## OBAYASHI CORPORATION

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## Report of Independent Auditors

The Board of Directors
OBAYASHI CORPORATION

We have audited the accompanying consolidated balance sheets of OBAYASHI CORPORATION and consolidated subsidiaries as of March 31, 2005 and 2004, and the related consolidated statements of income, shareholders' equity and cash flows for the years then ended, all expressed in yen. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of OBAYASHI CORPORATION and consolidated subsidiaries at March 31, 2005 and 2004, and the consolidated results of their operations and their cash flows for the years then ended in conformity with accounting principles generally accepted in Japan.

The U.S. dollar amounts in the accompanying consolidated financial statements with respect to the years ended March 31, 2005 and 2004 are presented solely for convenience. Our audits also included the translation of yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made on the basis described in Note 3 to the consolidated financial statements.

Ernst \& Young Shin Nihon
Shin nihon
June 30, 2005

## Consolidated Balance Sheets

OBAYASHI CORPORATION
March 31, 2005 and 2004

ASSETS

|  | Japanese Yen (million) |  | U.S. Dollars (thousand) |  |
| :---: | :---: | :---: | :---: | :---: |
|  | FY 2005 | FY 2004 | FY 2005 | FY 2004 |
| CURRENT ASSETS: |  |  |  |  |
| Cash and deposits (Notes 6 and 10).................................. | ¥ 111,586 | ¥ 104,969 | \$ 1,039,071 | \$ 977,460 |
| Notes and accounts receivable, trade (Note 6) ..................... | 313,259 | 282,302 | 2,917,026 | 2,628,757 |
| Marketable securities (Note 4).......................................... | 8,031 | 21 | 74,784 | 195 |
| Inventories (Notes 5 and 6)............................................... | 470,572 | 466,421 | 4,381,898 | 4,343,241 |
| Deferred tax assets(Note 9)............................................ | 39,211 | 37,578 | 365,130 | 349,920 |
| Other current assets (Note 7)........................................... | 131,042 | 139,545 | 1,220,241 | 1,299,427 |
| Allowance for doubtful receivables | $(1,184)$ | $(1,240)$ | $(11,028)$ | $(11,550)$ |
|  | 1,072,517 | 1,029,596 | 9,987,122 | 9,587,450 |

PROPERTY AND EQUIPMENT:

| Land (Note 7). | 250,334 | 251,986 | 2,331,078 | 2,346,458 |
| :---: | :---: | :---: | :---: | :---: |
| Buildings and structures (Notes 6 and 7). | 216,746 | 218,787 | 2,018,301 | 2,037,312 |
| Machinery, equipment and vehicles (Note 6)...................... | 71,313 | 70,314 | 664,060 | 654,755 |
| Construction in progress (Note 6)........................................... | 3,583 | 1,227 | 33,366 | 11,430 |
| Accumulated depreciation................................................ | $(171,215)$ | $(168,488)$ | $(1,594,335)$ | $(1,568,939)$ |
| Net property and equipment | 370,761 | 373,826 | 3,452,470 | 3,481,016 |


| INVESTMENTS AND OTHER ASSETS: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Investment securities (Note 4).......................................... | 337,066 | 343,224 | 3,138,713 | 3,196,056 |
| Investments in affiliates. | 2,246 | 2,175 | 20,914 | 20,254 |
| Long-term loans receivable (Note 7).............................................. | 25,278 | 31,891 | 235,388 | 296,960 |
| Deferred tax assets (Note 9). | 4,561 | 6,966 | 42,471 | 64,867 |
| Other. | 34,678 | 39,776 | 322,920 | 370,384 |
| Allowance for doubtful receivables. | $(4,845)$ | $(5,570)$ | $(45,123)$ | $(51,873)$ |
|  | 398,984 | 418,462 | 3,715,283 | 3,896,648 |
|  | \# 1,842,262 | $¥ 1,821,884$ | \$ 17,154,875 | \$16,965,114 |


|  | Japanese Yen (million) |  | U.S. Dollars (thousand) |  |
| :---: | :---: | :---: | :---: | :---: |
|  | FY 2005 | FY 2004 | FY 2005 | FY 2004 |
| CURRENT LIABILITIES: |  |  |  |  |
| Short-term borrowings (Note 6)................................................. | ¥ 130,977 | ¥ 184,198 | \$ 1,219,636 | \$ 1,715,220 |
| Current portion of long-term debt (Notes 6 and 7)................ | 32,083 | 53,783 | 298,751 | 500,819 |
| Current portion of PFI project finance loan (Note 6)............... | 827 | 430 | 7,697 | 4,008 |
| Notes and accounts payable, trade.................................... | 504,997 | 441,920 | 4,702,455 | 4,115,092 |
| Income taxes payable.............................................................. | 15,462 | 8,042 | 143,984 | 74,886 |
| Advances received on uncompleted construction contracts, real estate and other- | 328,406 | 348,894 | 3,058,071 | 3,248,850 |
| Accrued expenses......................................................... | 17,063 | 16,009 | 158,886 | 149,077 |
| Other current liabilities-..................................................... | 134,617 | 134,243 | 1,253,538 | 1,250,049 |
| Total current liabilities ........................................................... | 1,164,432 | 1,187,519 | 10,843,018 | 11,058,001 |
| LONG-TERM LIABILITIES: |  |  |  |  |
| Long-term debt (Notes 6 and 7)........................................ | 141,373 | 126,169 | 1,316,446 | 1,174,865 |
| PFI project finance loan (Note 6)....................................... | 21,988 | 12,323 | 204,750 | 114,754 |
| Deferred tax liabilities (Note 9)........................................... | 9,970 | 12,132 | 92,841 | 112,970 |
| Deferred income taxes on reserve for land revaluation (Note 9). | 24,716 | 23,650 | 230,153 | 220,224 |
| Reserve for retirement benefits (Note 8)............................ | 69,413 | 65,907 | 646,367 | 613,712 |
| Other long-term liabilities............................................................. | 26,610 | 31,191 | 247,784 | 290,449 |
| Total long-term liabilities ............................................. | 294,070 | 271,372 | 2,738,341 | 2,526,974 |
| MINORITY INTERESTS ..................................................................... | 19,459 | 18,720 | 181,197 | 174,315 |
| SHAREHOLDERS' EQUITY (Notes 11 and 16): |  |  |  |  |
| Common stock : |  |  |  |  |
| Authorized; 1,224,335,000 shares |  |  |  |  |
| Issued; 721,509,646 shares.......................................... | 57,753 | 57,753 | 537,784 | 537,784 |
| Capital surplus | 41,705 | 41,705 | 388,354 | 388,354 |
| Retained earnings. | 125,872 | 108,221 | 1,172,101 | 1,007,740 |
| Reserve for land revaluation......................................................... | 35,085 | 34,143 | 326,709 | 317,936 |
| Unrealized holding gains on securities............................... | 105,370 | 103,866 | 981,188 | 967,187 |
| Foreign exchange translation adjustments.......................... | (980) | $(1,096)$ | $(9,122)$ | $(10,202)$ |
| Treasury stock at cost: |  |  |  |  |
| 1,285,378 shares in 2005 and |  |  |  |  |
| 976,546 shares in 2004.......................................... | (504) | (319) | $(4,695)$ | $(2,975)$ |
| Total shareholders' equity............................................. | 364,301 | 344,273 | 3,392,319 | 3,205,824 |

CONTINGENT LIABILITIES (Note 15)
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY
$\mathbf{\# 1 , 8 4 2 , 2 6 2} \quad ¥ 1,821,884 \mathbf{\$ 1 7 , 1 5 4 , 8 7 5} \quad \$ 16,965,114$

[^0]
## Consolidated Statements of Income

|  | Japanese Yen (million) |  | U.S. Dollars (thousand) |  |
| :---: | :---: | :---: | :---: | :---: |
|  | FY 2005 | FY 2004 | FY 2005 | FY 2004 |
| REVENUES (Note 12). | ¥ 1,404,640 | $¥ 1,346,298$ | \$ 13,079,805 | \$12,536,529 |
| COST OF REVENUES | 1,285,377 | 1,227,666 | 11,969,242 | 11,431,848 |
| Gross profit-................................................................. | 119,263 | 118,632 | 1,110,563 | 1,104,681 |
| SELLING, GENERAL AND |  |  |  |  |
| ADMINISTRATIVE EXPENSES............................................. | 75,907 | 80,657 | 706,838 | 751,067 |
| Operating profit.................................................... | 43,356 | 37,975 | 403,725 | 353,614 |
| OTHER INCOME(EXPENSES): |  |  |  |  |
| Interest and dividend income $\cdots$......................................... | 5,046 | 4,391 | 46,986 | 40,890 |
| Exchange gains (losses), net-.................................................. | 299 | $(1,597)$ | 2,788 | $(14,871)$ |
| Interest expense | $(3,439)$ | $(4,232)$ | $(32,019)$ | $(39,408)$ |
| Gain on sales of investment securities | 10,324 | 7,344 | 96,134 | 68,390 |
| Loss on write-down of investments in securities................. | (768) | (842) | $(7,156)$ | $(7,844)$ |
| Impairment loss on fixed assets- | - | $(5,299)$ | - | $(49,343)$ |
| Loss on write-down of real estate for sale........................... | $(9,108)$ | $(1,441)$ | $(84,810)$ | $(13,414)$ |
| Other, net-..................................................................... | $(1,662)$ | 1,958 | $(15,478)$ | 18,233 |
| Total-................................................................ | 692 | 282 | 6,445 | 2,633 |
| INCOME BEFORE INCOME TAXES ..................................... | 44,048 | 38,257 | 410,170 | 356,247 |
| INCOME TAXES (Note 9) : |  |  |  |  |
| Current | 19,314 | 8,735 | 179,843 | 81,343 |
| Deferred...................................................................... | $(1,364)$ | 8,311 | $(12,698)$ | 77,395 |
| Total-................................................................. | 17,950 | 17,046 | 167,145 | 158,738 |
| MINORITY INTERESTS...................................................... | $(1,021)$ | (17) | $(9,515)$ | (157) |
| NET INCOME..................................................................... | ¥ 25,077 | $¥ \quad 21,194$ | \$ 233,510 | \$ 197,352 |
| PER SHARE DATA (Note 16): <br> Net income: | Japanese Yen |  | U.S. Dollars |  |
|  |  |  |  |  |
| Basic....................................................................................... | \# 34.81 | $¥ 29.42$ | \$ 0.32 | \$ 0.27 |
| Diluted-.......................................................................... | - | 29.37 | - | 0.27 |

The accompanying notes to the consolidated financial statements are an integral part of these statements.
U.S.Dollar amounts are translated from yen, for convenience only, at the rate of US\$1=¥107.39.

# Consolidated Statements of Shareholders' Equity 

OBAYASHI CORPORATION
For the years ended March 31, 2005 and 2004

|  | Japanese Yen (million) |  | U.S. Dollars (thousand) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY 2005 | FY 2004 |  | FY 2005 |  | FY 2004 |
| COMMON STOCK (Note 11): |  |  |  |  |  |  |
| Balance at beginning of year............................................. | ¥ 57,753 | ¥ 57,753 | \$ | 537,784 | \$ | 537,784 |
| Balance at end of year.............................................. | ¥ 57,753 | $¥ 57,753$ | \$ | 537,784 | \$ | 537,784 |
| CAPITAL SURPLUS (Note 11): |  |  |  |  |  |  |
| Balance at beginning of year | ¥ 41,705 | ¥ 41,695 | \$ | 388,354 | \$ | 388,252 |
| Gains on sales of treasury stock....................................... | - | 10 |  | - |  | 102 |
| Balance at end of year............................................. | ¥ 41,705 | $¥ 41,705$ | \$ | 388,354 | \$ | 388,354 |
| RETAINED EARNINGS (Note 11): |  |  |  |  |  |  |
| Balance at beginning of year................................................... | ¥108,221 | ¥ 92,225 |  | ,007,740 | \$ | 858,794 |
| Net income for the year. | 25,077 | 21,194 |  | 233,510 |  | 197,352 |
| Cash dividends paid. | $(6,482)$ | $(4,318)$ |  | $(60,361)$ |  | $(40,211)$ |
| Bonuses to directors and corporate auditors....................... | (2) | (23) |  | (15) |  | (218) |
| Reversal of reserve for land revaluation.............................. | (942) | (857) |  | $(8,773)$ |  | $(7,977)$ |
| Balance at end of year................................................... | ¥125,872 | $¥ 108,221$ |  | ,172,101 |  | ,007,740 |
| RESERVE FOR LAND REVALUATION: |  |  |  |  |  |  |
| Balance at beginning of year............................................. | \# 34,143 | ¥ 33,332 | \$ | 317,936 | \$ | 310,378 |
| Reversal of reserve for land revaluation.............................. | 942 | 857 |  | 8,773 |  | 7,977 |
| Effect of change in the statutory tax rate............................ | - | (46) |  | - |  | (419) |
| Balance at end of year. | ¥ 35,085 | $¥ 34,143$ | \$ | 326,709 | \$ | 317,936 |
| UNREALIZED HOLDING GAINS ON SECURITIES: |  |  |  |  |  |  |
| Balance at beginning of year............................................. | ¥103,866 | ¥ 37,116 | \$ | 967,187 | \$ | 345,622 |
| Increase...................................................................... | 1,504 | 66,750 |  | 14,001 |  | 621,565 |
| Balance at end of year................................................... | ¥105,370 | $¥ 103,866$ | \$ | 981,188 | \$ | 967,187 |
| FOREIGN EXCHANGE TRANSLATION ADJUSTMENTS: |  |  |  |  |  |  |
| Balance at beginning of year. | \# $(1,096)$ | $¥(1,314)$ | \$ | $(10,202)$ | \$ | $(12,240)$ |
| Increase. | 116 | 218 |  | 1,080 |  | 2,038 |
|  | ¥ (980) | $¥(1,096)$ | \$ | $(9,122)$ | \$ | $(10,202)$ |
| TREASURY STOCK: |  |  |  |  |  |  |
| Balance at beginning of year | ¥ (319) | $¥$ (447) | \$ | $(2,975)$ | \$ | $(4,160)$ |
| Purchases of treasury stock | (185) | (73) |  | $(1,719)$ |  | (684) |
| Sales of treasury stock. | - | 201 |  | - |  | 1,869 |
| Other................................................................................. | (0) | - |  | (1) |  | - |
| Balance at end of year............................................... | ¥ (504) | $¥ \quad(319)$ | \$ | $(4,695)$ | \$ | $(2,975)$ |

[^1]
# Consolidated Statements of Cash Flows 

OBAYASHI CORPORATION
For the years ended March 31, 2005 and 2004

|  | Japanese Yen (million) |  | U.S. Dollars (thousand) |  |
| :---: | :---: | :---: | :---: | :---: |
|  | FY 2005 | FY 2004 | FY 2005 | FY 2004 |
| OPERATING ACTIVITIES: |  |  |  |  |
| Income before income taxes. | ¥ 44,048 | $¥ 38,257$ | \$ 410,170 | \$ 356,247 |
| Adjustments to reconcile income before income taxes to net cash provided by operating activities: |  |  |  |  |
| Depreciation and amortization....................................... | 11,789 | 11,421 | 109,776 | 106,353 |
| Allowance for doubtful receivables................................... | (733) | (890) | $(6,821)$ | $(8,283)$ |
| Reserve for retirement benefits...................................... | 3,348 | $(2,198)$ | 31,174 | $(20,466)$ |
| Net gain on sales and disposal of property and equipment and marketable and investment securities. | $(9,784)$ | $(7,842)$ | $(91,106)$ | $(73,026)$ |
| Loss on write-down of marketable and investment securities.... | 768 | 842 | 7,156 | 7,844 |
| Loss on write-down of real estate for sale........................ | 9,108 | 1,441 | 84,810 | 13,414 |
| Impairment loss on fixed assets.................................... | - | 5,299 | - | 49,343 |
| Undistributed earnings of affiliate .................................. | (37) | (107) | (348) | (998) |
| Changes in assets and liabilities |  |  |  |  |
| Trade receivables | $(30,427)$ | 64,410 | $(283,328)$ | 599,772 |
| Inventories | $(2,556)$ | 86,603 | $(23,803)$ | 806,431 |
| Other current assets | $(3,603)$ | 33,030 | $(33,551)$ | 307,567 |
| Trade payables | 63,041 | $(64,120)$ | 587,030 | $(597,074)$ |
| Advances received on uncompleted construction contracts, real estate and other $\qquad$ | $(20,472)$ | $(78,583)$ | $(190,636)$ | $(731,752)$ |
|  | 1,053 | 453 | 9,809 | 4,216 |
| Other current liabilities | $(5,367)$ | $(27,494)$ | $(49,980)$ | $(256,018)$ |
| Other- | 2,054 | $(21,243)$ | 19,125 | $(197,812)$ |
| Sub total.................................................................. | 62,230 | 39,279 | 579,477 | 365,758 |
| Interest and dividend received. | 5,200 | 4,625 | 48,418 | 43,068 |
| Interest paid | $(3,472)$ | $(4,185)$ | $(32,335)$ | $(38,969)$ |
| Income taxes paid-...................................................... | $(11,908)$ | $(1,127)$ | $(110,884)$ | $(10,498)$ |
| Net cash provided by operating activities.................... | 52,050 | 38,592 | 484,676 | 359,359 |
| INVESTING ACTIVITIES: |  |  |  |  |
| Purchases of marketable and investment securities and investments in affiliates. | $(4,750)$ | $(3,366)$ | $(44,228)$ | $(31,348)$ |
| Proceeds from sales of marketable and investment securities and investments in affiliates. | 16,550 | 31,187 | 154,111 | 290,408 |
| Proceeds from sales of property and equipment................. | 2,766 | 6,566 | 25,755 | 61,145 |
| Purchases of property and equipment............................... | $(22,159)$ | $(11,183)$ | $(206,345)$ | $(104,131)$ |
| Proceeds from collection of loans. | 21,032 | 3,171 | 195,849 | 29,528 |
| Loans receivables made.................................................. | $(3,367)$ | $(3,916)$ | $(31,349)$ | $(36,469)$ |
| Net proceeds from (payments for) acquisition of subsidiaries......... | 491 | (492) | 4,569 | $(4,585)$ |
| Other............................................................................. | 609 | (220) | 5,674 | $(2,045)$ |
| Net cash provided by investing activities..................... | 11,172 | 21,747 | 104,036 | 202,503 |
| FINANCING ACTIVITIES: |  |  |  |  |
| Short-term borrowings .................................................... | $(52,475)$ | $(24,542)$ | $(488,643)$ | $(228,531)$ |
| Commercial paper......................................................... | - | $(10,000)$ | - | $(93,119)$ |
| Proceeds from long-term debt.......................................... | 17,020 | 33,410 | 158,493 | 311,109 |
| Repayment of long-term debt.......................................... | $(33,943)$ | $(73,551)$ | $(316,073)$ | $(684,901)$ |
| Proceeds from issue of bonds ............................................... | 30,000 | 30,000 | 279,356 | 279,356 |
| Redemption of bonds | $(20,000)$ | $(20,969)$ | $(186,237)$ | $(195,260)$ |
| Proceeds from PFI project finance loan debt....................... | 10,641 | 2,047 | 99,091 | 19,068 |
| Repayment of PFI project finance loan debt....................... | (580) | (376) | $(5,406)$ | $(3,500)$ |
| Cash dividends................................................................ | $(6,482)$ | $(4,318)$ | $(60,361)$ | $(40,211)$ |
| Other............................................................................. | (352) | 444 | $(3,281)$ | 4,135 |
| Net cash used in financing activities | $(56,171)$ | $(67,855)$ | $(523,061)$ | $(631,854)$ |
| Effect of exchange rate changes on cash and cash equivalents...... | 187 | (511) | 1,748 | $(4,755)$ |
| Net increase (decrease) in cash and cash equivalents........... | 7,238 | $(8,027)$ | 67,399 | $(74,747)$ |
| Cash and cash equivalents at beginning of the year.............. | 103,544 | 107,424 | 964,182 | 1,000,314 |
| Increase due to inclusion of new subsidiaries in consolidation........ | - | 4,147 | - | 38,615 |
| Cash and cash equivalents at end of the year (Note 10)............ | ¥ 110,782 | $¥ 103,544$ | \$ 1,031,581 | \$ 964,182 |

[^2]U.S.Dollar amounts are translated from yen, for convenience only, at the rate of US\$1=¥107.39.

# Notes to Consolidated Financial Statements <br> OBAYASHI CORPORATION 

For the years ended March 31, 2005 and 2004

## 1. Basis of presenting consolidated financial statements

(a) The accompanying consolidated financial statements of OBAYASHI CORPORATION (the "Parent Company" or the "Company") and subsidiaries are prepared on the basis of accounting principles generally accepted in Japan, which are different in certain respects as to the application and disclosure requirements of International Financial Reporting Standards, and are compiled from the consolidated financial statements prepared by the Company as required by the Securities and Exchange Law of Japan. For the purposes of this report, certain reclassifications have been made to present the accompanying consolidated financial statements in a format which is familiar to readers outside Japan. In addition, certain amounts in the prior years' financial statements have been reclassified to conform to the current years' presentation. The Parent company has prepared the consolidated statements of shareholders'equity and certain additional financial information for the purpose of inclusion in this report although such statements and information are not customarily prepared in Japan.
(b) The Parent Company had 62 subsidiaries as of March 31, 2005 (66 as of March 31, 2004). The consolidated financial statements as of and for the years ended March 31, 2005 and 2004 included the accounts of the Parent Company and all subsidiaries (together "the Companies"). All significant intercompany accounts and transactions have been eliminated. Investments in all affiliates (20 companies for 2005, and 21 companies for 2004) are accounted for by the equity method of accounting. Differences between the cost and underlying net equity of investments in consolidated subsidiaries and other companies accounted for by the equity method are charged or credited to income as they occur.

## 2. Summary of significant accounting policies

(a) Recognition of revenues and related costs

Revenues from construction contracts and the related costs are recorded on a completed-contract basis, except for those related to largescale contracts with long-term construction periods of 2 years or more and contracted amounts of $¥ 5$ billion or more which are recognized by the percentage-of-completion method.
(b) Foreign currency translation

The balance sheet accounts of the foreign consolidated subsidiaries are translated into yen at the rates of exchange in effect at the balance sheet date, except for the components of shareholders' equity which are translated at their historical exchange rates. Revenue and expense accounts are translated at the rates of exchange in effect at the balance sheet date.
(c) Cash equivalents

All highly liquid investments, generally with a maturity of three months or less when purchased, which are readily convertible into known amounts of cash and are so near maturity that they represent only an insignificant risk of any change in value attributable to changes in interest rates, are considered cash equivalents.
(d) Marketable securities and investment securities Securities are classified into two categories: held-to-maturity and other securities. Held-to-maturity securities are carried at amortized cost. Marketable securities classified as other securities are carried at fair value with changes in unrealized holding gain or loss, net of the applicable income taxes, included directly in shareholders' equity.
Non-marketable securities classified as other securities are carried at cost. Cost of securities sold is determined by the moving average method.
(e) Inventories

Inventories other than materials and supplies are stated at cost as determined on a specific project basis. Materials and supplies are stated at cost as determined by the first-in first-out method.
(f) Property and equipment

Property and equipment are stated principally at cost. Depreciation is computed principally by the declining-balance method over the estimated useful lives of the respective assets as follows:
Buildings and structures:3-50 years
Machinery, equipment and vehicles : 3-15 years
(g) Reserve for retirement benefits

Reserve for retirement benefits for employees is provided mainly at an amount calculated based on the retirement benefit obligation and the fair value of the pension plan assets, as adjusted for unrecognized actuarial gain and loss and unrecognized prior service cost.
Actuarial gain and loss are amortized in the year following the year in which the gain or loss is recognized primarily by the straight-line method over periods ( 5 years or 10 years) which are shorter than the average remaining years of service of the employees.
Prior service cost ("PSC") is being amortized by the straight-line method over 10 years which is shorter than the average remaining years of servive of the employees, while PSC of certain subsidiaries is expensed as incurred.
(h) Income taxes

The Company and its consolidated subsidiaries apply deferred tax accounting for income taxes which requires recognition of income taxes by the asset/liability method.
Under the asset/liability method, deferred tax assets and liabilities are determined based on the difference between financial reporting basis and the tax basis of the assets and liabilities and are measured using the enacted tax rates and laws which will be in effect when the differences are expected to reverse.
(i) Appropriations of retained earnings

Appropriations of retained earnings are accounted for and reflected in the accompanying consolidated financial statements when approved by the shareholders.
(j) Allowance for doubtful receivables

The allowance for doubtful receivables has been provided based on the Company's and its subsidiaries' historical experience with respect to write-offs and based on an estimate of the amount of specific uncollectible accounts.
(k) Lease

Finance leases other than those which are deemed to transfer the ownership of leased property to lessees are accounted for in the same manner as operating leases.
(I) Land revaluation

Pursuant to the "Law Concerning the Revaluation of Land," land used for the business operations was revalued on March 31, 2000. The excess of the revalued carrying amount over the book value before revaluation has been included in shareholders' equity as reserve for land revaluation, net of applicable income taxes.
The revaluation of the land was determined based on the official standard notice prices in accordance with Article 2, paragraph 1 of the
"Enforcement Ordinance Concerning Land Revaluation" and the appraisal value made by the certified real estate appraisers in accordance with Article 2, paragraph 5 of the same Ordinance with certain necessary adjustments.
The excess of the revalued carrying amount over the market value at March 31,2005 , was $¥ 28,809$ million ( $\$ 268,266$ thousand).
(m)Derivative financial instruments

The Company and certain consolidated subsidiaries have entered into various derivative transactions in order to manage certain risks arising from adverse fluctuations in foreign currency exchange rates and interest rates.
Receivables and payables hedged by qualified forward foreign exchange contracts are translated at the corresponding foreign exchage contract rates.
As for interest rate swaps, if principal terms of the interest rate swaps such as notional amount, index of interest rates, date and interval of interest payments, contract period are essentially the same as those of the hedged liability, such interest rate swaps may not be measured at fair value, but the related interests may be adjusted to the interests on the hedged liabilities on an accrual basis.

## 3. United States dollar amounts

The United States dollar amounts included herein are presented solely for convenience. The translations should not be construed as representations that Japanese yen have been, could have been or could in the future be converted into United States dollars. Such dollar amounts have been translated from yen at the exchange rate of $¥ 107.39=\$ 1$, the approximate exchange rate prevailing on March 31, 2005.

## 4. Securities

(a) Information regarding marketable securities classified as held-to-maturity debt securities and other securities as of March 31, 2005 and 2004 is as follows;
Marketable held-to-maturity debt securities

| Year ended March 31, 2005 | Japanese Yen (million) |  |  |  |  |  | U.S. Dollars (thousand) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Carrying value |  | Estimated fair value |  | Unrealized gain (loss) |  | Carrying value |  | Estimated fair value |  | Unrealized gain (loss) |  |
| Securities of which fair value exceeds their carrying value: Government bonds, Municipal bonds | ¥ | 80 | ¥ | 81 | ¥ | 1 | \$ | 748 | \$ | 756 | \$ | 8 |
| Subtotal-........................................................ | ¥ | 80 | \# | 81 | ¥ | 1 | \$ | 748 | \$ | 756 | \$ | 8 |

Securities of which fair value does not exceed
their carrying value:
Government bonds, Municipal bonds..................
Subtotal-........................................................................
Total...........................................................................

| $¥$ | - | $¥$ | - | $¥$ | - | $\$$ | - | $\$$ | - | $\$$ | - |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $¥$ | - | $¥$ | - | $¥$ | - | $\$$ | - | $\$$ | - | $\$$ | - |
| $¥$ | $\mathbf{8 0}$ | $¥$ | $\mathbf{8 1}$ | $¥$ | 1 | $\$$ | 748 | $\$$ | 756 | $\$$ | 8 |


| Year ended March 31, 2004 | Japanese Yen (million) |  |  |  |  |  | U.S. Dollars (thousand) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Carrying value |  | Estimated fair value |  | Unrealized gain (loss) |  | Carrying value |  | Estimated fair value |  | Unrealized gain (loss) |  |
| Securities of which fair value exceeds their carrying value: Government bonds, Municipal bonds | $¥$ | 20 | $¥$ | 20 | $¥$ | 0 | \$ | 187 | \$ | 187 | \$ | 0 |
| Subtotal-......................................................... | $¥$ | 20 | $¥$ | 20 | $¥$ | 0 | \$ | 187 | \$ | 187 | \$ | 0 |

Securities of which fair value does not exceed
their carrying value:

| Government bonds, Municipal bonds................. | $¥$ | 65 | ¥ | 65 | $¥$ | (0) | \$ | 607 | \$ | 606 | \$ | (1) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Subtotal. | ¥ | 65 | ¥ | 65 | $¥$ | (0) | \$ | 607 | \$ | 606 | \$ | (1) |
|  | $¥$ | 85 | $\ddagger$ | 85 | $¥$ | (0) | \$ | 794 | \$ | 793 | \$ | (1) |


| Year ended March 31, 2005 | Japanese Yen (million) |  |  | U.S. Dollars (thousand) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Acquisition cost | Carrying value | Difference | Acquisition cost | Carrying value | Difference |
| Securities of which carrying value exceeds their acquisition cost: |  |  |  |  |  |  |
| Stock............................................................ | ¥ 130,504 | ¥ 309,258 | ¥ 178,754 | \$ 1,215,232 | \$ 2,879,769 | \$1,664,537 |
| Other............................................................. | 84 | 112 | 28 | 787 | 1,046 | 259 |
| Subtotal.......................................................... | ¥ 130,588 | ¥ 309,370 | ¥ 178,782 | \$ 1,216,019 | \$ 2,880,815 | \$1,664,796 |
| Securities of which carrying value does not exceed their acquisition cost : |  |  |  |  |  |  |
| Stock............................................................ | ¥ 5,586 | ¥ 4,444 | ¥ $(1,142)$ | \$ 52,015 | \$ 41,379 | \$ (10,636) |
| Other.......................................................... | 248 | 241 | (7) | 2,310 | 2,241 | (69) |
| Subtotal-...................................................... | ¥ 5,834 | ¥ 4,685 | ¥ $(1,149)$ | \$ 54,325 | \$ 43,620 | \$ (10,705) |
| Total-....................................................................... | \# 136,422 | ¥ 314,055 | ¥ 177,633 | \$ 1,270,344 | \$ 2,924,435 | \$1,654,091 |

[^3]| Year ended March 31, 2004 | Japanese Yen (million) |  |  | U.S. Dollars (thousand) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Acquisition cost | Carrying value | Difference | Acquisition cost | Carrying value | Difference |
| Securities of which carrying value exceeds their acquisition cost: |  |  |  |  |  |  |
| Stock | $¥ 131,298$ | $¥ 308,072$ | $¥ 176,774$ | \$ 1,222,629 | \$ 2,868,720 | \$1,646,091 |
| Other | 607 | 659 | 52 | 5,652 | 6,137 | 485 |
| Subtotal. | $¥ 131,905$ | $¥ 308$,731 | $¥ 176,826$ | \$ 1,228,281 | \$ 2,874,857 | \$1,646,576 |
| Securities of which carrying value does not exceed their acquisition cost : |  |  |  |  |  |  |
| Stock.................................................................... | $¥ 6,336$ | ¥ 4,658 | $¥(1,678)$ | \$ 58,996 | \$ 43,378 | \$ (15,618) |
| Other................................................................... | 61 | 60 | (1) | 568 | 562 | (6) |
| Subtotal-........................................................ | $¥ 6,397$ | ¥ 4,718 | $¥(1,679)$ | \$ 59,564 | \$ 43,940 | \$ (15,624) |
| Total-............................................................................... | $¥ 138,302$ | $¥ 313,449$ | $¥ 175,147$ | \$ 1,287,845 | \$ 2,918,797 | \$ 1,630,952 |

(b) Sales of held-to-maturity debt securities

| Year ended March 31, 2005 | Japanese Yen (million) |  |  |  | U.S. Dollars (thousand) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Acquisition cost | Sales amount |  | Gain or loss |  | Acquisitio cost |  | Sales amoun |  | Gain or loss |  |
| Government bonds.. | $¥ 5$ | ¥ | 5 | ¥ | 0 | \$ | 47 | \$ | 47 | \$ | 0 |

(c) Sales of securities classified as other securities

|  | Japanese Yen (million) |  | U.S. Dollars (thousand) |  |
| :---: | :---: | :---: | :---: | :---: |
|  | FY 2005 | FY 2004 | FY 2005 | FY 2004 |
| Sales amount...................................................... | \# 15,273 | $¥ 20,771$ | \$ 142,220 | \$ 193,417 |
| Aggregate gain................................................. | \# 10,324 | ¥ 7,582 | \$ 96,134 | \$ 70,598 |
| Aggregate loss.................................................... | ¥ 12 | $¥ \quad 244$ | \$ 112 | \$ 2,268 |

(d) In addition to the securities above, the Companies held investment securities with no available market value at March 31, 2005 and 2004 as follows:

| Year ended March 31, 2005 | Japanese Yen (million) | U.S. Dollars (thousand) |
| :---: | :---: | :---: |
|  | Carrying value | Carrying value |
| Held-to-maturity securities |  |  |
| Non-listed foreign bonds. | ¥ 9,336 | \$ 86,936 |
| Other securities |  |  |
| Non-listed stocks.............................................. | 13,223 | 123,131 |
| Non-listed preferred equity securities................. | 7,000 | 65,183 |
| Other............................................................. | 1,403 | 13,065 |
| Year ended March 31, 2004 | Japanese Yen (million) | U.S. Dollars (thousand) |
|  | Carrying value | Carrying value |
| Held-to-maturity securities |  |  |
| Non-listed foreign bonds .................................. | ¥ 8,814 | \$ 82,074 |
| Other securities |  |  |
| Non-listed stocks............................................ | 13,398 | 124,757 |
| Non-listed preferred equity securities................. | 7,500 | 69,839 |

(e)The redemption schedule for other securities with maturity dates and held-to-maturity debt securities as of March 31, 2005 and 2004 is summarized as follows:

| Year ended March 31, 2005 | Japanese Yen (million) |  |  |  |  | U.S. Dollars (thousand) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Due in one year or less | Due after one year through five years | Due after five years through ten years | Due after ten years |  | Due in one year or less | Due after one year through five years | Due after five years through ten years |  | Due after ten years |
| Government bonds............. | ¥ 31 | ¥ 96 | \# - | $¥$ | 30 | \$ 289 | \$ 893 | \$ | - | \$ 279 |
| Other................................ | 8,000 | 1,335 | - |  | - | 74,495 | 12,431 |  | - | - |
| Total-................................ | ¥ 8,031 | ¥ 1,431 | ¥ - | ¥ | 30 | \$74,784 | \$ 13,324 | \$ | - | \$ 279 |
| Year ended March 31, 2004 | Japanese Yen (million) |  |  |  |  | U.S. Dollars (thousand) |  |  |  |  |
|  | Due in one year or less | Due after one year through five years | Due after five years through ten years | Due after ten years |  | Due in one year or less | Due after one year through five years | Due after five years through ten years |  | Due after ten years |
| Government bonds.............. | $\neq 21$ | $¥ 99$ |  | $¥$ | 30 | \$ 195 | \$ 921 | \$ | - | \$ 279 |
| Other................................ | - | 8,801 | - |  | - | - | 81,954 |  | - | - |
| Total-................................ | ¥ 21 | $\ddagger 8$,900 | $¥ \quad-$ | $¥$ | 30 | \$ 195 | \$82,875 | \$ | - | \$ 279 |

5. Inventories

Inventories comprised the following:

|  | Japanese Yen (million) |  | U.S. Dollars (thousand) |  |
| :---: | :---: | :---: | :---: | :---: |
|  | FY 2005 | FY 2004 | FY 2005 | FY 2004 |
| Construction projects in progress........................... | ¥ 388,242 | $\ddagger 384,474$ | \$ 3,615,255 | \$ 3,580,164 |
| Real estate for sale........................................... | 52,103 | 52,001 | 485,178 | 484,222 |
| Development projects in progress........................ | 18,717 | 26,146 | 174,287 | 243,471 |
| PFI projects...................................................... | 9,165 | 1,285 | 85,341 | 11,964 |
| Materials and supplies........................................ | 2,345 | 2,515 | 21,837 | 23,420 |
| Total.................................................................. | ¥ 470,572 | $¥ 466,421$ | \$ 4,381,898 | \$ 4,343,241 |

## 6. Short-term borrowings and long-term debt

Short-term bank loans are represented generally by 180-day or 365-day notes issued by the Companies to banks and overdrafts with banks and bore interest at the average annual rate of 0.56 per cent. at March 31, 2005 ( 0.69 per cent. at March 31, 2004).
Long-term loans bore interest at the average annual rate of 1.33 per cent. at March 31, 2005 ( 1.28 per cent. at March 31, 2004).
(a) Short-term borrowings comprised the following

|  | Japanese Yen (million) |  | U.S. Dollars (thousand) |  |
| :---: | :---: | :---: | :---: | :---: |
|  | FY 2005 | FY 2004 | FY 2005 | FY 2004 |
| Short-term borrowings from banks........................ | ¥ 130,977 | ¥ 184,198 | \$ 1,219,636 | \$ 1,715,220 |
| Total................................................................... | ¥ 130,977 | ¥ 184,198 | \$ 1,219,636 | \$ 1,715,220 |

(b) Long-term debt comprised the following:

|  | Japanese Yen (million) |  | U.S. Dollars (thousand) |  |
| :---: | :---: | :---: | :---: | :---: |
|  | FY 2005 | FY 2004 | FY 2005 | FY 2004 |
| 1.6 per cent. bond due August, 2004*................... | \# | $\ddagger 20,000$ | \$ | \$ 186,236 |
| 2.03 per cent. bond due August, 2006 $\ldots$............... | 10,000 | 10,000 | 93,119 | 93,119 |
| 0.9 per cent. bond due July, 2007.............................. | 10,000 | 10,000 | 93,119 | 93,119 |
| 0.49 per cent. bond due June, 2008...................... | 10,000 | 10,000 | 93,119 | 93,119 |
| 1.07 per cent. bond due June, 2013..................... | 10,000 | 10,000 | 93,119 | 93,119 |
| 1.48 per cent. bond due November, 2010.............. | 10,000 | 10,000 | 93,119 | 93,119 |
| 0.85 per cent. bond due June, 2009....................... | 10,000 | - | 93,119 | - |
| 0.89 per cent. bond due October, 2009................. | 10,000 | - | 93,119 | - |
| 1.34 per cent. bond due October, 2011................ | 10,000 | - | 93,119 | - |
| 1.65 per cent. bond due September, 2005............. | 5,000 | 5,000 | 46,559 | 46,559 |
| Loans from Japanese banks.................................. | 37,664 | 61,295 | 350,720 | 570,769 |
| Loans from Japanese insurance companies........... | 48,215 | 37,183 | 448,969 | 346,242 |
| Loans from other financial institutions.................... | 2,577 | 6,474 | 23,997 | 60,283 |
|  | 173,456 | 179,952 | 1,615,197 | 1,675,684 |
| Less: Current portion of long-term debt ................. | $(32,083)$ | $(53,783)$ | $(298,751)$ | $(500,819)$ |
|  | ¥ 141,373 | $¥ 126,169$ | \$ 1,316,446 | \$ 1,174,865 |

The aggregate annual maturities of long-term debt (including current portion) subsequent to March 31, 2005 were as follows:

| Year ended March 31, | Japanese Yen (million) | U.S. Dollars (thousand) |
| :---: | :---: | :---: |
| 2006....................................................... | $\ddagger 32,083$ | \$ 298,751 |
| 2007...................................................... | 37,739 | 351,419 |
| 2008............................................................ | 27,496 | 256,041 |
| 2009..................................................... | 19,485 | 181,438 |
| 2010 and thereafter........................................ | 56,653 | 527,548 |
| Total-.................................................................. | $¥ 173,456$ | \$ 1,615,197 |

As is customary in Japan, long-term and short-term bank loans are made under general agreements, which provide that additional security and guarantees for present and future indebtedness will be given under certain circumstances at the request of banks and that any collateral so furnished will be applicable to all indebtedness due to banks. In addition, the agreements provide that banks have the right to offset cash deposited against any long-term and short-term debt that becomes due and, in case of default and certain other specified events, against all other debts payable to banks. Such rights have never been exercised by banks against the Parent company or its consolidated subsidiaries.
(c) PFI project finance loan

|  | Japanese Yen (million) |  | U.S. Dollars (thousand) |  |
| :---: | :---: | :---: | :---: | :---: |
|  | FY 2005 | FY 2004 | FY 2005 | FY 2004 |
| PFI project finance loan........................................ | ¥ 22,815 | ¥ 12,753 | \$ 212,447 | \$ 118,762 |
|  | 22,815 | 12,753 | 212,447 | 118,762 |
| Less: current portion | (827) | (430) | $(7,697)$ | $(4,008)$ |
|  | ¥ 21,988 | $¥ 12,323$ | \$ 204,750 | \$ 114,754 |

The PFI project finance loan is a non-recourse loan payable to financial institutions, which consolidated special purpose company issued backed by the related PFI business as collateral.

Assets as collateral for the PFI project finance loan were as follows:

|  | Japanese Yen (million) |  |  |  | U.S. Dollars (thousand) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY 2005 |  | FY 2004 |  | FY 2005 |  | FY 2004 |  |
| Cash and deposits............................................. | ¥ | 2,049 | $¥$ | - | \$ | 19,079 | \$ | - |
| Notes and accounts receivable, trade.................... |  | 10,713 |  | 10,860 |  | 99,760 |  | 101,123 |
| Inventories........................................................ |  | 9,165 |  | 1,285 |  | 85,341 |  | 11,964 |
| Buildings and structures ..................................... |  | 1,608 |  | - |  | 14,971 |  | - |
| Machinary, equipment and vehicles...................... |  | 102 |  | - |  | 955 |  | - |
| Construction in progress..................................... |  | 2,796 |  | 1,060 |  | 26,036 |  | 9,874 |
| Total................................................................... | $¥$ | 26,433 | $¥$ | 13,205 | \$ | 246,142 | \$ | 122,961 |

The aggregate annual maturities of PFI project finance loan subsequent to March 31, 2005 were as follows:

| Year ended March 31, | Japanese Yen (million) | U.S. Dollars (thousand) |
| :---: | :---: | :---: |
| 2006.......................................................... | ¥ 827 | \$ 7,697 |
| 2007.......................................................... | 952 | 8,867 |
| 2008......................................................... | 1,260 | 11,734 |
| 2009......................................................... | 1,449 | 13,495 |
| 2010 and thereafter............................................. | 18,327 | 170,654 |
| Total | $¥ 22,815$ | \$ 212,447 |

7. Pledged assets

Assets pledged as collateral for long-term debt were as follows:

|  | Japanese Yen (million) |  |  |  | U.S. Dollars (thousand) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY 2005 |  | FY 2004 |  | FY 2005 |  | FY 2004 |  |
| ASSETS PLEDGED AS COLLATERAL: |  |  |  |  |  |  |  |  |
| Land*. | \# | 1,188 | $¥$ | 6,336 | \$ | 11,062 | \$ | 58,996 |
| Buildings and structures |  | 1,765 |  | 2,935 |  | 16,434 |  | 27,334 |
| Short-term loans receivable (Real estate convertible loan)..... |  | 293 |  | 293 |  | 2,728 |  | 2,728 |
| Long-term loans receivable (Real estate convertible loan)..... |  | 24,254 |  | 24,547 |  | 225,849 |  | 228,577 |
| Total. | \# | 27,500 | $¥$ | 34,111 | \$ | 256,073 | \$ | 317,635 |
| LIABILITIES SECURED THEREBY: |  |  |  |  |  |  |  |  |
| Current portion of long-term debt.......................... | \# | 572 | ¥ | 549 | \$ | 5,325 | \$ | 5,112 |
| Long-term debt-................................................ |  | 6,078 |  | 6,733 |  | 56,596 |  | 62,694 |
| Long-term debt of Sanyu Building Corporation*...... |  | 44 |  | 91 |  | 416 |  | 849 |
| Total...................................................................... | \# | 6,694 | ¥ | 7,373 | \$ | 62,337 | \$ | 68,655 |

* Obayashi Real Estate, Ltd. pledged its land in the amount of $¥ 499$ million ( $\$ 4,645$ thousand) to secure the long-term debt of Sanyu Building Corporation.


## 8. Retirement benefit plans

The Company and its domestic subsidiaries have tax-qualified defined benefit pension plans (established as of March 1, 1982) which cover $50 \%$ of the total amount of the pension benefits, in addition to lump-sum payments plans covering the remainder. However, these tax-qualified pension plans were terminated and, as a result of a recent amendment to the related laws, "Regulation type corporate pension plans" based on the "Defined Benefit Corporate Pension Law" have been introduced effective April 1, 2004.
The following table sets forth the funded and accrued status of the plans, and the amounts recognized in the consolidated balance sheets as of March 31, 2005 and 2004 for the Company's and the subsidiaries' defined benefit plans:

|  | Japanese Yen (million) |  | U.S. Dollars (thousand) |  |
| :---: | :---: | :---: | :---: | :---: |
|  | FY 2005 | FY 2004 | FY 2005 | FY 2004 |
| Retirement benefit obligation............................... | ¥ $(162,646)$ | $¥(162,122)$ | \$ $(1,514,538)$ | \$ $(1,509,652)$ |
| Plan assets at fair value........................................ | 76,761 | 73,380 | 714,791 | 683,301 |
| Unfunded retirement benefit obligation.................. | $(85,885)$ | $(88,742)$ | $(799,747)$ | $(826,351)$ |
| Unrecognized actuarial gain or loss........................ | 16,797 | 23,604 | 156,411 | 219,800 |
| Unrecognized prior service cost........................... | (325) | (769) | $(3,031)$ | $(7,161)$ |
| Net retirement benefit obligation........................... | $(69,413)$ | $(65,907)$ | $(646,367)$ | $(613,712)$ |
| Prepaid pension cost...................................................... | - | - | - | - |

The components of retirement benefit expenses for the year ended March 31, 2005 and 2004 are outlined as follows:

|  | Japanese Yen (million) |  |  |  | U.S. Dollars (thousand) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY 2005 |  | FY 2004 |  | FY 2005 |  | FY 2004 |  |
| Service cost | $¥$ | 5,372 | $¥$ | 5,786 | \$ | 50,020 | \$ | 53,877 |
| Interest cost.................................................... |  | 3,932 |  | 3,998 |  | 36,616 |  | 37,229 |
| Expected return on plan assets.............................. |  | $(1,810)$ |  | $(1,582)$ |  | $(16,855)$ |  | $(14,731)$ |
| Amortization of actuarial gain or loss.................... |  | 2,341 |  | 3,190 |  | 21,796 |  | 29,707 |
| Amortization of prior service cost......................... |  | (46) |  | (179) |  | (425) |  | $(1,667)$ |
| Special retirement and severance benefits............ |  | 678 |  | 962 |  | 6,320 |  | 8,960 |
| Total. | \# | 10,467 |  | 12,175 | \$ | 97,472 | \$ | 113,375 |

The assumptions used in accounting for the above plans were as follows:

|  | FY 2005 | FY 2004 |
| :---: | :---: | :---: |
| Discount rates............................................... | 1.8\% or 2.5\% | 2.5\% |
| Expected return on assets................................... | 1.8\% or 2.5\% | 2.5\% |

## 9. Income taxes

Income taxes applicable to the Company comprised corporation tax, inhabitants' taxes and enterprise tax which, in the ag-

Reconciliation between the statutory tax rate and the effective tax rate for the years ended March 31, 2005 and 2004 is summarized as follows: gregate, resulted in a statutory tax rate of approximately $40.5 \%$ in 2005 and $41.9 \%$ in 2004.

On March 31, 2003, new legislation of enterprise tax was enacted, which resulted in an decrease in the statutory tax rate used to determine deferred income taxes on temporary differences to be reversed on or after April 1, 2004, from 41.9\% to 40.5\%.

|  | March 31 |
| :---: | :---: |
|  | FY 2004 |
| Statutory tax rate $\cdots$....................................................... | 41.9 \% |
| Reconciliation: |  |
| Permanent non-deductible items................... | 4.2 |
| Permanent non-taxable items........................ | (1.3) |
| Effect of unrecognised deferred taxes on subsidiaries - losses | 1.0 |
| Other................................................................... | (1.2) |
| Effective tax rate...................................................... | 44.6 \% |

Since the differrence between the statutory tax rate and the Company's effective tax rate for the year ended March 31, 2005 was immaterial, the information for 2005 was not shown.
The major components of deferred tax assets and liabilities as of March 31, 2005 and 2004 are summarized as follows:

|  | Japanese Yen (million) |  | U.S. Dollars (thousand) |  |
| :---: | :---: | :---: | :---: | :---: |
|  | FY 2004 | FY 2003 | FY 2004 | FY 2003 |
| Deferred tax assets: |  |  |  |  |
| Impairment loss on fixed assets....................... | \# 38,529 | $¥ 41,635$ | \$ 358,776 | \$ 387,701 |
| Loss on revaluation of real estate for sale $\cdots \ldots . . . . .$. | 20,366 | 18,844 | 189,646 | 175,472 |
| Reserve for retirement benefits........................ | 26,036 | 22,561 | 242,443 | 210,084 |
| Tax loss carryforwards.................................... | 4,858 | 3,019 | 45,241 | 28,115 |
| Other............................................................ | 26,892 | 25,818 | 250,410 | 240,412 |
|  | 116,681 | 111,877 | 1,086,516 | 1,041,784 |
| Valuation allowance............................................. | $(10,237)$ | $(7,786)$ | $(95,327)$ | $(72,505)$ |
| Total deferred tax assets..................................... | 106,444 | 104,091 | 991,189 | 969,279 |
| Deferred tax liabilities: |  |  |  |  |
| Unrealized holding gains on securities................ | $(71,821)$ | $(70,791)$ | $(668,788)$ | $(659,197)$ |
| Other............................................................. | (821) | (888) | $(7,641)$ | $(8,265)$ |
| Total deferred tax liabilities...................................... | $(72,642)$ | $(71,679)$ | $(676,429)$ | $(667,462)$ |
| Net deferred tax assets........................................... | ¥ 33,802 | $¥ 32,412$ | \$ 314,760 | \$ 301,817 |

In addition to the above, the Companies recognized a deferred tax liability of $¥ 24,716$ million ( $\$ 230,153$ thousand) and $¥ 23,650$ million ( $\$ 220,224$ thousand) related to reserve for land revaluation at March 31, 2005 and 2004, respectively.

## 10. Supplementary cash flow information

The following table represents a reconciliation of cash and deposits to cash and cash equivalents as of March 31, 2005 and 2004

|  | Japanese Yen (million) |  | U.S. Dollars (thousand) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY 2005 | FY 2004 | FY 2005 |  | FY 2004 |
| Cash and deposits | ¥ 111,586 | ¥ 104,969 | \$ 1,039,071 | \$ | 977,460 |
| Time deposits with a maturity of more than three months. | (804) | $(1,425)$ | $(7,490)$ |  | $(13,278)$ |
|  | ¥ 110,782 | $¥ 103,544$ | \$ 1,031,581 | \$ | 964,182 |

## 11. Shareholders' equity

Retained earnings include a legal reserve provided in accordance with the Japanese Commercial Code (the "JCC"). The JCC requires that an amount equal to at least $10 \%$ of cash dividends and other distributions, including directors' and statutory auditors' bonuses, from retained earnings paid by the Company be appropriated as a legal reserve to the extent that the total amount of additional paid-in capital and the legal reserve equals $25 \%$ of the common stock.
The legal reserve amounted to $¥ 14,438$ million ( $\$ 134,445$ thousand) at March 31,2005 . The JCC provides that neither capital surplus nor the legal reserve is available for dividends, but both may be used to reduce or eliminate a deficit by resolution of shareholders or may be transferred to common stock by resolution of the Board of Directors.
The JCC also provides that to the extent that the sum of the additional paid-in capital and the legal reserve exceed $25 \%$ of the common stock, the amount of the excess, if any, is available for appropriations by the resolution of the shareholders prescribed by the JCC.

## 12. Segment information

(a) Business Segments

The Company and its subsidiaries are engaged in the following industry segments:
Construction Building construction, civil engineering, etc.
Real estate Resale and rental of land, houses and buildings
Other Golf club related business, financing lease and PFI*, etc
*The Private Finance Initiative ("PFI") business is the new business model under which private companies build, maintain and operate public facilities with their own capital, know-how and technical skills.

| Year ended March 31, 2005 | Japanese Yen (million) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Construction | Real estate | Others | Total | ustments and minations | Consolidated |
| Revenues: |  |  |  |  |  |  |
| From outside customers................................ | ¥ 1,349,384 | ¥ 45,979 | ¥ 9,277 | ¥ 1,404,640 |  | ¥ 1,404,640 |
| Intersegment-............................................ | 12,552 | 3,385 | 8,057 | 23,994 | $(23,994)$ |  |
| Total-................................................. | 1,361,936 | 49,364 | 17,334 | 1,428,634 | $(23,994)$ | 1,404,640 |
| Operating expenses........................................... | 1,324,474 | 43,237 | 16,810 | 1,384,521 | $(23,237)$ | 1,361,284 |
| Operating profit.............................................................. | ¥ 37,462 | ¥ 6,127 | ¥ 524 | ¥ 44,113 | ¥ (757) | ¥ 43,356 |
| Total Assets ......................................................... | ¥ 1,495,155 | ¥ 300,004 | ¥118,425 | ¥ 1,913,584 | ¥ $(71,322)$ | ¥ 1,842,262 |
| Depreciation...................................................... | 6,603 | 4,430 | 638 | 11,671 | (51) | 11,620 |
| Capital expenditures............................................ | 14,453 | 4,160 | 3,020 | 21,633 | $(1,556)$ | 20,077 |


| Year ended March 31, 2004 | Japanese Yen (million) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Construction | Real estate | Others | Total A | Adjustments and Eliminations | Consolidated |
| Revenues: |  |  |  |  |  |  |
| From outside customers................................. | $¥ 1,296,121$ | $¥ 45,058$ | $¥ 5,119$ | $¥ 1,346,298$ | ¥ - | $¥ 1,346,298$ |
| Intersegment-................................................. | 7,715 | 975 | 7,854 | 16,544 | $4 \quad(16,544)$ | - |
| Total. | 1,303,836 | 46,033 | 12,973 | 1,362,842 | (16,544) | 1,346,298 |
| Operating expenses........................................... | 1,271,236 | 41,153 | 12,237 | 1,324,626 | ) $(16,303)$ | 1,308,323 |
| Operating profit................................................. | $\ddagger 32,600$ | $\ddagger$ 4,880 | $¥ 736$ | $¥ 38,216$ | $6 \quad ¥ \quad(241)$ | $¥ \quad 37,975$ |
| Total Assets .......................................................... | $¥ 1,476,038$ | $¥ 301,476$ | $¥ 99,033$ | $¥ 1,876,547$ | $7(54,663)$ | $¥ 1,821,884$ |
| Depreciation.................................................... | 5,611 | 5,564 | 455 | 11,630 | (35) | 11,595 |
| Impairment loss on fixed assets........................... | - | 2,381 | 2,918 | 5,299 | 9 | 5,299 |
| Capital expenditures........................................... | 8,434 | 3,688 | 3,166 | 15,288 | (285) | 15,003 |


| Year ended March 31, 2005 | U.S. Dollars (thousand) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Construction | Real estate | Others | Total | justments and Eliminations | Consolidated |
| Revenues: |  |  |  |  |  |  |
| From outside customers................................ | \$12,565,271 | \$ 428,153 | \$ 86,381 | \$13,079,805 |  | \$13,079,805 |
| Intersegment-............................................ | 116,880 | 31,513 | 75,034 | 223,427 | $(223,427)$ | - |
| Total | 12,682,151 | 459,666 | 161,415 | 13,303,232 | $(223,427)$ | 13,079,805 |
|  | 12,333,314 | 402,612 | 156,539 | 12,892,465 | $(216,385)$ | 12,676,080 |
| Operating profit-............................................... | \$ 348,837 | \$ 57,054 | \$ 4,876 | \$ 410,767 | \$ $(7,042)$ | \$ 403,725 |
| Total Assets....................................................... | \$13,922,666 | \$2,793,596 | \$1,102,755 | \$17,819,017 | \$ $(664,142)$ | \$17,154,875 |
| Depreciation..................................................... | 61,487 | 41,247 | 5,947 | 108,681 | (480) | 108,201 |
| Capital expenditures........................................... | 134,586 | 38,740 | 28,119 | 201,445 | $(14,494)$ | 186,951 |


| Year ended March 31, 2004 | U.S. Dollars (thousand) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Construction | Real estate | Others | Total | ustments and iminations | Consolidated |
| Revenues: |  |  |  |  |  |  |
| From outside customers.................................. | \$12,069,285 | \$ 419,572 | \$ 47,672 | \$12,536,529 | \$ | \$12,536,529 |
| Intersegment............................................ | 71,847 | 9,084 | 73,127 | 154,058 | $(154,058)$ | - |
| Total..................................................... | 12,141,132 | 428,656 | 120,799 | 12,690,587 | $(154,058)$ | 12,536,529 |
|  | 11,837,561 | 383,217 | 113,943 | 12,334,721 | $(151,806)$ | 12,182,915 |
| Operating profit.................................................... | \$ 303,571 | \$ 45,439 | \$ 6,856 | \$ 355,866 | \$ $(2,252)$ | \$ 353,614 |
| Total Assets.............................................................. | \$13,744,647 | \$ 2,807,297 | \$ 922,183 | \$17,474,127 | \$ $(509,013)$ | \$16,965,114 |
| Depreciation ......................................................... | 52,253 | 51,811 | 4,231 | 108,295 | (325) | 107,970 |
| Impairment loss on fixed assets ......................... | - | 22,172 | 27,171 | 49,343 | - | 49,343 |
| Capital expenditures..................................................... | 78,535 | 34,341 | 29,483 | 142,359 | $(2,653)$ | 139,706 |

(b) Geographic segments

Information by geographic segments is not presented as domestic revenues and assets exceeded 90 percent of all segments for the years ended March 31, 2005 and 2004.
(c) Revenues by region

Information of revenues by region is not presented as domestic revenues exceeded 90 percent of revenues for the year ended March 31, 2004, and that for the year ended March 31, 2005 was follows:

| Year ended March 31, 2005 | Japanese Yen (million) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Asia | North America | Other regions |  | Total |
| I Overseas revenues......................................... | $¥ \quad 91,289$ | ¥ 49,071 | ¥ 2,527 | $\neq$ | 142,887 |
| II Consolidated revenues...................................... | - | - | - |  | 1,404,640 |
| III Overseas revenues as a percentage of consolidated revenues. | 6.5\% | 3.5\% | 0.2\% |  | 10.2\% |
| Year ended March 31, 2005 | U.S. Dollars (thousand) |  |  |  |  |
|  | Asia | North America | Other regions |  | Total |
| I Overseas revenues......................................... | \$ 850,069 | \$ 456,941 | \$ 23,529 | \$ | 1,330,539 |
| II Consolidated revenues..................................... | - | - | - |  | 13,079,805 |
| III Overseas revenues as a percentage of consolidated revenues | 6.5\% | 3.5\% | 0.2\% |  | 10.2\% |

1. Countries are classified by the geographical proximity.
2. The above region represents the following countries and regions.

| Asia: | Singapore, Thailand, Taiwan |
| :--- | :--- |
| North America: | USA |
| Other regions: | Britain |

3. Overseas revenues represent those in the countries and regions outside Japan by the Parent Company and its subsidiaries.

## 13. Derivative financial instruments

Because all derivative instruments held by the Company and it's subsidiaries at March 31, 2005 and 2004 were for hedging purposes, the related information on their respective market is not presented.

## 14. Lease transactions

Lessee's accounting
The following pro forma amounts represent the acquisition costs, accumulated depreciation and net book value of the leased assets as of March 31, 2005 and 2004, which would have been reflected in the consolidated balance sheets if finance lease accounting had been applied to the finance leases currently accounted for as operating leases:

| FY2005 | Japanese Yen (million) |  |  | U.S. Dollars (thousand) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Acquisition costs | Accumulated depreciation | Net book value | Acquisition costs | Accumulated depreciation | Net book value |
| Buildings and structures...................................... | ¥ 6 | ¥ 3 | ¥ 3 | \$ 56 | \$ 29 | \$ 27 |
| Machinary, equipment and vehicles................... | 2,863 | 2,000 | 863 | 26,658 | 18,624 | 8,034 |
| Other............................................................ | 665 | 297 | 368 | 6,194 | 2,765 | 3,429 |
| Total........................................................................ | ¥ 3,534 | ¥ 2,300 | ¥ 1,234 | \$ 32,908 | \$ 21,418 | \$ 11,490 |
| FY2004 | Japanese Yen (million) |  |  | U.S. Dollars (thousand) |  |  |
|  | Acquisition costs | Accumulated depreciation | Net book value | Acquisition costs | Accumulated depreciation | Net book value |
| Buildings and structures...................................... | $¥ 6$ | ¥ 2 | $¥ \quad 4$ | \$ 56 | \$ 20 | \$ 36 |
| Machinary, equipment and vehicles................... | 4,802 | 3,328 | 1,474 | 44,713 | 30,994 | 13,719 |
| Other.......................................................... | 599 | 394 | 205 | 5,583 | 3,670 | 1,913 |
| Total-.................................................................. | $¥ 5,407$ | $\ddagger 3,724$ | ¥ 1,683 | \$ 50,352 | \$ 34,684 | \$ 15,668 |

Future minimum lease payments subsequent to March 31, 2005 on noncancelable operating leases and finance leases accounted for as operating leases are summarized as follows:

| Year ended March 31, | Japanese Yen (million) |  |  |  | U.S. Dollars (thousand) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Finance leases |  | Operating leases |  |  | Finance leases |  | Operating leases |
| 2006........................................................... | $¥$ | 577 | $¥$ | 220 | \$ | 5,375 |  | 2,047 |
| 2007 and thereafter........................................ |  | 660 |  | 696 |  | 6,149 |  | 6,485 |
| Total-............................................................. | $¥$ | 1,237 | $¥$ | 916 |  | 11,524 |  | 8,532 |

Lease payments relating to finance leases accounted for as operating leases in the accompanying consolidated financial statements amounted to 1,067 million ( $\$ 9,938$ thousand) and $¥ 1,872$ million ( $\$ 17,432$ thousand) for the years ended March 31, 2005 and 2004, respectively. Depreciation of the leased assets computed by the straight-line method over the respective lease terms with no residual value and the interest portion included in lease payments amounted to $¥ 1,062$ million ( $\$ 9,890$ thousand) and $¥ 6$ million ( $\$ 60$ thousand), respectively, for the year ended March 31, 2005, $¥ 1,872$ million ( $\$ 17,432$ thousand) and $¥ 1$ million ( $\$ 11$ thousand), respectively, for the year ended March 31, 2004.

## 15. Contingent liabilities

The Company and its subsidiaries are contingently liable for the following:

|  | Japanese Yen (million) |  |  |  | U.S. Dollars (thousand) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY 2005 |  | FY 2004 |  | FY 2005 |  | FY 2004 |  |
| Trade notes receivable endorsed | ¥ | - | $¥$ | 19 | \$ | - | \$ | 177 |
| Guarantees of long-term debt of customers, affiliates and employees. |  |  |  | 867 |  |  |  | 8,078 |

## 16. Amounts per share

Basic net income per share has been computed based on the weighted average number of shares of common stock outstanding during the year. Diluted net income per share has been computed based on the weighted average number of shares of common stock outstanding during each year after giving effect to the dilutive potential of the shares of common stock to be issued upon the conversion of convertible bonds. Net assets per share have been computed based on the number of shares of common stock outstanding at the balance sheet date. Net income and net assets per share for the years ended March 31, 2005 and 2004 are as follows:

|  | Japanese Yen (million) |  | U.S. Dollars (thousand) |  |
| :---: | :---: | :---: | :---: | :---: |
|  | FY 2005 | FY 2004 | FY 2005 | FY 2004 |
| Net income per share of common stock |  |  |  |  |
| Basic............................................................ | ¥ 34.81 | $¥ 29.42$ | \$ 0.32 | \$ 0.27 |
| Diluted.......................................................... | - | 29.37 | - | 0.27 |
| Net assets per share of common stock.................. | 505.81 | 477.80 | 4.71 | 4.45 |

The following table sets forth the computation of net income per share of common stock for the years ended March 31, 2005 and 2004:

| Year ended March 31, 2005 |  | Year ended March 31, 2004 |  |
| :---: | :---: | :---: | :---: |
| (Millions of yen, | (Thousands of U.S. dollar, | (Millions of yen, | (Thousands of U.S. dollar, |
| except share) | except share) | except share) | except share) |

Net income available to shareholders of common stock (numerator)

| Net income.. | \# 25,077 | \$ 233,510 | $¥ 21,194$ | \$ 197,352 |
| :---: | :---: | :---: | :---: | :---: |
| Less: appropriation of bonuses to directors and statutory auditors. | (2) | (20) | (2) | (14) |
| Weighted average shares of common stock | ¥ 25,075 | \$ 233,490 | $¥ 21,192$ | \$ 197,338 |
| outstanding (denominator). | 720,404 |  | 720,415 |  |
| . Subsequent event <br> On June 29, 2005, the following appropriations of retained earnings were approved at the shareholders' meeting of the Parent company. |  | Japanese Yen (million) |  |  |
|  |  |  |  | (thousand) |
|  | dividends |  |  | \$ 26,832 |

## OBAYASHI CORPORATION


[^0]:    The accompanying notes to the consolidated financial statements are an integral part of these statements.
    U.S.Dollar amounts are translated from yen, for convenience only, at the rate of US\$1=¥107.39.

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    U.S.Dollar amounts are translated from yen, for convenience only, at the rate of US\$1=¥107.39.

[^2]:    The accompanying notes to the consolidated financial statements are an integral part of these statements.

[^3]:    The Companies recognized losses on write-down of $¥ 285$ million ( $\$ 2,657$ thousand) on its marketable other securities for the year ended March 31, 2005 .

