

# **OBAYASHI CORPORATION**

## Announcement of Revisions for the Financial Forecasts

Tokyo, October 09, 2015 — In the light of its recent business performance, Obayashi Corporation hereby announces that it has revised its consolidated and non-consolidated financial forecasts for the first half (cumulative first and second quarters) of the fiscal year ending March 31, 2016 which were announced on August 6, 2015. The revisions are as follows:

## **Revised forecasts**

Consolidated forecasts for the first half of the fiscal year ending March 31, 2016 (from April 1, 2015 to September 30, 2015)

(Unit: million yen. %)

				(1)	Unit: million yen, %)
	Net Sales	Operating Income	Ordinary Income	Profit attributable to owners of parent	Profit attributable to owners of parent per share
Forecasts to be revised (A) (Announced on August 6, 2015)	860,000	21,000	24,000	15,000	20.89 yen
Revised Forecasts (B)	830,000	41,000	44,000	27,000	37.61 yen
Variance (B) - (A)	(30,000)	20,000	20,000	12,000	
Variance Rate (%)	(3.5)	95.2	83.3	80.0	

(For reference) Comparison with the results of the first half of the fiscal year ended March 2015

Results for the first half of the fiscal year ended March 2015 (C)	810,786	16,831	22,257	14,179	19.74 yen
Variance (B) - (C)	19,213	24,168	21,742	12,820	
Variance Rate (%)	2.4	143.6	97.7	90.4	

**Non-consolidated** forecasts for the first half of the fiscal year ending March 31, 2016 (from April 1, 2015 to September 30, 2015)

				(1	Unit: million yen, %)
	Net Sales	Operating Income	Ordinary Income	Profit	Profit per share
Forecasts to be revised (A) (Announced on August 6, 2015)	586,000	10,000	14,000	9,500	13.23 yen
Revised Forecasts (B)	577,000	29,500	33,600	23,000	32.04 yen
Variance (B) - (A)	(9,000)	19,500	19,600	13,500	
Variance Rate (%)	(1.5)	195.0	140.0	142.1	

(For reference) Comparison with the results of the first half of the fiscal year ended March 2015

Results for the first half of the fiscal year ended March 2015 (C)	599,023	6,414	12,560	10,410	14.50 yen
Variance (B) - (C)	(22,023)	23,085	21,039	12,589	
Variance Rate (%)	(3.7)	359.9	167.5	120.9	

### Reasons for the revisions

#### 1 Non-consolidated forecasts

Operating income will increase by 19.5 billion yen and ordinary income will increase by 19.6 billion yen and profit will increase by 13.5 billion yen from the previous forecast mainly due to an increase in gross profit on completed construction contracts with the result that profit on domestic construction project is improved.

Gross margin on completed construction contracts is expected to be 9.9% (8.4% for building construction and 14.9% for civil engineering). (Gross margin of the previous forecast was 6.4% (5.8% for building construction and 8.5% for civil engineering)).

### 2 Consolidated forecasts

Consolidated forecasts have been revised primarily according to the revisions for the non-consolidated forecasts.

# Other issues for investors to properly understand and evaluate company information

- 1 The interim dividends will be 5 yen per share as scheduled.
- 2 The consolidated and non-consolidated forecasts for the fiscal year ending March 2016 will be announced in coming November, when the financial results for the first half of the fiscal year are disclosed.

#### Disclaimer

This "Revision for the Financial Forecasts" announced in the Japanese language at the Tokyo Stock Exchange on October 09, 2015 was translated into English and presented solely for the convenience of non-Japanese speaking users. If there is any discrepancy between the Japanese announcement and this English translation, the former will prevail. The numbers shown in any such words or phrases relating to any future events as, among other expressions, "forecast", "expected" or "projected" provided in this document are forward-looking statements based on the information available at the time of the release of the Japanese original. Due to various factors, the actual result may vary from the forecast data.

If you have any questions, please contact Obayashi investor relations at irk@ml.obayashi.co.jp.