

# 3rd Quarter Financial Results

(April 1, 2022 to December 31, 2022)

February 6, 2023



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Disclaimer: This "Financial Results" is the English version of the Japanese "Kessan Tanshin" and "Kessan Setsumei Shiryo" released on February 6, 2023. It was translated into English and presented solely for the convenience of users who are not familiar with Japanese. If there is any discrepancy between Japanese "Kessan Tanshin" and "Kessan Setsumei Shiryo" and this document, the Japanese "Kessan Tanshin" and "Kessan Setsumei Shiryo" will prevail. This document includes forward-looking statements based on the information available at the time the Japanese "Kessan Tanshin" and "Kessan Setsumei Shiryo" were released. Actual results may vary from the forward-looking statements contained herein due to various factors. Obayashi Corporation (non-consolidated) is called the "Company" in these materials.

# 1 Summary of Financial Results

## (1) Consolidated Financial Results for the Nine Months Ended December 31, 2022

### ① Consolidated Business Results

(Percentages indicate the percentage year on year change)

	Net Sales		Operating Income		Ordinary Income		Profit attributable to owners of parent	
	Yen in millions	%	Yen in millions	%	Yen in millions	%	Yen in millions	%
Nine Months Ended December 31, 2022	1,441,095	4.7	65,713	42.5	73,032	38.5	56,550	47.4
Nine Months Ended December 31, 2021	1,376,141	7.8	46,105	(46.9)	52,746	(42.1)	38,372	(46.1)

(Note) Comprehensive income : [Nine Months Ended December 31, 2022] 59,757 million yen, 79.6% ; [Nine Months Ended December 31, 2021] 33,273 million yen, (59.2)%

	Profit attributable to owners of parent per Share (EPS)
	Yen
Nine Months Ended December 31, 2022	78.88
Nine Months Ended December 31, 2021	53.49

### ② Consolidated Financial Position

	Total Assets		Net Assets		Equity Ratio		Net Assets per Share (BPS)	
	Yen in millions		Yen in millions		%	Yen		
As of December 31, 2022	2,547,990		1,019,711		38.5	1,369.97		
As of March 31, 2022	2,422,085		988,913		39.5	1,333.10		

(For reference) Equity (net assets less non-controlling interests) : [As of December 31, 2022] 982,195 million yen ; [As of March 31, 2022] 955,691 million yen

## (2) Consolidated Forecast for Fiscal Year Ending March 31, 2023

(Percentages indicate the percentage year on year change)

	Net Sales		Operating Income		Ordinary Income		Profit attributable to owners of parent		Profit attributable to owners of parent per Share (EPS)
	Yen in millions	%	Yen in millions	%	Yen in millions	%	Yen in millions	%	Yen
Full Year	2,045,000	6.4	86,000	109.5	94,000	88.6	71,000	81.5	99.03

\* There have been no revisions to the forecasts previously announced on November 7, 2022

## (3) Non-consolidated Financial Results for the Nine Months Ended December 31, 2022

### ① Non-consolidated Business Results

(Percentages indicate the percentage year on year change)

	Net Sales		Operating Income		Ordinary Income		Profit		Profit per Share (EPS)
	Yen in millions	%	Yen in millions	%	Yen in millions	%	Yen in millions	%	Yen
Nine Months Ended December 31, 2022	996,530	(0.3)	43,384	71.6	53,250	58.2	44,907	69.1	62.64
Nine Months Ended December 31, 2021	999,668	14.8	25,284	(61.6)	33,661	(54.6)	26,556	(55.1)	37.02

### ② Non-consolidated Financial Position

	Total Assets		Net Assets		Equity Ratio		Net Assets per Share (BPS)	
	Yen in millions		Yen in millions		%	Yen		
As of December 31, 2022	1,893,601		742,296		39.2	1,035.36		
As of March 31, 2022	1,844,400		740,713		40.2	1,033.22		

(Reference) Equity (net assets less non-controlling interests) : [As of December 31, 2022] 742,296 million yen ; [As of March 31, 2022] 740,713 million yen

## (4) Non-consolidated Forecast for Fiscal Year Ending March 31, 2023

(Percentages indicate the percentage year on year change)

	Net Sales		Operating Income		Ordinary Income		Profit		Profit per Share (EPS)
	Yen in millions	%	Yen in millions	%	Yen in millions	%	Yen in millions	%	Yen
Full Year	1,404,000	2.2	51,000	-	62,500	219.5	53,000	181.3	73.92

\* There have been no revisions to the forecasts previously announced on November 7, 2022

## (5) Dividends

	Dividend per Share					Total dividends paid (full year)	Dividend Payout Ratio (Consolidated)	Dividends-Net Assets Ratio (Consolidated)
	End of 1Q	End of 2Q	End of 3Q	End of 4Q	Total			
FY ended Mar. 31, 2022	—	Yen 16.00	—	Yen 16.00	Yen 32.00	Yen 22,977	58.7	2.4
FY ending Mar. 31, 2023 (including Forecast)	—	21.00	—	21.00	42.00		42.4	

\* There have been no revisions to the forecasts previously announced on November 7, 2022

## 2. Qualitative information

### (1) Overview of consolidated business results

The Obayashi Group's consolidated net sales for the first nine months of fiscal year ending March 31, 2023 (from April 1 to December 31, 2022) amounted to 1,441 billion yen, an increase of 64.9 billion yen (4.7%) from the first nine months of the previous fiscal year. This increase was mainly caused by an increase in sales for the construction business of overseas subsidiaries due to the effects of foreign currency translation and the sale of large real estate of the Company and its subsidiary in the real estate business. As for income/profit, a provision for loss on construction contracts, which was recorded in the previous fiscal year for multiple large construction projects in the domestic building construction business, caused a rebound, and there was sale of large real estate in the real estate business. This and other factors resulted in operating income of 65.7 billion yen, an increase of 19.6 billion yen (42.5%), from the same period in the previous fiscal year. Ordinary income was 73.0 billion yen, an increase of 20.2 billion yen (38.5%) year-on-year, and profit attributable to owners of parent was 56.5 billion yen, an increase of 18.1 billion yen (47.4%) year-on-year.

### (2) Overview of consolidated financial position

Total assets as of December 31, 2022 increased by 125.9 billion yen (5.2%) compared with the balance at the end of the previous fiscal year to 2,547.9 billion yen. This was mainly due to an increase in trade receivables related to construction contracts (the sum of "Notes and accounts receivable from completed construction contracts and other" and "Electronically recorded monetary claims") and also increases in "Buildings and structures" and "Land" mainly caused by the acquisition of commercial real estate. The increases exceeded a decrease in "Investment securities" due to the sale of cross-shareholdings and declines in market value.

Total liabilities as of December 31, 2022 increased by 95.1 billion yen (6.6%) compared with the balance at the end of the previous fiscal year to 1,528.2 billion yen. This was mainly due to increases in trade payables related to construction costs (the sum of "Notes and accounts payable for construction contracts and other" and "Electronically recorded obligations") and interest-bearing debt that includes "Bonds payable" and "Long-term loans payable." The balance of interest-bearing debt as of December 31, 2022 increased by 70.3 billion yen (25.1%) compared with the balance at the end of the previous fiscal year, to 350.7 billion yen.

Total net assets as of December 31, 2022 increased by 30.7 billion yen (3.1%) compared with the balance at the end of the previous fiscal year, to 1,019.7 billion yen. This was mainly due to an increase in "Retained earnings" from the recognition of profit attributable to owners of parent, which exceeded a decrease in "Valuation difference on available-for-sale securities."

As a result, the equity ratio as of December 31, 2022 was 38.5%, down 1.0 percentage points from the end of the previous fiscal year.

### (3) Consolidated forecasts for fiscal year ending March 31, 2023

Consolidated forecasts for the full year (fiscal year ending March 31, 2023) were reviewed at this time and there is no revision from those announced on November 7, 2022.

### 3 Financial Highlights

#### (1) Financial Results for the Nine Months Ended December 31, 2022 (YoY Comparison)

(Yen in 100 millions)

	Consolidated						Non-consolidated					
	Results April 1, 2021 December 31, 2021		Results April 1, 2022 December 31, 2022		Change	% Change	Results April 1, 2021 December 31, 2021		Results April 1, 2022 December 31, 2022		Change	% Change
%		%		%				%		%		
Net sales of completed construction contracts		13,016		13,512	495	3.8		9,852		9,679	(172)	(1.8)
Building Construction		—		—	—	—		7,702		7,517	(184)	(2.4)
Civil Engineering		—		—	—	—		2,150		2,161	11	0.5
Gross profit on completed construction contracts	8.5	1,107	9.5	1,278	170	15.4	8.1	801	9.8	945	143	18.0
Building Construction		—		—	—	—	6.9	529	8.0	601	72	13.6
Civil Engineering		—		—	—	—	12.6	271	15.9	343	71	26.4
Net sales of real estate business and other		745		898	153	20.6		144		285	141	97.8
Gross profit on real estate business and other	23.4	174	31.1	279	105	60.4	22.4	32	39.9	113	81	252.3
<b>Net sales</b>		<b>13,761</b>		<b>14,410</b>	<b>649</b>	<b>4.7</b>		<b>9,996</b>		<b>9,965</b>	<b>(31)</b>	<b>(0.3)</b>
Gross profit	9.3	1,281	10.8	1,557	276	21.5	8.3	833	10.6	1,059	225	27.1
Selling, general and administrative expenses (Personnel expenses)	5.9	820	6.2	900	80	9.8	5.8	580	6.2	625	44	7.7
(Others)		449		490	41			289		306	17	
		371		409	38			291		318	27	
<b>Operating Income</b>	<b>3.4</b>	<b>461</b>	<b>4.6</b>	<b>657</b>	<b>196</b>	<b>42.5</b>	<b>2.5</b>	<b>252</b>	<b>4.4</b>	<b>433</b>	<b>181</b>	<b>71.6</b>
Non-operating income		85		101	16	19.5		93		113	20	22.2
Non-operating expenses		18		28	9	52.1		9		14	5	62.4
<b>Ordinary income</b>	<b>3.8</b>	<b>527</b>	<b>5.1</b>	<b>730</b>	<b>202</b>	<b>38.5</b>	<b>3.4</b>	<b>336</b>	<b>5.3</b>	<b>532</b>	<b>195</b>	<b>58.2</b>
Extraordinary income		70		94	23	34.2		62		91	28	45.8
Extraordinary loss		41		14	(27)	(66.0)		36		8	(28)	(77.3)
Income before income taxes	4.0	555	5.6	810	254	45.7	3.6	362	6.2	615	253	69.9
Total income taxes		156		221	65	41.9		96		166	69	72.2
Profit		399		588	188	47.3		—		—	—	—
Profit attributable to non-controlling interests (deduction)		15		22	6	44.4		—		—	—	—
<b>Profit attributable to owners of parent (Non-consolidated: Profit)</b>	<b>2.8</b>	<b>383</b>	<b>3.9</b>	<b>565</b>	<b>181</b>	<b>47.4</b>	<b>2.7</b>	<b>265</b>	<b>4.5</b>	<b>449</b>	<b>183</b>	<b>69.1</b>

#### Orders Received

(Yen in 100 millions)

	Consolidated					Non-consolidated						
	Results April 1, 2021 December 31, 2021		Results April 1, 2022 December 31, 2022		Change	% Change	Results April 1, 2021 December 31, 2021		Change	% Change		
Building Construction		9,110		11,734			2,623	28.8				6,630
Domestic		6,917		7,990	1,073	15.5		6,619		7,691	1,072	16.2
Overseas		2,193		3,743	1,550	70.7		11		183	172	—
Civil Engineering		3,416		3,582	165	4.9		2,233		2,379	145	6.5
Domestic		2,889		2,467	(421)	(14.6)		2,219		1,872	(346)	(15.6)
Overseas		527		1,114	587	111.5		14		506	491	—
Construction Total		12,527		15,316	2,789	22.3		8,864		10,254	1,389	15.7
Domestic		9,806		10,458	651	6.6		8,838		9,564	726	8.2
Overseas		2,720		4,858	2,138	78.6		26		689	663	—
Real Estate Business and Other		493		695	202	41.0		144		285	141	97.7
<b>Total Orders received</b>		<b>13,020</b>		<b>16,012</b>	<b>2,992</b>	<b>23.0</b>		<b>9,009</b>		<b>10,540</b>	<b>1,530</b>	<b>17.0</b>

#### Interest-bearing Debt Balances

(Yen in 100 millions)

	Consolidated				Non-consolidated			
	March 31, 2022	December 31, 2022	Change	% Change	March 31, 2022	December 31, 2022	Change	% Change
Interest-bearing debt (except nonrecourse loans)	1,973	2,732	759	38.5	1,551	2,078	527	34.0
Nonrecourse loans	830	775	(55)	(6.7)	—	—	—	—
<b>Total Interest-bearing debt</b>	<b>2,804</b>	<b>3,507</b>	<b>703</b>	<b>25.1</b>	<b>1,551</b>	<b>2,078</b>	<b>527</b>	<b>34.0</b>

## (2) Financial Results for the Nine Months Ended December 31, 2022 (Progress toward Full-Year Forecasts)

(Yen in 100 millions)

	Consolidated				Non-consolidated					
	Results April 1, 2022 December 31, 2022	Forecasts April 1, 2022 March 31, 2023	% Progress		Results April 1, 2022 December 31, 2022	Forecasts April 1, 2022 March 31, 2023	% Progress			
Net sales of completed construction contracts	%	13,512	%	19,100	70.7	%	9,679	%	13,640	71.0
Building Construction		—		—	—		7,517		10,640	70.7
Civil Engineering		—		—	—		2,161		3,000	72.1
Gross profit on completed construction contracts	9.5	1,278	9.2	1,750	73.0	9.8	945	9.2	1,260	75.0
Building Construction		—		—	—	8.0	601	8.0	855	70.3
Civil Engineering		—		—	—	15.9	343	13.5	405	84.8
Net sales of real estate business and other		898		1,350	66.6		285		400	71.5
Gross profit on real estate business and other	31.1	279	27.4	370	75.5	39.9	113	33.8	135	84.4
<b>Net sales</b>		<b>14,410</b>		<b>20,450</b>	<b>70.5</b>		<b>9,965</b>		<b>14,040</b>	<b>71.0</b>
Gross profit	10.8	1,557	10.4	2,120	73.5	10.6	1,059	9.9	1,395	75.9
Selling, general and administrative expenses	6.2	900	6.2	1,260	71.5	6.2	625	6.3	885	70.6
(Personnel expenses)		490		655			306		410	
(Others)		409		605			318		475	
<b>Operating Income</b>	<b>4.6</b>	<b>657</b>	<b>4.2</b>	<b>860</b>	<b>76.4</b>	<b>4.4</b>	<b>433</b>	<b>3.6</b>	<b>510</b>	<b>85.1</b>
Non-operating income		101		115	88.6		113		135	84.2
Non-operating expenses		28		35	82.2		14		20	74.9
<b>Ordinary income</b>	<b>5.1</b>	<b>730</b>	<b>4.6</b>	<b>940</b>	<b>77.7</b>	<b>5.3</b>	<b>532</b>	<b>4.5</b>	<b>625</b>	<b>85.2</b>
Extraordinary income		94		120	78.3		91		120	75.8
Extraordinary loss		14		15	94.4		8		15	56.0
Income before income taxes	5.6	810	5.1	1,045	77.5	6.2	615	5.2	730	84.3
Total income taxes		221		310	71.6		166		200	83.0
Profit		588		735	80.0		—		—	—
Profit attributable to non-controlling interests (deduction)		22		25	91.1		—		—	—
<b>Profit attributable to owners of parent (Non-consolidated: Profit)</b>	<b>3.9</b>	<b>565</b>	<b>3.5</b>	<b>710</b>	<b>79.6</b>	<b>4.5</b>	<b>449</b>	<b>3.8</b>	<b>530</b>	<b>84.7</b>

\*There have been no revisions to the forecasts previously announced on November 7, 2022.

## Orders Received

(Yen in 100 millions)

	Consolidated				Non-consolidated			
	Results April 1, 2022 December 31, 2022	Forecasts April 1, 2022 March 31, 2023	% Progress		Results April 1, 2022 December 31, 2022	Forecasts April 1, 2022 March 31, 2023	% Progress	
Building Construction	11,734	14,900	78.8		7,875	10,100	78.0	
Domestic	7,990	10,500	76.1		7,691	10,100	76.2	
Overseas	3,743	4,400	85.1		183	—	—	
Civil Engineering	3,582	4,550	78.7		2,379	3,100	76.7	
Domestic	2,467	3,600	68.5		1,872	2,700	69.4	
Overseas	1,114	950	117.4		506	400	126.5	
Construction Total	15,316	19,450	78.8		10,254	13,200	77.7	
Domestic	10,458	14,100	74.2		9,564	12,800	74.7	
Overseas	4,858	5,350	90.8		689	400	172.4	
Real Estate Business and Other	695	950	73.2		285	350	81.7	
<b>Total Orders received</b>	<b>16,012</b>	<b>20,400</b>	<b>78.5</b>		<b>10,540</b>	<b>13,550</b>	<b>77.8</b>	

\*There have been no revisions to the forecasts previously announced on November 7, 2022.

### (3) Forecasts for Fiscal Year ending March 31, 2023 (YoY Comparison)

(Yen in 100 millions)

	Consolidated						Non-consolidated					
	Results		Forecasts		Change	% Change	Results		Forecasts		Change	% Change
	April 1, 2021	March 31, 2022	April 1, 2022	March 31, 2023			April 1, 2021	March 31, 2022	April 1, 2022	March 31, 2023		
Net sales of completed construction contracts	%	17,952	%	19,100	1,147	6.4	%	13,511	%	13,640	128	1.0
Building Construction		—		—	—	—		10,501		10,640	138	1.3
Civil Engineering		—		—	—	—		3,010		3,000	(10)	(0.3)
Gross profit on completed construction contracts	6.8	1,219	9.2	1,750	530	43.5	5.9	791	9.2	1,260	468	59.1
Building Construction		—		—	—	—	3.6	377	8.0	855	477	126.3
Civil Engineering		—		—	—	—	13.8	414	13.5	405	(9)	(2.2)
Net sales of real estate business and other		1,276		1,350	73	5.7		229		400	170	74.0
Gross profit on real estate business and other	25.4	323	27.4	370	46	14.3	23.5	53	33.8	135	81	150.4
<b>Net sales</b>		<b>19,228</b>		<b>20,450</b>	<b>1,221</b>	<b>6.4</b>		<b>13,741</b>		<b>14,040</b>	<b>298</b>	<b>2.2</b>
Gross profit	8.0	1,543	10.4	2,120	576	37.4	6.2	845	9.9	1,395	549	64.9
Selling, general and administrative expenses (Personnel expenses)	5.9	1,132	6.2	1,260	127	11.2	5.9	801	6.3	885	83	10.4
(Others)		605		655	49			386		410	23	
		527		605	77			414		475	60	
<b>Operating Income</b>	<b>2.1</b>	<b>410</b>	<b>4.2</b>	<b>860</b>	<b>449</b>	<b>109.5</b>	<b>0.3</b>	<b>44</b>	<b>3.6</b>	<b>510</b>	<b>465</b>	<b>—</b>
Non-operating income		117		115	(2)	(2.3)		169		135	(34)	(20.5)
Non-operating expenses		29		35	5	17.7		18		20	1	8.0
<b>Ordinary income</b>	<b>2.6</b>	<b>498</b>	<b>4.6</b>	<b>940</b>	<b>441</b>	<b>88.6</b>	<b>1.4</b>	<b>195</b>	<b>4.5</b>	<b>625</b>	<b>429</b>	<b>219.5</b>
Extraordinary income		131		120	(11)	(8.8)		105		120	14	13.5
Extraordinary loss		67		15	(52)	(77.7)		78		15	(63)	(81.0)
Income before income taxes	2.9	562	5.1	1,045	482	85.7	1.6	222	5.2	730	507	228.0
Total income taxes		148		310	161	109.1		34		200	165	486.1
Profit		414		735	320	77.3		—		—	—	—
Profit attributable to non-controlling interests (deduction)		23		25	1	7.5		—		—	—	—
<b>Profit attributable to owners of parent (Non-consolidated: Profit)</b>	<b>2.0</b>	<b>391</b>	<b>3.5</b>	<b>710</b>	<b>318</b>	<b>81.5</b>	<b>1.4</b>	<b>188</b>	<b>3.8</b>	<b>530</b>	<b>341</b>	<b>181.3</b>

\*There have been no revisions to the forecasts previously announced on November 7, 2022.

### Orders Received

(Yen in 100 millions)

	Consolidated					Non-consolidated						
	Results		Forecasts		Change	% Change	Results		Forecasts			
	April 1, 2021	March 31, 2022	April 1, 2022	March 31, 2023			April 1, 2021	March 31, 2022	April 1, 2022	March 31, 2023		
Building Construction		15,578		14,900	(678)	(4.4)		11,878		10,100	(1,778)	(15.0)
Domestic		12,173		10,500	(1,673)	(13.7)		11,865		10,100	(1,765)	(14.9)
Overseas		3,405		4,400	994	29.2		13		—	(13)	(100.0)
Civil Engineering		4,846		4,550	(296)	(6.1)		3,234		3,100	(134)	(4.1)
Domestic		4,084		3,600	(484)	(11.9)		3,213		2,700	(513)	(16.0)
Overseas		761		950	188	24.7		20		400	379	—
Construction Total		20,424		19,450	(974)	(4.8)		15,112		13,200	(1,912)	(12.7)
Domestic		16,258		14,100	(2,158)	(13.3)		15,078		12,800	(2,278)	(15.1)
Overseas		4,166		5,350	1,183	28.4		34		400	365	—
Real Estate Business and Other		1,038		950	(88)	(8.5)		229		350	120	52.2
<b>Total Orders received</b>		<b>21,463</b>		<b>20,400</b>	<b>(1,063)</b>	<b>(5.0)</b>		<b>15,342</b>		<b>13,550</b>	<b>(1,792)</b>	<b>(11.7)</b>

\*There have been no revisions to the forecasts previously announced on November 7, 2022.

### Interest-bearing Debt Balances

(Yen in 100 millions)

	Consolidated				Non-consolidated							
	March 31, 2022		Forecasts		Change	% Change	March 31, 2022		Forecasts			
			March 31, 2023						March 31, 2023			
Interest-bearing debt (except nonrecourse loans)		1,973		2,480	506	25.6		1,551		1,900	348	22.5
Nonrecourse loans		830		1,020	189	22.8		—		—	—	—
<b>Total Interest-bearing debt</b>		<b>2,804</b>		<b>3,500</b>	<b>695</b>	<b>24.8</b>		<b>1,551</b>		<b>1,900</b>	<b>348</b>	<b>22.5</b>

\*There have been no revisions to the forecasts previously announced on November 7, 2022.

## 4 Operating Results and Forecasts for Reportable Segments

### (1) Operating Results for the Nine Months Ended December 31, 2022 (YoY Comparison)

#### 【Consolidated】

(Yen in millions)

	Net Sales				Operating Income					
	Result		Change	% Change	Result		Change	% Change	% Profit	
	April 1, 2021 - December 31, 2021	April 1, 2022 - December 31, 2022			April 1, 2021 - December 31, 2021	April 1, 2022 - December 31, 2022			% Profit	% Profit
<b>Building Construction</b>										
Domestic	778,300	753,641	(24,658)	(3.2)	2.4	18,645	2.8	21,281	2,635	14.1
Overseas	211,278	268,010	56,731	26.9	0.5	1,152	1.6	4,349	3,196	277.3
<b>Subtotal</b>	<b>989,578</b>	<b>1,021,651</b>	<b>32,072</b>	<b>3.2</b>	<b>2.0</b>	<b>19,798</b>	<b>2.5</b>	<b>25,631</b>	<b>5,832</b>	<b>29.5</b>
<b>Civil Engineering</b>										
Domestic	248,120	246,328	(1,792)	(0.7)	5.8	14,306	6.5	16,049	1,742	12.2
Overseas	63,935	83,224	19,288	30.2	1.5	984	3.7	3,038	2,054	208.8
<b>Subtotal</b>	<b>312,056</b>	<b>329,552</b>	<b>17,496</b>	<b>5.6</b>	<b>4.9</b>	<b>15,291</b>	<b>5.8</b>	<b>19,088</b>	<b>3,797</b>	<b>24.8</b>
<b>Construction Total</b>										
Domestic	1,026,420	999,969	(26,450)	(2.6)	3.2	32,951	3.7	37,330	4,378	13.3
Overseas	275,214	351,234	76,020	27.6	0.8	2,137	2.1	7,388	5,251	245.7
<b>Subtotal</b>	<b>1,301,635</b>	<b>1,351,204</b>	<b>49,569</b>	<b>3.8</b>	<b>2.7</b>	<b>35,089</b>	<b>3.3</b>	<b>44,719</b>	<b>9,630</b>	<b>27.4</b>
<b>Real Estate Business and Other</b>										
Real Estate Business	27,790	55,485	27,695	99.7	32.5	9,039	36.0	19,987	10,948	121.1
Other	46,715	34,405	(12,310)	(26.4)	4.2	1,976	2.9	1,006	(970)	(49.1)
<b>Subtotal</b>	<b>74,506</b>	<b>89,891</b>	<b>15,384</b>	<b>20.6</b>	<b>14.8</b>	<b>11,016</b>	<b>23.4</b>	<b>20,994</b>	<b>9,977</b>	<b>90.6</b>
<b>Total</b>	<b>1,376,141</b>	<b>1,441,095</b>	<b>64,954</b>	<b>4.7</b>	<b>3.4</b>	<b>46,105</b>	<b>4.6</b>	<b>65,713</b>	<b>19,608</b>	<b>42.5</b>

\*Consolidated net sales and operating income for each segment show the sales and operating income for external customers.

#### 【Non-consolidated】

(Yen in millions)

	Net Sales				Gross Profit					
	Result		Change	% Change	Result		Change	% Change	% Gross Profit	
	April 1, 2021 - December 31, 2021	April 1, 2022 - December 31, 2022			April 1, 2021 - December 31, 2021	April 1, 2022 - December 31, 2022			% Gross Profit	% Gross Profit
<b>Building Construction</b>										
Domestic	765,463	749,814	(15,648)	(2.0)	6.9	52,818	8.0	59,947	7,128	13.5
Overseas	4,747	1,949	(2,798)	(58.9)	2.3	110	10.0	195	85	77.5
<b>Subtotal</b>	<b>770,211</b>	<b>751,764</b>	<b>(18,446)</b>	<b>(2.4)</b>	<b>6.9</b>	<b>52,928</b>	<b>8.0</b>	<b>60,143</b>	<b>7,214</b>	<b>13.6</b>
<b>Civil Engineering</b>										
Domestic	189,146	190,659	1,512	0.8	13.8	26,028	16.5	31,397	5,369	20.6
Overseas	25,855	25,512	(343)	(1.3)	4.5	1,155	11.6	2,965	1,810	156.7
<b>Subtotal</b>	<b>215,002</b>	<b>216,171</b>	<b>1,169</b>	<b>0.5</b>	<b>12.6</b>	<b>27,183</b>	<b>15.9</b>	<b>34,363</b>	<b>7,179</b>	<b>26.4</b>
<b>Construction Total</b>										
Domestic	954,610	940,474	(14,136)	(1.5)	8.3	78,846	9.7	91,345	12,498	15.9
Overseas	30,603	27,461	(3,141)	(10.3)	4.1	1,265	11.5	3,161	1,895	149.8
<b>Subtotal</b>	<b>985,213</b>	<b>967,936</b>	<b>(17,277)</b>	<b>(1.8)</b>	<b>8.1</b>	<b>80,112</b>	<b>9.8</b>	<b>94,506</b>	<b>14,393</b>	<b>18.0</b>
Real Estate Business and Other	14,454	28,594	14,139	97.8	22.4	3,234	39.9	11,395	8,161	252.3
<b>Total</b>	<b>999,668</b>	<b>996,530</b>	<b>(3,138)</b>	<b>(0.3)</b>	<b>8.3</b>	<b>83,347</b>	<b>10.6</b>	<b>105,902</b>	<b>22,555</b>	<b>27.1</b>



## (2) Forecasts for Fiscal Year ending March 31, 2023 (YoY Comparison)

### [Consolidated]

(Yen in millions)

	Net Sales				Operating Income					
	Result April 1, 2021 - March 31, 2022	Forecast April 1, 2022 - March 31, 2023	Change	% Change	Result April 1, 2021 - March 31, 2022		Forecast April 1, 2022 - March 31, 2023		Change	% Change
					% Profit		% Profit			
<b>Building Construction</b>										
Domestic	1,059,945	1,075,000	15,054	1.4	(0.8)	(8,900)	3.0	32,000	40,900	—
Overseas	298,818	370,000	71,181	23.8	0.3	818	1.5	5,500	4,681	572.1
<b>Subtotal</b>	<b>1,358,764</b>	<b>1,445,000</b>	<b>86,235</b>	<b>6.3</b>	<b>(0.6)</b>	<b>(8,082)</b>	<b>2.6</b>	<b>37,500</b>	<b>45,582</b>	<b>—</b>
<b>Civil Engineering</b>										
Domestic	346,808	350,000	3,191	0.9	6.9	23,861	5.3	18,500	(5,361)	(22.5)
Overseas	89,635	115,000	25,364	28.3	2.3	2,052	2.6	3,000	947	46.2
<b>Subtotal</b>	<b>436,444</b>	<b>465,000</b>	<b>28,555</b>	<b>6.5</b>	<b>5.9</b>	<b>25,914</b>	<b>4.6</b>	<b>21,500</b>	<b>(4,414)</b>	<b>(17.0)</b>
<b>Construction Total</b>										
Domestic	1,406,754	1,425,000	18,245	1.3	1.1	14,961	3.5	50,500	35,538	237.5
Overseas	388,454	485,000	96,545	24.9	0.7	2,870	1.8	8,500	5,629	196.1
<b>Subtotal</b>	<b>1,795,208</b>	<b>1,910,000</b>	<b>114,791</b>	<b>6.4</b>	<b>1.0</b>	<b>17,832</b>	<b>3.1</b>	<b>59,000</b>	<b>41,167</b>	<b>230.9</b>
<b>Real Estate Business and Other</b>										
Real Estate Business	61,124	78,000	16,875	27.6	33.4	20,395	30.1	23,500	3,104	15.2
Other	66,551	57,000	(9,551)	(14.4)	4.2	2,823	6.1	3,500	676	23.9
<b>Subtotal</b>	<b>127,676</b>	<b>135,000</b>	<b>7,323</b>	<b>5.7</b>	<b>18.2</b>	<b>23,219</b>	<b>20.0</b>	<b>27,000</b>	<b>3,780</b>	<b>16.3</b>
<b>Total</b>	<b>1,922,884</b>	<b>2,045,000</b>	<b>122,115</b>	<b>6.4</b>	<b>2.1</b>	<b>41,051</b>	<b>4.2</b>	<b>86,000</b>	<b>44,948</b>	<b>109.5</b>

\*1 Consolidated net sales and operating income for each segment show the sales and operating income for external customers.

\*2 There have been no revisions to the forecasts previously announced on November 7 2022.

### [Non-consolidated]

(Yen in millions)

	Net Sales				Gross Profit					
	Result April 1, 2021 - March 31, 2022	Forecast April 1, 2022 - March 31, 2023	Change	% Change	Result April 1, 2021 - March 31, 2022		Forecast April 1, 2022 - March 31, 2023		Change	% Change
					% Gross Profit		% Gross Profit			
<b>Building Construction</b>										
Domestic	1,044,174	1,060,000	15,825	1.5	3.6	37,613	8.1	85,500	47,886	127.3
Overseas	5,956	4,000	(1,956)	(32.9)	2.8	164	—	—	(164)	(100.0)
<b>Subtotal</b>	<b>1,050,131</b>	<b>1,064,000</b>	<b>13,868</b>	<b>1.3</b>	<b>3.6</b>	<b>37,777</b>	<b>8.0</b>	<b>85,500</b>	<b>47,722</b>	<b>126.3</b>
<b>Civil Engineering</b>										
Domestic	265,747	265,000	(747)	(0.3)	14.9	39,484	14.0	37,000	(2,484)	(6.3)
Overseas	35,264	35,000	(264)	(0.8)	5.5	1,936	10.0	3,500	1,563	80.8
<b>Subtotal</b>	<b>301,012</b>	<b>300,000</b>	<b>(1,012)</b>	<b>(0.3)</b>	<b>13.8</b>	<b>41,420</b>	<b>13.5</b>	<b>40,500</b>	<b>(920)</b>	<b>(2.2)</b>
<b>Construction Total</b>										
Domestic	1,309,922	1,325,000	15,077	1.2	5.9	77,097	9.2	122,500	45,402	58.9
Overseas	41,221	39,000	(2,221)	(5.4)	5.1	2,100	9.0	3,500	1,399	66.6
<b>Subtotal</b>	<b>1,351,144</b>	<b>1,364,000</b>	<b>12,855</b>	<b>1.0</b>	<b>5.9</b>	<b>79,198</b>	<b>9.2</b>	<b>126,000</b>	<b>46,801</b>	<b>59.1</b>
<b>Real Estate Business and Other</b>										
Real Estate Business	22,988	40,000	17,011	74.0	23.5	5,391	33.8	13,500	8,108	150.4
<b>Total</b>	<b>1,374,132</b>	<b>1,404,000</b>	<b>29,867</b>	<b>2.2</b>	<b>6.2</b>	<b>84,590</b>	<b>9.9</b>	<b>139,500</b>	<b>54,909</b>	<b>64.9</b>

\* There have been no revisions to the forecasts previously announced on November 7 2022.

## 5 Non-consolidated Orders Received, Net Sales and Projects in Process

### (1) Breakdown of Non-consolidated Orders Received

(Yen in millions)

	April 1, 2021 - December 31, 2021		April 1, 2022 - December 31, 2022		Change		Previous FY Results April 1, 2021 - March 31, 2022	
		% of Total		% of Total		% Change		% of Total
<b>Building Construction</b>								
Domestic Public	25,115	2.8	61,431	5.8	36,315	144.6	57,907	3.8
Domestic Private	636,832	70.7	707,750	67.2	70,918	11.1	1,128,595	73.5
Domestic total	661,948	73.5	769,181	73.0	107,233	16.2	1,186,503	77.3
Overseas	1,146	0.1	18,361	1.7	17,214	—	1,375	0.1
<b>Subtotal</b>	<b>663,094</b>	<b>73.6</b>	<b>787,543</b>	<b>74.7</b>	<b>124,448</b>	<b>18.8</b>	<b>1,187,879</b>	<b>77.4</b>
<b>Civil Engineering</b>								
Domestic Public	139,571	15.5	84,259	8.0	(55,312)	(39.6)	200,550	13.1
Domestic Private	82,345	9.1	103,037	9.8	20,692	25.1	120,761	7.9
Domestic total	221,916	24.6	187,296	17.8	(34,619)	(15.6)	321,311	21.0
Overseas	1,466	0.2	50,607	4.8	49,140	—	2,099	0.1
<b>Subtotal</b>	<b>223,383</b>	<b>24.8</b>	<b>237,904</b>	<b>22.6</b>	<b>14,521</b>	<b>6.5</b>	<b>323,410</b>	<b>21.1</b>
<b>Construction Total</b>								
Domestic Public	164,687	18.3	145,690	13.8	(18,996)	(11.5)	258,457	16.9
Domestic Private	719,177	79.8	810,788	77.0	91,610	12.7	1,249,357	81.4
Domestic total	883,864	98.1	956,478	90.8	72,613	8.2	1,507,815	98.3
Overseas	2,613	0.3	68,968	6.5	66,355	—	3,474	0.2
<b>Subtotal</b>	<b>886,478</b>	<b>98.4</b>	<b>1,025,447</b>	<b>97.3</b>	<b>138,969</b>	<b>15.7</b>	<b>1,511,289</b>	<b>98.5</b>
Real Estate Business and Other	14,461	1.6	28,591	2.7	14,129	97.7	22,991	1.5
<b>Total</b>	<b>900,939</b>	<b>100</b>	<b>1,054,038</b>	<b>100</b>	<b>153,098</b>	<b>17.0</b>	<b>1,534,281</b>	<b>100</b>

### (2) Breakdown of Non-consolidated Net Sales

(Yen in millions)

	April 1, 2021 - December 31, 2021		April 1, 2022 - December 31, 2022		Change		Previous FY Results April 1, 2021 - March 31, 2022	
		% of Total		% of Total		% Change		% of Total
<b>Building Construction</b>								
Domestic Public	60,514	6.1	70,082	7.0	9,568	15.8	85,150	6.2
Domestic Private	704,949	70.5	679,732	68.2	(25,217)	(3.6)	959,024	69.8
Domestic total	765,463	76.6	749,814	75.2	(15,648)	(2.0)	1,044,174	76.0
Overseas	4,747	0.5	1,949	0.2	(2,798)	(58.9)	5,956	0.4
<b>Subtotal</b>	<b>770,211</b>	<b>77.1</b>	<b>751,764</b>	<b>75.4</b>	<b>(18,446)</b>	<b>(2.4)</b>	<b>1,050,131</b>	<b>76.4</b>
<b>Civil Engineering</b>								
Domestic Public	106,114	10.6	106,607	10.7	492	0.5	150,325	10.9
Domestic Private	83,032	8.3	84,051	8.4	1,019	1.2	115,421	8.4
Domestic total	189,146	18.9	190,659	19.1	1,512	0.8	265,747	19.3
Overseas	25,855	2.6	25,512	2.6	(343)	(1.3)	35,264	2.6
<b>Subtotal</b>	<b>215,002</b>	<b>21.5</b>	<b>216,171</b>	<b>21.7</b>	<b>1,169</b>	<b>0.5</b>	<b>301,012</b>	<b>21.9</b>
<b>Construction Total</b>								
Domestic Public	166,628	16.7	176,689	17.7	10,061	6.0	235,476	17.1
Domestic Private	787,981	78.8	763,784	76.6	(24,197)	(3.1)	1,074,446	78.2
Domestic total	954,610	95.5	940,474	94.3	(14,136)	(1.5)	1,309,922	95.3
Overseas	30,603	3.1	27,461	2.8	(3,141)	(10.3)	41,221	3.0
<b>Subtotal</b>	<b>985,213</b>	<b>98.6</b>	<b>967,936</b>	<b>97.1</b>	<b>(17,277)</b>	<b>(1.8)</b>	<b>1,351,144</b>	<b>98.3</b>
Real Estate Business and Other	14,454	1.4	28,594	2.9	14,139	97.8	22,988	1.7
<b>Total</b>	<b>999,668</b>	<b>100</b>	<b>996,530</b>	<b>100</b>	<b>(3,138)</b>	<b>(0.3)</b>	<b>1,374,132</b>	<b>100</b>

### (3) Breakdown of Non-consolidated Projects in Process

(Yen in millions)

	December 31, 2021		December 31, 2022		Change		March 31, 2022	
		%		%		% Change		% of Total
<b>Building Construction</b>								
Domestic Public	127,342	6.3	126,846	5.5	(495)	(0.4)	135,497	6.0
Domestic Private	1,312,642	65.3	1,578,349	67.8	265,706	20.2	1,550,331	68.3
Domestic total	1,439,984	71.6	1,705,195	73.3	265,211	18.4	1,685,829	74.3
Overseas	3,085	0.2	18,516	0.8	15,430	500.1	2,104	0.1
<b>Subtotal</b>	<b>1,443,070</b>	<b>71.8</b>	<b>1,723,712</b>	<b>74.1</b>	<b>280,642</b>	<b>19.4</b>	<b>1,687,933</b>	<b>74.4</b>
<b>Civil Engineering</b>								
Domestic Public	321,429	16.0	315,848	13.6	(5,580)	(1.7)	338,196	14.9
Domestic Private	192,173	9.5	217,185	9.3	25,012	13.0	198,199	8.7
Domestic total	513,602	25.5	533,033	22.9	19,431	3.8	536,396	23.6
Overseas	53,822	2.7	70,140	3.0	16,318	30.3	45,045	2.0
<b>Subtotal</b>	<b>567,424</b>	<b>28.2</b>	<b>603,174</b>	<b>25.9</b>	<b>35,749</b>	<b>6.3</b>	<b>581,442</b>	<b>25.6</b>
<b>Construction Total</b>								
Domestic Public	448,771	22.3	442,694	19.1	(6,076)	(1.4)	473,694	20.9
Domestic Private	1,504,815	74.8	1,795,534	77.1	290,718	19.3	1,748,531	77.0
Domestic total	1,953,587	97.1	2,238,229	96.2	284,642	14.6	2,222,225	97.9
Overseas	56,907	2.9	88,657	3.8	31,749	55.8	47,150	2.1
<b>Subtotal</b>	<b>2,010,494</b>	<b>100.0</b>	<b>2,326,887</b>	<b>100</b>	<b>316,392</b>	<b>15.7</b>	<b>2,269,376</b>	<b>100.0</b>
Real Estate Business and Other	6	0.0	—	—	(6)	(100.0)	2	0.0
<b>Total</b>	<b>2,010,501</b>	<b>100</b>	<b>2,326,887</b>	<b>100</b>	<b>316,385</b>	<b>15.7</b>	<b>2,269,378</b>	<b>100</b>

## 6 Consolidated Financial Statements

### (1) Consolidated Balance Sheets

(Yen in millions)

	March 31, 2022	December 31, 2022	Change
<b>Assets</b>			
<b>Current assets</b>			
Cash and deposits	265,042	<b>265,795</b>	753
Notes and accounts receivable from completed construction contracts and other	902,244	<b>909,255</b>	7,010
Electronically recorded monetary claims	12,162	<b>21,496</b>	9,334
Short-term investment securities	5,988	<b>6,879</b>	891
Real estate for sale	19,436	<b>26,293</b>	6,857
Costs on uncompleted construction contracts	43,823	<b>52,256</b>	8,432
Costs on real estate business	28,300	<b>25,523</b>	(2,776)
Inventories for PFI and other projects	10,127	<b>7,002</b>	(3,124)
Other inventories	9,182	<b>13,003</b>	3,820
Accounts receivable	78,433	<b>87,567</b>	9,133
Other	20,938	<b>66,215</b>	45,276
Allowance for doubtful accounts	(162)	<b>(157)</b>	4
<b>Total current assets</b>	<b>1,395,517</b>	<b>1,481,132</b>	<b>85,614</b>
<b>Noncurrent assets</b>			
<b>Property, plant and equipment</b>			
Buildings and structures	121,482	<b>137,181</b>	15,699
Machinery, vehicles, tools, furniture and fixtures	68,716	<b>77,042</b>	8,326
Land	378,270	<b>396,355</b>	18,084
Lease assets	493	<b>421</b>	(72)
Construction in progress	54,343	<b>51,422</b>	(2,920)
<b>Total property, plant and equipment</b>	<b>623,306</b>	<b>662,423</b>	<b>39,116</b>
Intangible assets	8,648	<b>12,391</b>	3,742
<b>Investments and other assets</b>			
Investment securities	337,976	<b>307,298</b>	(30,678)
Long-term loans receivable	2,096	<b>1,373</b>	(723)
Deferred tax assets	2,129	<b>2,576</b>	446
Assets for retirement benefits	35	<b>35</b>	(0)
Other	52,549	<b>80,935</b>	28,386
Allowance for doubtful accounts	(175)	<b>(175)</b>	0
<b>Total investments and other assets</b>	<b>394,612</b>	<b>392,042</b>	<b>(2,569)</b>
<b>Total noncurrent assets</b>	<b>1,026,567</b>	<b>1,066,857</b>	<b>40,290</b>
<b>Total assets</b>	<b>2,422,085</b>	<b>2,547,990</b>	<b>125,904</b>

(Yen in millions)

	March 31, 2022	December 31, 2022	Change
<b>Liabilities</b>			
<b>Current liabilities</b>			
Notes and accounts payable for construction contracts and other	500,757	<b>495,484</b>	(5,272)
Electronically recorded obligations	128,960	<b>149,564</b>	20,603
Short-term loans payable	62,785	<b>71,083</b>	8,298
Current portion of nonrecourse loans	14,122	<b>8,766</b>	(5,356)
Current portion of bonds	—	<b>20,000</b>	20,000
Lease obligations	294	<b>206</b>	(87)
Income taxes payable	9,982	<b>9,463</b>	(518)
Advances received on uncompleted construction contracts	137,174	<b>137,707</b>	533
Deposits received	143,850	<b>160,885</b>	17,034
Provision for warranties for completed construction	3,138	<b>3,004</b>	(134)
Provision for loss on construction contracts	53,146	<b>44,682</b>	(8,463)
Other	74,390	<b>78,248</b>	3,858
<b>Total current liabilities</b>	<b>1,128,602</b>	<b>1,179,097</b>	50,494
<b>Noncurrent liabilities</b>			
Bonds payable	40,000	<b>50,000</b>	10,000
Long-term loans payable	94,590	<b>132,206</b>	37,616
Nonrecourse loans	68,937	<b>68,740</b>	(197)
Lease obligations	144	<b>153</b>	8
Deferred tax liabilities	10,222	<b>3,613</b>	(6,608)
Deferred tax liabilities for land revaluation	18,445	<b>18,437</b>	(7)
Provision for stock payments for directors	436	<b>380</b>	(56)
Provision for environmental measures	26	<b>26</b>	—
Liability for retirement benefits	47,977	<b>49,519</b>	1,541
Other	23,788	<b>26,104</b>	2,316
<b>Total noncurrent liabilities</b>	<b>304,569</b>	<b>349,181</b>	44,611
<b>Total liabilities</b>	<b>1,433,171</b>	<b>1,528,278</b>	95,106
<b>Net assets</b>			
<b>Shareholders' equity</b>			
Capital stock	57,752	<b>57,752</b>	—
Capital surplus	42,641	<b>42,208</b>	(433)
Retained earnings	677,559	<b>706,929</b>	29,370
Treasury stock	(2,808)	<b>(2,754)</b>	54
<b>Total shareholders' equity</b>	<b>775,144</b>	<b>804,136</b>	28,991
<b>Accumulated other comprehensive income</b>			
Valuation difference on available-for-sale securities	136,235	<b>119,263</b>	(16,971)
Deferred gains (losses) on hedges	8,642	<b>10,327</b>	1,684
Revaluation reserve for land	23,052	<b>23,664</b>	612
Foreign currency translation adjustments	9,728	<b>22,440</b>	12,711
Retirement benefit asset and liability adjustments	2,887	<b>2,363</b>	(524)
<b>Total accumulated other comprehensive income</b>	<b>180,546</b>	<b>178,059</b>	(2,487)
Non-controlling interests	33,222	<b>37,516</b>	4,294
<b>Total net assets</b>	<b>988,913</b>	<b>1,019,711</b>	30,797
<b>Total liabilities and net assets</b>	<b>2,422,085</b>	<b>2,547,990</b>	125,904
<b>(Reference)</b>			
Interest-bearing debt balances	280,436	<b>350,797</b>	70,360

## (2) Consolidated Statements of Income

(Yen in millions)

	April 1, 2021 - December 31, 2021	April 1, 2022 - December 31, 2022	Change
<b>Net sales</b>			
Net sales of completed construction contracts	1,301,635	<b>1,351,204</b>	49,569
Net sales of real estate business and other	74,506	<b>89,891</b>	15,384
<b>Total net sales</b>	<b>1,376,141</b>	<b>1,441,095</b>	<b>64,954</b>
<b>Cost of sales</b>			
Cost of sales on completed construction contracts	1,190,891	<b>1,223,373</b>	32,482
Cost of sales on real estate business and other	57,100	<b>61,964</b>	4,863
<b>Total cost of sales</b>	<b>1,247,991</b>	<b>1,285,337</b>	<b>37,345</b>
<b>Gross profit</b>			
Gross profit on completed construction contracts	110,743	<b>127,830</b>	17,087
Gross profit on real estate business and other	17,405	<b>27,926</b>	10,521
<b>Total gross profit</b>	<b>128,149</b>	<b>155,757</b>	<b>27,608</b>
Selling, general and administrative expenses	82,044	<b>90,044</b>	8,000
<b>Operating income</b>	<b>46,105</b>	<b>65,713</b>	<b>19,608</b>
<b>Non-operating income</b>			
Interest income	458	<b>638</b>	180
Dividends income	5,729	<b>6,221</b>	491
Foreign exchange gains	1,287	<b>2,528</b>	1,241
Other	1,057	<b>805</b>	(250)
<b>Total non-operating income</b>	<b>8,532</b>	<b>10,194</b>	<b>1,662</b>
<b>Non-operating expenses</b>			
Interest expenses	1,515	<b>1,864</b>	348
Other	375	<b>1,011</b>	635
<b>Total non-operating expenses</b>	<b>1,891</b>	<b>2,875</b>	<b>984</b>
<b>Ordinary income</b>	<b>52,746</b>	<b>73,032</b>	<b>20,286</b>
<b>Extraordinary income</b>			
Gain on sales of investing securities	6,217	<b>9,248</b>	3,031
Other	786	<b>151</b>	(635)
<b>Total extraordinary income</b>	<b>7,004</b>	<b>9,400</b>	<b>2,396</b>
<b>Extraordinary loss</b>			
Loss on valuation of investment securities	109	<b>843</b>	734
Loss on sales of investment securities	85	<b>288</b>	202
Loss on liquidation of business	2,982	—	(2,982)
Other	982	<b>283</b>	(699)
<b>Total extraordinary losses</b>	<b>4,159</b>	<b>1,415</b>	<b>(2,743)</b>
Profit before income taxes	55,591	<b>81,017</b>	25,426
Income taxes-current	14,446	<b>21,751</b>	7,304
Income taxes-deferred	1,195	<b>439</b>	(755)
<b>Total income taxes</b>	<b>15,641</b>	<b>22,190</b>	<b>6,549</b>
Profit	39,950	<b>58,826</b>	18,876
Profit attributable to non-controlling interests	1,577	<b>2,276</b>	699
<b>Profit attributable to owners of parent</b>	<b>38,372</b>	<b>56,550</b>	<b>18,177</b>

### (3) Consolidated Statements of Comprehensive Income

(Yen in millions)

	April 1, 2021 - December 31, 2021	April 1, 2022 - December 31, 2022
Profit	39,950	<b>58,826</b>
Other comprehensive income		
Valuation difference on available-for-sale securities	(10,383)	<b>(16,935)</b>
Deferred gains (losses) on hedges	356	<b>994</b>
Foreign currency translation adjustment	4,170	<b>16,636</b>
Retirement benefit adjustment	(494)	<b>(526)</b>
Share of other comprehensive income of associates accounted for using equity method	(327)	<b>761</b>
<b>Total other comprehensive income</b>	<b>(6,677)</b>	<b>930</b>
<b>Comprehensive income</b>	<b>33,273</b>	<b>59,757</b>
Comprehensive income attributable to owners of parent	32,351	<b>53,450</b>
Comprehensive income attributable to non-controlling interests	921	<b>6,306</b>

### (4) Notes on the Quarterly Consolidated Financial Statements

(Application of Implementation Guidance on Accounting Standard for Fair Value Measurement)

The Company has applied the "Implementation Guidance on Accounting Standard for Fair Value Measurement" (ASBJ Guidance No. 31, June 17, 2021; hereinafter "Fair Value Measurement Guidance") from the beginning of the first quarter of the fiscal year under review, and will prospectively apply the new accounting policies stipulated by the Fair Value Measurement Guidance in accordance with the transitional treatment provided in Paragraph 27-2 of the Fair Value Measurement Guidance. This change has a negligible impact on the quarterly consolidated financial statements.

## 7 Non-consolidated Financial Statements

### (1) Non-consolidated Balance Sheets

(Yen in millions)

	March 31, 2022	December 31, 2022	Change
<b>Assets</b>			
Current assets			
Cash and deposits	141,707	135,789	(5,918)
Notes receivable—trade	1,993	16,578	14,585
Electronically recorded monetary claims	9,628	18,502	8,873
Accounts receivable from completed construction contracts	679,269	675,913	(3,355)
Accounts receivable—real estate business and other	6,169	1,565	(4,604)
Short-term investment securities	48	56	7
Real estate for sale	10,156	2,940	(7,216)
Costs on uncompleted construction contracts	40,575	45,548	4,973
Costs on real estate business and other	3,993	5,453	1,459
Short-term loans receivable	66,087	74,869	8,781
Accounts receivable—other	73,788	73,692	(95)
Other	19,599	60,686	41,086
Allowance for doubtful accounts	(79)	(83)	(4)
<b>Total current assets</b>	<b>1,052,939</b>	<b>1,111,512</b>	<b>58,573</b>
Noncurrent assets			
Property, plant and equipment			
Buildings and structures	54,918	55,116	197
Machinery, equipment and vehicles	9,361	8,492	(869)
Tools, furniture and fixtures	3,370	3,553	182
Land	172,497	173,087	589
Leased assets	21	15	(6)
Construction in progress	16,102	21,452	5,349
<b>Total property, plant and equipment</b>	<b>256,272</b>	<b>261,717</b>	<b>5,444</b>
Intangible assets	5,744	7,055	1,311
Investments and other assets			
Investment securities	320,600	292,194	(28,406)
Shares and investments in capital of subsidiaries and affiliates	131,042	159,463	28,421
Long-term loans receivable	69,688	52,514	(17,174)
Claims provable in bankruptcy, claims provable in rehabilitation and other	580	650	70
Other	8,518	9,537	1,019
Allowance for doubtful accounts	(986)	(1,044)	(58)
<b>Total investments and other assets</b>	<b>529,444</b>	<b>513,315</b>	<b>(16,128)</b>
<b>Total noncurrent assets</b>	<b>791,460</b>	<b>782,088</b>	<b>(9,372)</b>
<b>Total assets</b>	<b>1,844,400</b>	<b>1,893,601</b>	<b>49,200</b>



(Yen in millions)

	March 31, 2022	December 31, 2022	Change
<b>Liabilities</b>			
Current liabilities			
Notes payable—trade	9,718	10,979	1,261
Electronically recorded obligations	126,941	149,224	22,283
Accounts payable for construction contracts	373,096	359,710	(13,386)
Accounts payable—real estate and other	1,626	595	(1,030)
Short-term loans payable	41,788	49,474	7,686
Current portion of bonds	—	20,000	20,000
Lease obligations	9	8	(1)
Accounts payable	5,546	1,862	(3,683)
Accrued expenses	16,590	11,720	(4,869)
Income taxes payable	6,906	8,475	1,569
Advances received on uncompleted construction contracts	109,545	98,791	(10,754)
Deposit received—real estate and other	2,326	3,272	946
Deposits received	134,280	149,303	15,022
Provision for warranties for completed construction	2,556	2,513	(43)
Provision for loss on construction contracts	52,404	44,642	(7,762)
Deposits received from employees	27,415	27,880	465
Other	866	1,479	612
<b>Total current liabilities</b>	<b>911,616</b>	<b>939,934</b>	<b>28,317</b>
Noncurrent liabilities			
Bonds payable	40,000	50,000	10,000
Long-term loans payable	73,341	88,412	15,071
Lease obligations	14	8	(5)
Deferred tax liabilities	11,345	5,037	(6,307)
Deferred tax liabilities for land revaluation	15,054	15,046	(7)
Provision for retirement benefits	43,855	44,400	545
Provision for stock payments for directors	436	380	(56)
Provision for loss on business of subsidiaries and affiliates	3,126	3,429	303
Other	4,896	4,654	(241)
<b>Total noncurrent liabilities</b>	<b>192,069</b>	<b>211,370</b>	<b>19,300</b>
<b>Total liabilities</b>	<b>1,103,686</b>	<b>1,151,304</b>	<b>47,618</b>
<b>Net assets</b>			
Shareholders' equity			
Capital stock	57,752	57,752	—
Capital surplus			
Legal capital surplus	41,694	41,694	—
<b>Total capital surpluses</b>	<b>41,694</b>	<b>41,694</b>	<b>—</b>
Retained earnings			
Legal retained earnings	14,438	14,438	—
Other retained earnings			
Reserve for advanced depreciation of noncurrent assets	2,370	2,338	(31)
General reserve	435,000	435,000	—
Retained earnings brought forward	38,870	56,407	17,536
<b>Total retained earnings</b>	<b>490,679</b>	<b>508,184</b>	<b>17,504</b>
Treasury stock	(2,808)	(2,754)	54
<b>Total shareholders' equity</b>	<b>587,317</b>	<b>604,876</b>	<b>17,559</b>
Valuation and translation adjustments			
Valuation difference on available-for-sale securities	135,792	119,004	(16,787)
Deferred gains (losses) on hedges	23	0	(23)
Revaluation reserve for land	17,579	18,414	834
<b>Total valuation and translation adjustments</b>	<b>153,396</b>	<b>137,419</b>	<b>(15,976)</b>
<b>Total net assets</b>	<b>740,713</b>	<b>742,296</b>	<b>1,582</b>
<b>Total liabilities and net assets</b>	<b>1,844,400</b>	<b>1,893,601</b>	<b>49,200</b>
<b>(Reference)</b>			
Interest-bearing debt balances	155,129	207,886	52,757

## (2) Non-consolidated Statements of Income

(Yen in millions)

	April 1, 2021 - December 31, 2021	April 1, 2022 - December 31, 2022	Change
<b>Net sales</b>			
Net sales of completed construction contracts	985,213	967,936	(17,277)
Net sales of real estate business and other	14,454	28,594	14,139
<b>Total net sales</b>	<b>999,668</b>	<b>996,530</b>	<b>(3,138)</b>
<b>Cost of sales</b>			
Cost of sales on completed construction contracts	905,101	873,429	(31,671)
Cost of sales on real estate business and other	11,220	17,198	5,978
<b>Total cost of sales</b>	<b>916,321</b>	<b>890,628</b>	<b>(25,693)</b>
<b>Gross profit</b>			
Gross profit on completed construction contracts	80,112	94,506	14,393
Gross profit on real estate business and other	3,234	11,395	8,161
<b>Total gross profit</b>	<b>83,347</b>	<b>105,902</b>	<b>22,555</b>
Selling, general and administrative expenses	58,063	62,517	4,454
<b>Operating income</b>	<b>25,284</b>	<b>43,384</b>	<b>18,100</b>
<b>Non-operating income</b>			
Interest and dividend income	8,301	10,261	1,959
Other	998	1,103	105
<b>Total non-operating income</b>	<b>9,300</b>	<b>11,364</b>	<b>2,064</b>
<b>Non-operating expenses</b>			
Interest expenses	657	708	51
Provision of allowance for doubtful accounts	30	16	(14)
Bad debts expenses	—	10	10
Other	234	764	529
<b>Total non-operating expenses</b>	<b>922</b>	<b>1,498</b>	<b>576</b>
<b>Ordinary income</b>	<b>33,661</b>	<b>53,250</b>	<b>19,589</b>
<b>Extraordinary income</b>			
Gain on sales of investment securities	6,217	9,099	2,882
Other	22	1	(21)
<b>Total extraordinary income</b>	<b>6,240</b>	<b>9,101</b>	<b>2,860</b>
<b>Extraordinary loss</b>			
Loss on valuation of investment securities	108	377	269
Other	3,591	462	(3,128)
<b>Total extraordinary losses</b>	<b>3,699</b>	<b>839</b>	<b>(2,859)</b>
Profit before income taxes	36,202	61,512	25,309
Income taxes-current	8,931	15,542	6,610
Income taxes-deferred	713	1,062	348
<b>Total income taxes</b>	<b>9,645</b>	<b>16,604</b>	<b>6,959</b>
<b>Profit</b>	<b>26,556</b>	<b>44,907</b>	<b>18,350</b>