) <br> (15) | $\begin{aligned} & (23.3) \\ & (49.9) \end{aligned}$ |  | - - |  | - | - | - |
| Profit attributable to owners of parent <br> (Non-consolidated: Profit) | 6.1 | 917 | 5.6 | 711 | (206) | (22.5) | 7.2 | 757 | 6.8 | 590 | (167) | (22.0) |

Orders Received

|  | Consolidated |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | Results <br> April 1, 2019 <br> December 31, 2019 | Results <br> April 1, 2020 <br> December 31, 2020 | Change | \% <br> Change |
| Building Construction | 10,967 | 7,355 | $(3,611)$ | $(32.9)$ |
| Domestic | 8,191 | 5,203 | $(2,987)$ | $(36.5)$ |
| Overseas | 2,775 | 2,152 | $(623)$ | $(22.5)$ |
| Civil Engineering | 2,562 | 2,519 | $(42)$ | $(1.7)$ |
| Domestic | 1,803 | 2,256 | 452 | 25.1 |
| Overseas | 758 | 263 | $(494)$ | $(65.3)$ |
| Construction Total | 13,529 | 9,875 | $(3,653)$ | $(27.0)$ |
| Domestic | 9,995 | 7,459 | $(2,535)$ | $(25.4)$ |
| Overseas | 3,534 | 2,415 | $(1,118)$ | $(31.6)$ |
| Real Estate Business and Other | 664 | 650 | $(14)$ | $(2.2)$ |
| Total Orders received | 14,194 | 10,525 | $(3,668)$ | $(25.8)$ |


| (Yen in 100 millions) |  |  |  |  |
| ---: | ---: | ---: | ---: | :---: |
| Results <br> April 1, 2019 <br> December 31, 2019 | Results <br> April 1, 2020 <br> December 31, 2020 | Change | \% <br> Change |  |
| 7,931 | 4,848 | $(3,082)$ | $(38.9)$ |  |
| 7,808 | 4,830 | $(2,978)$ | $(38.1)$ |  |
| 122 | 17 | $(104)$ | $(85.4)$ |  |
| 1,539 | 1,699 | 159 | 10.4 |  |
| 1,239 | 1,692 | 453 | 36.6 |  |
| 300 | 6 | $(293)$ | $(97.7)$ |  |
| 9,470 | 6,547 | $(2,922)$ | $(30.9)$ |  |
| 9,048 | 6,523 | $(2,524)$ | $(27.9)$ |  |
| 422 | 24 | $(397)$ | $(94.2)$ |  |
| 139 | 143 | 3 | 2.6 |  |
| 9,610 | 6,691 | $(2,919)$ | $(30.4)$ |  |
|  |  |  |  |  |

## Interest-bearing Debt Balances

|  | Consolidated |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | March 31, 2020 | December 31, 2020 | Change | \% <br> Change |
|  | 1,729 | 2,567 | 838 | 48.5 |
|  | 756 | 701 | $(54)$ | $(7.3)$ |
|  | 2,485 | 3,269 | 783 | 31.5 |


| Non-Consolidated |  |  |  |
| ---: | ---: | ---: | ---: |
| March 31, 2020 | December 31, 2020 | Change | millions) <br> Change |
| 1,491 | 2,213 | 722 | 48.4 |
| - | - | - | - |
| 1,491 | 2,213 | 722 | 48.4 |

(2) Financial Results for the Nine Months Ended December 31, 2020 (Progress toward Full-Year Forecasts)

|  | Consolidated |  |  |  |  | Non-consolidated |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{aligned} & \text { ults } \\ & 1,2020 \\ & \mathrm{r} 31,2020 \end{aligned}$ | Forecasts April 1, 2020 - March 31, 2021 |  | \% <br> Progress |  | $\begin{aligned} & \hline \text { ults } \\ & 2020 \\ & 31,2020 \end{aligned}$ | Forecasts April 1, 2020 - March 31, 2021 |  | \% <br> Progress |
| Net sales of completed construction contracts <br> Building Construction <br> Civil Engineering | \% | $12,144$ | \% | $17,620$ | 68.9 -- | \% | $\begin{array}{r} 8,564 \\ 6,521 \\ 2,042 \end{array}$ | \% | $\begin{array}{r} 12,630 \\ 9,750 \\ 2,880 \end{array}$ | $\begin{array}{r} 67.8 \\ 66.9 \\ 70.9 \end{array}$ |
| Gross profit on completed construction contracts $\qquad$ <br> Net sales of real estate business and other | 11.9 | $\begin{array}{r} 1,449 \\ - \\ - \\ 624 \end{array}$ | 11.4 | $\begin{array}{r} 2,005 \\ - \\ - \\ 980 \end{array}$ | $\begin{array}{r} 72.3 \\ - \\ - \\ 63.8 \end{array}$ | $\begin{array}{r} 13.4 \\ 11.0 \\ 20.9 \end{array}$ | $\begin{array}{r} 1,144 \\ 717 \\ 427 \\ 143 \end{array}$ | $\begin{array}{r} 12.6 \\ 11.1 \\ 17.7 \end{array}$ | $\begin{array}{r} 1,590 \\ 1,080 \\ 510 \\ 210 \end{array}$ | $\begin{array}{r} 72.0 \\ 66.4 \\ 83.9 \\ 68.2 \end{array}$ |
| Gross profit on real estate business and other <br> Net sales | 26.6 | $\begin{array}{r} 166 \\ 12,769 \end{array}$ | 24.0 | $\begin{array}{r} 235 \\ 18,600 \end{array}$ | $\begin{aligned} & 70.7 \\ & 68.7 \end{aligned}$ | 26.6 | $\begin{array}{r} 38 \\ 8,707 \end{array}$ | 23.8 | $\begin{array}{r} 50 \\ 12,840 \end{array}$ | $\begin{aligned} & 76.3 \\ & 67.8 \end{aligned}$ |
| Gross profit | 12.7 | 1,615 | 12.0 | 2,240 | 72.1 | 13.6 | 1,183 | 12.8 | 1,640 | 72.1 |
| Selling, general and administrative expenses <br> (Personnel expenses) <br> (Others) <br> Operating Income | 5.9 <br> 6.8 | $\begin{array}{r} 747 \\ 419 \\ 327 \\ 868 \end{array}$ | 5.6 $6.4$ | $\begin{array}{r} 1,050 \\ 580 \\ 470 \\ 1,190 \end{array}$ | $71.1$ $73.0$ | $\begin{gathered} 6.0 \\ 7.6 \end{gathered}$ | $\begin{array}{r} 524 \\ 273 \\ 251 \\ 658 \end{array}$ | 5.8 7.0 | $\begin{array}{r} 740 \\ 378 \\ 362 \\ 900 \end{array}$ | $\begin{gathered} 70.8 \\ 73.2 \end{gathered}$ |
| Non-operating income <br> Non-operating expenses (interests received/paid and dividend income - net) <br> Ordinary income | 7.1 | $\begin{array}{r} 68 \\ 26 \\ 46 \\ 910 \end{array}$ | 6.8 | $\begin{array}{r} 95 \\ 25 \\ 60 \\ 1,260 \end{array}$ | $\begin{array}{r} 72.6 \\ 106.6 \\ \\ 72.3 \end{array}$ | 8.5 | $\begin{array}{r} 100 \\ 17 \\ 91 \\ 741 \end{array}$ | 7.9 | $\begin{array}{r} 130 \\ 20 \\ 115 \\ 1,010 \end{array}$ | $\begin{aligned} & 77.0 \\ & 88.9 \\ & \\ & 73.4 \end{aligned}$ |
| Extraordinary income <br> Extraordinary loss |  | 60 26 |  | $65^{*}$ 35 | 92.8 75.1 |  | 58 57 |  | 65 60 | $\begin{aligned} & \hline 90.7 \\ & 95.7 \end{aligned}$ |
| Income before income taxes <br> Total income taxes | 7.4 | $\begin{aligned} & 944 \\ & 218 \end{aligned}$ | 6.9 | $\begin{array}{r} 1,290 \\ 330 \end{array}$ | $\begin{aligned} & 73.2 \\ & 66.1 \end{aligned}$ | 8.5 | $\begin{aligned} & 742 \\ & 152 \end{aligned}$ | 7.9 | $\begin{array}{r} 1,015 \\ 235 \end{array}$ | $\begin{aligned} & 73.2 \\ & 64.7 \end{aligned}$ |
| Profit <br> Profit attributable to non-controlling interests (deduction) |  | $\begin{array}{r} 726 \\ 15 \end{array}$ |  | $\begin{array}{r} 960 \\ 20 \end{array}$ | $\begin{aligned} & 75.7 \\ & 75.5 \end{aligned}$ |  | - |  | - | - |
| Profit attributable to owners of parent (Non-consolidated: Profit) | 5.6 | 711 | 5.1 | 940 | 75.7 | 6.8 | 590 | 6.1 | 780 | 75.7 |

※The forecasts for fiscal year ending March 31, 2021 marked with an asterisk (*) have changed. Other forecasts are the same as those announced on November 9, 2020.
(Forecasts announced on November 9, 2020: [Consolidated] Extraodrinary income/loss, 4,000/1,000 million Yen; [Non-consolidated] Extraordinary income/loss, 4,000/3,500 million Yen)

Orders Received

|  | Consolidated |  |  |
| :--- | ---: | ---: | ---: |
|  | Results <br> April 1, 2020 <br> December 31, 2020 | Forecasts <br> April 1, 2020 <br> -March 31, 2021 | \% <br> Progress |
|  | 7,355 | 15,350 | 47.9 |
|  | 5,203 | 12,150 | 42.8 |
| Overseas | 2,152 | 3,200 | 67.3 |
| Civil Engineering | 2,519 | 4,600 | 54.8 |
| Domestic | 2,256 | 3,850 | 58.6 |
| Overseas | 263 | 750 | 35.1 |
| Construction Total | 9,875 | 19,950 | 49.5 |
| Domestic | 7,459 | 16,000 | 46.6 |
| Overseas | 2,415 | 3,950 | 61.2 |
| Real Estate Business and Other | 650 | 850 | 76.5 |
| Total Orders received | 10,525 | 20,800 | 50.6 |


| (Yen in 100 millions) |  |  |
| ---: | ---: | ---: |
| Non-consolidated |  |  |
| Results <br> April 1, 2020 <br> December 31, 2020 | Forecasts <br> April 1, 2020 <br> - March 31, 2021 | \% <br> Progress |
| 4,848 | 11,550 | 42.0 |
| 4,830 | 11,500 | 42.0 |
| 17 | 50 | 35.7 |
| 1,699 | 3,300 | 51.5 |
| 1,692 | 2,980 | 56.8 |
| 6 | 320 | 2.1 |
| 6,547 | 14,850 | 44.1 |
| 6,523 | 14,480 | 45.1 |
| 24 | 370 | 6.7 |
| 143 | 210 | 68.2 |
| 6,691 | 15,060 | 44.4 |

(3) Forecasts for Fiscal Year ending March 31, 2021 (YoY Comparison)

|  | Consolidated |  |  |  |  |  | Non-consolidated |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \mathrm{R} \\ \text { Aprio } \\ \text { - Maro } \end{array}$ | ults 2019 31, 2020 |  | casts , 2020 <br> 31, 2021 | Change | \% Change | $\underset{-M a t}{A p}$ | ults 2019 <br> 31, 2020 | F Ap -Mar | casts <br> , 2020 <br> 31, 2021 | Change | \% Change |
| Net sales of completed construction contracts $\qquad$ | \% | $\begin{array}{r} 19,524 \\ - \\ - \end{array}$ | \% | 17,620 - - | $(1,904)$ - - | $(9.8)$ - - | \% | $\begin{array}{r} 13,928 \\ 11,118 \\ 2,809 \end{array}$ | \% | $\begin{array}{r} 12,630 \\ 9,750 \\ 2,880 \end{array}$ | $\begin{array}{r} (1,298) \\ (1,368) \\ 70 \end{array}$ | $\begin{array}{r} (9.3) \\ (12.3) \\ 2.5 \end{array}$ |
| Gross profit on completed construction contracts $\qquad$ Civil Engineering <br> Net sales of real estate business and other | 11.9 | $\begin{array}{r} 2,316 \\ - \\ - \\ 1,206 \\ \hline \end{array}$ | 11.4 | $\begin{array}{r} 2,005 \\ - \\ - \\ 980 \end{array}$ | $\begin{gathered} (311) \\ - \\ - \\ (226) \end{gathered}$ | $\begin{gathered} (13.4) \\ - \\ - \\ (18.8) \end{gathered}$ | $\begin{array}{r} 12.9 \\ 11.2 \\ 19.7 \end{array}$ | $\begin{array}{r} 1,793 \\ 1,240 \\ 552 \\ 235 \end{array}$ | $\begin{array}{r} 12.6 \\ 11.1 \\ 17.7 \end{array}$ | $\begin{array}{r} 1,590 \\ 1,080 \\ 510 \\ 210 \end{array}$ | (203) <br> (160) <br> (42) <br> (25) | $\begin{array}{r} (11.4) \\ (13.0) \\ (7.8) \\ (10.8) \end{array}$ |
| Gross profit on real estate business and other <br> Net sales | 19.8 | $\begin{array}{r} 238 \\ 20,730 \end{array}$ | 24.0 | $\begin{array}{r} 235 \\ 18,600 \end{array}$ | $\begin{array}{r} (3) \\ (2,130) \end{array}$ | $\begin{array}{r} (1.7) \\ (10.3) \end{array}$ | 20.1 | $\begin{array}{r} 47 \\ 14,163 \end{array}$ | 23.8 | $\begin{array}{r} 50 \\ 12,840 \end{array}$ | $\begin{array}{r} 2 \\ (1,323) \end{array}$ | $\begin{gathered} 5.6 \\ (9.3) \end{gathered}$ |
| Gross profit | 12.3 | 2,555 | 12.0 | 2,240 | (315) | (12.3) | 13.0 | 1,841 | 12.8 | 1,640 | (201) | (10.9) |
| Selling, general and administrative expenses <br> (Personnel expenses) <br> (Others) <br> Operating Income | 4.9 7.4 | $\begin{array}{r} 1,026 \\ 577 \\ 449 \\ 1,528 \end{array}$ | $5.6$ $6.4$ | $\begin{array}{r} 1,050 \\ 580 \\ 470 \\ 1,190 \end{array}$ | $\begin{array}{r} 23 \\ 2 \\ 20 \\ (338) \end{array}$ | $\begin{gathered} 2.3 \\ (22.2) \end{gathered}$ | $\begin{aligned} & 5.0 \\ & 8.0 \end{aligned}$ | $\begin{array}{r} 710 \\ 374 \\ 336 \\ 1,130 \end{array}$ | $5.8$ $7.0$ | $\begin{array}{r} 740 \\ 378 \\ 362 \\ 900 \end{array}$ | $\begin{array}{r} 29 \\ 3 \\ 25 \\ (230) \end{array}$ | $\begin{gathered} 4.1 \\ (20.4) \end{gathered}$ |
| Non-operating income <br> Non-operating expenses (interests received/paid and dividend income - net) <br> Ordinary income | 7.7 | $\begin{array}{r} 110 \\ 49 \\ 77 \\ 1,590 \end{array}$ | 6.8 | $\begin{array}{r} 95 \\ 25 \\ 60 \\ 1,260 \end{array}$ | $\begin{array}{r} (15) \\ (24) \\ (17) \\ (330) \end{array}$ | (14.2) <br> (49.4) <br> (20.8) | 8.6 | $\begin{array}{r} 122 \\ 36 \\ 107 \\ 1,216 \end{array}$ | 7.9 | $\begin{array}{r} 130 \\ 20 \\ 115 \\ 1,010 \end{array}$ | $\begin{array}{r} 7 \\ (16) \\ 7 \\ (206) \end{array}$ | $\begin{gathered} 6.0 \\ (45.5) \\ (17.0) \end{gathered}$ |
| Extraordinary income Extraordinary loss |  | $\begin{aligned} & 79 \\ & 44 \\ & \hline \end{aligned}$ |  | 65* | $(14)$ $(9)$ | $\begin{aligned} & \hline(17.8) \\ & (20.6) \\ & \hline \end{aligned}$ |  | $\begin{aligned} & 56 \\ & 38 \end{aligned}$ |  | $\begin{aligned} & \hline 65^{*} \\ & 60^{*} \end{aligned}$ | 8 21 | 14.9 <br> 55.9 <br> 17.8$)$ |
| Income before income taxes <br> Total income taxes | 7.8 | $\begin{array}{r} 1,625 \\ 453 \end{array}$ | 6.9 | $\begin{array}{r} 1,290 \\ 330 \end{array}$ | $\begin{aligned} & (335) \\ & (123) \end{aligned}$ | $\begin{aligned} & (20.6) \\ & (27.2) \end{aligned}$ | 8.7 | $\begin{array}{r} 1,234 \\ 349 \end{array}$ | 7.9 | $\begin{array}{r} 1,015 \\ 235 \end{array}$ | $\begin{aligned} & (219) \\ & (114) \end{aligned}$ | $\begin{aligned} & (17.8) \\ & (32.7) \end{aligned}$ |
| Profit <br> Profit attributable to non-controlling interests (deduction) |  | $\begin{array}{r} 1,171 \\ 40 \end{array}$ |  | $\begin{array}{r} 960 \\ 20 \end{array}$ | $\begin{array}{r\|} \hline(211) \\ (20) \end{array}$ | $\begin{aligned} & \hline(18.1) \\ & (50.8) \end{aligned}$ |  | - |  | - | - | - |
| Profit attributable to owners of parent (Non-consolidated: Profit) | 5.5 | 1,130 | 5.1 | 940 | (190) | (16.9) | 6.2 | 884 | 6.1 | 780 | (104) | (11.8) |

※The forecasts for fiscal year ending March 31, 2021 marked with an asterisk ( ${ }^{*}$ ) have changed. Other forecasts are the same as those announced on November 9, 2020.
(Forecasts announced on November 9, 2020: [Consolidated] Extraodrinary income/loss, 4,000/1,000 million Yen; [Non-consolidated] Extraordinary income/loss, 4,000/3,500 million Yen)

Orders Received

|  | Consolidated |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | Results <br> April 1, 2019 <br> - March 31, 2020 | Forecasts <br> April 1, 2020 <br> - March 31, 2021 | Change | \% <br> Change |
| Building Construction | 16,770 | 15,350 | $(1,420)$ | $(8.5)$ |
| Domestic | 12,509 | 12,150 | $(359)$ | $(2.9)$ |
| Overseas | 4,260 | 3,200 | $(1,060)$ | $(24.9)$ |
| Civil Engineering | 4,727 | 4,600 | $(127)$ | $(2.7)$ |
| Domestic | 3,278 | 3,850 | 571 | 17.4 |
| Overseas | 1,449 | 750 | $(699)$ | $(48.3)$ |
| Construction Total | 21,497 | 19,950 | $(1,547)$ | $(7.2)$ |
| Domestic | 15,788 | 16,000 | 211 | 1.3 |
| Overseas | 5,709 | 3,950 | $(1,759)$ | $(30.8)$ |
| Real Estate Business and Other | 902 | 850 | $(52)$ | $(5.8)$ |
| Total Orders received | 22,400 | 20,800 | $(1,600)$ | $(7.1)$ |


| Non-consolidated |  |  |  |  |
| ---: | ---: | ---: | ---: | :---: |
| Results <br> April 1, 2019 <br> March 31, 2020 | Forecasts <br> April 1, 2020 <br> March 31, 2021 | Change | $\%$ <br> Change |  |
| 12,056 | 11,550 | $(506)$ | $(4.2)$ |  |
| 11,934 | 11,500 | $(434)$ | $(3.6)$ |  |
| 121 | 50 | $(71)$ | $(58.9)$ |  |
| 3,268 | 3,300 | 31 | 1.0 |  |
| 2,473 | 2,980 | 506 | 20.5 |  |
| 795 | 320 | $(475)$ | $(59.8)$ |  |
| 15,324 | 14,850 | $(474)$ | $(3.1)$ |  |
| 14,407 | 14,480 | 72 | 0.5 |  |
| 916 | 370 | $(546)$ | $(59.6)$ |  |
| 234 | 210 | $(24)$ | $(10.6)$ |  |
| 15,559 | 15,060 | $(499)$ | $(3.2)$ |  |

Interest-bearing Debt Balances

|  | Consolidated |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | March 31, 2020 | Forecasts <br> March 31, 2021 | Change | \% <br> Change |
| Interest-bearing debt <br> (except nonrecourse loans) | 1,729 | 1,800 | 70 | 4.1 |
| Nonrecourse loans | 756 | 700 | $(56)$ | $(7.4)$ |
| Total Interest-bearing debt | 2,485 | 2,500 | 14 | 0.6 |

## 4 Operating Results and Forecasts for Reportable Segments

（1）Operating Results for the Nine Months Ended December 31， 2020 （YoY Comparison）

| 【Consolidated】 |  |  |  |  | （Yen in millions） |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net Sales |  |  |  | Operating Income |  |  |  |  |  |
|  | Results April 1， 2019 －December 31， 2019 | Results <br> April 1， 2020 －December 31， 2020 | Change | \％ Change | Results <br> April 1， 2019 <br> －December 31， 2019 <br> \％Profit |  | Results <br> April 1， 2020 <br> －December 31， 2020 <br> \％Profit |  | Change | \％ Change |
| Building Construction |  |  |  |  |  |  |  |  |  |  |
| Domestic | 836，185 | 677，749 | $(158,436)$ | （18．9） | 8.0 | 66，640 | 5.9 | 39，699 | $(26,941)$ | （40．4） |
| Overseas | 290，221 | 236，194 | $(54,027)$ | （18．6） | 2.8 | 8，239 | 1.3 | 2，980 | $(5,259)$ | （63．8） |
| Subtotal | 1，126，407 | 913，943 | $(212,463)$ | （18．9） | 6.6 | 74，880 | 4.7 | 42，679 | $(32,201)$ | （43．0） |
| Civil Engineering |  |  |  |  |  |  |  |  |  |  |
| Domestic | 253，195 | 248，188 | $(5,006)$ | （2．0） | 11.5 | 29，037 | 13.4 | 33，175 | 4，138 | 14.3 |
| Overseas | 53，709 | 52，275 | $(1,433)$ | （2．7） | 6.9 | 3，730 | 0.3 | 167 | $(3,563)$ | （95．5） |
| Subtotal | 306，904 | 300，464 | $(6,440)$ | （2．1） | 10.7 | 32，767 | 11.1 | 33，343 | 575 | 1.8 |
| Construction Total |  |  |  |  |  |  |  |  |  |  |
| Domestic | 1，089，381 | 925，937 | $(163,443)$ | （15．0） | 8.8 | 95，678 | 7.9 | 72，875 | $(22,803)$ | （23．8） |
| Overseas | 343，930 | 288，470 | $(55,460)$ | （16．1） | 3.5 | 11，970 | 1.1 | 3，147 | $(8,822)$ | （73．7） |
| Subtotal | 1，433，311 | 1，214，408 | $(218,903)$ | （15．3） | 7.5 | 107，648 | 6.3 | 76，022 | $(31,625)$ | （29．4） |
| Real Estate Business and Other |  |  |  |  |  |  |  |  |  |  |
| Real Estate Business | 30，965 | 31，900 | 935 | 3.0 | 26.8 | 8，311 | 27.3 | 8，711 | 399 | 4.8 |
| Other | 34，143 | 30，595 | $(3,547)$ | （10．4） | 7.2 | 2，464 | 6.9 | 2，115 | （348） | （14．1） |
| Subtotal | 65，108 | 62，496 | $(2,612)$ | （4．0） | 16.6 | 10，776 | 17.3 | 10，827 | 51 | 0.5 |
| Total | 1，498，420 | 1，276，904 | $(221,515)$ | （14．8） | 7.9 | 118，424 | 6.8 | 86，850 | $(31,574)$ | （26．7） |

※ Consolidated net sales and operating income for each segment show the sales and operating income for external customers．

## 【Non－consolidated】

|  | Net Sales |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Results <br> April 1， 2019 <br> －December 31， 2019 | Results <br> April 1， 2020 <br> －December 31， 2020 | Change | \％ Change |
| Building Construction |  |  |  |  |
| Domestic | 811，691 | 647，425 | $(164,266)$ | （20．2） |
| Overseas | 10，742 | 4，751 | $(5,991)$ | （55．8） |
| Subtotal | 822，433 | 652，176 | $(170,257)$ | （20．7） |
| Civil Engineering |  |  |  |  |
| Domestic | 193，950 | 191，251 | $(2,699)$ | （1．4） |
| Overseas | 15，082 | 13，030 | $(2,052)$ | （13．6） |
| Subtotal | 209，033 | 204，281 | $(4,752)$ | （2．3） |
| Construction Total |  |  |  |  |
| Domestic | 1，005，642 | 838，676 | $(166,966)$ | （16．6） |
| Overseas | 25，825 | 17，781 | $(8,043)$ | （31．1） |
| Subtotal | 1，031，467 | 856，457 | $(175,009)$ | （17．0） |
| Real Estate Business and Other | 14，013 | 14，326 | 313 | 2.2 |
| Total | 1，045，480 | 870，784 | $(174,696)$ | （16．7） |


| （Yen in millions） |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Gross Profit |  |  |  |  |  |
| $\begin{array}{\|r\|r\|} \begin{array}{r} \mathrm{Rt} \\ \text { Apri } \end{array} \\ \hline \text { - Decem } \end{array}$ | ults <br> ， 2019 <br> 31， 2019 | Results <br> April 1，2020 <br> －December 31，2020 <br> \％Gross <br> Profit <br>  |  | Change | \％ <br> Change |
| $\begin{array}{r} 12.4 \\ 5.8 \end{array}$ | $\begin{array}{r} 100,305 \\ 619 \end{array}$ | $\begin{array}{r} 11.1 \\ 1.8 \end{array}$ | $\begin{array}{r} 71,636 \\ 85 \end{array}$ | $\begin{array}{r} (28,668) \\ (533) \end{array}$ | $\begin{aligned} & (28.6) \\ & (86.1) \end{aligned}$ |
| 12.3 | 100，924 | 11.0 | 71，722 | $(29,202)$ | （28．9） |
| $\begin{aligned} & 19.1 \\ & 30.1 \end{aligned}$ | $\begin{array}{r} 37,125 \\ 4,544 \end{array}$ | $\begin{array}{r} 22.0 \\ 5.9 \end{array}$ | $\begin{array}{r} 42,008 \\ 765 \end{array}$ | $\begin{gathered} 4,883 \\ (3,779) \end{gathered}$ | $\begin{array}{r} 13.2 \\ (83.2) \end{array}$ |
| 19.9 | 41，669 | 20.9 | 42，774 | 1，104 | 2.7 |
| 13.7 | 137，430 | 13.6 | 113，645 | $(23,785)$ | （17．3） |
| 20.0 | 5，164 | 4.8 | 851 | $(4,312)$ | （83．5） |
| 13.8 | 142，594 | 13.4 | 114，496 | $(28,098)$ | （19．7） |
| 28.6 | 4，001 | 26.6 | 3，815 | （186） | （4．7） |
| 14.0 | 146，596 | 13.6 | 118，311 | $(28,284)$ | （19．3） |

（2）Forecasts for Fiscal Year ending March 31， 2021 （YoY Comparison）

## 【Consolidated】

|  | Consolidated Net Sales |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Results <br> April 1， 2019 <br> －March 31， 2020 | Forecasts <br> April 1， 2020 <br> －March 31， 2021 | Change |  |
| Building Construction |  |  |  |  |
| Domestic | 1，138，934 | 1，015，000 | $(123,934)$ | （10．9） |
| Overseas | 398，564 | 313，000 | $(85,564)$ | （21．5） |
| Subtotal | 1，537，499 | 1，328，000 | $(209,499)$ | （13．6） |
| Civil Engineering |  |  |  |  |
| Domestic | 342，704 | 351，000 | 8，295 | 2.4 |
| Overseas | 72，215 | 83，000 | 10，784 | 14.9 |
| Subtotal | 414，919 | 434，000 | 19，080 | 4.6 |
| Construction Total |  |  |  |  |
| Domestic | 1，481，639 | 1，366，000 | $(115,639)$ | （7．8） |
| Overseas | 470，780 | 396，000 | $(74,780)$ | （15．9） |
| Subtotal | 1，952，419 | 1，762，000 | $(190,419)$ | （9．8） |
| Real Estate Business and Other |  |  |  |  |
| Real Estate Business | 55，043 | 49，000 | $(6,043)$ | （11．0） |
| Other | 65，580 | 49，000 | $(16,580)$ | （25．3） |
| Subtotal | 120，623 | 98，000 | $(22,623)$ | （18．8） |
| Total | 2，073，043 | 1，860，000 | $(213,043)$ | （10．3） |


| Consolidated Operating Income |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Results <br> April 1， 2019 <br> －March 31， 2020 <br> \％Profit |  | Forecasts <br> April 1， 2020 <br> －March 31， 2021 <br> \％Profit |  | Change | \％ Change |
| 7.3 | 82，680 | 6.4 | 65，000 | $(17,680)$ | （21．4） |
| 2.7 | 10，773 | 0.5 | 1，500 | $(9,273)$ | （86．1） |
| 6.1 | 93，454 | 5.0 | 66，500 | $(26,954)$ | （28．8） |
| 11.6 | 39，602 | 10.7 | 37，500 | $(2,102)$ | （5．3） |
| 5.8 | 4，217 | － | － | $(4,217)$ | （100．0） |
| 10.6 | 43，820 | 8.6 | 37，500 | $(6,320)$ | （14．4） |
| 8.3 | 122，283 | 7.5 | 102，500 | $(19,783)$ | （16．2） |
| 3.2 | 14，991 | 0.4 | 1，500 | $(13,491)$ | （90．0） |
| 7.0 | 137，274 | 5.9 | 104，000 | $(33,274)$ | （24．2） |
| 24.1 | 13，256 | 24.5 | 12，000 | $(1,256)$ | （9．5） |
| 3.6 | 2，340 | 6.1 | 3，000 | 659 | 28.2 |
| 12.9 | 15，596 | 15.3 | 15，000 | （596） | （3．8） |
| 7.4 | 152，871 | 6.4 | 119，000 | $(33,871)$ | （22．2） |

$※ 1$ Consolidated net sales and operating income for each segment show the sales and operating income for external customers．
$※ 2$ There have been no revisions to the forecasts previously announced on November 9， 2020.
［Non－consolidated】

|  | Net Sales |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Results April 1， 2019 －March 31， 2020 | Forecasts <br> April 1， 2020 <br> －March 31， 2021 | Change |  |
| Building Construction |  |  |  |  |
| Domestic | 1，099，515 | 970，000 | $(129,515)$ | （11．8） |
| Overseas | 12，329 | 5，000 | $(7,329)$ | （59．4） |
| Subtotal | 1，111，845 | 975，000 | $(136,845)$ | （12．3） |
| Civil Engineering |  |  |  |  |
| Domestic | 262，169 | 263，000 | 830 | 0.3 |
| Overseas | 18，810 | 25，000 | 6，189 | 32.9 |
| Subtotal | 280，979 | 288，000 | 7，020 | 2.5 |
| Construction Total |  |  |  |  |
| Domestic | 1，361，685 | 1，233，000 | $(128,685)$ | （9．5） |
| Overseas | 31，139 | 30，000 | $(1,139)$ | （3．7） |
| Subtotal | 1，392，825 | 1，263，000 | $(129,825)$ | （9．3） |
| Real Estate Business and Other | 23，536 | 21，000 | $(2,536)$ | （10．8） |
| Total | 1，416，361 | 1，284，000 | $(132,361)$ | （9．3） |

[^1]| （Yen in millions） |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Gross Profit |  |  |  |  |  |
|  | ults <br> 1， 2019 <br> 31， 2020 | Fo <br> Aph <br> －Mar <br> \％Gross <br> Profit | $\begin{aligned} & \text { casts } \\ & 1,2020 \\ & h 31,2021 \end{aligned}$ | Change | \％ <br> Change |
| $\begin{array}{r} 11.2 \\ 6.7 \end{array}$ | $\begin{array}{r} 123,254 \\ 821 \end{array}$ | 11.1 | $108,000$ | $\begin{array}{r} (15,254) \\ (821) \end{array}$ | $\begin{array}{r} (12.4) \\ (100.0) \end{array}$ |
| 11.2 | 124，076 | 11.1 | 108，000 | $(16,076)$ | （13．0） |
| $\begin{aligned} & 19.1 \\ & 27.8 \end{aligned}$ | $\begin{array}{r} 50,050 \\ 5,237 \end{array}$ | $\begin{array}{r} 18.8 \\ 6.0 \end{array}$ | $\begin{array}{r} 49,500 \\ 1,500 \end{array}$ | $\begin{array}{r} (550) \\ (3,737) \\ \hline \end{array}$ | $\begin{array}{r} (1.1) \\ (71.4) \end{array}$ |
| 19.7 | 55，288 | 17.7 | 51，000 | $(4,288)$ | （7．8） |
| $\begin{aligned} & 12.7 \\ & 19.5 \end{aligned}$ | $\begin{array}{r} 173,305 \\ 6,059 \end{array}$ | 12.8 5.0 | $\begin{array}{r} 157,500 \\ 1,500 \end{array}$ | $\begin{array}{r} (15,805) \\ (4,559) \end{array}$ | $\begin{array}{r} (9.1) \\ (75.2) \end{array}$ |
| 12.9 | 179，365 | 12.6 | 159，000 | $(20,365)$ | （11．4） |
| 20.1 | 4，736 | 23.8 | 5，000 | 263 | 5.6 |
| 13.0 | 184，101 | 12.8 | 164，000 | $(20,101)$ | （10．9） |

## 5 Non-consolidated Orders Received, Net Sales and Projects in Process

(1) Breakdown of Non-consolidated Orders Received

|  | $\begin{gathered} \text { April 1, } 2019 \\ \text { - December 31, } 2019 \end{gathered}$ |  | April 1, 2020- December 31, 2020 |  | Change |  | Previous FY Results <br> April 1, 2019 - March 31, 2020 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | \% of Total |  | \% of Total |  | \% Change |  | \% of Total |
| Building Construction |  |  |  |  |  |  |  |  |
| Domestic Public | 46,717 | 4.8 | 26,780 | 4.0 | $(19,936)$ | (42.7) | 141,590 | 9.1 |
| Domestic Private | 734,145 | 76.4 | 456,279 | 68.2 | $(277,865)$ | (37.8) | 1,051,865 | 67.6 |
| Domestic total | 780,862 | 81.2 | 483,060 | 72.2 | $(297,802)$ | (38.1) | 1,193,456 | 76.7 |
| Overseas total | 12,257 | 1.3 | 1,785 | 0.3 | $(10,471)$ | (85.4) | 12,151 | 0.8 |
| Subtotal | 793,119 | 82.5 | 484,845 | 72.5 | $(308,273)$ | (38.9) | 1,205,607 | 77.5 |
| Civil Engineering |  |  |  |  |  |  |  |  |
| Domestic Public | 52,861 | 5.5 | 99,312 | 14.8 | 46,450 | 87.9 | 110,135 | 7.1 |
| Domestic Private | 71,079 | 7.4 | 69,952 | 10.5 | $(1,127)$ | (1.6) | 137,178 | 8.8 |
| Domestic total | 123,941 | 12.9 | 169,265 | 25.3 | 45,323 | 36.6 | 247,314 | 15.9 |
| Overseas total | 30,009 | 3.1 | 681 | 0.1 | $(29,327)$ | (97.7) | 79,513 | 5.1 |
| Subtotal | 153,950 | 16.0 | 169,947 | 25.4 | 15,996 | 10.4 | 326,827 | 21.0 |
| Construction Total |  |  |  |  |  |  |  |  |
| Domestic Public | 99,578 | 10.3 | 126,093 | 18.8 | 26,514 | 26.6 | 251,726 | 16.2 |
| Domestic Private | 805,225 | 83.8 | 526,232 | 78.7 | $(278,993)$ | (34.6) | 1,189,044 | 76.4 |
| Domestic total | 904,804 | 94.1 | 652,325 | 97.5 | $(252,478)$ | (27.9) | 1,440,770 | 92.6 |
| Overseas total | 42,266 | 4.4 | 2,467 | 0.4 | $(39,798)$ | (94.2) | 91,664 | 5.9 |
| Subtotal | 947,070 | 98.5 | 654,793 | 97.9 | $(292,277)$ | (30.9) | 1,532,434 | 98.5 |
| Real Estate Business and Other | 13,968 | 1.5 | 14,326 | 2.1 | 357 | 2.6 | 23,491 | 1.5 |
| Total | 961,039 | 100 | 669,119 | 100 | $(291,919)$ | (30.4) | 1,555,926 | 100 |

(2) Breakdown of Non-consolidated Net Sales

|  | April 1, 2019 <br> - December 31, 2019 |  | $\begin{gathered} \text { April 1, } 2020 \\ \text { - December 31, } 2020 \end{gathered}$ |  | Change |  | Previous FY Results <br> April 1, 2019 - March 31, 2020 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | \% of Total |  | \% of Total |  | \% Change |  | \% of Total |
| Building Construction |  |  |  |  |  |  |  |  |
| Domestic Public | 63,145 | 6.0 | 43,389 | 5.0 | $(19,755)$ | (31.3) | 76,180 | 5.4 |
| Domestic Private | 748,546 | 71.6 | 604,035 | 69.4 | $(144,510)$ | (19.3) | 1,023,334 | 72.2 |
| Domestic total | 811,691 | 77.6 | 647,425 | 74.4 | $(164,266)$ | (20.2) | 1,099,515 | 77.6 |
| Overseas total | 10,742 | 1.1 | 4,751 | 0.5 | $(5,991)$ | (55.8) | 12,329 | 0.9 |
| Subtotal | 822,433 | 78.7 | 652,176 | 74.9 | $(170,257)$ | (20.7) | 1,111,845 | 78.5 |
| Civil Engineering |  |  |  |  |  |  |  |  |
| Domestic Public | 117,092 | 11.2 | 115,495 | 13.3 | $(1,597)$ | (1.4) | 160,570 | 11.3 |
| Domestic Private | 76,857 | 7.4 | 75,755 | 8.7 | $(1,102)$ | (1.4) | 101,599 | 7.2 |
| Domestic total | 193,950 | 18.6 | 191,251 | 22.0 | $(2,699)$ | (1.4) | 262,169 | 18.5 |
| Overseas total | 15,082 | 1.4 | 13,030 | 1.5 | $(2,052)$ | (13.6) | 18,810 | 1.3 |
| Subtotal | 209,033 | 20.0 | 204,281 | 23.5 | $(4,752)$ | (2.3) | 280,979 | 19.8 |
| Construction Total |  |  |  |  |  |  |  |  |
| Domestic Public | 180,237 | 17.2 | 158,884 | 18.3 | $(21,353)$ | (11.8) | 236,751 | 16.7 |
| Domestic Private | 825,404 | 79.0 | 679,791 | 78.1 | $(145,612)$ | (17.6) | 1,124,934 | 79.4 |
| Domestic total | 1,005,642 | 96.2 | 838,676 | 96.4 | $(166,966)$ | (16.6) | 1,361,685 | 96.1 |
| Overseas total | 25,825 | 2.5 | 17,781 | 2.0 | $(8,043)$ | (31.1) | 31,139 | 2.2 |
| Subtotal | 1,031,467 | 98.7 | 856,457 | 98.4 | $(175,009)$ | (17.0) | 1,392,825 | 98.3 |
| Real Estate Business and Other | 14,013 | 1.3 | 14,326 | 1.6 | 313 | 2.2 | 23,536 | 1.7 |
| Total | 1,045,480 | 100 | 870,784 | 100 | $(174,696)$ | (16.7) | 1,416,361 | 100 |

(3) Breakdown of Non-consolidated Project in Process
(Yen in millions)

|  | December 31, 2019 |  | December 31, 2020 |  | Change |  | March 31, 2020 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | \% of Total |  | \% of Total |  | \% Change |  | \% of Total |
| Building Construction |  |  |  |  |  |  |  |  |
| Domestic Public | 77,888 | 4.9 | 143,117 | 8.9 | 65,229 | 83.7 | 159,725 | 8.8 |
| Domestic Private | 1,099,058 | 69.3 | 994,234 | 61.8 | $(104,824)$ | (9.5) | 1,141,990 | 63.1 |
| Domestic total | 1,176,946 | 74.2 | 1,137,351 | 70.7 | $(39,595)$ | (3.4) | 1,301,716 | 71.9 |
| Overseas total | 12,788 | 0.8 | 8,129 | 0.5 | $(4,659)$ | (36.4) | 11,094 | 0.6 |
| Subtotal | 1,189,735 | 75.0 | 1,145,480 | 71.2 | $(44,254)$ | (3.7) | 1,312,811 | 72.5 |
| Civil Engineering |  |  |  |  |  |  |  |  |
| Domestic Public | 209,850 | 13.3 | 207,464 | 12.9 | $(2,385)$ | (1.1) | 223,647 | 12.4 |
| Domestic Private | 141,579 | 8.9 | 177,133 | 11.0 | 35,553 | 25.1 | 182,936 | 10.1 |
| Domestic total | 351,430 | 22.2 | 384,598 | 23.9 | 33,167 | 9.4 | 406,584 | 22.5 |
| Overseas total | 44,486 | 2.8 | 77,914 | 4.9 | 33,428 | 75.1 | 90,263 | 5.0 |
| Subtotal | 395,917 | 25.0 | 462,513 | 28.8 | 66,595 | 16.8 | 496,847 | 27.5 |
| Construction Total |  |  |  |  |  |  |  |  |
| Domestic Public | 287,738 | 18.2 | 350,582 | 21.8 | 62,843 | 21.8 | 383,373 | 21.2 |
| Domestic Private | 1,240,638 | 78.2 | 1,171,368 | 72.8 | $(69,270)$ | (5.6) | 1,324,927 | 73.2 |
| Domestic total | 1,528,377 | 96.4 | 1,521,950 | 94.6 | $(6,427)$ | (0.4) | 1,708,300 | 94.4 |
| Overseas total | 57,274 | 3.6 | 86,043 | 5.4 | 28,769 | 50.2 | 101,357 | 5.6 |
| Subtotal | 1,585,652 | 100.0 | 1,607,994 | 100.0 | 22,341 | 1.4 | 1,809,658 | 100.0 |
| Real Estate Business and Other | - | - | - | - | - | - | - | - |
| Total | 1,585,652 | 100 | 1,607,994 | 100 | 22,341 | 1.4 | 1,809,658 | 100 |

## 6 Consolidated Financial Statements

(1) Consolidated Balance Sheets

(1) Consolidated Balance Sheets

|  | (Yen in millions) |  |  |
| :---: | :---: | :---: | :---: |
|  | March 31, 2020 | December 31, 2020 | Change |
| Liabilities |  |  |  |
| Current liabilities |  |  |  |
| Notes and accounts payable for construction contracts and other | 536,863 | 423,133 | $(113,729)$ |
| Electronically recorded obligations | 118,976 | 112,060 | $(6,916)$ |
| Short-term loans payable | 54,823 | 83,088 | 28,264 |
| Current portion of nonrecourse loans | 7,631 | 7,484 | (146) |
| Commercial papers | - | 30,000 | 30,000 |
| Lease obligations | 839 | 425 | (413) |
| Income taxes payable | 27,209 | 1,233 | $(25,975)$ |
| Advances received on uncompleted construction contracts | 109,216 | 127,936 | 18,720 |
| Deposits received | 121,611 | 117,804 | $(3,806)$ |
| Provision for warranties for completed construction | 4,313 | 3,766 | (546) |
| Provision for loss on construction contracts | 12,694 | 11,689 | $(1,004)$ |
| Provision for loss on Antimonopoly Act | 4,145 | - | $(4,145)$ |
| Other | 91,845 | 77,249 | $(14,596)$ |
| Total current liabilities | 1,090,170 | 995,873 | $(94,296)$ |
| Noncurrent liabilities |  |  |  |
| Bonds payable | 40,000 | 40,000 | - |
| Long-term loans payable | 78,104 | 103,674 | 25,570 |
| Nonrecourse loans | 67,993 | 62,653 | $(5,339)$ |
| Lease obligations | 442 | 307 | (134) |
| Deferred tax liabilities | 5,336 | 16,374 | 11,037 |
| Deferred tax liabilities for land revaluation | 18,893 | 18,741 | (151) |
| Provision for stock payments for directors | 433 | 408 | (25) |
| Provision for environmental measures | 239 | 26 | (213) |
| Liability for retirement benefits | 52,598 | 53,631 | 1,033 |
| Other | 25,584 | 25,204 | (380) |
| Total noncurrent liabilities | 289,627 | 321,022 | 31,395 |
| Total liabilities | 1,379,798 | 1,316,896 | $(62,901)$ |


| Net assets |  |  |  |
| :---: | :---: | :---: | :---: |
| Shareholders' equity |  |  |  |
| Capital stock | 57,752 | 57,752 | - |
| Capital surplus | 42,825 | 42,684 | (140) |
| Retained earnings | 587,012 | 633,893 | 46,880 |
| Treasury stock | $(2,121)$ | $(2,096)$ | 24 |
| Total shareholders' equity | 685,469 | 732,234 | 46,764 |
| Accumulated other comprehensive income |  |  |  |
| Valuation difference on available-for-sale securities | 104,775 | 118,947 | 14,171 |
| Deferred gains (losses) on hedges | 6,837 | 5,669 | $(1,167)$ |
| Revaluation reserve for land | 19,076 | 20,379 | 1,302 |
| Foreign currency translation adjustments | 1,306 | (439) | $(1,746)$ |
| Retirement benefit asset and liability adjustments | 426 | 197 | (229) |
| Total accumulated other comprehensive income | 132,422 | 144,754 | 12,331 |
| Non-controlling interests | 32,606 | 30,391 | $(2,214)$ |
| Total net assets | 850,498 | 907,380 | 56,881 |
| Total liabilities and net assets | 2,230,297 | 2,224,276 | $(6,020)$ |
| (Reference) |  |  |  |
| Interest-bearing debt balances | 248,552 | 326,901 | 78,348 |

## (2) Consolidated Statements of Income



## (3) Consolidated Statements of Comprehensive Income

(Yen in millions)

|  | April 1, 2019 <br> - December 31, 2019 | April 1, 2020 <br> - December 31, 2020 |
| :---: | :---: | :---: |
| Profit | 94,780 | 72,671 |
| Other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | 1,413 | 14,184 |
| Deferred gains (losses) on hedges | 2,599 | $(1,321)$ |
| Foreign currency translation adjustment | 824 | $(3,968)$ |
| Retirement benefit adjustment | (497) | (228) |
| Share of other comprehensive income of associates accounted for using equity method | (9) | 136 |
| Total other comprehensive income | 4,331 | 8,802 |
| Comprehensive income | 99,111 | 81,474 |
| Comprehensive income attributable to owners of parent | 95,442 | 82,189 |
| Comprehensive income attributable to non-controlling interests | 3,669 | (715) |

## 7 Non-consolidated Financial Statements

(1) Non-consolidated Balance Sheets

|  | (Yen in millions) |  |  |
| :---: | :---: | :---: | :---: |
|  | March 31, 2020 | December 31, 2020 | Change |
| Assets |  |  |  |
| Current assets |  |  |  |
| Cash and deposits | 183,648 | 132,695 | $(50,953)$ |
| Notes receivable-trade | 1,609 | 3,521 | 1,911 |
| Electronically recorded monetary claims | 10,324 | 12,897 | 2,573 |
| Accounts receivable from completed construction contracts | 604,250 | 554,255 | $(49,994)$ |
| Accounts receivable-real estate business and other | 8,349 | 2,367 | $(5,982)$ |
| Short-term investment securities | 154 | 7 | (146) |
| Real estate for sale | 3,512 | 3,774 | 261 |
| Costs on uncompleted construction contracts | 33,765 | 61,866 | 28,101 |
| Costs on real estate business and other | 4,144 | 4,735 | 590 |
| Short-term loans receivable | 79,583 | 57,163 | $(22,420)$ |
| Accounts receivable-other | 71,619 | 71,374 | (245) |
| Other | 21,587 | 42,830 | 21,243 |
| Allowance for doubtful accounts | (76) | (68) | 8 |
| Total current assets | 1,022,474 | 947,422 | $(75,052)$ |
| Noncurrent assets |  |  |  |
| Property, plant and equipment |  |  |  |
| Buildings and structures | 61,546 | 49,224 | $(12,322)$ |
| Machinery, equipment and vehicles | 10,131 | 8,924 | $(1,206)$ |
| Tools, furniture and fixtures | 2,688 | 3,293 | 605 |
| Land | 198,186 | 173,331 | $(24,854)$ |
| Leased assets | 7 | 25 | 17 |
| Construction in progress | 8,960 | 17,818 | 8,858 |
| Total property, plant and equipment | 281,520 | 252,617 | $(28,902)$ |
| Intangible assets | 3,551 | 3,603 | 52 |
| Investments and other assets |  |  |  |
| Investment securities | 278,000 | 297,788 | 19,788 |
| Shares and investments in capital of subsidiaries and affiliates | 60,544 | 122,534 | 61,989 |
| Long-term loans receivable | 48,628 | 75,651 | 27,022 |
| Claims provable in bankruptcy, claims provable in rehabilitation and other | 1,865 | 2,055 | 190 |
| Other | 9,031 | 9,750 | 719 |
| Allowance for doubtful accounts | (945) | $(1,019)$ | (73) |
| Total investments and other assets | 397,124 | 506,760 | 109,636 |
| Total noncurrent assets | 682,195 | 762,981 | 80,785 |
| Total assets | 1,704,670 | 1,710,404 | 5,733 |

(1) Non-consolidated Balance Sheets

|  | (Yen in millions) |  |  |
| :---: | :---: | :---: | :---: |
|  | March 31, 2020 | December 31, 2020 | Change |
| Liabilities |  |  |  |
| Current liabilities |  |  |  |
| Notes payable-trade | 10,327 | 12,496 | 2,168 |
| Electronically recorded obligations | 119,469 | 111,252 | $(8,217)$ |
| Accounts payable for construction contracts | 388,886 | 295,338 | $(93,548)$ |
| Accounts payable-real estate and other | 1,149 | 389 | (759) |
| Short-term loans payable | 39,729 | 68,644 | 28,915 |
| Commercial papers | - | 30,000 | 30,000 |
| Lease obligations | 4 | 8 | 3 |
| Accounts payable | 18,854 | 5,325 | $(13,528)$ |
| Accrued expenses | 17,880 | 11,530 | $(6,349)$ |
| Income taxes payable | 24,588 | - | $(24,588)$ |
| Advances received on uncompleted construction contracts | 72,956 | 95,009 | 22,053 |
| Deposit received-real estate and other | 1,276 | 3,476 | 2,199 |
| Deposits received | 115,711 | 113,708 | $(2,002)$ |
| Provision for warranties for completed construction | 3,867 | 3,292 | (575) |
| Provision for loss on construction contracts | 11,881 | 11,296 | (585) |
| Provision for loss on Antimonopoly Act | 4,145 | - | $(4,145)$ |
| Deposits received from employees | 26,439 | 27,615 | 1,175 |
| Other | 1,195 | 1,137 | (57) |
| Total current liabilities | 858,362 | 790,519 | $(67,842)$ |
| Noncurrent liabilities |  |  |  |
| Bonds payable | 40,000 | 40,000 | - |
| Long-term loans payable | 69,443 | 82,746 | 13,303 |
| Lease obligations | 3 | 19 | 16 |
| Deferred tax liabilities | 12,000 | 21,665 | 9,665 |
| Deferred tax liabilities for land revaluation | 15,555 | 15,403 | (151) |
| Provision for retirement benefits | 45,293 | 45,847 | 553 |
| Provision for stock payments for directors | 433 | 408 | (25) |
| Provision for loss on business of subsidiaries and affiliates | 2,068 | 2,419 | 351 |
| Provision for environmental measures | 213 | - | (213) |
| Other | 5,140 | 4,983 | (157) |
| Total noncurrent liabilities | 190,152 | 213,492 | 23,340 |
| Total liabilities | 1,048,514 | 1,004,012 | $(44,501)$ |
| Net assets |  |  |  |
| Shareholders' equity |  |  |  |
| Capital stock | 57,752 | 57,752 | - |
| Capital surplus |  |  |  |
| Legal capital surplus | 41,694 | 41,694 | - |
| Total capital surpluses | 41,694 | 41,694 | - |
| Retained earnings |  |  |  |
| Legal retained earnings | 14,438 | 14,438 | - |
| Other retained earnings |  |  |  |
| Reserve for advanced depreciation of noncurrent assets | 2,463 | 2,427 | (36) |
| General reserve | 315,000 | 315,000 | - |
| Retained earnings brought forward | 105,861 | 140,701 | 34,839 |
| Total retained earnings | 437,763 | 472,566 | 34,803 |
| Treasury stock | $(2,121)$ | $(2,096)$ | 24 |
| Total shareholders' equity | 535,088 | 569,916 | 34,827 |
| Valuation and translation adjustments |  |  |  |
| Valuation difference on available-for-sale securities | 104,712 | 118,790 | 14,077 |
| Deferred gains (losses) on hedges | (16) | 10 | 26 |
| Revaluation reserve for land | 16,370 | 17,673 | 1,303 |
| Total valuation and translation adjustments | 121,067 | 136,474 | 15,407 |
| Total net assets | 656,156 | 706,391 | 50,235 |
| Total liabilities and net assets | 1,704,670 | 1,710,404 | 5,733 |
| (Reference) |  |  |  |
| Interest-bearing debt balances | 149,172 | 221,390 | 72,218 |

## (2) Non-consolidated Statements of Income

(Yen in millions)

|  |  |  | Yen in millions) |
| :---: | :---: | :---: | :---: |
|  | April 1, 2019 <br> - December 31, 2019 | April 1, 2020 <br> - December 31, 2020 | Change |
| Net sales |  |  |  |
| Net sales of completed construction contracts | 1,031,467 | 856,457 | $(175,009)$ |
| Net sales of real estate business and other | 14,013 | 14,326 | 313 |
| Total net sales | 1,045,480 | 870,784 | $(174,696)$ |
| Cost of sales |  |  |  |
| Cost of sales on completed construction contracts | 888,872 | 741,961 | $(146,911)$ |
| Cost of sales on real estate business and other | 10,011 | 10,511 | 499 |
| Total cost of sales | 898,884 | 752,472 | $(146,411)$ |
| Gross profit |  |  |  |
| Gross profit on completed construction contracts | 142,594 | 114,496 | $(28,098)$ |
| Gross profit on real estate business and other | 4,001 | 3,815 | (186) |
| Total gross profit | 146,596 | 118,311 | $(28,284)$ |
| Selling, general and administrative expenses | 52,328 | 52,422 | 94 |
| Operating income | 94,268 | 65,889 | $(28,379)$ |
| Non-operating income |  |  |  |
| Interest and dividend income | 9,463 | 9,779 | 316 |
| Other | 732 | 235 | (496) |
| Total non-operating income | 10,196 | 10,015 | (180) |
| Non-operating expenses |  |  |  |
| Interest expenses | 609 | 679 | 70 |
| Provision of allowance for doubtful accounts | 30 | 63 | 33 |
| Other | 688 | 1,035 | 346 |
| Total non-operating expenses | 1,327 | 1,778 | 450 |
| Ordinary income | 103,136 | 74,125 | $(29,010)$ |
| Extraordinary income |  |  |  |
| Gain on sales of investment securities | 3,381 | 3,370 | (11) |
| Gain on sales of noncurrent assets | 103 | 1,284 | 1,181 |
| Reversal of provision for loss on Antimonopoly Act | - | 1,026 | 1,026 |
| Other | 188 | 215 | 26 |
| Total extraordinary income | 3,673 | 5,897 | 2,223 |
| Extraordinary loss |  |  |  |
| Loss on sales of noncurrent assets | 12 | 3,395 | 3,383 |
| Loss on valuation of investment securities | 710 | 1,308 | 598 |
| Other | 595 | 1,034 | 438 |
| Total extraordinary losses | 1,318 | 5,739 | 4,420 |
| Profit before income taxes | 105,491 | 74,284 | $(31,207)$ |
| Income taxes-current | 28,262 | 11,877 | $(16,384)$ |
| Income taxes-deferred | 1,440 | 3,323 | 1,882 |
| Total income taxes | 29,702 | 15,200 | $(14,502)$ |
| Profit | 75,788 | 59,084 | $(16,704)$ |


[^0]:    ※ There have been no revisions to the forecasts previously announced on November 9, 2020.

[^1]:    ※ There have been no revisions to the forecasts previously announced on November 9， 2020

