## FINANCIAL HIGHLIGHTS

**Obayashi Corporation and consolidated subsidiaries**  
For the years ended March 31, 2004 and 2003

<table>
<thead>
<tr>
<th></th>
<th>Japanese Yen (million)</th>
<th>U.S. Dollars (thousands)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>For the year</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Revenues</td>
<td>¥ 1,346,298</td>
<td>$ 12,738,176</td>
</tr>
<tr>
<td>Operating income</td>
<td>¥ 37,975</td>
<td>$ 359,302</td>
</tr>
<tr>
<td>Net income</td>
<td>¥ 21,194</td>
<td>$ 200,527</td>
</tr>
<tr>
<td>Orders received</td>
<td>¥ 1,269,559</td>
<td>$ 12,012,103</td>
</tr>
<tr>
<td>Total assets</td>
<td>¥ 1,821,884</td>
<td>$ 17,237,994</td>
</tr>
<tr>
<td>Shareholders’ equity</td>
<td>¥ 344,273</td>
<td>$ 3,257,390</td>
</tr>
</tbody>
</table>

**Per share data** (in yen and U.S. dollars)

<table>
<thead>
<tr>
<th></th>
<th>¥</th>
<th>¥</th>
<th>$</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net income per share</td>
<td>29.42</td>
<td>4.27</td>
<td>0.28</td>
</tr>
<tr>
<td>Shareholders’ equity per share</td>
<td>477.80</td>
<td>361.47</td>
<td>4.52</td>
</tr>
</tbody>
</table>

*U.S. dollar amounts are translated from Japanese yen, for convenience only, at the rate of ¥105.69 to $1.*
People, Nature and Technology—Weaving a New Spatial Value

CORPORATE STANCE

Our primary raison d’etre is to improve global standards of living while contributing to the advancement of society and development of the world. In order to do this, we must:

1. Refine our creativity and perceptions; then call on the accumulated technology and wisdom of the company to add new value to the concept of space.

2. Expand our individuality; yet respect human frailties.

3. Stay in harmony with nature; blend in with local societies; and put our hearts into creating a more vibrant, richer culture.
History of Obayashi

SINCE 1892
Building on Years of Trust

Establishing the foundation for a construction business

In 1892, our first president, Yoshigoro Ohbayashi, won the bid for construction of the Abe Paper Mill and founded the antecedent of Obayashi Corporation, a civil engineering and construction business. At that time, all industries in Japan were expanding in the process of modernization, with rapidly growing demand for building construction. During this period, Yoshigoro successfully completed construction projects such as the Port of Osaka and the Fifth National Industry Fair, earning recognition of the name Ohbayashi throughout Japan. In 1904, the company changed its name to Ohbayashi Corporation and opened an office in Tokyo. As a limited partnership, we became one of the first incorporated construction companies in Japan. By the end of the Meiji Era, Ohbayashi had demonstrated its advanced technological prowess throughout the nation by undertaking such epoch-making construction projects as the Tokyo Central Station (today’s Tokyo Station) and the 3,388 meter Ikoma Zuido Tunnel.
Expanding business by leaps and bounds

In 1918, Obayashi became a limited stock company, changing its name to Obayashi in 1992 due to the application of the CI-Net industry standard. With the advent of Japan’s construction boom, we went on to handle the construction of major landmarks of the Taisho Era, such as the Nippon Trust Bank head office, the Industrial Bank of Japan head office, the Osaka Building, and the Osaka Mainichi Newspaper head office buildings. Even in the aftermath of the Great Kanto Earthquake, when other buildings sustained serious damage, those constructed by Obayashi, including Tokyo Station and the Industrial Bank of Japan, stood unharmed, winning tremendous customer trust. With the beginning of the Showa Era, full-scale city planning was implemented, transforming Tokyo, Osaka, and other major suburban areas into modern cities and driving Obayashi’s business to expand exponentially. Major construction projects of this period include the section of Osaka’s first subway between Yodoginbashishi and Kita-Kyutaromachi, the Tokyo Imperial Museum (today’s National Science Museum), and the renovation of the Osaka-jo Castle Tower.

Actively developing business inside and outside Japan

During Japan’s postwar reconstruction and recovery period, Obayashi completed a series of projects, including the Nukabira Dam in Hokkaido, a pioneering hydroelectric power generation project, and the Yakuwa Dam in Yamagata. Keeping pace with Japan’s high economic growth, Obayashi built structures such as the Yoyogi National Stadium 2nd Gymnasium. In 1962, we became the first Japanese construction company to work overseas. In 1970, we established our Tokyo Head Office, followed by the completion of the Osaka Obayashi Building, the first ultra-high-rise building in Osaka. Subsequently, we have been involved in large-scale public works projects both in Japan and overseas, including the construction of the Seikan Tunnel and North Shore Outfalls Consolidation Contract N1 & N2. Since the celebration of the 100th anniversary of our foundation in 1991, Obayashi has continued to participate in milestone projects both in Japan and abroad, such as the Kansai International Airport, the Tokyo Wan Aqua-Line, and the Main Stadium for the Sydney Olympics.
Advancing with the 21st Century

Moving the Tokyo Head Office to Shinagawa: toward the creation of new spatial value

In 1999, we moved our Tokyo Head Office to Shinagawa Intercity, from which it began to serve as a new base for Obayashi to provide solutions for the future of humankind and the Earth. At the beginning of the 21st century, we have been involved in the renovation of the Marunouchi Building and other large-scale projects in Tokyo, including those in the Roppongi, Shiodome and Shinagawa areas, as well as in many urban redevelopment projects nationwide, such as the one in the Namba area of Osaka. In our overseas business, we actively pursued global expansion through our participation in such projects as the seismic retrofit project for the Golden Gate Bridge, Taiwan’s bullet train system, and the construction of the passenger terminal building for Thailand’s Suvarnabhumi Airport, which is to become one of the world’s largest international airports.
Establishing Corporate Excellence for Every Stakeholder

With the completion of our 100th fiscal year, April 1, 2003 to March 31, 2004, we are especially pleased to extend our greetings and express gratitude to our stakeholders, whose support has made this achievement possible. The environment for new orders in the construction industry remains difficult, reflecting the continuing decline in public project orders, although private project orders improved, particularly from the manufacturing industry. Under these circumstances, Obayashi increased operating income by 33.3% from the previous year to approximately ¥38.0 billion, mainly due to improved project margins and sales of marketable securities. We also increased net income by 578.4% from the previous year to approximately ¥21.2 billion. Prior to its mandatory application due for fiscal 2005 statements, we started to adopt new accounting standards for the impairment of fixed assets this fiscal year.

To address the importance of shareholder returns, we paid semi-annual dividends of ¥5.00 per share of common stock, bringing the year’s total per-share dividends to ¥8.00 (¥2.00 higher than the previous year).

In response to the challenging business environment, we are committed to implementing measures defined in our “Vision of Corporate Excellence,” which we established last year, to evolve into a highly profitable and constantly growing enterprise.

To this end, we plan to increase orders and improve profitability by practicing “Concurrent Engineering” in every project we undertake. Specifically, we will aggressively promote sales in the fields of renewal, environment, urban revitalization, and large-scale overseas projects. In addition, we intend to develop a new profit base by promoting PFI (Private Finance Initiative) and businesses such as engineering and real estate. We will also enhance strict quality control and cost cutting, and achieve higher productivity through company-wide operational improvements. In the financial area, we aim to improve cash flows through such measures as asset liquidation. Obayashi believes the fulfillment of our social responsibility throughout our business operations is crucial to our corporate mission. We will particularly focus on being actively involved in protecting the environment. Specifically, we will aggressively promote the “Zero Emission” concept to reduce and recycle wastes produced during construction. Our environmental commitments extend to development and application of energy-saving technologies that are effective in both preventing global warming and reducing the life-cycle costs of buildings, and environmental technologies to clean contaminated soil and water. We also intend to enhance awareness of compliance with business ethics and transparency in corporate management, and we will encourage closer association with local communities and cultural events. We are extremely excited about the prospects for our future business endeavors. Under the guidance of our “Vision of Corporate Excellence,” and with your continued support, we are confident that we will achieve our goals and meet your expectations.
Building Construction

Review of Operations

In our building construction business, we erect buildings with diverse purposes and functions, such as offices, hospitals, factories, schools and commercial facilities, with a special emphasis on urban redevelopment projects. Over the past few years, we have been involved in the development of the Marunouchi area and other several large-scale projects in Roppongi, Shiodome, Shinagawa and Namba. In particular, we constructed landmark buildings for each project, such as the Marunouchi Building, Roppongi Hills Mori Tower, and Dentsu Head Office Building. We are playing a central role in the implementation of new urban planning suitable for the 21st century.

Working for the Next Generation

In addition to urban development projects, Obayashi intends to concentrate on fields that represent the most significant customer needs and expectations, including the renewal business, construction of environmentally friendly, energy-efficient buildings, and construction of factories geared to higher productivity. This business field requires broad engineering knowledge, including equipment procurement and operational expertise, along with the technology for realizing shorter construction periods and lower costs. To address these needs, we set up a system for simultaneously promoting business that integrates all internal sections, such as technology development and engineering, sales, design, facilities, purchasing and construction. We will quickly and efficiently execute proposals with high added value.
Shiodome SIO-SITE has attracted significant attention as the location of Tokyo’s largest development project. The Dentsu Head Office Building, featuring beautiful futuristic boomerang-shaped curves, was built in this district. Obayashi, J. Nouvel and J. Jerde collaborated on the design, which resulted in a multifunctional complex corresponding with the new town, including an Office Building characterized by a transparent exterior and a Commercial and Cultural Building featuring Canyon Terrace, created in the image of a rock. This building is named "Caretta Shiodome," taking from the scientific name for the loggerhead sea turtle, and it has become a popular resting place for people who work and live in the city.
Seventeen years after being designated as a redevelopment guidance area and four years since the formation of the redevelopment union, Roppongi Hills—one of Japan’s biggest redevelopment projects—was finally completed. Centered on Roppongi Hills Mori Tower, an ultra-high-rise office building, Roppongi Hills is a complex encompassing a variety of functions in the form of residential space and a hotel, commercial facilities, cultural facilities, a cinema complex, a theater, and a broadcasting center, clearly establishing Roppongi Hills as a cutting-edge cultural city that transmits information to the world.
In Shinagawa, the southern entrance to Tokyo, the Shinagawa Grand Commons was constructed with more than 580,000 m² in total floor area. Five high-rise office buildings and two high-rise condominiums stand within vast grounds exceeding 50,000 m², with a Central Garden located between the Shinagawa Grand Commons and the neighboring Shinagawa Intercity. Here, we have established a space that represents the diversity of nature.

We have also been involved since the initial planning in the redevelopment of the East Exit District of Shinagawa Station. We handled wide-ranging aspects of the redevelopment project in implementing a new town plan that integrates urban functions and abundant natural surroundings by playing a variety of roles, such as creating the master plan to correspond with urban planning, urban infrastructure planning, and environmental assessment.

### Shinagawa Grand Commons

<table>
<thead>
<tr>
<th>Location</th>
<th>Shinagawa and Minato Wards, Tokyo</th>
</tr>
</thead>
<tbody>
<tr>
<td>Functions</td>
<td>Office, housing, shopping, hotel, etc.</td>
</tr>
<tr>
<td>Structure</td>
<td>Total floor area: 584,356 m²</td>
</tr>
<tr>
<td>Basic planning</td>
<td>Obayashi Corporation, Mitsubishi Jisho Sekkei Inc.</td>
</tr>
</tbody>
</table>

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Namba Parks, Osaka’s new place to go, was completed and opened in October 2003. This project is a large-scale commercial complex comprising more than 100 shops and a tall office building on the site of the former Osaka Stadium, located on the south side of Nankai Namba Station. Obayashi participated in this project from the town development planning stage and handled overall project control, as well as design and construction of the commercial block. The terraced commercial block features walkways and staircases that provide access to the greenery and gardens adorning each level, from the first floor to the rooftop. Namba Park has quickly become a popular new sight in Osaka, welcoming visitors to enjoy nature in a major urban setting.
A new urban park was established in Nagoya’s central district of Sakae. The great roof named “SPACESHIP-AQUA” appears to float in the air. A pool of water rests upon the vast glass surface of the roof to create a completely new urban scene. A walkway surrounds the great roof, allowing visitors to stroll in mid-air, 14 meters above ground. A sunken space was constructed on artificial foundations to serve the urban function of bus terminal, while the underground plaza is a public space that generates a sense of freedom as the rays of the sun create waves of light as they pass through the roof water basin. This is a new “oasis” for Nagoya citizens, where one can enjoy sunshine, greenery and water even in the midst of a city.

**OASIS 21**

**Location**
Nagoya City

**Clients**
Nagoya Urban Development Corporation
SAKAЕ PARK PROMOTION Co., Ltd.

**Architect**
Obayashi Corporation

**Structures**
S/FIC
B2/1F
Total floor area: 25,186 m²

**Date of completion**
September 2002
Civil Engineering

Review of Operations

Our civil engineering business comprises a variety of operations that take full advantage of our technological leadership, including work on tunnels, bridges, dams, rivers, and urban civil engineering projects. Over the past few years, we have been engaged in large-scale urban civil engineering projects such as highways, railroads, and airports, handling the construction of a viaduct for the Second Meishin Expressway, Rinkai Line, and the Central Japan International Airport. We are also currently involved in building essential transportation infrastructure for urban regions, including the Second Tomei Expressway, Phase II work for the Kansai International Airport, underground shopping malls, and subways in major cities.

Working for the Next Generation

In addition to these large-scale urban civil engineering projects, Obayashi actively engages in environment-related fields, widely recognized as an expanding market. Technological capability and cost competitiveness are key for such businesses as the construction of disposal plants for general and industrial waste, the renovation of incineration plants, water purification, bottom sludge disposal, soil purification, and biomass. Obayashi responds to customer needs by integrating the efforts of the R&D, marketing, technology and construction divisions to promote proposal-based technical marketing.

Rinkai Line, Oimachi Station and Train Tracks

Location Shinagawa Ward, Tokyo
Client Japan Railway Construction Public Corporation
Engineers Japan Railway Construction Public Corporation
Outline Slurry shield method, 2 tracks, each 430 m in length, 10.3 m in diameter
Date of completion November 2002

The Rinkai Line runs along the oceanfront of Tokyo, connecting Shin-kiha, known for Yumenoshima Park and the timber yard, and Osaki in Shinagawa Ward, through Odaiba. From Osaki onward, it joins the JR Line in a direct route to Shinjuku, Omiya and Kawagoe. Obayashi built Oimachi Station, which serves as a connection to the JR Line and Tokyu Line. The shield method and open cut method were simultaneously applied, since construction work took place underneath a key artery bustling with traffic. The platform and tracks were built by the nesting parent-child shield method, while the station building was constructed by excavating the rotary in front of the station adjacent to the road, and then connecting the two sections underground. The entire length of the Rinkai Line was completed in December 2002, and it is used by many as a railway network that greatly enhances urban transportation.

Special Focus

Insertion and Enlargement
Nesting Parent-Child Shield Method

This construction method is used for digging tunnels with different diameters using inter-lockable shield machines. The “child” machine used to dig the narrower tunnel for the track segment was locked into the doughnut-shaped “mother” machine that continued on to dig the wider tunnel for the platform segment. This was the world’s first application of the technologically challenging nesting parent-child shield method.
Double-Double Tracking Construction Work Between Tobu Hikifune and Narihirabashi (Oshiage), Oshiage Station Segment

Location: Sumida Ward, Tokyo
Client: Tobu Railway Co., Ltd.
Engineers: Tobu Railway Co., Ltd.
Outline: Box culvert length 91 m
Layer 3/3-5 diameters:
- height 20 m, length 43 m
Layer 2/5-7 diameters:
- height 12 m, length 48 m
Underpinning work
Ballasted girder work
Date of completion: March 2003

Nagoya Municipal Subway Route No. 4, Motoyamakita Section

Location: Nagoya City
Client: Nagoya City Traffic Bureau
Engineers: Nagoya City Traffic Bureau
Outline: DOT Tunneling Method
- length 1,238 m
- Outer dimensions of excavated area: diameter 6.52 m, width 11.12 m
Date of completion: March 2003

Special Focus

DOT Tunneling Method

With its spectacle-shaped cross section, the DOT tunneling method, known for the smaller area it occupies, is well-suited for underground excavation in urban areas where there are various limitations. This project involved subterranean excavation beneath a densely populated residential area, so a continuous belt conveyor was used for removing soil to minimize noise and vibration. The method is expected to be utilized in the building of tunnels for a variety of purposes as a basic technology that supports the construction of urban infrastructure.
The Nishinomiya City Overpass Construction Project is intended to address inner-city traffic congestion and improve living environments and urban functions by elevating the Hanshin Electric Railway Line that runs east to west in southern Nishinomiya City, and all phases of the construction work that began in 1980 have been completed. Obayashi was responsible for the Nishinomiya Station segment. Beneath the construction area is a valuable underground water source used for excellent sake in the Nadagogou area, which required constant attention and inspections as well as careful execution to protect the water table. Commercial facilities and a rooftop parking lot have been created within the elevated station segment, which is bustling with station users and local residents.
Kinokawa Barrage

Location: Wakayama City
Client: Ministry of Land, Infrastructures and Transport
Engineers: Ministry of Land, Infrastructures and Transport
Outline:
- Movable barrage
- Total length 542 m
- 5 Water control gates
- 2 Tidal adjustment gates
- 6 Fish channels
- Control bridge
Date of completion: March 2003

Central Japan International Airport Landfill

Location: Tokoname City, Aichi
Client: Aichi Prefecture
Engineers: Aichi Prefecture
Outline:
- Reclaimed landmass
- 6,070,000 m²
- Reclaimed area 40.4 ha
Date of completion: March 2003
Fujinohira Dam

Location: Higashi Matsuura County, Saga
Client: Ministry of Agriculture, Forestry and Fishery
Engineers: Ministry of Agriculture, Forestry and Fishery
Outline: Center impervious zone fill dam
Dam volume: 1,207,000 m³
Dam height: 58.4 m
Dam length: 296.2 m
Date of completion: November 2002

TL12LNG Underground Storage Tank, Tokyo Gas Ougishima Factory

Location: Yokohama City
Client: Tokyo Gas Co., Ltd.
Engineers: Obayashi Corporation
Sumitomo Mitsui Construction Co., Ltd.
Takenaka Corporation
Outline: Storage tank for liquefied natural gas
Capacity: 200,000 kl
Diameter: 71 m
Depth: 51 m
Date of completion: August 2003
The Mass Rapid Transport North East Line was newly built as part of establishing the social infrastructure promoted by the Singaporean government. Obayashi was responsible for constructing the transfer station segment located at the crossing with the existing subway (South North Line). Once the new Circle Line begins operation, the project will become a terminal station for three lines. Above ground, we also erected an office building with two wings that houses the latest facilities. With their glass curtain walls, the twin intelligent buildings radiate a sense of cool relief, lending a fresh appearance to Orchard Road, Singapore’s most famous street.

Review of Operations

Obayashi pursues large-scale overseas projects by fully leveraging its internationally acclaimed technologies, such as its anti-seismic techniques and shield construction method. We are currently involved in a number of national-scale projects, including the construction of Taiwan’s bullet train system, a second international airport in Bangkok, and Vietnam’s Red River Bridge. Since first venturing into Asia about 40 years ago, appreciating the local character of the construction industry, Obayashi has sought technologies that ensure harmony with local communities and build trust in pursuing our overseas business. We strive to adopt construction methods and techniques that are appropriate for regional characteristics and to cultivate a relationship of trust that includes the development of human networks.

Working for the Next Generation

Looking ahead, Obayashi will redouble its overseas efforts through strategic selection and resource concentration to strengthen business development in regions where we can utilize our brand power and technological capabilities. In Southeast Asia and the U.S., in particular, we will actively pursue technological marketing centered on energy-related facilities, shield technologies and engineering technologies. With local human resources as the foundation, we will also focus our attention on cultivating core personnel suitable for overseas project operations.

Overseas Business

Singapore Mass Rapid Transport North East Line Dhoby Ghaut Station, The ATRIUM@ORCHARD

<table>
<thead>
<tr>
<th>Location</th>
<th>Singapore</th>
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</thead>
<tbody>
<tr>
<td>Client</td>
<td>Singapore Land Transport Authority</td>
</tr>
<tr>
<td>Engineers</td>
<td>Obayashi Corporation</td>
</tr>
<tr>
<td>Design</td>
<td>PB Merz and McLellan</td>
</tr>
<tr>
<td>Structures</td>
<td>SAA ARCHITECTS</td>
</tr>
<tr>
<td>Station Building</td>
<td>RC</td>
</tr>
<tr>
<td></td>
<td>B5/10F</td>
</tr>
<tr>
<td></td>
<td>2 buildings</td>
</tr>
<tr>
<td>Underground Station Segment</td>
<td>Open cut method</td>
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<td></td>
<td>Underground parking lot</td>
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<tr>
<td></td>
<td>Repair of existing waterway</td>
</tr>
<tr>
<td></td>
<td>Road construction</td>
</tr>
<tr>
<td>Date of completion</td>
<td>April 2002</td>
</tr>
</tbody>
</table>

The Mass Rapid Transport North East Line was newly built as part of establishing the social infrastructure promoted by the Singaporean government. Obayashi was responsible for constructing the transfer station segment located at the crossing with the existing subway (South North Line). Once the new Circle Line begins operation, the project will become a terminal station for three lines. Above ground, we also erected an office building with two wings that houses the latest facilities. With their glass curtain walls, the twin intelligent buildings radiate a sense of cool relief, lending a fresh appearance to Orchard Road, Singapore’s most famous street.
China Square Central
(Marsh & McLennan Centre)

Location: Singapore
Client: Unicorn Square Ltd.
Architects: Obayashi Corporation
- Basic design: RTKL International
- Final design: ADDP Architects
Structures: RC
- B2/15F
- Total floor area: 59,724 m²
Date of completion: April 2002

Gallop Green

Location: Singapore
Client: Straits Development Pte. Ltd.
Architects: Obayashi Corporation
- Design: ARCHITECTS61
- Structure: C.PLIM
- Facilities: PCR-PERANA
Structures: RC
- B1/4F
- 4 buildings
- Total floor area: 18,632 m²
- 53 residences
Date of completion: September 2002
A condominium of the highest class was completed in Taipei’s sub-city center Hsin Yi area, where the Taipei City Government and financial centers are located. Each residence is spacious, with floor areas between 379.5 m² and 574.2 m². The sub-ground level features a swimming pool and spa, and a garden with a fountain that offers welcome respite to residents. The buildings make abundant use of stone material, not only on the exterior walls, the interior portion of the common space, and the outer structures, but also inside each residence to create a luxurious living space.

<table>
<thead>
<tr>
<th>Hsin Yi Star Building</th>
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<tbody>
<tr>
<td>Location</td>
</tr>
<tr>
<td>Clients</td>
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<tr>
<td></td>
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</tr>
<tr>
<td>Architects</td>
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<td></td>
</tr>
<tr>
<td>Date of completion</td>
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</tbody>
</table>
### AFPD LCD Plant

**Location**  
Singapore

**Client**  
AFPD Pte. Ltd.

**Engineers**  
Construction Division, Toshiba Corporation  
Obayashi Corporation  
Design/structure: RSP  
Facilities: PCR

**Structures**  
RC  
B1/6F  
10 buildings  
Total floor area: 176,326 m²

**Date of completion**  
June 2002

### Sumitomo Electric Optical Fiber and Cable (Shenzhen) Co., Ltd. Plant

**Location**  
Guangdong Province, China

**Client**  
Sumitomo Electric Optical Fiber and Cable (Shenzhen) Co., Ltd.

**Engineers**  
Obayashi Corporation  
Shenzhen General Institute of Architectural Design and Research

**Structures**  
RC  
6F  
3 buildings  
Total floor area: 20,456 m²

**Date of completion**  
August 2002
Mass Rapid Transit Authority of Thailand Chaloem Ratchmongkhon Line-North Section

Location: Bangkok, Thailand
Client: Thailand Mass Rapid Transport Authority

Engineers:
- Obayashi Corporation
- Italian-Thai Development Public Co., Ltd.
- Nishimatsu Construction Co., Ltd.
- Ove Arup & Partners International (Design Consultant)

Structures:
- Section length 11.8 km
- Single track parallel shield tunnel 18 km
- Open cut method tunnel 1 km
- 9 Underground stations
- Parking Lot Building: RC, B1/9F
  - Total area: 79,160 m²
  - Accommodation: 2,180 cars

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Improvement of the National Road Route 9 in Lao P.D.R.

Location: Savannakhet Province, Laos
Client: Ministry of Communication, Transport, Posts and Construction, People’s Democratic Republic of Laos

Engineers: Katahira & Engineers Inc.

Structures:
- Section length: 72.9 km
- Asphalt pavement: 566,000 m²
- Repair of intersection
- Bus terminal, and others

Date of completion: December 2002
Renewal Business

Turning Buildings into Higher-Quality Properties from the Perspective of Life Cycle Management

Presenting Renewal Proposals for a New Era

Today, real estate is assessed on the basis of revenues generated by buildings, which therefore requires that the property possess functions that respond to the times as well as to expectations for safety and durability. It has also become necessary to utilize buildings as a long-term quality product from both an economic and an environmental viewpoint. Given these requirements, Obayashi analyzes building functions and other conditions from the perspective of Life Cycle Management that takes into account the entire lifespan of a building. Based on this analysis, we present renewal proposals that both extend the operational life of a building and enhance its asset value. For example, proposals include transforming buildings into energy-efficient facilities, meeting environmental requirements, providing anti-seismic retrofitting, countering degradation, repurposing buildings, providing infrastructure for new information technologies, or improving the corporate image.

In order to manage buildings as long-term quality properties, we help customers administer their facility assets through a variety of support options such as proposals for long-term repair plans, daily operation and management, compilation of the building’s maintenance records, support for leasing businesses, and planning for financing ventures.

Dai-Hanshin Building

The project involves conducting renewal work while maintaining the daily business operations of the Hanshin Department Store. In addition to completely renovating the exterior facade, we illuminate the building at night to display a simple yet luxurious presence as a symbol of the gateway to Osaka.

Engineering Business

The Total Capability to Meet Increasingly Sophisticated, Complex Customer Needs

Working with Customers to Promote Projects from Planning to Operation and Maintenance

In line with current social and economic changes, corporations are beginning to face an increasingly diverse array of issues. Obayashi provides total capabilities beyond its core businesses of civil engineering and construction to respond to the underlying needs of customers from the early stages of project proposal and planning by fully deploying our construction and engineering technologies as well as our wealth of human resources. For example, for manufacturing and logistics facilities, we use engineering technologies developed in each field of expertise to develop a plan that considers the building and system as a single unit to construct the most efficient system possible.

We are also engaged in the formation of a recycling-oriented economy and society that is safe and secure, and together with our customers we work on building telecommunications and security control systems, on business plans for medical and social welfare facilities, on procurement plans for medical equipment and furniture, and on plans for hospital meal facilities.

Total Project Management

Total Quality Control

We realize total quality control by conducting the entire process under an integrated system, from planning, design, construction, operation, and maintenance to reform.

Shortening the Entire Process

We handle the adjustment and management of specialized tasks on behalf of our customers through collaboration with many vendors, thereby shortening the time required to complete projects.

Economical Cost Distribution

We reduce life cycle costs by controlling the entire process from project planning to reform, through a consistent system that enables economical cost distribution throughout the entire process.

Consulting Planning Design Construction Operation/Maintenance
The Leading Company in Japan’s Domestic PFI Business

Pursuing VFM (Value for Money) Based on Unparalleled Expertise and Achievement

PFI (Private Finance Initiative) is a method for building, managing and maintaining public facilities utilizing the capital, technology and expertise of the private sector to achieve higher efficiency and improved quality in public services. It is a market that has been expanding every year amid a growing need to reduce public-works spending. Obayashi was among the first to participate in overseas projects where the PFI method was introduced before the method reached Japan, including the Sydney Olympic Stadium, which enabled us to accumulate the broad range of expertise required to undertake this business. In Japan as well, we have achieved the leading track record in the industry by winning orders for nine PFI projects. Obayashi also assumed the role of representative in all of these projects, maintaining the alignment of many corporate participants in each stage, from basic planning to design, construction and management, implementing cost control from the perspective of reducing life cycle costs. We seek to maximize VFM (Value for Money), the basic principle of PFI projects, as a proactive participant.

Leading the PFI Market by Utilizing Total Capabilities Encompassing a Solid Financial Foundation and Cross-Sector Network

As an early PFI participant, we have built up a wide-ranging network in the pursuit of VFM that spans diverse industrial sectors in the area of operation, which enables us to organize consortiums that best suit specific project purposes. We are also highly regarded in structured finance for a Special Purpose Company (SPC), and our knowledge and techniques of risk hedging that are crucial to operate projects. We fully apply our comprehensive expertise and skills along with our solid financial foundation in advancing the PFI business. Looking ahead, we will improve the management expertise we are gaining from earlier projects that have entered the maintenance and management phases, and by utilizing such resources we will establish a solid position in the PFI market.

Environmental Business

Highly Regarded, Wide-Ranging Technologies Based on a Wealth of Accomplishments

Advancing Comprehensive Proposals that Provide Value for Our Customers

In the environmental business, where social expectations continue to rise, Obayashi is engaged in the development of various technologies and construction projects within the following themes:

- Countermeasures for soil and underground water contamination
- Water recovery and sludge treatment
- Construction of final waste treatment plants
- Reuse of organic waste
- Rooftop greening

Such environmental businesses require a broad array of technology and experience in problem solving. By envisioning the total process from planning, research and diagnosis, analysis and implementation of countermeasures, to managing maintenance and assessment, Obayashi has successfully gathered experienced engineers. We respond to customers’ needs with precision and speed, and provide comprehensive solutions.

During the Gulf War, over 600 oil wells were destroyed in Kuwait, releasing a massive outflow of oil that contaminated as much as 20,000,000 m³ of soil. Between 1994 and 1999, Obayashi conducted surveys and verification experiments for bioremediation (recovery through living organisms) as part of joint research undertaken by the Kuwait Institute for Scientific Research and the Petroleum Energy Center. As a result, we undertook the purification of approximately 15,000 m³ of contaminated soil and successfully revived the soil to the point of supporting steady plant growth.

*From 2001, operations related to this business have been transferred to the Japan Cooperation Center, Petroleum.
Pursuing Cutting-Edge Technologies to Create a Society of Comfort and Abundance

Responding to the Advanced Technology Needs of the Market

Obayashi actively promotes R&D activities, upholding its corporate stance of refining our creativity and perceptions, then calling on the accumulated technology and wisdom of the company to add new value to the concept of space. Especially in recent years, under the intensifying competition in the construction market, we have concentrated our efforts into two areas: competitive technology and the development of technology demanded by the market. In this context, while developing technology to meet the advanced needs of customers, we are also striving to develop technology-based markets in which we create new opportunities by integrating the accumulated wealth of our cutting-edge methods.

In our R&D activities, we not only pursue a broad range of basic technologies from a medium- to long-term perspective, but also engage in the development of applied and cutting-edge technologies to address more contemporary themes by utilizing our daily marketing information about such issues as environmental concerns, living space, safety and comfort, and higher productivity. Furthermore, in order to realize the practical use of technology, we have been focused on organizing a cross-functional R&D work group comprising experts from each section to enable quick responsiveness to technological innovation and the changing market environment. While maintaining the central role of our proprietary technology, we also actively participate in joint research conducted by industry, government and academic institutions, and we aggressively cultivate alliances with companies in other industrial sectors, in order to develop capabilities that respond to needs that are increasingly diverse, sophisticated and interrelated.

Thus, in our R&D efforts, Obayashi strives to develop cutting-edge technologies for creating a society of comfort and abundance by setting its priorities in relation to the needs of the times and by flexibly implementing them.

Technical Research Institute

The Technical Research Institute, established in 1965, occupies a total area of over 70,000 m², encompassing 14 facilities for research and experimentation, which include the main building. It is considered the world’s most energy-efficient structure. Our Dynamics Research Center, favored by Japanese researchers as one of the largest testing facilities in the country, is a facility for advancing research in the fields of earthquake and geotechnical engineering, fully equipped with a tri-axial shaking table, a geotechnical centrifuge system, a multi-purpose rock mass testing system, and a large-scale cyclic tri-axial testing apparatus. Our Environmental Research Center is equipped with a multipurpose wind tunnel, an acoustic engineering laboratory, and an Environmental Experiment Plaza. High-tech facilities such as the biotechnology laboratory, mechatronics laboratory, and the super-clean room are located within our base-isolated office building. These research facilities and equipment, together with the Geotechnology Center, Concrete Research Center, and Structural Engineering Facility, all serve as the backbone for the development of advanced technology at Obayashi.
3D Cutter Shield

Raising Excavation Efficiency and Lengthen Cutter Bit Operating Life

This shield method arranges the cutter bit at the face of the shield in a step configuration for much enhanced efficiency in excavation and long-distance construction. Compared with conventional shields, stress on the cutter bit is reduced 20% to 30%, thereby extending service life and reducing the frequency of changing bits. Decreased cutter torque facilitates faster excavation.

Seawater Osmosis Intake System

Efficiently utilizing natural resources to secure clear water quality for generations to come

Obayashi is currently constructing Japan’s largest seawater desalination plant in Fukuoka Prefecture utilizing the seawater osmosis intake system. The system collects seawater that seeps into the sand on the ocean floor, and by using our simulation technology we were able to solve the problem of clogging. The method provides the stable long-term intake of crystal clear seawater and it is maintenance-free.

Automated Construction Systems: The Big Canopy System and Automated Building Construction System (ABCS)

Realizing shorter construction periods, improved safety, and energy saving for high-rise buildings by applying factory automation concepts to the construction site

The Big Canopy System is an all-weather automated construction system for reinforced concrete high-rise buildings, a world-leading achievement by Obayashi. The system is aimed at shortening construction periods and improving the safety and productivity of the construction process by applying factory automation concepts to the construction site, including automation, mechanization and computerization. The system has attracted attention along with the existing ABCS (Automated Building Construction System) that is already being applied to high-rise steel structures.
Seismic Retrofit Methods: 3Q-Wall and Fiber Reinforced Plastics

Quick, Quiet and High-Quality retrofit method for building earthquake-resistant walls without closing the facility

Obayashi’s 3Q-Wall is a seismic retrofit method that builds earthquake-resistant walls by simply piling precast blocks along a steel frame and filling with high-strength grout. This method generates less noise and vibration compared to conventional methods, making it suitable for the seismic retrofit of commercial facilities, schools and hospitals. Based on this method, earthquake-resistant walls using FRP (fiber reinforced plastic), similar in strength to steel and lighter than aluminum, have been put to practical use. These walls are recognized as advantageous not only because they can be more quickly built without noise and vibration, but also because of their suitability for various design, lighting and ventilation considerations.

VGT (Variable Geometry Truss)

Creating a variety of freely transformable spaces

VGT (Variable Geometry Truss) is a component technology for constructing parabola antennas for telecommunications satellites and the International Space Station, for which research is currently under way. The technology makes it possible to freely vary the size and shape of usable space by extending or contracting the truss structure. Obayashi promoted joint research with the Institute of Space and Astronomical Science and established the basic technology for applying VGT to ground-based structures. Verifications are currently being made toward the practical use of the basic technology through experiments on large movable monuments and on domed roof structures that can be freely opened and closed.

FRiGATE Total Network System for Buildings

Creating an ideal office environment using advanced network systems

We have developed an essential system for building management and control of electricity, lighting, air conditioning, disaster prevention, and security that employs an open communications protocol, setting it apart from conventional, centralized management systems and facilitating the seamless collaboration of all equipment. Even when using equipment made by different manufacturers, we can create a comfortable office environment and an advanced disaster-prevention and security environment at low cost by providing optimal control to raise the efficiency of facility operation.

Hybrid-Slip Form Method

Enhanced earthquake-resistance and energy efficiency with shorter construction periods for tall bridge piers

The hybrid-slip form method is a construction technology for tall bridge piers that ensures lower cost, reduced energy consumption, quicker construction, and a safe process. The method enhances earthquake-resistance by using composite steel-reinforced concrete structures consisting of steel pipes embedded in concrete with steel bars wrapped around the outer radius in combination with high-performance construction machinery. The method has been applied in a number of bridge pier construction projects in mountainous settings.
Environmental Preservation Activities

Toward a Recycling-Oriented Society for Sustainable Development

Promoting company-wide environmental preservation activities as a responsible enterprise moving forward in this century of the environment

“Harmony with Nature” being one of our fundamental corporate policies, Obayashi established the Global Environment Department in 1990. Since the formulation of our “Action Plan for Sustainable Development” in 1992, we have set new goals for each fiscal year. We also instituted the “Obayashi Corporation Environmental Policy” in November 1997. As a responsible enterprise moving forward in this century of the environment, and as a leader in the construction industry that comes into close contact with the global environment through infrastructure projects and the construction of industrial facilities, we are taking every step possible to preserve the environment, with an emphasis on reducing carbon dioxide emissions, measures against construction wastes, green purchasing, and measures against hazardous chemical substance usage and emissions. In order to continuously and systematically promote these activities, the Tokyo Head Office acquired ISO 14001 certification in 1998, and in March 1999 all Obayashi branches and organizations acquired certification. From top management to individual employees, we are building and promoting an Environmental Management System (EMS) under which every corporate activity is pursued as another step toward achieving a recycling-oriented society.

Obayashi Corporation Environmental Policy

Principles

We, OBA YASHI CORPORATION, regard our active involvement in environmental matters and continual improvement in relation to such involvement as an integral part of our management, and in all our undertakings, we will fully take account of environmental impact of our activities and make efforts to preserve the environment, and thus, we will contribute to building up society with sustainable development.

Reduction in Carbon Dioxide Emissions

Through our Life Cycle Assessment (LCA) of buildings and cities, we implement energy conservation at construction sites and buildings to extend the life spans of buildings, and we select ecological materials and measures to reduce carbon dioxide, emissions. At the construction stage, we research over 100 sites nationwide to clearly quantify carbon dioxide emissions. We also conduct measurements of the reduced levels of carbon dioxide, achieved through the use of ecological materials and technologies for conserving natural resources and energy that were adopted at the engineering stage, to confirm their reduced impact on the environment.

Measures against Construction Wastes

Our basic strategy for eliminating construction wastes consists of reducing wastes, promoting recycling, and appropriate treatment of wastes. Our aim is to achieve “Zero Emissions”—100% recycling—with regard to wastes generated by construction, and we have set specific quantitative targets, such as reducing mixed waste to less than 10 kg per square meter and cutting back construction waste to less than 19 kg per square meter at building sites by 2005. To disseminate these activities nationwide, we designate “Zero Emission Model Sites” in various regions.

Green Purchasing

In the area of office supplies, we have implemented the green purchasing standard and guideline for office material and office equipment since FY2000. In the area of design, we have promoted the selection of ecological materials by utilizing the Environmentally Conscious Design Data Sheet since FY1999. In the area of construction, our green purchasing guidelines for construction materials and equipment, designating 62 products as resources and equipment to be used at construction sites, have been implemented since FY2001. Obayashi will continue to expand the list of products for green purchasing and the setting of quantitative targets for the use of ecological resources.

Measures against Hazardous Chemical Substances

Following enforcement of the Pollutant Release and Transfer Register (PRTR) Law in April 2001, our Machinery Works and Technical Research Institute have endeavored to reduce the use of hazardous chemical substances and to establish a set of Material Safety Data Sheets (MSDS). Furthermore, as part of our effort to reduce emissions of hazardous substances, in June 2000 we changed all pigments in paint used in construction machinery owned by Obayashi to non-chrome and non-lead pigments. Since FY2000, we have been conducting voluntary testing of pollution in soil and subterranean reservoirs on lands owned by the company, in accordance with the “Survey and Countermeasure Guidelines for Soil and Groundwater Contamination” set out by the Ministry of the Environment. We are also involved in indoor environmental issues, such as the “sick house” syndrome and chemical sensitivity.
MAJOR WORKS

Public Buildings / Office Buildings  P35
Medical Facilities / Educational Facilities / Sports Facilities  P36
Hotels / Commercial Facilities  P37
Historic Buildings / Houses / Plants  P38
Roads / Bridges / Railways / Dams  P39
Power Plants / Treatment Facilities / Waterworks  P40
Overseas Works  P41
Public Buildings / Office Buildings

NHK Osaka Broadcasting Station•Osaka Museum of History

NEC Tamagawa Renaissance City (I)

Osaka Nakanoshima National Government Building

Miyagi Prefectural Library

Tokyo Broadcasting System (TBS) Center

Harumi Island Triton Square

Shinagawa Intercity
Medical Facilities / Educational Facilities / Sports Facilities

Keio University Faculty of Science and Technology Yagami New Building
Osaka Dome
Shizuoka Stadium Ecopa
Kobe Wing Stadium (Phase 1)
Kanto Medical Center NTT EC
National Okayama Medical Center
National Okayama Medical Center School of Nursing
Hotels / Commercial Facilities

Kyoto Station Building

TIMES SQUARE Building

Yokohama Bay Sheraton Hotel & Towers

Laguna Gamagori Lagunasia

Hakata Riverain East Site

Hyatt Regency Osaka

Kagaya, Setsu-Getsu-Ka
Historic Buildings / Houses / Plants

The Nikko Tamoizawa Imperial Villa Memorial Park Main House

Osaka-jo Castle “The retrofit work of Heisei”

Renovation of the U.S. Ambassador’s Residence, U.S. Embassy, Tokyo, Japan

Bellevue Tower Koton • Koton Tower Plaza

Canon Inc. Toride Plant 98A•B-1 Building

Kanazawa Castle Park
Hashzume-mon Tsuchuki Yagura/Gojukken Nagaya
Roads / Bridges / Railways / Dams

Tokyo Wan Aqua-Line

Akashi Kaikyo Bridge (Kobe Side Anchorage)

Tokyo Municipal Subway Oedo Line, Gaien-Yoyogi Site

The Second Tomei Expressway Miyakodagawa Bridge

Tomisato Dam
Power Plants / Treatment Facilities / Waterworks

Onawashi-Koen Regulating Reservoir (Main Tunnel)

Kyushu Electric Power Co., Inc. Genkai Nuclear Power Station Units 3, 4

Shikoku Electric Power Co., Inc. Tachibana-wan Thermal Power Station, Chimney

The Metropolitan Area Outer Discharge Channel-Tunnel Contract No.1

Tokyo Electric Power Co., Inc. Chiba Thermal Power Station

Toshima Incineration Plant
Overseas Works

Indo-Japan Friendship Nizamuddin Bridge (India)

Melbourne City Link (Australia)

Taipei Metropolitan Area Rapid Transit Systems, Hsintien Line Contract 218 (Taiwan)

PWC Building (Singapore)

Great Eastern Centre (Singapore)

Stadium Australia (Australia)
Corporate Profile

Founded: January 25, 1892
Paid-In Capital: ¥57,752,671,801 (March 2004)

Obayashi Business
1. Contracting for construction work
2. Regional, urban, oceanic, and environmental development; other business relating to construction
3. Engineering and managing related to the preceding two items, including research, planning, designing, and supervising
4. Housing business
5. Sale, purchase, exchange, lease, brokering, ownership, caretaking and utilization of real estate
6. Planning, construction, maintenance, and management of roads, harbors, waterworks and drainage, government office buildings, educational and cultural facilities, waste disposal facilities, medical facilities, and other public facilities
7. Business related to environmental pollution restoration, such as purification of soils, river, lake, and marsh beds, and collection, shipment, and treatment of general and industrial waste
8. Power generation, and supply of electricity and heat
9. Manufacture, supply, sale, and lease of construction machinery and equipment, and materials and equipment for temporary work
10. Manufacture and sale of concrete products for construction, fireproof or nonflammable building materials, materials for construction, materials for the interior and exterior of buildings, furniture and wooden products for buildings, and sale of civil engineering and buildings materials
11. Maintenance and care of buildings and related facilities; security and guard services
12. Acquisition, development, licensing for use, and sale of software industrial properties and providing know-how related to the utilization of computers
13. Information processing services; providing information and supply of telecommunication circuits
14. Sale, lease, and maintenance of electronic office machinery and equipment, including computers
15. Management of health, medical, athletic and leisure facilities, hotels and restaurants, and travel agencies
16. Sale of Medical Machinery and tools
17. Temporary Personnel Placement Agency Business under the Temporary Personnel Placement Agency Act
18. Operation of insurance agencies under the Automobile Accident Compensation Security Act and of non-life insurance agencies
19. Landscaping, gardening, and horticulture
20. Loans, guarantees, and other financial activities
21. Consulting related to any of the preceding items
22. Activities related to any of the preceding items

Number of Employees: 9,960 (March 2004)

The Board of Directors
CHAIRMAN
Takeo Obayashi

PRESIDENT
Shinji Mukasa

EXECUTIVE VICE PRESIDENTS
Tadashi Uehara
Norio Wakimura
Eiji Noma

SENIOR MANAGING DIRECTORS
Yoshihisa Obayashi
Yoshieido Kurata
Shoji Kuwahara
Yoshihiko Tamiya
Jumpei Morimoto
Shiro Takagi
Sumikichi Ito
Toshihatsu Nishino
Akira Nakatani
Yoshitaka Hara

MANAGING DIRECTORS
Takekazu Mizumaki
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Haruo Tsukagoshi
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DIRECTORS
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Hideo Goto
Tadahiko Noguchi
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CORPORATE AUDITORS
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(July 2004)
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NAIGAI TECHNOS CORPORATION
NAIGAI KENZAI CORPORATION
SCHOBETON-JAPAN CO., LTD.
OAK SETSUBI CORPORATION

**REAL ESTATE**
OBAYASHI REAL ESTATE CORPORATION

**BUILDING MAINTENANCE**
TOYO BUILDING SERVICE CORPORATION
OAK BUILDING SERVICE CORPORATION

**GOLF CLUB & RESTAURANT**
MUTSUZAWA GREEN CO., LTD.
MIYAGI GREEN CO., LTD.
SANYO GREEN CO., LTD.
OAK ENTERPRISE CO., LTD.

**OTHERS**
SOMA ENVIRONMENT SERVICE CORPORATION
ATELIER G&D CORPORATION
OAK L.C.E. CORPORATION
OAK INFORMATIONS SYSTEM CORPORATION
OC FINANCE CORPORATION

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