

Supplementary Data on Financial Results for 3rd Quarter(cumulative) of FY2015 Ending March 2016

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This "Supplementary data on Financial Results" contains predictions and forecasts regarding the future plans, strategies, and performance of Obayashi Corporation ("Company") and the Obayashi Group. These statements are forward-looking statements based on the assumptions and opinions made in light of information available to the Company at the time of writing, and are subject to risks and uncertainties related to economic trends, market demand, currency exchange rates, taxation and various other systems. Actual results may therefore differ from forecasts.

If there is any discrepancy between the Japanese original and this document, the former will prevail.

1 Construction business - Transition of orders received (non-consolidated)

(Unit: million yen)

			Result-3Q/FY2013		Result-3Q/FY2014		Result-3Q/FY2015		Variance (3Q/FY2015-3Q/FY2014)		Result-FY2014		
			Amount	Proportion	Amount	Proportion	Amount	Proportion	Amount	Variance rate	Amount	Proportion	
Building const.	Domestic public	Central government	14,302	25.5%	10,144	23.7%	92,148	78.4%	82,003	808.4%	14,637	23.8%	
		Local government and other	41,895	74.5	32,583	76.3	25,390	21.6	(7,193)	(22.1)	46,769	76.2	
		Subtotal	56,197	100	42,728	100	117,538	100	74,810	175.1	61,407	100	
	Domestic private	Manufacturer	104,023	17.9	129,243	25.2	201,925	35.6	72,681	56.2	177,403	20.0	
		Non-Manufacturer	477,746	82.1	382,985	74.8	365,697	64.4	(17,287)	(4.5)	710,048	80.0	
		Subtotal	581,769	100	512,228	100	567,622	100	55,394	10.8	887,451	100	
	Domestic total			637,967	89.6	554,956	99.0	685,161	98.3	130,204	23.5	948,858	99.2
	Overseas			73,701	10.4	5,603	1.0	12,064	1.7	6,460	115.3	7,171	0.8
Building const. total			711,668	100	560,560	100	697,225	100	136,665	24.4	956,030	100	
Civil eng.	Domestic public	Central government	76,948	71.9	133,611	82.1	84,368	85.0	(49,242)	(36.9)	183,847	85.0	
		Local government and other	30,074	28.1	29,218	17.9	14,877	15.0	(14,340)	(49.1)	32,467	15.0	
		Subtotal	107,022	100	162,830	100	99,246	100	(63,583)	(39.0)	216,314	100	
	Domestic private	Manufacturer	8,043	13.2	10,307	15.7	21,431	20.3	11,124	107.9	12,052	12.6	
		Non-Manufacturer	53,097	86.8	55,547	84.3	84,172	79.7	28,625	51.5	83,825	87.4	
		Subtotal	61,141	100	65,854	100	105,604	100	39,750	60.4	95,877	100	
	Domestic total			168,163	91.9	228,684	97.0	204,850	83.5	(23,833)	(10.4)	312,191	96.9
Overseas			14,812	8.1	7,111	3.0	40,391	16.5	33,280	468.0	10,035	3.1	
Civil eng. total			182,976	100	235,795	100	245,242	100	9,447	4.0	322,227	100	
Total const. business	Domestic public	Central government	91,250	55.9	143,756	69.9	176,516	81.4	32,760	22.8	198,484	71.5	
		Local government and other	71,969	44.1	61,802	30.1	40,267	18.6	(21,534)	(34.8)	79,237	28.5	
		Subtotal	163,220	100	205,558	100	216,784	100	11,226	5.5	277,721	100	
	Domestic private	Manufacturer	112,066	17.4	139,550	24.1	223,356	33.2	83,806	60.1	189,455	19.3	
		Non-Manufacturer	530,843	82.6	438,532	75.9	449,870	66.8	11,338	2.6	793,873	80.7	
		Subtotal	642,910	100	578,082	100	673,227	100	95,144	16.5	983,328	100	
	Domestic total			806,131	90.1	783,641	98.4	890,012	94.4	106,370	13.6	1,261,050	98.7
Overseas			88,513	9.9	12,715	1.6	52,456	5.6	39,741	312.6	17,207	1.3	
Const. business total			894,644	100	796,356	100	942,468	100	146,112	18.3	1,278,257	100	

* See page 2 for the breakdown of contracts from domestic private sector.

Breakdown of contracts from domestic private sector (orders received)

(Unit: million yen)

	Result-3Q/FY2013		Result-3Q/FY2014		Result-3Q/FY2015		Variance (3Q/FY2015-3Q/FY2014)		Result-FY2014	
	Amount	Proportion	Amount	Proportion	Amount	Proportion	Amount	Variance rate	Amount	Proportion
Manufacturer										
Textile	2,547	0.4%	2,740	0.5%	3,072	0.5%	331	12.1%	3,416	0.4%
Chemical	30,708	5.3	41,080	8.0	33,352	5.9	(7,727)	(18.8)	57,893	6.5
Steel	3,662	0.6	12,986	2.5	5,107	0.9	(7,879)	(60.7)	14,009	1.6
Electric machinery	14,817	2.6	13,009	2.5	46,649	8.2	33,639	258.6	18,887	2.1
Transportal machinery	12,452	2.1	31,182	6.1	46,037	8.1	14,855	47.6	37,160	4.2
Other machinery	16,577	2.9	15,690	3.1	33,806	6.0	18,116	115.5	24,108	2.7
Food	5,251	0.9	3,091	0.6	20,740	3.7	17,649	570.9	6,997	0.8
Other	18,005	3.1	9,461	1.9	13,158	2.3	3,697	39.1	14,930	1.7
Subtotal	104,023	17.9	129,243	25.2	201,925	35.6	72,681	56.2	177,403	20.0
Non-Manufacturer										
Agriculture and fishery	24	0.0	71	0.0	2	0.0	(68)	(96.4)	72	0.0
Mining and construction	6,915	1.2	5,651	1.1	19,770	3.5	14,118	249.8	7,231	0.8
Electric and gas	13,389	2.3	4,311	0.8	11,840	2.1	7,528	174.6	7,901	0.9
Transport	49,864	8.6	54,599	10.7	100,233	17.7	45,634	83.6	65,223	7.4
Information and communication	32,997	5.7	7,620	1.5	10,874	1.9	3,253	42.7	42,057	4.7
Commerce	20,679	3.5	27,102	5.3	12,225	2.2	(14,877)	(54.9)	60,843	6.9
Finance and insurance	23,948	4.1	66,029	12.9	27,901	4.9	(38,127)	(57.7)	84,847	9.6
Real estate	110,103	18.9	97,143	19.0	75,788	13.3	(21,355)	(22.0)	154,837	17.4
Service	219,098	37.7	117,046	22.8	97,741	17.2	(19,305)	(16.5)	282,212	31.8
Other	725	0.1	3,407	0.7	9,319	1.6	5,912	173.5	4,820	0.5
Subtotal	477,746	82.1	382,985	74.8	365,697	64.4	(17,287)	(4.5)	710,048	80.0
Total	581,769	100	512,228	100	567,622	100	55,394	10.8	887,451	100

2 Construction business - Orders received classified by region (non-consolidated)

(Unit: million yen)

		Result-3Q/FY2013		Result-3Q/FY2014		Result-3Q/FY2015		Variance (3Q/FY2015-3Q/FY2014)	
		Amount	Proportion	Amount	Proportion	Amount	Proportion	Amount	Variance rate
Domestic	Kanto region	303,999	34.0%	321,814	40.4%	391,385	41.5%	69,570	21.6%
	Kansai region	187,912	21.0	181,321	22.8	205,949	21.8	24,628	13.6
	Others	314,218	35.1	280,505	35.2	292,676	31.1	12,171	4.3
	Subtotal	806,131	90.1	783,641	98.4	890,012	94.4	106,370	13.6
Overseas	North America	3,079	0.4	3,359	0.4	20,609	2.2	17,250	513.5
	Asia	84,462	9.4	7,730	1.0	30,736	3.3	23,005	297.6
	Others	971	0.1	1,624	0.2	1,110	0.1	(513)	(31.6)
	Subtotal	88,513	9.9	12,715	1.6	52,456	5.6	39,741	312.6
Total		894,644	100	796,356	100	942,468	100	146,112	18.3

Result-FY2014	
Amount	Proportion
582,252	45.6%
294,254	23.0
384,544	30.1
1,261,050	98.7
5,377	0.4
9,891	0.8
1,938	0.1
17,207	1.3
1,278,257	100

3 Orders received of renovation projects (non-consolidated)

(Unit: million yen)

	Result-3Q/FY2013		Result-3Q/FY2014		Result-3Q/FY2015		Variance (3Q/FY2015-3Q/FY2014)	
	Amount	Proportion*	Amount	Proportion*	Amount	Proportion*	Amount	Variance rate
Total of orders received	100,678	15.8 %	98,614	17.8 %	134,619	19.6 %	36,004	36.5 %

Result-FY2014	
Amount	Proportion*
131,268	13.8 %

Note : "Proportion" shows ratio of "orders received of renovation projects" to "orders received of domestic building construction"

4 Construction business - Orders received classified by purpose (non-consolidated)

Building construction

(Unit: million yen)

Purpose	Result-3Q/FY2013		Result-3Q/FY2014		Result-3Q/FY2015		Variance (3Q/FY2015-3Q/FY2014)		Result-FY2014	
	Amount	Proportion	Amount	Proportion	Amount	Proportion	Amount	Variance rate	Amount	Proportion
Office / government buildings	136,594	19.2	150,614	26.9	203,154	29.1	52,540	34.9	299,229	31.3
Accommodations	66,600	9.3	30,355	5.4	20,975	3.0	(9,379)	(30.9)	35,985	3.8
Stores	87,970	12.4	34,251	6.1	29,407	4.2	(4,844)	(14.1)	83,376	8.7
Factories and power plants	96,710	13.6	91,709	16.4	143,072	20.5	51,362	56.0	123,072	12.9
Warehouses and logistics	21,866	3.1	36,761	6.6	19,815	2.8	(16,946)	(46.1)	77,806	8.1
Houses	62,900	8.8	61,067	10.9	69,319	10.0	8,251	13.5	71,938	7.5
Education and research	60,977	8.6	72,005	12.8	92,273	13.2	20,267	28.1	129,864	13.6
Medical and welfare	124,414	17.5	49,233	8.8	33,168	4.8	(16,065)	(32.6)	72,480	7.6
Amusement	2,863	0.4	4,201	0.7	12,159	1.8	7,958	189.4	21,408	2.2
Others	50,769	7.1	30,358	5.4	73,879	10.6	43,520	143.4	40,867	4.3
Total	711,668	100	560,560	100	697,225	100	136,665	24.4	956,030	100

Civil engineering

(Unit: million yen)

Purpose	Result-3Q/FY2013		Result-3Q/FY2014		Result-3Q/FY2015		Variance (3Q/FY2015-3Q/FY2014)		Result-FY2014	
	Amount	Proportion	Amount	Proportion	Amount	Proportion	Amount	Variance rate	Amount	Proportion
Soil and river conservation	6,813	3.7	16,594	7.0	4,171	1.7	(12,422)	(74.9)	18,320	5.7
Railroads	24,535	13.4	20,138	8.5	34,938	14.3	14,799	73.5	29,177	9.1
Water supply and sewers	9,175	5.0	5,855	2.5	13,957	5.7	8,101	138.4	15,639	4.8
Land development	22,878	12.5	8,412	3.6	12,107	4.9	3,694	43.9	11,141	3.5
Ports and airports	2,756	1.5	5,423	2.3	15,012	6.1	9,589	176.8	8,062	2.5
Roads	61,835	33.8	120,146	51.0	104,787	42.7	(15,358)	(12.8)	163,052	50.6
Power lines	261	0.2	1,934	0.8	1,030	0.4	(904)	(46.7)	2,316	0.7
Others	54,719	29.9	57,290	24.3	59,237	24.2	1,947	3.4	74,515	23.1
[of the above, civil work inside factories]	[24,595]	[13.4]	[29,587]	[12.5]	[50,164]	[20.5]	[20,576]	[69.5]	[42,689]	[13.2]
Total	182,976	100	235,795	100	245,242	100	9,447	4.0	322,227	100

Construction business total

(Unit: million yen)

	Result-3Q/FY2013		Result-3Q/FY2014		Result-3Q/FY2015		Variance (3Q/FY2015-3Q/FY2014)		Result-FY2014	
	Amount	Proportion	Amount	Proportion	Amount	Proportion	Amount	Variance rate	Amount	Proportion
Total	894,644		796,356		942,468		146,112	18.3	1,278,257	